### **Proposed NU Business Name: MAA GENERAL STORE**



Project identification and prepared by: Ataur, Bason Unit, Dhaka

Project verified by: MD. Rofiqul Islam



Brief Bio of The Proposed Nobin Udyokta				
Name	:	MD RASEL		
Age	:	25-05-1995 (20 Years)		
Education, till to date	:	HSC		
Marital status	:	Single		
Children	:	N/A		
No. of siblings:	:	1 Brothers & 1 Sisters		
Address	:	Vill: Gacha, P.O: Gacha , P.S: Joydebpur, Dist:Gazipur		
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : :	Mother Father  MOST. NAZMA AKTER  MD AZIZUL AKUN  Branch: Gacha Gazipur, Centre # 42 (Female),  Member ID: 4525, Group No: 05  Member since: 08-05-2010 (05 Years)  First loan: BDT 5,000 /-		
Further Information: (v) Who pays GB loan installment	  :	Outstanding loan: Nil Father		
(vi) Mobile lady	:	No		
(vii) Grameen Education Loan	:	: No		
(viii) Any other loan like GB, BRAC ASA etc	:	No		

### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)		Nil
Business Experiences and	••	04 years experience in running business.
Training Info	:	He has no training
Other Own/Family Sources of Income		Business
Other Own/Family Sources of Liabilities		None
Entrepreneur Contact No.	:	01688-912576
Mother's Contact No.	:	01918-699551
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Bason Unit, Dhaka

#### BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

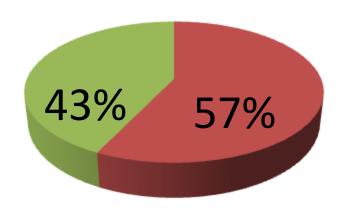
MOST. NAZMA AKTER joined Grameen Bank since 05 years ago. At first she took 5,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info				
Business Name	:	MAA GENERAL STORE		
Location	:	Borobari, Gazipur.		
Total Investment in BDT	:	BDT 3,50,000/-		
Financing	:	Self BDT 2,00,000/- (from existing business) 57% Required Investment BDT 1,50,000/- (as equity) 43%		
Present salary/drawings from business (estimates)	:	BDT 5,000		
Proposed Salary	:	BDT 5,000		
Size of shop	:	12 ft x 10 ft= 1200 square ft		
Security of the shop	:			
Implementation		<ul> <li>The business is planned to be scaled up by investment in existing goods like; Rice, Pulse, Flour, Oil, Sugar, Soap, Salt etc.</li> <li>Average 15% gain on sale.</li> <li>The business is operating by entrepreneur. Existing no employee.</li> <li>After getting equity fund one employee will be appointed.</li> <li>Entrepreneur is owner of the shop.</li> <li>Collects goods from Tongi, Board Bazaar.</li> <li>Agreed grace period is 4 months.</li> </ul>		

Existing Business (BDT)				
Particular	Daily	Monthly	Yearly	
Revenue (sales)				
Grocery item	3,500	105,000	1,260,000	
Total Sales (A)	3,500	105,000	1,260,000	
Less. Variable Expense				
Grocery item	2,975	89,250	1,071,000	
Total variable Expense (B)	2,975	89,250	1,071,000	
Contribution Margin (CM) [C=(A-B)	525	15,750	189,000	
Less. Fixed Expense				
Electricity bill		500	6,000	
Mobile Bill		200	2,400	
Transportation		1,500	18,000	
Salary (self)		5,000	60,000	
Entertainment		200	2,400	
Total fixed Cost (D)		7,400	88,800	
Net Profit (E) [C-D)		8,350	100,200	

Investment Breakdown						
Particulars	Existing	Proposed	Proposed Total			
Rice (30 x 1600)	48,000	80,000	128,000			
Oil (184 x 80)	14,720	10,000	24,720			
Pulse (2 x 6000)	12,000	12,000	24,000			
Sugar (2 x 1700)	3,400	5,100	8,500			
Washing Powder (100p x56)	5,600	0	5,600			
Soap	6,000	0	6,000			
Cosmetics	20,000	30000	50,000			
Spice	20000	0	20,000			
Potato, Onion, Chili	15,000	5000	20,000			
Coil, Shampoo, Biscuit, Chanachur etc	55,280	7900	63,180			
Total	200,000	150,000	350,000			

### **Source of Finance**



- Entrepreneur's Contribution 200,000
- Investor's Investment 150,000
- Total 350,000

Financial Projection (BDT)					
Particular	Daily	Monthly	1st Year		
Revenue (sales)					
Grocery item	6,150	184,500	2,214,000		
Total Sales (A)	6,150	184,500	2,214,000		
Less. Variable Expense					
Grocery item	5,228	156,825	1,881,900		
Total variable Expense (B)	5,228	156,825	1,881,900		
Contribution Margin (CM) [C=(A-B)	923	27,675	332,100		
Less. Fixed Expense					
Electricity bill		500	6,000		
Mobile Bill		300	3,600		
Transportation		2,000	24,000		
Salary (self)		5,000	60,000		
Entertainment		200	2,400		
Salary (staff)		3,000	36,000		
Total Fixed Cost		11,000	132,000		
Net Profit (E) [C-D)		16,675	200,100		
Investment Payback			180,000		

### Cash flow projection on business plan (rec. & Pay)

SI#	Particulars	Year 1 (BDT)
1	Cash Inflow	
1.1	Investment Infusion by Investor	150,000
1.2	Net Profit	200,100
1.3	Depreciation (Non cash item)	
1.4	Opening Balance of Cash Surplus	
	Total Cash Inflow	350,100
2	Cash Outflow	
2.1	Purchase of Product	150,000
2.2	Payment of GB Loan	
	Investment Pay Back (Including Ownership	
2.3	Tr. Fee)	180,000
	Total Cash Outflow	330,000
3	Net Cash Surplus	20,100

### **SWOT ANALYSIS**

# Strength

Employment: Self: 01 Family:0 Others:01

Experience & Skill: 4 Years Quality goods & services;

Skill and experience;

# WEAKNESS

Lack of Capital/Investment

## **O**PPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

### THREATS

Theft

Fire

Political unrest

# Pictures















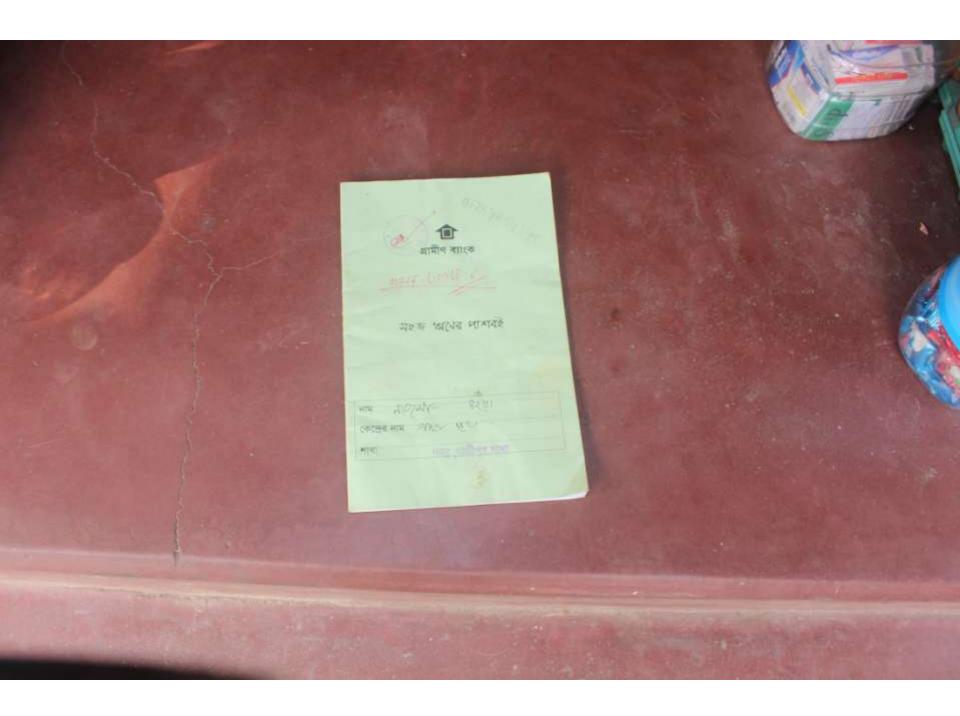


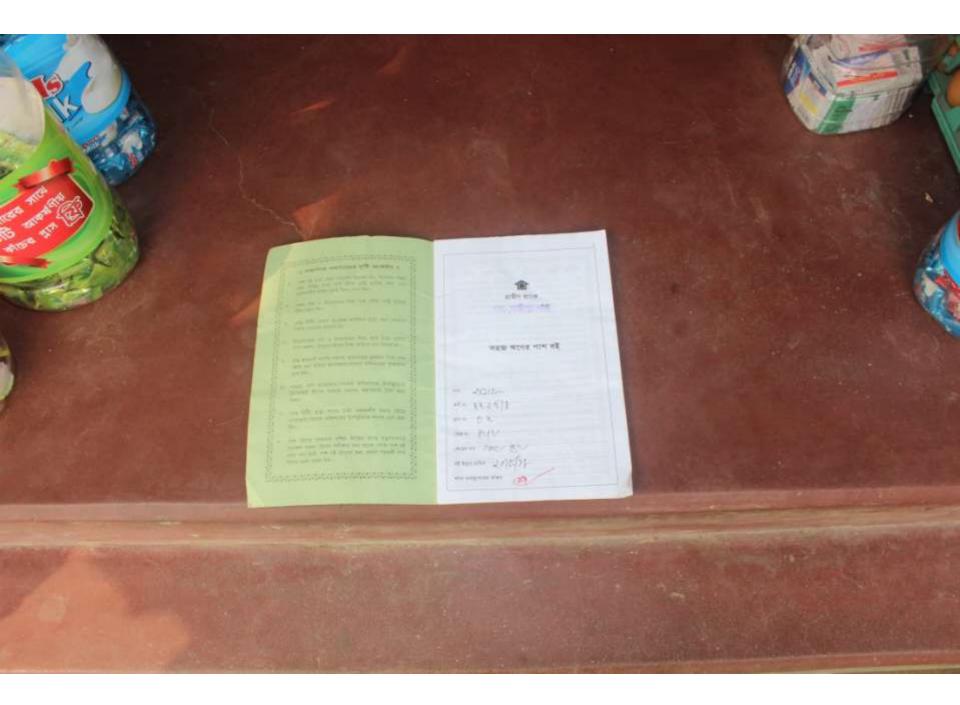






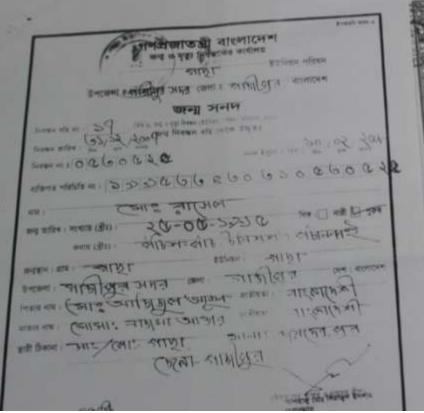






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# **FAMILY PICTURE**

