Proposed NU Business Name: HOME CITY



Project identification and prepared by: Md Ebadat Hossain Jamurkee Unit, Tangail

Project verified by: Md. Mizanur Rahman Patwary



Grameen Shakti Samajik Byabosha Ltd.

Brief Bio of The Proposed Nobin Udyokta			
Name	:	MD. FORID	
Age	:	15-05-1988 (27 Years)	
Education, till to date	:	SSC Pass	
Marital status	:	Unmarried	
Children	:	N/A	
No. of siblings:	:	2 Brothers & 2 Sisters	
Address	:	Vill: Motherkol P.O: Delduar, P.S: Delduar, Dist: Tangail	
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : :	Mother Father FORIDA BEGUM MD. HABIBUR RAHMAN Branch: Delduar, Centre # 11 (Male), Member ID: 1375, Group No: 05 Member since: 03-01-1983(32 Years) First loan: BDT 1,000/-	
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: : :	Existing loan: Nil, Outstanding loan: Nil Father No No No	

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	5 years experience in running business.
Training Info	:	He has 4 years training
Other Own/Family Sources of Income	:	Agriculture
Other Own/Family Sources of Liabilities	:	Nil
Entrepreneur Contact No.	:	01955-615758
Mother's Contact No.	:	01765-516734
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Jamurkee Unit, Dhaka

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

MD. HABIBUR RAHMAN joined Grameen Bank since 32 years ago. At first he took 1,000 taka loan from Grameen Bank. He gradually took loan from GB. Utilize loan in Agriculture.

Proposed Nobin Udyokta Business Info					
Business Name	:	HOME CITY			
Location	:	Delduar, Tangail			
Total Investment in BDT	:	BDT 3,90,000/-			
Financing	:	Self BDT 2,40,000/- (from existing business) 62%			
		Required Investment BDT 1,50,000/- (as equity) 38%			
Present salary/drawings from business (estimates)	:	3DT 5,000			
Proposed Salary	:	BDT 5,000			
Size of shop	:	18ft x 16 ft= 288 square ft			
Security of the shop	:	BDT 1,50,000			
Implementation	:	 The business is planned to be scaled up by investment in existing goods like; Fridge, Television, Fan, Bulb etc. Average 20% gain on sale. The business is operating by entrepreneur. Existing no employee. After getting equity fund employee will be appointed. The shop is rented. Collects goods from Tangail. Agreed grace period is 4 months. 			

Existing Business (BDT)					
Particular	Monthly	Yearly			
Revenue (sales)					
Electronics Item	105,000	1,260,000			
Total Sales (A)	105,000	1,260,000			
Less. Variable Expense					
Electronics Item	84,000	1,008,000			
Total variable Expense (B)	84,000	1,008,000			
Contribution Margin (CM) [C=(A-B)	21,000	252,000			
Less. Fixed Expense					
Rent	4,000	48,000			
Electricity Bill	700	8,400			
Mobile Bill	300	3,600			
Salary (self)	5,000	60,000			
Transportation	1,500	18,000			
Guard	200	2,400			
Entertainment	400	4,800			
Dish Bill	200	2,400			
Total fixed Cost (D)	12,300	147,600			
Net Profit (E) [C-D)	8,700	104,400			

Investment Breakdown					
Particulars	Existing	Proposed	Proposed Total		
Fridge (6 x 25000)	150,000	50,000	200,000		
Television (6 x 10000)	60,000	80,000	140,000		
Fan (10 x 1500)	15,000	1	15,000		
Bulb & electronics item	15,000	20,000	35,000		
Total	240,000	150,000	390,000		

Source of Finance



Financial Projection (BDT)					
Particular	Monthly	1st Year	2nd Year	3rd Year	
Revenue (sales)					
Electronics Item	158,000	1,896,000	1,990,800	2,090,340	
Total Sales (A)	158,000	1,896,000	1,990,800	2,090,340	
Less. Variable Expense					
Electronics Item	126,400	1,516,800	1,592,640	1,672,272	
Total variable Expense (B)	126,400	1,516,800	1,592,640	1,672,272	
Contribution Margin (CM) [C=(A-B)	31,600	379,200	398,160	418,068	
Less. Fixed Expense					
Rent	4,000	48,000	48,000	48,000	
Electricity Bill	700	8,400	9,500	10,500	
Mobile Bill	300	3,600	4,000	4,500	
Salary (self)	5,000	60,000	60,000	60,000	
Transportation	2,000	24,000	26,000	28,000	
Guard	200	2,400	3,000	3,000	
Entertainment	400	4,800	5,500	6,500	
Dish Bill	200	2,400	2,400	2,400	
Salary (staff)	3,000	36,000	36,000	36,000	
Total Fixed Cost	15,800	189,600	194,400	198,900	
Net Profit (E) [C-D)	15,800	189,600	203,760	219,168	
Investment Payback		60,000	60,000	60,000	

Cash flow projection on business plan (rec. & Pay)

SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
1.1	Investment Infusion by Investor	150,000		
1.2	Net Profit	189,600	203,760	219,168
1.3	Depreciation (Non cash item)		ı	-
1.4	Opening Balance of Cash Surplus		129,600	273,360
	Total Cash Inflow	339,600	333,360	492,528
2	Cash Outflow			
2.1	Purchase of Product	150,000		
2.2	Payment of GB Loan			
2.3	Investment Pay Back (Including Ownership Tr. Fee)	60,000	60,000	60,000
	Total Cash Outflow	210,000	60,000	60,000
3	Net Cash Surplus	129,600	273,360	432,528

SWOT ANALYSIS

Strength

Employment: Self: 01 Family:0 Others:01,

Experience & Skill: 05 Years

Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

THREATS

Theft

Fire

Political unrest

Pictures











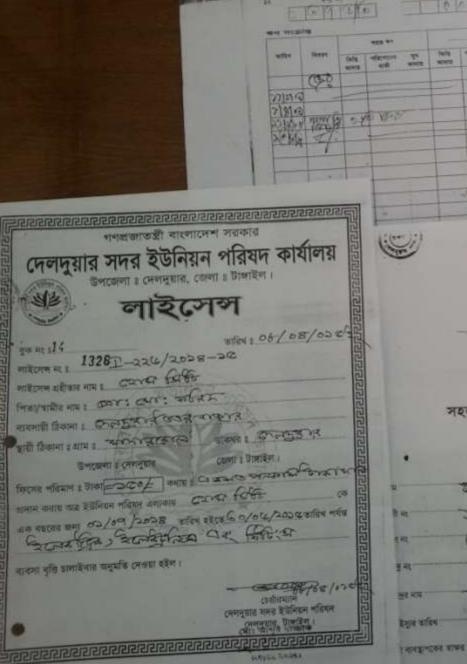
















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DESTRUCTION THROW

FAMILY PICTURE

