A Nobin Udyokta Project

Proposed NU Business Name: Ma Babar Doa Store



NU Identified and PP Prepared by:
Md. SOHRAB HOSSAIN (Hajigonj Unit)
Verified by- Abu Musa Bhuihyan



BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA

Name		Md Amir Hosen
Age	:	10-011988 (27years)
Marital status	:	Married
Children	:	One Son
No. of siblings:	:	04 brothers & 04 Sisters.
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother √ Father Rahima Khatun Abdul Samad Member since: 13-06-1993 FROM 10/02/2008 Branch:- Tamta Sharasty Centre No 28/M, Loanee no 2585 First Ioan: Tk.5,000
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GCCN, GKF (ix) Others		N/A N/A N/A N/A N/A
Education	:	Class Ten

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation	:	Grocery Business.
Trade License No:		210-15-16
Business Experiences	:	07 years
NU CONTACT NO		01749519855
Other Own/Family Sources of Income	:	Brothers –business, Abroad and Student Father- Business
Other Own/Family Sources of Liabilities	:	N/A
NU Project Source/Reference	:	GT - Hajigonj Unit

BRIEF HISTORY OF GB LOAN UTILIZATION BY FAMILY

NU's mother has been a member of GB member since 13/06/1993 From 10/02/2008 (15years). At first she took a loan amount of 5000 Taka from Grameen Bank, NU used this loan for his business inception and business development .He also increased his asset from the business income. NU's Mother Gradually increase her economic condition by using GB loan.

PROPOSED NOBIN UDYOKTA BUSINESS INFO

Business Name	:	Ma Babar Doa Store
Address/ Location	:	Sendra Chowrasta Bazar Hajigonj, Chandpur.
Total Investment in BDT	•	406200
Financing	:	Self BDT :306200 (from existing business) - 76% Required Investment BDT : 100,000 (as equity) - 24%
Present salary/drawings from business (estimates)	:	8000
Proposed Salary		9000
i. Proposed Business % of present gross profit margin	:	20%
ii. Estimated % of proposed gross profit margin	:	20% 02 months
iii. Agreed grace period	:	

PRESENT & PROPOSED INVESTMENT BREAKDOWN

	Particulars		Existing Business (BDT)	Proposed (BDT)	Total (BDT)
	Investments in different cate	(1)	(2)	(1+2)	
i. ii.	Present stock items: Furniture Advance 02 Total	155700 50500 100000 306200	306200		406200
Pro	oposed Items: 100000			1,00,000	
	Total Capital		306200	1,00,000/-	406200/-

Present and Proposed Items

Present Stock items						
Product name with quantity	Amount					
Cosmetics	20000					
Biscuits	6000					
Coconut oils	7000					
Soaps	8000					
Cold Drinks	8000					
Tea pati	5000					
Saya bin Oil (2* dram 15000tk)	30000					
Chanachor	7500					
Salt	1000					
Different Kinds of dal	5000					
Rice 10*1400	14000					
Sugar(04*1800)	7200					
Mosla	14000					
payus	3000					
Others	20000					
Total Present Stock	155700					

Proposed Stock Item						
Product name with quantity Amo						
Cosmetics	10000					
Cold Drinks	5000					
Different Kinds Of Dal	5000					
Hardware	15000					
Ata (10*1100)	11000					
Rice 13 bosta* 1500	19500					
Soyabeen oil	20000					
Biscuit	5000					
Colour	5000					
Alkatra	4500					
Total Proposed Item	100000					

INFO ON EXISTING BUSINESS OPERATIONS

Particulars		Existing Business (BDT)				
		Monthly	Yearly			
Sales	3500	105000	1260000			
Less: Cost of sales	2800	84000	1008000			
Profit [A]	700	21000	252000			
Less: Operating Costs						
Electricity bill		1000	12000			
Shop Rent		1000	12000			
Mobile bill		400	4800			
Present salary/Drawings- self		8000	96000			
Others (fees, transport etc)		300	3600			
Non Cash Item:						
Depreciation Expenses		509	6105			
Total Operating Cost (D)		11209	134508			
Net Profit (C-D):		9791	117492			

FINANCIAL PROJECTION OF NU BUSINESS PLAN

	Year 1 (BDT)			Year 2 (BDT)				Year 3	
Particulars	Daily	Monthly	Yearly	Daily	Monthly	Yearly	Daily	Monthly	Yearly
Sales	4500	135000	1620000	5000	150000	1800000	5500	165000	1980000
Less: Cost of sales	3600	108000	1296000	4000	120000	1440000	4400	132000	1584000
Profit (20%)	900	27000	324000	1000	30000	360000	1100	33000	396000
Less: Operating Costs									
Electricity bill		1000	12000		1100	13200		1200	14400
Shop Rent		1000	12000		1000	12000		1000	12000
Mobile bill		450	5400		500	6000		550	6600
Present salary/Drawings- self		9000	108000		9000	108000		9000	108000
Others		350	4200		400	4800		450	5400
Depreciation Expenses		509	6105		509	6105		509	6105
Total Operating Cost (E)		12309	147708		12509	150109		12709	152508
Net Profit		14691	176292		17491	209892		20291	243492
GT payback			40000			40000			40000
Retained Income:	13629	2				169892			203492

CASH FLOW PROJECTION ON BUSINESS PLAN (REC. & PAY.)

SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3
1.0	Cash Inflow			
1.1	Investment Infusion by Investor	100000		
1.2	Net Profit	176292	209892	243492
1.3	Depreciation (Non cash item)	6105	6105	6105
1.4	Opening Balance of Cash Surplus		142397	318394
	Total Cash Inflow	282397	358394	567991
2.0	Cash Outflow			
2.1	Purchase of Product	100000		
2.2	Payment of GB Loan*			
2.3	Investment Pay Back (Including Ownership Tr. Fee)	40000	40000	40000
	Total Cash Outflow	140000	40000	40000
3.0	Net Cash Surplus	142397	318394	527991

SWOT ANALYSIS

STRENGTH

- Availability of Products Sourcing.
- ➤ Skilled & 7 Years of Experience
- ➤ Maintaining High Standard in local areas.

WEAKNESS

- > Opponent in same areas
- > Credit sale

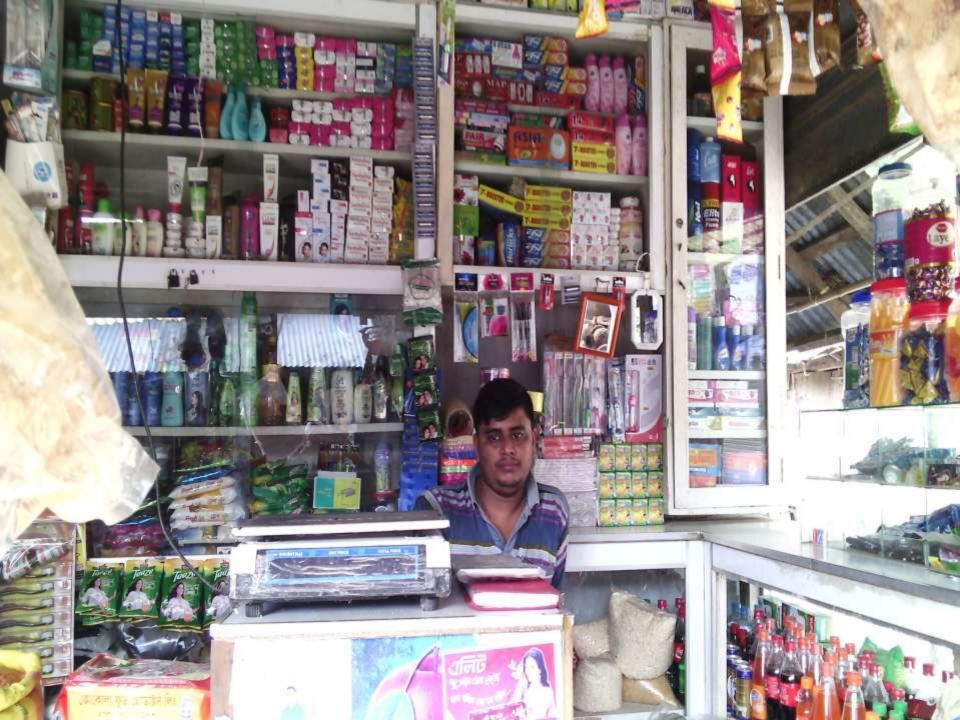
OPPORTUNITIES

- > Expansion Of Business
- To acquire financial solvency

THREATS

- > Theft
- > Political unrest
- > Fire



























গণপ্রজাতন্ত্রী বাংলাদেশ সরকার overrement of the Procede's Regulation of Bangladesh

NATIONAL ID CAME / WIRE -FEST -IR



নাথ: মোঃ অভিত জেলেন

Name: Md Amir Hosen

পিতা: আ হামাদ মাতা: ভবিমা বারুদ

Date of Birth: 01 Jun 15868

ID NO: 1314920547619



গণপ্রজাতন্ত্রী বাংলাদেশ সরকার Government of the Propie's Republic of Bangladesh NATIONAL III (এটা) / জাতীয় পরিচয় পর



নাম: মোঃ অমির ছোলেন

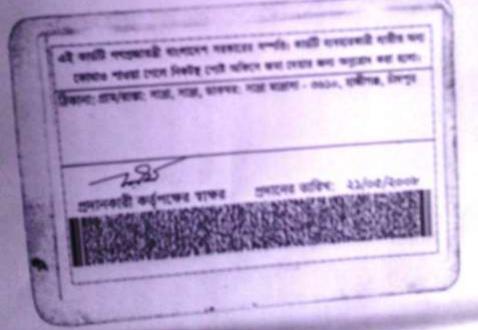
Name: Md Amir Hosen

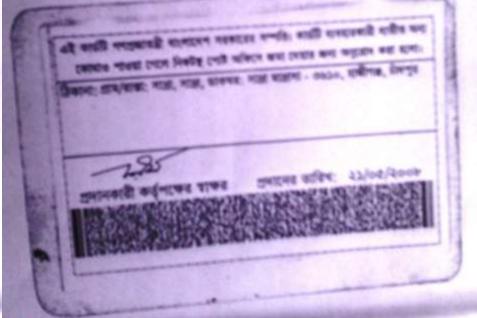
পিতা: আ হামাপ

भाषा: श्रीरमा नापून

Date of Birth: 01 Jun 1586

ID NO: 1314920547619





इक्ट पड प्रमुद्द श्रमास (३२ (३) मर विशास शक्रेया) d 46 mister (dis) काकपड कारिशमाराम् कनत्वना इरस्टिशस्-নাহলেল নং ২৯০/১৫-১৫ ব্যবসা বাণিজ্যের লাইসেল SEASTING AND माकान विकासिक माम न्यार-वाचाउ (हर्द्रार स्टिए) माइरमम जामरकत माथ ट्रियर इ ल्यानिय ट्रियरिय लिक्स मामीय माम द्वार के कार माना म विकास आया अप्रेम, लगाः अप्रेम याम्यात, रेम्प्रवारः रावियत, राष्ट्र अब इंडिनिश्चात्मह आक्कावीत्म क वाहित्व १३/१०१/२०३१ रहा दे व्यक्ति व्हार १०/१८/२०६ धक क्यादकाण दिमारव कादाव - अर्थ ने च्यार रागा भागमाद्यास धरान न्या है। यानमा क्रांगाइया याज्यात कना जरवर्षक ५००० त्याह देशका कार्य अपन টকো মান্ত) **প্রদান হওচাত ভাহাকে এই দাইসেল প্রদান করা হ**ইল।



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Christina Contain

Presented at GT's 27th Internal Design Lab On December 31, 2015



For more information

Grameen Trust

Phone No: 9017038

MD Amir Hossain

Cell No 01855641748