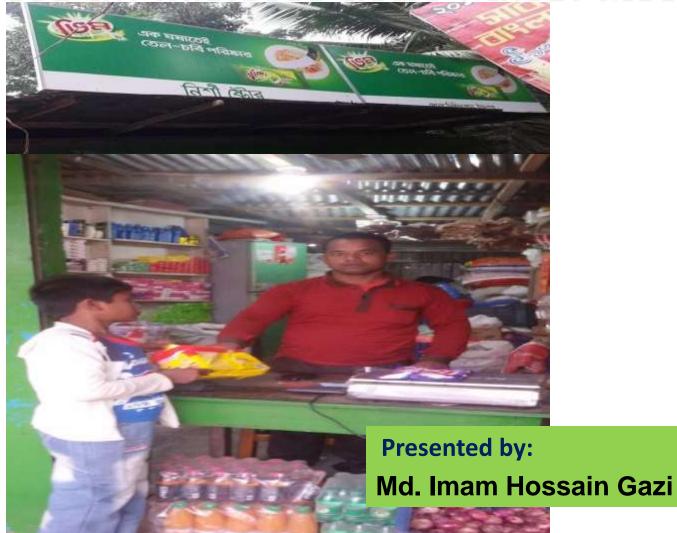
Proposed NU Business Name : Nishi Store



NU Identified and PP prepared by: Abu Musa Bhuiyan (Chandpur Sadar)



BRIEF BIO OF THE PROPOSED NOBIN UDYOKIA

Name`	:	Md. Imam Hossain Gazi
Age	:	02 Feb. 1982 (34 years)
Marital status	:	Married
Children	:	One son & one daughter
No. of siblings:	:	03 brothers ,02 sisters
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info Further Information:	:	MotherVFatherMrs. Majuda BegumMd. A. Latif GaziBranch: Bagadi Centre # 017M,Loanee no9424/2Group no : 04Member since – 04/04/2011, First Ioan: Tk. 5000Existing Ioan: 28000/-Outstanding : 25536/-
 (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii)Any other loan like GCCN, GKF (ix) Others 		Father N/A N/A N/A N/A
Education	:	Class Five

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA

Present Occupation Trade License	:	Grocery Business 32/2015
Business Experiences and Training Info	:	10 years
Other Own/Family Sources of Income	:	Service holder (Brother) Furniture Business (Brother) Pick - up Van (NU)
Other Own/Family Sources of Liabilities	:	N/A
NU Project Source/Reference	:	GT- Chandpur Sadar Unit
NU Contact Info		01914339965

BRIEF HISTORY OF GB LOAN UTILIZATION BY FAMILY

NU's Mother has been a member of Grameen Bank since 2011. At first she took 5000 TK from GB. NU's father used GB loan. NU's mother gradually improved their living standard by using GB loan.



Business Name	:	Nishi Store
Address/ Location	:	Maddha Tarpurchandi (Shener Digir Par), P O. Babur Hut, Chandpur Sadar, Chandpur.
Total Investment in BDT	:	2,71,000
Financing	:	Self BDT 1,71,000 (from existing business) 63 % Required investment BDT 1,00,000 (as equity) 37%
Present salary/drawings from business (estimates)	:	6,000
Proposed Salary		6,000
 Proposed Business (i) % of present gross profit margin (ii) Estimated % of proposed gross profit margin (iii) Agreed grace period 	:	20% 20% 02 months



Particulars		Existing Business (BI (1)	Proposed DT)(BDT) (2)	Total (BDT) (1+2)
Present Items :				
Rice	24000			
Wheat ,Vushi	4,500	1,71,000		
Sugar ,Biscuit	6800			
Potato ,Salt	3500			
Oil	6000			
Cosmetics	20000			
Dal	3000			
Coil	1200			
Mineral water, Juice, 7-up	3000			
Fridge	15,000			
Advance	80,000			
Furniture	4000			
Proposed items				
I) Rice, Vushi, wheat, Sugar,	40,000		1,00,000	
II) Cosmetics, Juice, Oil, Water,	30,000			
III) Banana, Biscuit,	10,000			
IV) Various type of grocery items	20,000			
Total Investment		1,71,000	1,00,000	2,71,000

INFO ON EXISTING BUSINESS OPERATIONS

Deutieuleus		Existing Business (BDT)				
Particulars	Daily	Monthly	Yearly			
Sales Income	2000	60,000	7,20,000			
Less: Cost of sales (B)	1,600	48,000	5,76,000			
Gross Profit (C) (20%)	400	12000	1,44,000			
Less: Operating Costs						
Electricity bill		400	4800			
Shop Rent		800	9600			
Mobile bill		200	2400			
Present salary -own		6000	72000			
Fee+ others		200	2400			
Non Cash Item:						
Depreciation Expenses		225	2700			
Total Operating Cost (D)		7825	93900			
Net Profit (C-D):		4175	50100			



	Year 1 (BDT)			Year 2 (BDT)			Year 3 (BDT)		
Particulars	Daily	Monthl y	Yearly	Daily	Monthly	Yearly	Daily	Monthly	Yearly
Estimated Sales (A)	3000	90000	1080000	3200	96000	1152000	3400	102000	1224000
Less: cost of sales (B)	2400	72000	864000	2560	76800	921600	2720	81600	979200
Gross Profit (C) (20%)	600	18000	216000	640	19200	230400	680	20400	244800
Less: Operating Costs									
Mobile Bill (SMS & Reporting inclusive)		400	4800		500	6000		500	6000
Proposed Salary- Self		6000	72000		6000	72000		6000	72000
Electricity bill		500	6000		600	72000		700	8400
Shop Rent		800	9600		800	9600		800	9600
Others		200	2400		300	3600		300	3600
Non Cash Item:									
Depreciation Expenses		225	2700		225	2700		225	2700
Total Operating Cost (D)		8125	97500		8425	101100		8525	102300
(Net Profit C-D) :		9875	118500		10775	129300		11875	142500
Pay back	40,000			40,000			40,000		
Retained money	78500			89300			10250	0	

CASH FLOW PROJECTION ON BUSINESS PLAN (REC. & PAY.)

S I	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3(BDT)
1.0	Cash Inflow			
1.1	Investment Infusion by Investor	1,00,000		
1.2	Net Profit	118500	129300	142500
1.3	Depreciation (Non cash item)	2700	2700	2700
1.4	Opening Balance of Cash Surplus		81200	173200
	Total Cash Inflow	221200	213200	318400
2.0	Cash Outflow			
2.1	Purchase of Product	100000		
2.2	Payment of GB Loan			
2.3	Investment Pay Back (Including Ownership Tr. Fee)	40000	40000	40000
	Total Cash Outflow	140000	40000	40000
3.0	Net Cash Surplus	81200	173200	278400



STRENGTH ✓ Well Known business man in locality. ✓ Excellent goodwill. ✓ Experience.	 WEAKNESS ✓ Small shop. ✓ Lack of fund.
OPPORTUNITIES ✓ Central point of market.	<pre>THREATS ✓ Load shading. ✓ Fire . ✓ Political Unrest. ✓ Theft.</pre>













ফরম - সি [বিধি নং - ১১ (৪)] ৭নং তরপুরচন্ডী ইউনিয়ন পরিষদ ট্রাড লান্থিলেল বহি নং- 008 ক্রমিক নং-1787 लाइरमल न१- 62 /2000 2122/2020 লাইসেন্স ধারীর নাম (माः रसाइ) 73027a পিতা/ স্বামীর নাম TAN: WADA Aroth Sug ঠিকানা captaret, these phases ans रारमात शान/ रेडेनियन 97, 03 22 555, राम्य, 57523 টাকার পরিমাণ 200= টাকা পয়সা (কথায়) 40 RISH AND নগদ পরিশোধ কর্রায় চাঁদপুর উপজেলা সীমানার মধ্যে 2020 ইং হইতে ৩০ শে জুন ১লা জুলাই 2024 30 সময়ের মধ্যে ত) বস ব্যবসার / লাইসেন্স মঞ্জুর করা গেল। স্বাক্ষর_ 2 22 2000 जातिथ: २ १२२ २७ २० २० THE PROPERTY OF বনং তরগর্হতী হওঁ। শির

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Presented at GT's 27th Internal Design Lab On December 31, 2015

For Further Information Grameen Trust Md. Imam Hossain Gazi Cell No: 01914339965

