#### Proposed NU Business Name: ABDULLAH CYCLE STORE



Project identification and prepared by: Atiqur Rahman Elenga Unit, Tangail

Project verified by: Md. Mizanur Rahman Patwary



Grameen Shakti Samajik Byabosha Ltd.

Brief Bio of The Proposed Nobin Udyokta			
Name		MD ABDULLAH AKOND	
Age	:	20-05-1996 (19 Years)	
Education, till to date	•	Class Eight	
Marital status	:	Married	
Children	•	1 Son	
No. of siblings:	:	2 Brother & 3 Sister	
Address	:	Vill: Nalua, P.O: Nikrail, P.S: Bhuapur, Dist: Tangail	
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father SAFIA BEGUM MD SIDDIK AKOND Branch: Aloa Bhuapur, Centre # 45 (Male), Member ID: 7080, Group No: 09 Member since: 28-12-1992 (23 Years) First Ioan: BDT 5,000/-	
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: : :	Existing loan: BDT 20,000/-, Outstanding loan: 19,560/- Father No No No	

### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	Five years experience in running business.
Training Info	:	He has three year training
Other Own/Family Sources of Income	:	Business
Other Own/Family Sources of Liabilities	:	Nil
Entrepreneur Contact No.	:	01839-771663
Mother's Contact No.	:	01777-317181
NU Project Source/Reference	•	Grameen Shakti Samajik Byabosha Ltd. Elenga Unit, Dhaka

### **BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY**

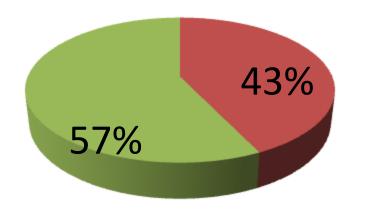
**MD SIDDIK AKOND** joined Grameen Bank since 23 years ago. At first he took 5,000 taka loan from Grameen Bank. He gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info			
Business Name	:	ABDULLAH CYCLE STORE	
Location	:	Nikrail, Buapur, Tangail	
Total Investment in BDT	:	BDT 70,000/-	
Financing	:	Self BDT 30,000/- (from existing business) 43% Required Investment BDT 40,000/- (as equity) 57%	
Present salary/drawings from business (estimates)	:	BDT 5,000	
Proposed Salary	:	BDT 5,000	
Size of shop	:	15 ft x 12 ft= 180 square ft	
Security of the shop	:	-	
Implementation	:	<ul> <li>The business is planned to be scaled up by investment in various cycle parts.</li> <li>Cycle servicing here.</li> <li>Average 20% gain on sale.</li> <li>The business is operating by entrepreneur. Existing no employee.</li> <li>The shop is rented.</li> <li>Collects goods from Tangail.</li> <li>Agreed grace period is 4 months.</li> </ul>	

Existing Business (BDT)				
Particular	Daily	Monthly	Yearly	
Revenue (sales)				
Cycle Parts	200	6,000	72,000	
Pump	100	3,000	36,000	
Servicing	250	7,500	90,000	
Total Sales (A)	550	16,500	198,000	
Less. Variable Expense				
Cycle Parts	160	4,800	57,600	
Total variable Expense (B)	160	4,800	57,600	
Contribution Margin (CM) [C=(A-B)	390	11,700	140,400	
Less. Fixed Expense				
Rent		500	6,000	
Electricity Bill		300	3,600	
Mobile Bill		300	3,600	
Salary (self)		5,000	60,000	
Transportation		200	2,400	
Entertainment		300	3,600	
Total fixed Cost (D)		6,600	79,200	
Net Profit (E) [C-D)		5,100	61,200	

Investment Breakdown					
Particulars	Existing	Proposed	<b>Proposed Total</b>		
Bearing (20pcs x 670)	1,340	2,000	3,340		
Pati, BB set, Calm, Light,					
Solution, Screw, Frock , Tire,	3,660	38,000	41,660		
Tube etc					
Air Compressure	15,000	-	15,000		
Compressure	10,000	-	10,000		
Total	30,000	40,000	70,000		

### **Source of Finance**



- Entrepreneur's Contribution 30,000
- Investor's Investment 40,000
- Total 70,000

Financial Projection (BDT)				
Particular	Daily	Monthly	1st Year	2nd Year
Revenue (sales)				
Cycle Parts	800	24,000	288,000	302,400
Pump	150	4,500	54,000	56,700
Servicing	250	7,500	90,000	94,500
Total Sales (A)	1,200	36,000	432,000	453,600
Less. Variable Expense				
Cycle Parts	640	19,200	230,400	241,920
Total variable Expense (B)	640	19,200	230,400	241,920
Contribution Margin (CM) [C=(A-B)	560	16,800	201,600	211,680
Less. Fixed Expense				
Rent		500	6,000	6,000
Electricity Bill		300	3,600	4,000
Mobile Bill		400	4,800	5,500
Salary (self)		5,000	60,000	60,000
Transportation		400	4,800	5,500
Entertainment		300	3,600	4,000
Non Cash Item				
Depreciation		417	5,000	5,000
Total Fixed Cost		7,317	87,800	90,000
Net Profit (E) [C-D)		9,483	113,800	121,680
Investment Payback			24,000	24,000

## Cash flow projection on business plan (rec. & Pay)

<b>SI</b> #	Particulars	Year 1 (BDT)	Year 2 (BDT)
1	Cash Inflow		
1.1	Investment Infusion by Investor	40,000	
1.2	Net Profit	113,800	121,680
1.3	Depreciation (Non cash item)	5,000	5,000
1.4	Opening Balance of Cash Surplus		94,800
	Total Cash Inflow	158,800	221,480
2	Cash Outflow		
2.1	Purchase of Product	40,000	
2.2	Payment of GB Loan		
	Investment Pay Back (Including Ownership		
2.3	Tr. Fee)	24,000	24,000
	Total Cash Outflow	64,000	24,000
3	Net Cash Surplus	94,800	197,480



<b>S</b> <sub>TRENGTH</sub> Employment: Self: 01 Family:0 Others:0, Experience & Skill : 5 Years Quality goods & services; Skill and experience;	WEAKNESS Lack of Capital/Investment
<b>OPPORTUNITIES</b>	<b>T</b> HREATS
Huge demand in the community	Theft
Location of shop;	Fire
Regular customers;	Political unrest

Pictures











ইউ, পি, ফরম - ৭ ধাল-১২ (১) লাইসেন্স এখন নিমহাইদে – ইইনিয়ন পরিষ	গণপ্রজাতন্ত্রী বাংলাদেশ সরকার জন ও হরা নিবছকের কার্যালয় অলোয়া ইউনিয়ন পরিষদ ভূঞ্যাপুর, টাংগাইজ।
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# **FAMILY PICTURE**

