Proposed NU Business Name: SHAH ALAM STORE



Project identification and prepared by: Md.Shahidul Islam Jamurki Unit, Tangail

Project verified by: Md. Mizanur Rahman Patwary

canaly arts

Grameen Shakti Samajik Byabosha Ltd.

Brief Bio of The Proposed Nobin Udyokta				
Name	:	SHAH ALAM MIAH		
Age	:	11-02-1981 (35 Years)		
Education, till to date	:	HSC		
Marital status	:	Married		
Children	:	1 Son 1 Daughter		
No. of siblings:	:	2 Brothers & 2 Sisters		
Address	:	Vill: Shingharagi P.O: Elasin, P.S: Delduar , Dist: Tangail		
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: :	Mother Father NACHIMA BEGUM JULHASH MIAH Branch: Elasin, Centre # 17(Male), Member ID: 4707, Group No: 07 Member since: 18-10-1992 (23Years) First Ioan: BDT10,000		
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc		Outstanding loan: BDT 53,754 Mother No No		

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	5 years experience in running business.
Training Info	:	He has 6 months training
Other Own/Family Sources of Income	:	Agriculture
Other Own/Family Sources of Liabilities		Nil
Entrepreneur Contact No.	:	01774724979
Mother's Contact No.	:	01774999549
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Jamurkia Unit, Tangail

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

NACHIMA BEGUM joined Grameen Bank since 23 years ago. At first she took 10,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in home development.

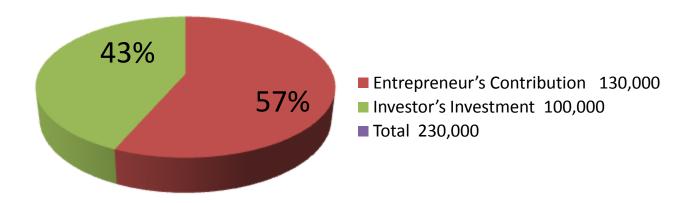
Proposed Nobin Udyokta Business Info				
Business Name	:	SHAH ALAM STORE		
Location	:	Elasin Bazar, Tangail		
Total Investment in BDT	:	BDT 2,30,000/-		
Financing	:	Self BDT 1,30,000 /- (from existing business) 57 % Required Investment BDT 1,00,000/- (as equity) 43 %		
Present salary/drawings from business (estimates)	:	BDT 5,000		
Proposed Salary	:	BDT 5,000		
Size of shop	:	15 ft x 30 ft= 450 square ft		
Security of the shop	:	BDT 1,00,000/-		
Implementation	•	 The business is planned to be scaled up by investment in existing goods like; Bucket, Silver vessel, Soap, Cosmetics, Dinner set, Chanachur, Electric items etc. Average 20% gain on sale. The business is operating by entrepreneur. Existing no employee. One will be appointed after getting equity fund. The shop is rented. Collects goods from Tangail. Agreed grace period is 4 months. 		

Existing Business (BDT)

Particular	Daily	Monthly	Yearly
Revenue(Sales)			
Silver item, Plastic item, Cosmetics, Electric item etc	2700	81000	972000
Total Sales (A)	2700	81000	972000
Less Variable Expense			0
Silver item, Plastic item, Cosmetics, Electric item etc	2160	64800	777600
Total variable Expense (B)	2,160	64800	777600
Contribution Margin (CM) [C=(A-B)	540	16200	194400
Less Variable Expense			
Rent		2,000	24000
Electricity bill		600	7200
Transportation		500	6000
Salary (self)		5000	60000
Entertainment		200	2400
Guard		150	1800
Generator		150	1800
Mobile bill		200	2400
Total fixed cost (D)		8 <i>,</i> 650	103800
Net Profit (E)= [C-D]		7,550	90600

Investment Breakdown					
Particulars	Existing	Proposed	Total		
Silvewr Vassel, (80kgx280)	22,400	56,000	78400		
Big Vassel(70x350)	24,500		24500		
Plastic Items	50,500	34,500	85000		
Soap,Cosmetics,Electric items	32,600	9,500	42100		
Total	130,000	100000	230000		

Source of Finance



Financial Projection (BDT)				
Paticular	Daily	Monthly	Year1	Year 2
Revenue(Sales)				
Silver item, Plastic item, Cosmetics, Electric item etc	4000	120000	1440000	1512000
Total Sales (A)	4000	120000	1440000	1512000
Less Variable Expense				
Silver item, Plastic item, Cosmetics, Electric item etc	3200	96000	1152000	1209600
Total variable Expense (B)	3,200	96000	1152000	1209600
Contribution Margin (CM) [C=(A-B)	800	24000	288000	302400
Less Variable Expense				
Rent		2,000	24,000	25,000
Electricity bill		600	7200	7500
Transportation		700	8,400	9,000
Salary (Self)		5000	60000	60000
Entertainment		300	3600	4000
Generator		150	1800	1800
Guard		150	1800	1800
Mobile bill		400	4800	4800
Total fixed cost (D)		9,150	109,800	112,100
Net Profit (E)= [C-D]		14850	178200	190,300
Investment Payback			60,000	60,000

Cash flow projection on business plan (rec. & Pay)					
SR#	Particulars	Year 1 (BDT)	Year 2 (BDT)		
1	Cash Inflow				
1.1	Investment Infusion by Investor	100,000			
1.2	Net Profit	178,200	190300		
1.3	Depreciation (Non cash item)				
1.4	Opening Balance of Cash Surplus		118200		
	Total Cash Inflow	278200	308500		
2	Cash Outflow				
2.1	Purchase of Product	100,000			
2.2	Payment of GB Loan				
	Investment Pay Back (Including				
2.3	Ownership Tr. Fee)	60000	60000		
	Total Cash Outflow	160,000	60000		
3	Net Cash Surplus	118,200	248500		



S TRENGTH Employment: Self: 01 Family:0 Others:0,Experience & Skill : 08 Years Quality goods & services; Skill and experience;	WEAKNESS Lack of Capital/Investment
OPPORTUNITIES	T HREATS
Huge demand in the community	Theft
Location of shop;	Fire
Regular customers;	Political unrest

Pictures







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BAJA FOOD

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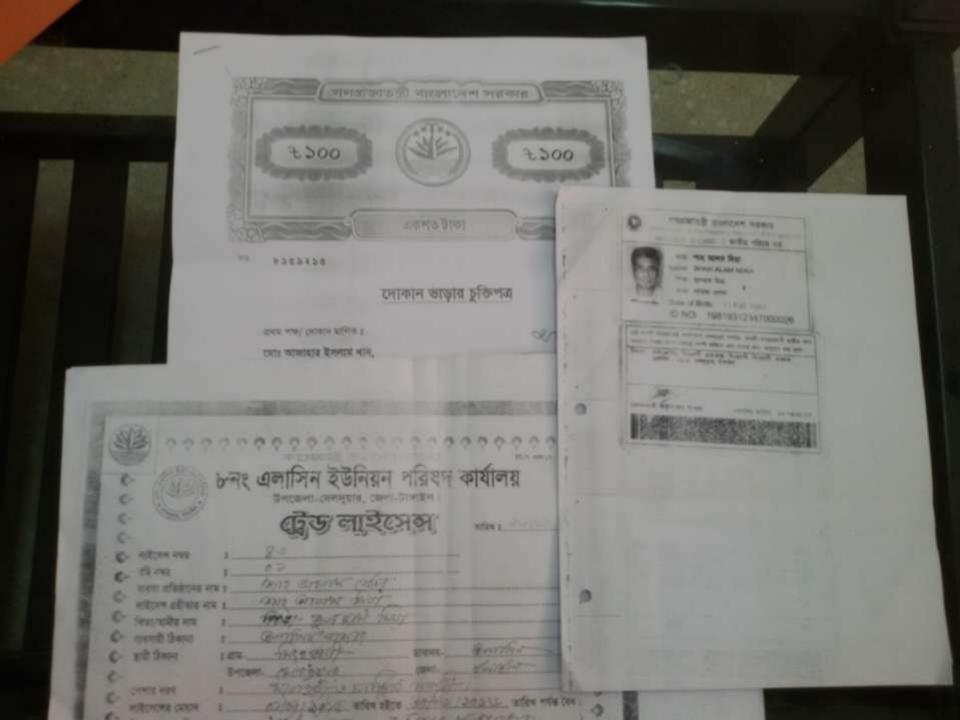












FAMILY PICTURE

