Proposed NU Business Name: MADINA HARDWARE & ELECTRIC



Project identification and prepared by: Sahab Uddin, Ashulia Unit, Dhaka

Project verified by: MD. Rofiqul Islam



Brief Bio of The Proposed Nobin Udyokta				
Name	:	MITHUN		
Age	:	12-04-1988 (27 Years)		
Education, till to date	:	HSC		
Marital status	:	Married		
Children	:	01 Son		
No. of siblings:	:	04 Brothers & 02 Sisters		
Address	:	Vill: Aoukpara, P.O: Dairy Farm, P.S: Savar, Dist: Dhaka		
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father SONA BANU SONA BANU MD MOKSED MIAH Branch: Ashulia, Centre # 19 (Female), Member ID: 7182, Group No: 07 Member since: 28-08-2011 <i>(04 Years)</i> First Ioan: BDT 5,000 /-		
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: : :	Existing loan: BDT 20,000/-, Outstanding loan: BDT 14,720/- Mother No No No		

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	10 years experience in running business.
Training Info	:	He has no training
Other Own/Family Sources of Income	:	House rent & Business
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01925-501239
Family's Contact No.	:	01680-157993
NU Project Source/Reference	•	Grameen Shakti Samajik Byabosha Ltd. Ashulia Unit, Dhaka

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

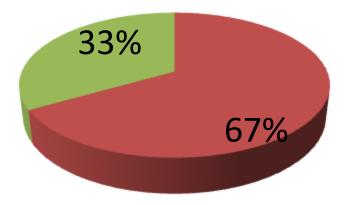
SONA BANU joined Grameen Bank since 4 years ago. At first she took 5,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business and home development.

Proposed Nobin Udyokta Business Info			
Business Name	:	MADINA HARDWARE & ELECTRIC	
Location	:	Anarkoli Bus stand, Ashulia, Dhaka	
Total Investment in BDT	:	BDT 6,00,000/-	
Financing	:	Self BDT 4,00,000/- (from existing business) 67% Required Investment BDT 2,00,000/- (as equity) 33%	
Present salary/drawings from business (estimates)	:	BDT 5,000	
Proposed Salary	:	BDT 5,000	
Size of shop	:	25 ft x 15 ft= 168 square ft	
Security of the shop	:	BDT 2,00,000/-	
Implementation	:	 The business is planned to be scaled up by investment in existing cloths like; Electric item, Color, Crockeries item, Hardware item etc. Average 15% gain on sale. The business is operating by entrepreneur. Existing one employee. After getting equity fund one employee will be appointment. The shop is rented. Collects goods from Ashulia Nowappur. Agreed grace period is 4 months. 	

Existing Business (BDT)				
Particular	Daily	Monthly	Yearly	
Revenue (sales)				
Electric & Hardware Item	5 <i>,</i> 650	169,500	2,034,000	
Total Sales (A)	5,650	169,500	2,034,000	
Less. Variable Expense				
Electric & Hardware Item	4,803	144,075	1,728,900	
Total variable Expense (B)	4,803	144,075	1,728,900	
Contribution Margin (CM) [C=(A-B)	848	25,425	305,100	
Less. Fixed Expense				
Rent		2,600	31,200	
Electricity Bill		1,000	12,000	
Generator bill		600	7,200	
Mobile Bill		400	4,800	
Salary (self)		5,000	60,000	
Transportation		2,000	24,000	
Salary (staff)		3,000	36,000	
Guard Bill		300	3,600	
Total fixed Cost (D)		14,900	178,800	
Net Profit (E) [C-D)		10,525	126,300	

Investment Breakdown				
Particulars	Existing	Proposed	Proposed Total	
Electric Item	120,000	50,000	170,000	
Color	130,000	50,000	180,000	
Crockeries Item	50,000	40,000	90,000	
Hardware Item	100,000	60,000	160,000	
Total	400,000	200,000	600,000	

Source of Finance



- Entrepreneur's Contribution 400,000
- Investor's Investment 200,000
- Total 600,000

Financial Projection (BDT)					
Particular	Daily	Monthly	1st Year	2nd Year	
Revenue (sales)					
Electric & Hardware Item	8,350	250,500	3,006,000	3,156,300	
Total Sales (A)	8,350	250,500	3,006,000	3,156,300	
Less. Variable Expense					
Electric & Hardware Item	7 <i>,</i> 098	212,925	2,555,100	2,682,855	
Total variable Expense (B)	7,098	212,925	2,555,100	2,682,855	
Contribution Margin (CM) [C=(A-B)	1,253	37,575	450,900	473,445	
Less. Fixed Expense					
Rent		2,600	31,200	31,200	
Electricity Bill		1,000	12,000	13,000	
Generator bill		600	7,200	8,000	
Mobile Bill		500	6,000	6,500	
Salary (self)		5,000	60,000	60,000	
Transportation		3,000	36,000	38,000	
Salary (staff)		5,000	60,000	60,000	
Guard Bill		300	3,600	6,500	
Total Fixed Cost		18,000	212,400	216,700	
Net Profit (E) [C-D)		19,575	238,500	256,745	
Investment Payback			120,000	120,000	

Cash flow projection on business plan (rec. & Pay)

SI #	Particulars	Year 1 (BDT)	Year 2 (BDT)
1	Cash Inflow		
1.1	Investment Infusion by Investor	200,000	
1.2	Net Profit	238,500	256,745
1.3	Depreciation (Non cash item)		-
1.4	Opening Balance of Cash Surplus		118,500
	Total Cash Inflow	438,500	375,245
2	Cash Outflow		
2.1	Purchase of Product	200,000	
2.2	Payment of GB Loan		
	Investment Pay Back (Including Ownership		
2.3	Tr. Fee)	120,000	120,000
	Total Cash Outflow	320,000	120,000
3	Net Cash Surplus	118,500	255,245



Strength **W**_{EAKNESS} Lack of Capital/Investment Employment: Self: 01 Family:0 Others:02 Experience & Skill : 10 Years Quality goods & services; Skill and experience; THREATS **PPORTUNITIES** Theft Huge demand in the community Fire Location of shop; Political unrest Regular customers;

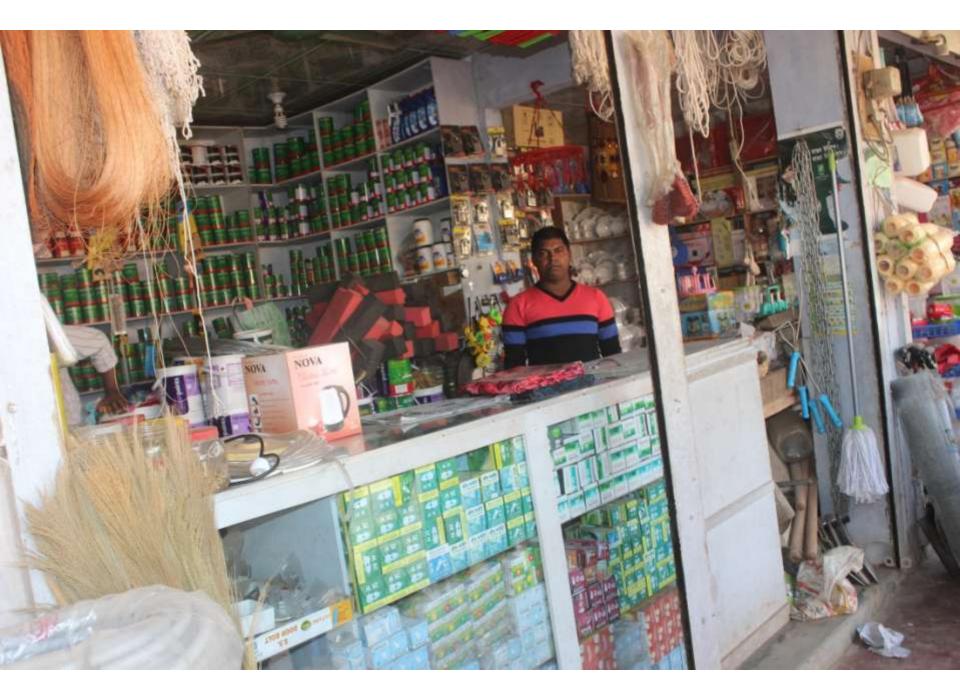
Pictures



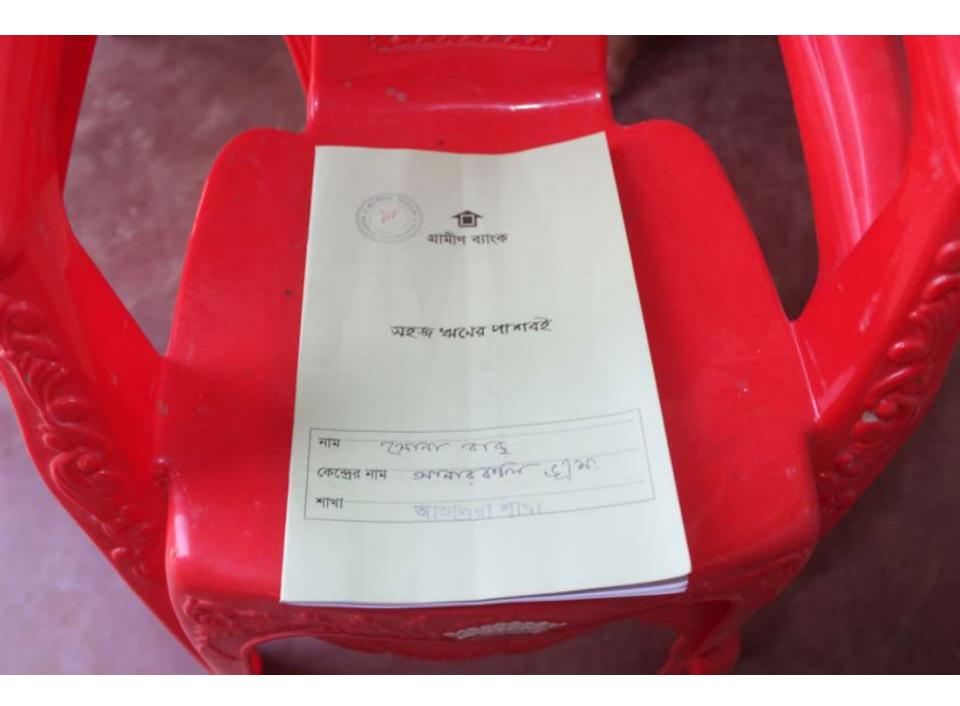


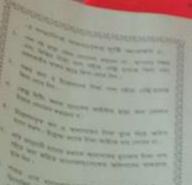












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উক্লাড়া ব্যৱক আলী সুনার মার্কেট, আতলিয়া, ধানা- নাজাব, যেলা- চাকা এর পক্ষে মোহ বন আলী, নিজা- মরহম মুনারব আলী মুনী, নাচ- আউকলাড়া, তাকগত- চেউন্টা জার্য, থানা- নাজাব, চা- নাজা। জারীয়ারা- বাংলালেনী, ধর্য, উসলাব, গেশা- ব্যবনা।

মিঠু, শিরা- মূলহেল আলী, সাং- আউকশাড়া, ভারমান- ডেইবাঁ জনা- বাংলাদেশী, বর্ম- ইসলাম, শেশা- ব্যাবনা ।

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শরম করশানার মহান আলাহ তায়ালার নাম শ্বরণ করিয়া এর আরম করিলাম। আমি হাধম পক্ষ প্রামার নোকান ঘর থানা র র আপনি ছিরীয় পক্ষ নিম বর্ষিত শাওঁ মোগ্যবেক জড়া নিটা ৪ সমাত হইয়া অল্যবোজ হাজিরান মজলিশে নিম যাক্ষীগে ৫ মালিক উক্ত খরটি জড়া নিলাম ৫ আমি ছিঠীয় পক্ষ জাড়া নিয় ফাঁসিয়া চুক্তি সলিল নিম বর্ণিত শাওঁ সমূহ মানিয়া নিয়া সম্পান্ন কমি প্রথম পক্ষ (মালিক) আমার বর্ষিত নোগ্যন থানা জায় ছিঠীয় পক্ষ (জাড়ানিয়া) উহা জাড়া নিরে আয়হী হইয়াছেন

আশুলিয়া ইউনিয়ন পরিষদ বানা-আতলিয়া, উপজেলা-সাভার, জিলা-চাকা। টেড লাইসেল WEREN HE STERLE (2014/2014) 1011201 242 8 14 3172 NUL 113 274 18 21 27 MORE AND feren/wellie uns CHE MY DE WY 52 M. M. M. **बिट्टाविड व्यक्तितालर प्रमुक्त** オンスカックス ३१ गार्मित जमा जज इफ्रानिशदनव नाइरमन कि बाहन कतिया २०३८ हिला লীমার মধ্যে আবশ্যকীয় বাণিজ্য চাল্যইয়া মাইবার অনুমতি লেওৱা হইল ৩০-৬-২০১ এইং তারিখ পর্যন্ত অত্র লাইসেল বৈধ বলিয়া বিবেচিত হয়।

এলেং প্রতি বহুসর নবায়ন করিতে হউবে।



েখারম্যান আতলিয়া হতদিয়ন গাঁ

FAMILY PICTURE

