# Ma Rigital Studio & Telecom



NU Identified and PP prepared by Sonia Sultana (Chandpur Sadar)

Presented by Sharif Hazra



#### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA

Name`	:	Sharif Hazra				
Age	:	01-04-1992 (23 years)				
Marital status	:	Married				
Children	:	-				
No. of siblings:	:	05 brothers, 05 sisters				
Parent's and GB related Info (i) Who is GB member	:	Mother  Fathe				
<ul><li>(ii) Mother's name</li><li>(iii) Father's name</li><li>(iv) GB member's info</li></ul>	:	Mrs Monuara Begum  Late Momin Ali Hazra  Branch: Dakhin Matlab ,Centre 14/m  Loan no-6120/, Member since 10-10-2007  First loan: Tk.5000/ Existing loan – 20,000/				
Further Information:  (v) Who pays GB loan installment  (vi) Mobile lady  (vii) Grameen Education Loan  (viii)Any other loan like GCCN,  GKF  (ix) Others	: : : : : : : : : : : : : : : : : : : :	Father N/A N/A N/A N/A				
Education	:	SSC				

### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA

Present Occupation	:	Digital Studio & Telecom Business
Business Experiences and Training Info	:	4 years Trade license no:77
Other Own/Family Sources of Income	:	Younger brother works in Malaysia and Agriculture
Other Own/Family Sources of Liabilities	:	N/A
NU Project Source/Reference	:	GT Chandpur Sadar Unit Office, Chandpur
NU Contact Info		Mobile no -01813394858

# BRIEF HISTORY OF GB LOAN UTILIZATION BY FAMILY

NU's Mother has been a member of Grameen Bank since 2007 (8 years). NU invested GB Loan in his business. He Expanded his present Business by using GB loan. They purchased some agricultural land & repaired their own house from the income of his business. NU's mother gradually improved their life standard by using GB loan

#### PROPOSED NOBIN UDYOKTA BUSINESS INFO

<b>Business Name</b>	:	Ma Digital Studio & Telecom
Address/ Location	:	Munshirhat Bazar, Dakhin Matlab ,Chandpur
Total Investment in BDT	:	3,00,000
Financing	:	Self BDT 200,000 (from existing business) 66% Required Investment BDT 1,00,000 (as equity) 34%
Present salary/drawings from business (estimates)	:	8000
Proposed Salary		8000
Proposed Business  (i) % of present gross     profit margin  (ii) Estimated % of proposed     gross profit margin  (iii) Agreed grace period	:	80% 80% 02 months.

#### PRESENT & PROPOSED INVESTMENT BREAKDOWN

Particulars		Existing (1)	Business (BI	OT) Proposed (BDT) (2)	Total (BDT) (1+2)
Investments in different categories:  Present Item:  Computer 02  Printer 01  Camera ( Digital 02)  Scanner 01  Fan 03  Generator 01  Furniture with light stand & Studio  Cosmetic items  Varieties Shoes  Stationary  Hand purse	40000 20000 20000 5000 30000 15000 30000 15000 20000 5000	200000			
nranacad Itami				100000	
proposed Item:					
01. Photocopy Machine	100000				
Total Investment		200000		100000	300000

# INFO ON EXISTING BUSINESS OPERATIONS

Doutionland	Existing Business (BDT)						
Particulars Particulars	Daily	Monthly	Yearly				
Sales Income (A)	3000	90000	1080000				
Less: Cost of sales (B)	2100	63000	756000				
Gross Profit (C) [C=(A-B)]	900	27000	324000				
Less: Operating Costs							
Electricity bill		2200	66000				
Shop Rent		1500	18000				
Computer, printer, camera &							
Photocopy Machine Servicing		1000	12000				
Mobile		500	6000				
Present salary -own		8000	96000				
Entertainment		400	4800				
Fee+ others		200	2400				
Non Cash Item:							
Depreciation Expenses(10000*20%)		1666	19999				
Total Operating Cost (D)		15466	185592				
Net Profit (C-D):		11534	138408				

#### FINANCIAL PROJECTION OF NU BUSINESS PLAN

Double doub		Year 1 (Bi	DT)	Year 2 (BDT)			Year 3 (BDT)		
Particulars	Daily	Monthly	Yearly	Daily	Monthly	Yearly	Daily	Monthly	Yearly
Estimated Sales (A)	4000	12000 0	1440000	4000	120000	1440000	4000	120000	1440000
Less: cost of sales (B)									
Gross Profit (C) [C=(A-B)]	1200	36000	432000	1200	36000	432000	1200	36000	432000
Less: Operating Costs									
Electricity bill		2200	66000		2200	66000		2200	66000
Servicing ( computer,printer,photocopie r, camera )		1000	12000		1000	12000		1000	12000
Shop Rent		1500	18000		1500	18000		1500	18000
Mobile Bill (SMS & Reporting inclusive)		600	7200		600	7200		600	7200
Proposed Salary- Self		8000	96000		8000	96000		8000	96000
Entertainment		400	4800		400	4800		400	4800
Others		200	2400		200	2400		200	2400
Non Cash Item:									
Depreciation Expenses(100000*20%)		1666	19999		1666	19999		1666	19999
Total Operating Cost (D)		29066	348792		29066	348792		29066	348792
(Net Profit C-D):		6934	83208		6934	83208		6934	832084
Pay back	40000			40000			40000		
Retained money	43208			43208			43208		

#### CASH FLOW PROJECTION ON BUSINESS PLAN

(REC. & PAY.)

SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3(BDT)
1.0	Cash Inflow			
1.1	Investment Infusion by Investor	100000		
1.2	Net Profit	83208	83208	83208
1.3	Depreciation (Non cash item)	19999	19999	19999
1.4	Opening Balance of Cash Surplus		63207	126414
	Total Cash Inflow	203207	166414	229621
2.0	Cash Outflow			
2.1	Purchase of Product	100000		
2.2	Payment of GB Loan			
2.3	Investment Pay Back (Including Ownership Tr. Fee)	40000	40000	40000
	Total Cash Outflow	140000	40000	40000
3.0	Net Cash Surplus	63207	126414	189621

#### SWOT ANALYSIS

# STRENGTH

- ✓ Long standing relationship with Grameen.
- ✓ Well Known business man in locality.
- ✓ Provide quality products.
- ✓ Experience.

# WEAKNESS

- ✓ Credit sales.
- ✓ Less stock.
- **✓** Transportation cost.
- ✓ Increase products price.

## **O**PPORTUNITIES

- ✓ All kind of bedding item are available
- ✓ Huge demand from locality.
- ✓ Central point of market .

#### $\mathbf{T}_{\mathsf{HREATS}}$

- ✓ Load shading.
- ✓ Fire & Rat.
- ✓ Political Unrest.
- ✓ Other competition.





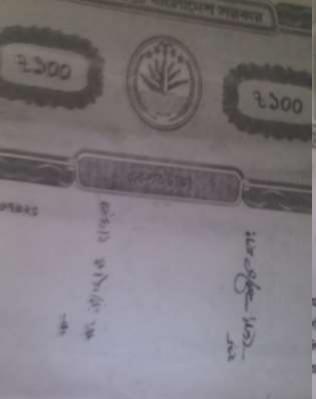






the or the and 1800 10 2204.807 erforgues. IM GING GID) \$16-5119 WA NATIONAL ID CARD / WINE WERE THE अर्थ समिक कर की नामः स्थीतः श्रामता 110 2512517 Name: Sharif Hazra .996 Free, you wish suffi some. PAT: CON3 5-412 5215 KIND SECRET MONROE CHICK 10 , 25/2 64 6 10 , 050 Date of Birth: 01 Apr 1992 ID NO: 19921312231 Water was all wall reasonal exercise needs well with control of CHRON TOWN COST STATE CHIEF WHICH MAY CHIEF MAY THOUGHT MAY 3/2x cont विकास: सामा/दर्शनाः सामात गाहि, तामानाक गरूनाचे, गरूनाचे, प्राचनाः पृत्तीकारी - ८६८२, तिमाहि सम्ब, तिमाहि Free ATO 6mil D 0.2512046

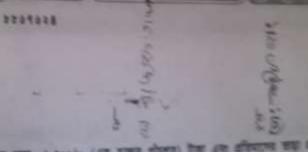
PRESE H HORMS S-100-11 - Sales 2745 ব্যবসা বাণিজ্যের লাইসেল माम अपर्वित सामप्रत करतेर रहन्या का मानवणाने राज्या Ext. CHARGINATERIO, THERES THE PART #100 PO 100 100 PO 100 स्थाप काशक अन्ति क्रिक्टि के अवद् देश निक्र के CHRANA LOCK - SAME SHEET চাকে এই লাইদেল প্রদান করা হইল।



राकार राजर. निवा- मुका त्या प्रिन जानी रकता कर्नान, त्याः मुनीवरारे, वाना ७ क्लाः शेषमूर

सीय गामता. निवा- मृता त्या परिन वाणी शकता. व्यक्ति, त्या मुनीवरार, बामा व त्यन्या डॉनमूत

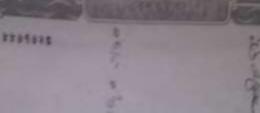




তিৰ বৃদ্ধ ১,৫০০/২ (এৰ হ'বৰ পালত) চৰা এৰ প্ৰতিয়াৰ বৃদ্ধ প্ৰতি বিশেষ কৰিছে। যা এচনৰ বাল যেই ৭০,০০০/২ লাল বৃদ্ধি পাছৈ মন প্ৰথিয় নিশাৰ এতে অমাৰ বি অমাৰ বাল অধি-প্ৰান্তিপাণ্ডৰ বাই-কাল্ড মহিছেপি;— মহি সৃদ্ধপন্তির সমানে সক্ষমনে উক্ত বাংগৰ বানুৱ মানিক সম্পান্য মহিছে নিশাৰ

বৈত্ৰা দেকালয় এটাত কোন কামন মুক্ত পোৰ হওৱাত পূৰ্বে লোকালয় ছাইছা লৈছে নিলে বলিল এইবা দোকান বলিল কামন নিকট ছাইছা লিছে হয়। ছাইছা ছিছা অনা কামনাও নিকট ছাত্ৰালয়ে পানিকো বা। এবং লোকালয় ছাইছা লিছে কিলা কামনাত ও মাল পূৰ্বে অবহিত কৰিতে হাইছে।

यत्र वसन चान (र, जन्न पून्त (रन शील किन स्था व किन क्रमोर्ड) वनि वर्तिश स्थित नित्व सन् चनित्र। वात (सन वन्न क्रमोर्ड स्थान)



ইয়ার মেঃ কুলে হাজার সেরাল, সন্ধিন বালার্ট (রিছ) পুরু ডি.এম্.বি রোহ, পশ্চিম নির মানা তার মধ্য সেরাল বালান অর্থার বঠা।

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#### Presented at

#### 26<sup>th</sup> Internal Design Lab

On December 24, 2015 at GT

For Further Information
Grameen Trust
Sharif Hazra

Phone No: 9017038

Cell No: 01813394858

