#### Proposed NU Business Name: MIM AUTO VALKANISING SHOP



Project identification and prepared by: Aziz Ahmad Elenga Unit, Tangail

Project verified by: MD. Mizanur Rahman patwary



Brief Bio of The Proposed Nobin Udyokta			
Name	:	MD AFSER ALI	
Age	:	08-10-1985(31 Years)	
Education,	:	Class Eight	
Marital status	:	married	
Children	:	1 son &1 Daughter	
No. of siblings:	:	3 Brothers	
Address	:	Vill: Bilzoka P.O: Mogra, P.S: Tangail Sadar Dist: Tangail	
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father MST.ACHIA BEGUM MD:BELLAL HOSSEN Branch: Solla kalihati, Centre # 54(Female), Member ID: 3964, Group No: 09 Member since: 11-05-1988 to 08-04-2011 (23years) First Ioan: 2000 taka. Existing Ioan: 00 taka	
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc		Outstanding loan: 00 Nill No No	

## BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	15 years experience in running business.
Training Info	:	He has 2 year tra5ning
Other Own/Family Sources of Income	:	None
Other Own/Family Sources of Liabilities	:	Nill
Entrepreneur Contact No.	:	01740-938566
Mother's Contact No.	:	01763-779790
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Elenga Unit, Tangail

### **BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY**

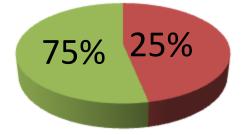
Mst.Achia Begum joined Grameen Bank since 23 years ago. At first she took 2,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in her Husband business.

Proposed Nobin Udyokta Business Info			
Business Name	:	MIM AUTO VALKANISING SHOP	
Location	:	Elenga Bus Stand,Kalihati,Tangail.	
Total Investment in BDT	:	BDT 4,00000	
Financing	:	Self BDT 3,00000(from existing business) 75% Required Investment BDT 1,00000(as equity) 25%	
Present salary/drawings from business (estimates)	:	BDT 5,000	
Proposed Salary	:	BDT 5,000	
Size of shop	•	12ft x 15 ft= 180 square ft	
Security of the shop	:	1,00,000	
Implementation	:	<ul> <li>The business is planned to be scaled up by investment in existing goods like; Tyre,Tube,Motor Parts etc.</li> <li>Average 10% gain on sale.</li> <li>The business is operating by entrepreneur. Existing One employee.</li> <li>The shop is rented.</li> <li>Collects goods from Dhaka.</li> <li>Agreed grace period is 4 months.</li> </ul>	

Existing Business				
BDT (TK)				
Particular	Daily	Monthly	Yearly	
Revenue (sales)				
Tyre,Tube,Motor Parts etc.etc.	3,000	90,000	10,80,000	
Air& Servicing	500	15,000	1,80,000	
Total Sales(A)	3,500	1,05,000	12,60,000	
Less. Variable Expense	2,700	81,000	9,72,000	
Air & Servicing	00	00	00	
Total variable Expense (B)	2,700	81,000	9,72,000	
Contribution Margin (CM) [C=(A-B)	8,00	24,000	2,88,000	
Less. Fixed Expense				
Rent		4,200	50,400	
Salary (self)		5,000	60,000	
Transportation		3,000	36,000	
Electricity bill		2,000	24,000	
Mobile Bill		3,00	3,600	
Entertainment		5,00	2,400	
Total fixed Cost (D)		15,000	1,80,000	
Net Profit (C-D)		9,000	1,08,000	

<b>INVESTMENT BREAKDOWN</b>				
Particulars	Existing	Proposed	Proposed Total	
Truck Tire(2*30000)	60,000			
Mini truck Tire(20*4000tk)	80,000	50,000	2,10,000	
Old tire (10*4000)	40,000			
Tube(30*1000tk)	30,000	50,000	1,00,000	
Motor Parts	20,000	00	20,000	
Air Compressor & Tanki	70,000	00	70,000	
Total	3,00000	1,00,000	400,000	

### **Source of Finance**



Entrepreneur Contribution: 3,00,000

Investors Investment : 100,000

Total Investment : 4,0 0,000

	BDT (TK)				
Particulars	Daily	Monthly	1 <sup>st</sup> Year	2 <sup>nd</sup> Year	
Revenue Sales:					
Tyre,Tube,Motor Parts etc.etc.					
	5000	1,50,000	18,00,000	18,90,000	
Air & Servicing	500	15000	1,80,000	1,89,000	
Total Sales (A)	5,500	1,65,000	19,80,000	20,79,000	
		1,3			
Less. Variable Expense	4,500	1,35,000	16,20,000	17,01,000	
Air & Servicing	00	00	00	00	
Total variable Expense (B)	4,500	1,35,000	16,20,000	17,01,000	
Contribution Margin (CM) [C=(A-B)	1,000	30,000	360,000	3,78,000	
Less. Fixed Expense					
Rent		4,200	50,400	50,400	
Salary (self)		5,000	60,000	60,000	
Transportation		3,300	39,600	40,000	
Electricity bill		2,000	24,000	24,000	
Mobile Bill & SMS Monitoring		5,00	6,000	6,200	
Entertainment		5,00	60,00	6,000	
Total Fixed Cost		15,500	1,86,000	1,86,600	
Net Profit E= (C-D)		14,500	1,74,000	1,91,400	
Investment Payback			60,000	60,000	

## Cash flow projection on business plan (rec. & Pay)

<b>SI #</b>	Particulars	Year 1 (BDT)	Year 2 (BDT)
1	Cash Inflow		
1.1	Investment Infusion by Investor	1,00,000	
1.2	Net Profit	1,74,000	1,91,400
1.3	Depreciation (Non cash item)	0	0
1.4	Opening Balance of Cash Surplus		1,14,000
	Total Cash Inflow	2,74,000	3,05,400
2	Cash Outflow		
2.1	Purchase of Product	1,00,000	
2.2	Payment of GB Loan		
2.3	Investment Pay Back (Including Ownership Tr. Fee)	60,000	60,000
	Total Cash Outflow	1,60,000	60,000
3	Net Cash Surplus	1,14,000	2,45,400



STRENGTH Employment: Self: 01 Family:0 Others:01 Experience & Skill : 15 Years Quality goods & services; Skill and experience;	WEAKNESS Lack of Capital/Investment
<b>OPPORTUNITIES</b>	THREATS
Huge demand in the community	Theft
Location of shop;	Fire
Regular customers;	Political unrest

Pictures











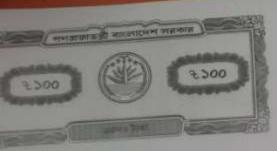












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# **FAMILY PICTURE**

