### NU Business Name: Sha Amanot Bread & Confectionary



NU Identified and PP Prepared by-Md: Mozahidul Islam

Verified By: Md Nazrul Islam

Presented by

Md. Hannan Hossen 01825199849

**GRAMEEN TRUST** 



## BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA

Name	:	Md. Hannan Hossen				
Age	:	21 - Dec-1980-(35Years)				
Marital status	:	Married				
Children	:	Two Sons,				
No. of siblings:	:	01 Brother, 01 sister;				
Parent's and GB related Info						
(i) Who is GB member	:	Mother Yes Father				
(ii) Mother's name	:	Jahanara Begum				
(iii) Father's name	:	Let Md. Hares				
(iv) GB member's info	:	Branch:Tamta Sharasti Centre - 51/m,				
		Group no:01,Loanee no.:4614/1,				
		Membersince:12/05/2000 First loan: 10000				
Further Information:		Existingloan:40000 Outstanding:14550				
(v) Who pays GB loan installment	:	NU				
(vi) Mobile lady	:	N/A				
(vii) Grameen Education Loan	:	N/A				
(viii)Any other loan like GCCN, GKF		N/A				
(ix) Others		N/A				
Education	:	Class Six				

## BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation	:	Bakery Business
√Trade License/ Drug License		49/ 15-16
Business Experience And Training Info	:	20 Years
Other Own/Family Sources of Income	:	N/A
Other Own/Family Sources of Liabilities	:	N/A
NU Contact Info		01825199849
NU Project Source/Reference	:	Hajiganj Unit

## BRIEF HISTORY OF GB LOAN UTILIZATION BY FAMILY

NU's mother has been a member of Grameen Bank since 12/05/2000 (14 years). At first She took 10000 taka from GB. She invested GB Loan in his Son's business and expanded his business. NU's mother gradually improved their living standard by using GB loan.

## PROPOSED NOBIN UDYOKTA BUSINESS INFO

Business Name	:	Sha Amanot Bread & Confectionary
Address/ Location	:	Vill- Shatra. PO- Waruk Bazar. Sharasty, Chandpur.
Total Investment in BDT	:	604000
Financing	:	Self BDT 404000 (existing business) 67 % Required Investment BDT 200000/-(as equity)33%
Present salary/drawings from business (estimates)	:	7000
Proposed Salary		8000
Proposed Business		
(i) % of present gross profit margin	:	20%
(ii) Estimated % of proposed gross profit margin		20%
(iii) Agreed grace period		02 months

## PRESENT & PROPOSED INVESTMENT BREAKDOWN

Particulars	Existing Business (BDT)	Proposed (BDT)	Total (BDT)
Investments in different categories:	(1)	(2)	(1+2)
Present Stock Item         Different Stock item       154000         Ban 05*15000       50000         Furniture (Sucks 02 & tack 08, Fen-04)-       60000         Refrigerator 01       30000         Advance 02       110000         Total =       404000	404000		
Proposed Stock Item purchases of Various items-		200000	
Total Capital	404000	200000	604000

## PRESENT & PROPOSED INVESTMENT BREAKDOWN

Present Stock items						
Product name with quantity	Amount					
Gallery Biscuits (10kg*170)	1700					
Packet Biscuits (1000pice*60)	6000					
cake	4500					
Breads (2000pice*5)	10000					
Saybin oil (300kg*65)	19500					
Cold Drinks	4000					
Flour (25bosta*1300)	32500					
Flour (14bosta*2050)	28700					
Chanachor, logance,	6000					
Ice-cream	2000					
Dalda (12 katon*1300)	15600					
P.P	20000					
Other	3500					
Total Present Stock	154000					

Proposed items						
Product Name with quantity	Amount					
Ruler Machine (01 pies)	60000					
Power Auto bike (01 pies)	120000					
Tray (100pis*200)	20000					
Total Proposed Items	200000					

## INFO ON EXISTING BUSINESS OPERATIONS

Doutionland	E	Existing Business (BDT)					
Particulars	Daily	Monthly	Yearly				
Sales (A)	20000	600000	7200000				
Less: Cost of sales (B)	16000	480000	5760000				
Gross Profit (C)=(A-B)]	4000	120000	1440000				
Less: Operating Costs							
Electricity bill		2500	30000				
Generator bill		300	3600				
Shop Rent		21800	261600				
Night Guard bill		300	3600				
Mobile bill		400	4800				
Present salary/Drawings- self		8000	96000				
Employee (6)		68000	1548000				
Others (Fees, Entertainment, TL Renew)		700	8400				
Non Cash Item:							
Depreciation Expenses (75000*10%)		1291	15500				
Total Operating Cost (F)		103291	1239492				
Net Profit (E-F):		16709	200508				

FINANCIAL PROJECTION OF NU BUSINESS PLAN									
Particulars	Year 1 (BDT)			Year 2 (BDT)			Year 3 (BDT)		
Faiticulais	Daily	Monthly	Yearly	Daily	Monthly	Yearly	Daily	Monthly	Yearly
Sales (A)	21000	630000	7560000	22000	660000	7920000	23000	690000	8280000
Less: Cost of Sale (B)	16800	504000	6048000	17600	528000	6336000	18400	552000	6624000
Gross Profit $(A-B)=(C)$	400	126000	1512000	4400	132000	1584000	4600	138000	1656000
Less: Operating Costs									
Electricity bill		2500	30000		2600	31200		2700	32400
Generator bill		300	3600		350	4200		350	4200
Shop Rent		21800	261600		21800	261600		21800	261600
Night Guard bill		300	3600		300	3600		300	3600

Mobile bill

Present salary/ self

Entertainment, TL renew)

Depreciation Expenses

Total operating cost

Employee (06)

Non Cash Item:

Others (fees,

**Net Profit** 

GT Payback

**Retained Income** 

# CASH FLOW PROJECTION ON BUSINESS PLAN (REC. & PAY.)

SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1.0	Cash Inflow			
1.1	Investment Infusion by Investor	200000		
1.2	Net Profit	259308	303108	336108
1.3	Depreciation (Non cash item)	15500	15500	15500
1.4	Opening Balance of Cash Surplus		180258	418866
	Total Cash Inflow	474808	498866	570474
2.0	Cash Outflow			
2.1	Purchase of Product	200000		
2.2	Payment of GB Loan	14550		
	Investment Pay Back (Including			
2.3	Ownership Tr. Fee)	80000	80000	80000
	Total Cash Outflow	294550	80000	80000
3.0	Net Cash Surplus	180258	418866	490474

## **SWOT Analysis**

Strength

Local Fame and strong bondage with customers Business goodwill WEAKNESS

Not available Products Credit sales

**O**PPORTUNITIY

Situated in a large Market

THREATS

Fire
Theft
Political problems











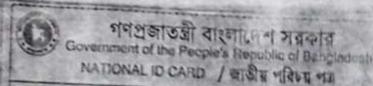












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नायः त्याश्यान रामान त्यात्मन

Name: Mohammad Hannan Hossain

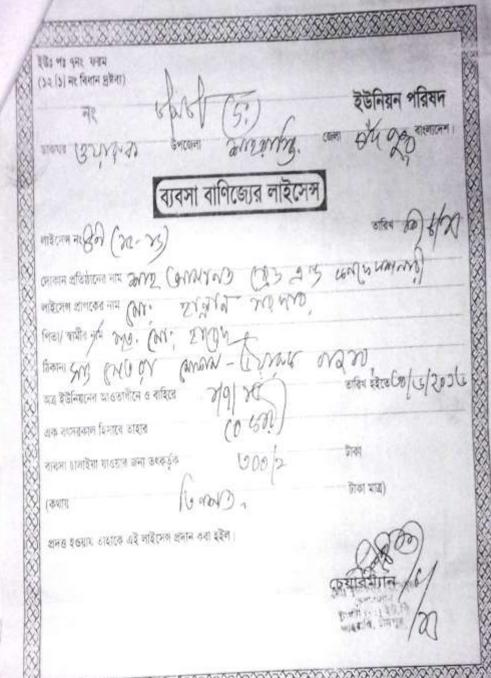
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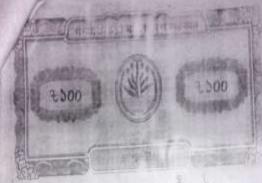
यादाः पारच्या सगम

Date of Birth: 21 Dec 1980

ID NO: 1319595696537

ত্রই কালী পাহারারই জানাসেশ সভনাত্তর সংশান্ত। কালী ব্যবহারকারী বার্থার জন্য
চলাত্তর পানার পোন বিভাগুর পোনী অভিনাম কালা চলাত্তর জন্য অনুমান করা হালা।
বিভাগে অস্থানোতিক সালির আই, প্রান্থ সোনার, চলাত্তর, চলাত্তর, ভালাত্তর, বালাত্তর, বালাত্তর, বিভাগুর
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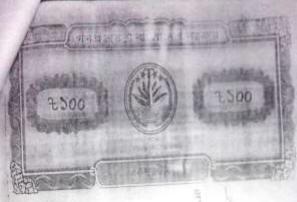
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क्षात है। एक एक्सा महारा भी गई कारण महिल पीताल कर है। सहस्रोंक बहुत बाहार पीता दिल कारण पूर्व पीत दीवी है है है। इस अर्थ के उन्हें के कि है है। यह उन्हें पूर्व) बाहत सहिल है के बाद पार्ट दिल पीताल बाद दिल पीताल महें उपराहत करेगा दिला विद्याल सीव किन राम है।

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### Presented at

## 25<sup>th</sup> Internal Design Lab

On December 23, 2015 at GT

Further Information Grameen Trust 029005261 MD.Hannan Hossen 01825199849

