MOMIN TRADERS



NU Identified and PP Prepared by : Md. Alauddin (Ramgonj Unit)

Presented by Md.Monir Hossain

GRAMEEN TRUST



BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA

Name	•	Md. Monir Hossain			
Age	••	15/09/1983 (33)Years			
Marital status	••	Married			
Children	••	N/A			
No. of siblings:	••	04 Brothers & 1 Sisters			
Parent's and GB related Info (i) Who is GB member	• •	Mother			
(ii) Mother's name	:	Mrs. Rokeya Beguam			
(iii) Father's name	:	Father:Deloar Hossain			
(iv) GB member's info	•	Branch:Porcot Chatkhil Centre 29/ma,			
		Loan no.2612 Member since 109/03/2010 First loan:1000/-			
Further Information:		Existing loan: 60000/ Outstanding 23850/-			
(v) Who pays GB loan installment (vi) Mobile lady		NU			
(vii) Grameen Education Loan	:	N/A			
(viii)Any other loan like GCCN, GKF	••	N/A			
Education		Class Eight			

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation	:	Distribution Business
Trad Licens No -	:	93
Business Experiences	:	04 Years
Other Own/Family Sources of Income	:	Brothers- Abroad and Service holder
Other Own/Family Sources of Liabilities	:	N/A
NU Contact info		01627014710
NU Project Source/Reference	:	GT Ramgonj Unit Office, Laxmipur.

BRIEF HISTORY OF GB LOAN UTILIZATION BY FAMILY

NU's Mother has been a member of Grameen Bank since 2010 (05 years). NU invested GB Loan in his Bisness and repaired their own house from the income of his Bisness. They also bought some agroland. NU's mother gradually improved their life standard by using GB loan.

PROPOSED NOBIN UDYOKTA BUSINESS INFO

Business Name	:	Momin Traders	
Address/ Location	:	Kosuha middle bazar chatkhil noakhali	
Total Investment in BDT		200000 Taka	
Financing	:	Self BDT 100000/- (from existing business) 50% Required Investment BDT 100,000/- (as equity) 50%	
Present salary/drawings from business (estimates)	:	8000/-	
Proposed Salary		8000/-	
Proposed Business			
(i) % of present gross profit margin	:	15%	
(ii) Estimated % of proposed gross profit		15%	
margin		5 months	
(iii) Agreed grace period			

PRESENT & PROPOSED INVESTMENT BREAKDOWN

Particulars	Existing Business (BDT) (1)	Proposed (BDT) (2)	Total (BDT) (1+2)
Tisha tap, oshakha tap, dulhan tel, super glue, Guru dab agor batti, Playing card, krisno agor batti, tenis ball, blead, cotton bar, Powder, brush, toothpaste,	90000/-	100000/-	190000
furniture	10000/-		10000/-
Total capital	100000	100000/-	200000/-

INFO ON EXISTING BUSINESS OPERATIONS

Doubieulous	E	Existing Business (BDT)				
Particulars	Daily	Monthly	Yearly			
Sales Income (A)	4000	120000	1440000			
Less: Cost of sales (B)	3400	102000	1224000			
Gross Profit (C) [C=(A-B)]	600	18000	216000			
Less: Operating Costs						
Electricity bill		500	6000			
Generator bill		600	7200			
Shop Rent		1000	12000			
Night Guard bill						
Entertainment		300	3600			
Mobile bill		400	4800			
Present salary/Drawings- self		8000	96000			
Others		400	4800			
Non Cash Item:						
Depreciation Expenses		250	3000			
Total Operating Cost (D)		11450	137400			
Net Profit (C-D):		6550	78600			

FINANCIAL PROJECTION OF NU BUSINESS PLAN

Doublesslave	Year 1 (BDT)		Year 2 (BDT)		Year 3 (BDT)	
Particulars	Monthly	Yearly	Monthly	Yearly	Monthly	Yearly
Estimated Sales (A)	135000	1620000	140000	1680000	150000	1800000
Less: cost of sales (B)	114750	1377000	119000	1428000	127500	1530000
Gross Profit (C) [C=(A-B)]	20250	243000	21000	252000	22500	270000
Less: Operating Costs						
Electricity bill	500	6000	500	6000	600	7200
Shop Rent	1000	12000	1000	12000	1000	12000
Generator bill	600	7200	600	7200	600	7200
Mobile Bill (SMS & Reporting inclusive)	400	4800	400	4800	500	6000
Proposed Salary- Self	8000	96000	8000	96000	8000	96000
Others	400	4800	400	4800	500	6000
Non Cash Item:						
Depreciation Expenses			075		075	40500
(30000*10% 50000*15%)	875	10500	875	10500	875	10500
Total Operating Cost (D)	11775	141300	11775	141300	12075	144900
(Net Profit C-D):	8475	101700	9225	110700	10425	125100
Pay Back	40000		40000		40000	
Retained Income:	61	700	70700		85100	

CASH FLOW PROJECTION ON BUSINESS PLAN (REC. & PAY.)

SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1.0	Cash Inflow			
1.1	Investment Infusion by Investor	100000		
1.2	Net Profit	101700	110700	125100
1.3	Depreciation (Non cash item)	10500	10500	10500
1.4	Opening Balance of Cash Surplus		93350	174550
	Total Cash Inflow	257200	214550	310150
2.0	Cash Outflow			
2.1	Purchase of Product	100000	-	-
2.2	Payment of GB Loan	23850	-	_
2.3	Investment Pay Back (Including Ownership Tr. Fee)	40000	40000	40000
	Total Cash Outflow	163850	40000	40000
3.0	Net Cash Surplus	93350	174550	270150

SWOT Analysis

Strength

- ✓ Long standing relationship with Grameen.
- √ Well Known Person in locality.
- ✓ Provide quality products to meet demand for the community.

WEAKNESS

- ✓ Credit sales.
- ✓ Less stock.

OPPORTUNITIY

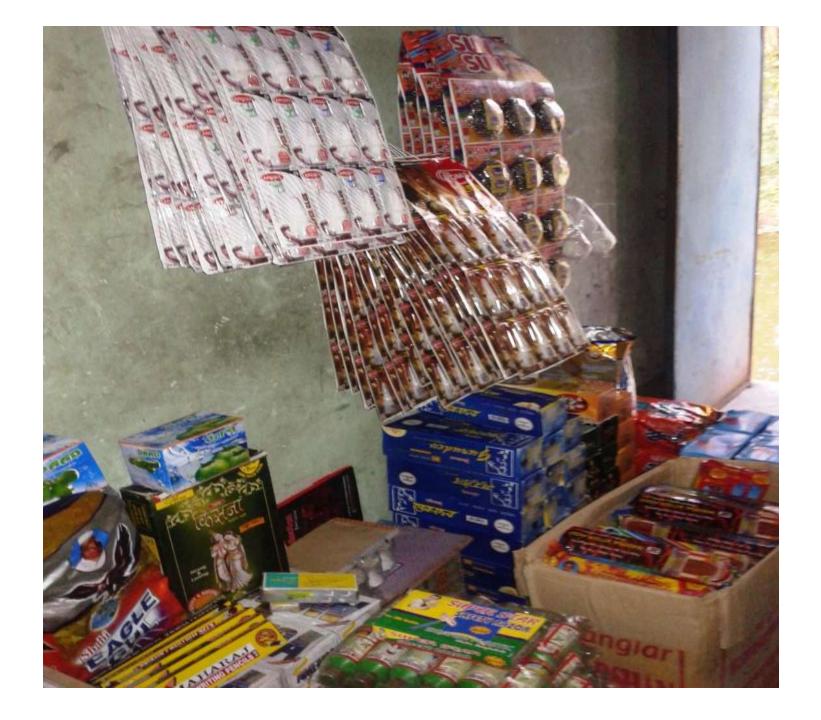
- √ Huge demand of confectionary items.
- ✓ Central point In front of School Dosgoria Bazar.

THREATS

- ✓ Political Unrest.
- **✓**Other competition.















শাম: মালর হোসেন Nama: Monir Hossain পিত্রং সেলোয়ার হোসেন

মাতা; হোকেয়া বেশম

Date of Birth: 15 Sep 1983

ID NO: 7511066681530

वर्षे कावी रात्तवाकी रात्तवान गरकारस मन्त्रके कावी स्वयावकी स्त्रीत कर्त (कावन गांवा त्यान निकीइ त्याँ वर्षित क्या त्यास कर्ग कहात कर्त कृताः विकास वात्त्र(शांकर तथा केवार गींवशी सक्ते, व्यावका त्यान्त्र गींवश, ३३४मा त्यानिका गींवश, काक्या: मारान्त - १८४२, व्यक्ति, त्यावकी व्यावकारी कर्त्नात्वा सामव व्यवस्था व्यक्ति ३५/०५/२००४



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For more information Grameen Trust

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