## Proposed NU Business Name : Rip Tailors



NU Identified, Prepared ByMd. Moksed Ali, Head Office

Verified By-Md. Khalilur Rahman
GRAMEEN TRUST

BRIEF BIQ OF THE PROPQSED NOBIN UDYOKTA

| Name | $:$ | Dilip Chandra Holder |
| :--- | :--- | :--- |
| Age | $:$ | 31 |
| Marital status | $:$ | Married |
| Children | $:$ | 1 Son |
| No. of siblings: | $: 1$ Brother 1 Sister |  |
| Parent's and GB related Info | $:$ | Mother $\square$ |
| (i) Who is GB member | $:$ | Geribala Rani Holder |
| (ii) Mother's name | $:$ | Shankar Chandra Holder |
| (iii) Father's name | $:$ | Mohadebpur Branch, Sebaloy, Manikganj |
| (iv) GB member's info | Centre \# 26/M, Loanee No.2315/2 |  |
|  |  | Member since 2002 to till. First loan: Tk.2,000 |
| Further Information: | $:$ Existing loan: 90,000 Outstanding: 80,000 |  |
| (v) Who pays GB loan installment | $:$ | Father |
| (vi) Mobile lady | $:$ | N/A |
| (vii) Grameen Education Loan | $:$ | N/A |
| (viii) Any other loan like GCCN, GKF | $:$ | N/A |
| (ix) Others | $:$ |  |
| Education | $:$ | Five |

## BRIEF BIQ OF THE PROPOSED NOBIN UDYOKTA (CONT...)

| Present Occupation | $:$ | Business <br> Trade License-150 |
| :--- | :--- | :--- |
| Business Experiences and <br> Training Info | $:$5 years <br> Startup Investment- 25,000 |  |
| Other Own/Family Sources of <br> Income | $:$ | $\mathrm{N} / \mathrm{A}$ |
| Other Own/Family Sources of <br> Liabilities | $:$ | $\mathrm{N} / \mathrm{A}$ |
| NU Contact Info |  | 01736106910 |
| NU Project Source/Reference | $:$ | GT Manikganj Unit |

## BRIEF HISTQRY OF GB LOAN UTILIZATION BY FAMILY

NU's Mother has been a member of Grameen Bank since 2002 to till(13 years). NU,s invested GB Loan in his business from begging of the Business. Now he Expanded his present Business by earning profit. He purchased some agricultural land \& Renovated their own house from the income of his business. NU's Mother gradually improved their life standard by using GB loan from begging.

## PROPOSED NOBIN UDYOKTA BUSINESS INFO

| Business Name | $:$ | Dip Tailors |
| :--- | :--- | :--- |
| Address/ Location | $:$ | Mohadebpur Bazar, Sebaloy, Manikganj. |
| Total Investment in BDT | $:$ | $3,56,000$ |
| Financing | $:$ | Self BDT 2,56,000(from existing business) $72 \%$ <br> Required Investment BDT 1,00,000 (as equity) $28 \%$ |
| Present salary/drawings from <br> business (estimates) | $:$ | 8,000 |
| Proposed Salary | $\mathbf{8 , 0 0 0}$ |  |
| Proposed Business <br> (i) \% of present gross profit <br> margin | $:$ | $\mathbf{2 5 \%}$ |
| (ii) Estimated \% of proposed <br> gross profit margin | $\mathbf{2 5 \%}$ |  |
| (iii) Agreed grace period |  |  |

## PRESENT \& PROPOSED INVESTMENT BREAKDOWN

| Particulars | Existing Business (BDT) (1) | Proposed (BDT) <br> (2) | $\begin{gathered} \hline \text { Total (BDT) } \\ (1+2) \\ \hline \end{gathered}$ |
| :---: | :---: | :---: | :---: |
| (i) Present stock items: | 2,56,000 |  |  |
| Pant Pcs (10X280) 2,800 |  |  |  |
| Toray cloth(40X150) 6,000 |  |  |  |
| Shit Pcs (30X350) 10,500 |  |  |  |
| Three Pcs (38X450) 7,500 |  |  |  |
| Lelan (120X120) 14,400 |  |  |  |
| Felaling (100×100) 10,000 |  |  |  |
| Poblin (700X60) 42,000 |  |  |  |
| Printed Cloth (750X60) 45,000 |  |  |  |
| Voel Febric (400X60) 24,000 |  |  |  |
| Than Cloth (130X60) 7,500 |  |  |  |
| Sewing Machine (4 pcs) 24,000 |  |  |  |
| Cutting Table,Rak and Furniture 12,300 |  |  |  |
| Shop Advance 50,000 |  |  |  |
| (ii) Proposed items: |  |  |  |
| China Poblin (100X100) 10,000 |  |  |  |
| Pant Pcs (White Asian50 X 200)(school Dress) 10,000 |  |  |  |
| Asian Nevy Blue (50X 200)(School Dress) 10,000 |  |  |  |
| White Twil (50X100) (School Dress) 5,000 |  | 1,00,000 |  |
| Blue Twil (50X100) (School Dress) 5,000 |  |  |  |
| Toray (150X200) (School Dress) 30,000 |  |  |  |
| Design Three Pcs(25X600) 15,000 |  |  |  |
| Rak 15,000 |  |  |  |
| Total Capital | 2,56,000 | 1,00,000 | 3,56,000 |

## INFO ON EXISTING BUSINESS OPERATIONS

| Particulars | Existing Business (BDT) |  |  |
| :--- | :--- | :--- | :--- |
|  | Daily |  | Monthly |
| Yearly |  |  |  |
| Sales (A) | 2,000 | 60,000 | $7,20,000$ |
| Less: Cost of sales (B) | 1,500 | 45,000 | $5,40,000$ |
| Gross Profit (C) [C=(A-B)] | 500 | 15,000 | $1,80,000$ |
| Income from Tailoring Servicing | 600 | 18,000 | $2,16,000$ |
| Total Income | 1,100 | 33,000 | $3,96,000$ |
| Less: Operating Costs:- |  |  |  |
| Electricity bill |  | 1,000 | 12,000 |
| Shop Rent |  | 1,600 | 19,200 |
| Night Guard bill |  | 50 | 600 |
| Entertainment |  | 1,000 | 12,000 |
| Mobile bill |  | 300 | 3,600 |
| Present salary/Drawings- self |  | 8,000 | 96,000 |
| Present salary-Employee (no. of employees: 02) |  | 12,000 | $1,44,000$ |
| Misc. Expenses |  | 100 | 1,200 |
| Non Cash Item: |  |  |  |
| Depreciation Expenses on Furniture, Machine (10\%) |  | 103 | 1,230 |
| Total Operating Cost (G) |  | 24,153 | $\mathbf{2 , 8 9 , 8 3 6}$ |
| Net Profit (F-G): | 8,847 | $\mathbf{1 , 0 6 , 1 6 4}$ |  |

## FINANCIAL PROJECTION OF NU BUSINESS PLAN

| Particulars | Year 1 (BDT) |  |  | Year 2 (BDT) |  |  | Year 3 (BDT) |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Daily | Monthly | Yearly | Daily | Monthly | Yearly | Daily | Monthly | Yearly |
| Estimated Sales (A) | 2,500 | 75,000 | 9,00,000 | 3,000 | 90,000 | 10,80,000 | 3,500 | 1,05,000 | 12,60,000 |
| Less: cost of sales (B) | 1,875 | 56,250 | 6,75,000 | 2,250 | 67,500 | 8,10,000 | 2,625 | 78,750 | 9,45,000 |
| Gross Profit (C) [C=(A-B)] | 625 | 18,750 | 2,25,000 | 750 | 22,500 | 2,70,000 | 875 | 26,250 | 3,15,000 |
| Income from Tailoring Service | 700 | 21,000 | 2,52,000 | 800 | 24,000 | 2,88,000 | 850 | 25,500 | 3,06,000 |
| Total Income | 1,325 | 39,750 | 4,77,000 | 1,550 | 46,500 | 5,58,000 | 1,725 | 51,750 | 6,21,000 |
| Less: Operating Costs |  |  |  |  |  |  |  |  |  |
| Electricity bill |  | 1,100 | 13,200 |  | 1,200 | 14,400 |  | 1,300 | 15,600 |
| Shop Rent |  | 1,800 | 21,600 |  | 2,000 | 24,000 |  | 2,500 | 30,000 |
| Night Guard bill |  | 50 | 600 |  | 70 | 840 |  | 80 | 960 |
| Entertainment |  | 1,100 | 13,200 |  | 1,200 | 14,400 |  | 1,500 | 18,000 |
| Mobile Bill |  | 400 | 4,800 |  | 500 | 6,000 |  | 600 | 7,200 |
| Proposed Salary-Self |  | 8,000 | 96,000 |  | 8,000 | 96,000 |  | 8,000 | 96,000 |
| Misc. Expenses |  | 200 | 2,400 |  | 300 | 3,600 |  | 400 | 4,800 |
| Salary -Employee ( 2) |  | 13,000 | 1,56,000 |  | 14,000 | 1,68,000 |  | 15,000 | 1,80,000 |
| Non Cash Item: |  |  |  |  |  |  |  |  |  |
| Depreciation Expenses |  | 103 | 1,230 |  | 103 | 1,230 |  | 103 | 1,230 |
| Total Operating Cost (D) |  | 25,753 | 3,09,036 |  | 27,373 | 3,28,476 |  | 29,483 | 3,53,796 |
| (Net Profit C-D) : |  | 13,997 | 1,67,964 |  | 19,127 | 2,29,524 |  | 22,267 | 2,67,204 |
| Payback to GT |  |  | 40,000 |  |  | 40,000 |  |  | 40,000 |
| Retained Income: | 1,27,964 |  |  | 1,89,524 |  |  | 2,27,204 |  |  |

## CASH FLOW PROJECTIQN ON BUSINESS PLAN (REC, \& PAY.)

| SI \# | Particulars | Year 1 <br> (BDT) | Year 2 <br> (BDT) | Year 3 <br> (BDT) |
| :--- | :--- | :--- | :--- | :--- |
| $\mathbf{1 . 0}$ | Cash Inflow |  |  |  |
| 1.1 | Investment Infusion by Investor | $1,00,000$ |  |  |
| 1.2 | Net Profit | $1,67,864$ | $2,29,524$ | $2,67,204$ |
| 1.3 | Depreciation (Non cash item) | 1,230 | 1,230 | 1,230 |
| 1.4 | Opening Balance of Cash Surplus |  | $1,29,094$ | $1,19,848$ |
|  | Total Cash Inflow | $\mathbf{2 , 6 9 , 0 9 4}$ | $\mathbf{3 , 5 9 , 8 4 8}$ | $\mathbf{3 , 8 8 , 2 8 2}$ |
| 2.0 | Cash Outflow |  |  |  |
| 2.1 | Purchase of Product | $1,00,000$ |  |  |
| 2.2 | Land /Shop Purchase |  | $2,00,000$ | $2,00,000$ |
| 2.3 | Investment Pay Back (Including Ownership Tr. Fee) | $\mathbf{4 0 , 0 0 0}$ | 40,000 | 40,000 |
|  | Total Cash Outflow | $\mathbf{1 , 4 0 , 0 0 0}$ | $\mathbf{2 , 4 0 , 0 0 0}$ | $\mathbf{2 , 4 0 , 0 0 0}$ |
| $\mathbf{3 . 0}$ | Net Cash Surplus | $\mathbf{1 , 2 9 , 0 9 4}$ | $\mathbf{1 , 1 9 , 8 4 8}$ | $\mathbf{1 , 4 8 , 2 8 2}$ |

## SWOT ANALYSIS

| TRENGTH: |  |
| :--- | :--- |
| Longstanding relationship with |  |
| Customers. |  |
| Experienced. |  |
| Skilled Employee | Lack of investment |
| PPORTUNITIES: |  |
| Would be big entrepreneur. <br> Available potential Customers. | Competitors. <br> Political Unrest problem |
|  |  |

## Pros 3 <br> Nur



## Products Dispaly



## Products Display

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## Cloth Displav







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नाय: लिनिल हथल एमान
Name: Dilip Chandra Hoicer
9िक): लरल क्य सलता
याथा: लिर्रीकाना हनी श्याइ
Date of Bilth: 20 May 1884
ID NO: 5617823031988




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## (माका बर-2)











<br>प्रितीत थान साक्त : $\sqrt{3} \sqrt{2} 00$

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## "দোকান ভাড়ার চুক্নিনাম"











## गरीज木ำ


0र। बागनान Q0,000/=(बकान इखखान) টोका।















## Presented at <br> GT's 27 ${ }^{\text {th }}$ Internal Design Lab On December 31, 2015



