Proposed NU Business Name: RUNA GENERAL STORE



Project identification and prepared by: MD. Kazem Uddin, Bason Unit, Dhaka

Project verified by: MD. Rofiqul Islam



| Brief Bio of The Proposed Nobin Udyokta | | | |
|---|-------|---|--|
| Name | : | RUNA LAYLA | |
| Age | : | 05-12-1983 (32 Years) | |
| Education, till to date | : | Class Eight | |
| Marital status | : | Married | |
| Children | : | 1 Son | |
| No. of siblings: | : | 3 Brothers 2 Sisters | |
| Address | : | Vill:Chandona, P.O: Chandona, P.S: Gazipur Sadar, Dist: Gazipur | |
| Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info | : : : | Mother Father ROKEYA BEGUM EMARAT HOSSAIN Branch: Bason, Centre # 69(Female), Member ID: 5744/1, Group No: 06 Member since: 01-01-2007 to 2014 (07Years) First loan: 10,000 taka. | |
| Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc | : : : | Existing Loan: Nil, Outstanding loan: Nil Mother No No No | |

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

| Present Occupation(Besides own business, i.e., persuading further studies, other business etc.) | : | Nil |
|---|---|--|
| Business Experiences and | : | 3 years experience in running business. |
| Training Info | : | He has no training |
| Other Own/Family Sources of Income | : | House rent |
| Other Own/Family Sources of Liabilities | : | None |
| Entrepreneur Contact No. | : | 01991-605010 |
| Mother's Contact No. | : | 01921-630164 |
| NU Project Source/Reference | : | Grameen Shakti Samajik Byabosha Ltd. Bason Unit, Dhaka |

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

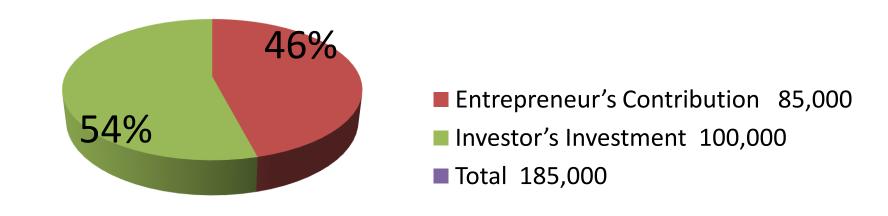
ROKEYA BEGUM joined Grameen Bank since 07 years ago. At first she took 10,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in cow rearing.

| Proposed Nobin Udyokta Business Info | | | |
|---|---|---|--|
| Business Name | : | RUNA GENERAL STORE | |
| Location | : | Chandona, Master Bari Road, Gazipur. | |
| Total Investment in BDT | : | BDT 1,85,000/- | |
| Financing | : | Self BDT 85,000(from existing business) 46% Required Investment BDT 1,00,000(as equity) 54% | |
| Present salary/drawings from business (estimates) | : | BDT 5,000 | |
| Proposed Salary | : | BDT 5,000 | |
| Size of shop | : | 10 ft x 10 ft= 100 square ft | |
| Security of the shop | : | - | |
| Implementation | : | The business is planned to be scaled up by investment in existing goods like; Rice, Flour, Potato, Bran, Soyabin, Onion, Salt, Chili, Soap, Cosmetics, Soft Drinks, Coil, Biscuit, Chanachur, etc. Average 15% gain on sale. The business is operating by entrepreneur. Existing no employee. After getting equity fund one employee will be appointed. Entrepreneur is owner of the shop. Collects goods from Chourasta, Gazipur. Agreed grace period is 4 months. | |

| Existing Business (BDT) | | | | |
|-----------------------------------|-------|---------|---------|--|
| Particular | Daily | Monthly | Yearly | |
| Revenue (sales) | | | | |
| Grocery Item & Cloths | 1,850 | 55,500 | 666,000 | |
| Sewing | 100 | 3,000 | 36,000 | |
| Total Sales (A) | 1,950 | 58,500 | 702,000 | |
| Less. Variable Expense | | | | |
| Grocery Item & Cloths | 1,573 | 47,175 | 566,100 | |
| Sewing | 30 | 900 | 10,800 | |
| Total variable Expense (B) | 1,603 | 47,175 | 566,100 | |
| Contribution Margin (CM) [C=(A-B) | 348 | 11,325 | 135,900 | |
| Less. Fixed Expense | | | | |
| Generator Bill | | 100 | 1,200 | |
| Electricity Bill | | 300 | 3,600 | |
| Mobile Bill | | 300 | 3,600 | |
| Salary (self) | | 5,000 | 60,000 | |
| Transportation | | 200 | 2,400 | |
| Entertainment | | 200 | 2,400 | |
| Total fixed Cost (D) | | 6,100 | 73,200 | |
| Net Profit (E) [C-D) | | 5,225 | 62,700 | |

| Investment Breakdown | | | | | |
|--|----------|----------|----------------|--|--|
| Particulars | Existing | Proposed | Proposed Total | | |
| Rice (10 x 2000) | 20,000 | 31,000 | 51,000 | | |
| Oil (1tin x 1500) | 6,000 | 1,500 | 7,500 | | |
| Sugar | 1,800 | 1,800 | 3,600 | | |
| Pulse | 6,000 | 6,000 | 12,000 | | |
| Egg | 1,400 | 1,400 | 2,800 | | |
| Chips, Chanachur | 1,200 | 2,000 | 3,200 | | |
| Soap, Biscuit, Spice, Noodle, Powder etc | 29,580 | 41,100 | 70,680 | | |
| Long cloth (150 x 440 | 6,600 | 8,800 | 15,400 | | |
| Cloth (270 x 46) | 12,420 | 6,400 | 18,820 | | |
| Total | 85,000 | 100,000 | 185,000 | | |

Source of Finance



| Financial Projection (BDT) | | | | | | |
|-----------------------------------|-------|---------|-----------|-----------|--|--|
| Particular | Daily | Monthly | 1st Year | 2nd Year | | |
| Revenue (sales) | | | | | | |
| Grocery Item & Cloths | 3,450 | 103,500 | 1,242,000 | 1,304,100 | | |
| Sewing | 180 | 5,400 | 64,800 | 68,040 | | |
| Total Sales (A) | 3,630 | 108,900 | 1,306,800 | 1,372,140 | | |
| Less. Variable Expense | | | | | | |
| Grocery Item & Cloths | 2,933 | 87,975 | 1,055,700 | 1,108,485 | | |
| Sewing | 54 | 1,620 | 19,440 | 20,412 | | |
| Total variable Expense (B) | 2,987 | 87,975 | 1,055,700 | 1,108,485 | | |
| Contribution Margin (CM) [C=(A-B) | 644 | 20,925 | 251,100 | 263,655 | | |
| Less. Fixed Expense | | | | | | |
| Generator Bill | | 100 | 1,200 | 1,200 | | |
| Electricity Bill | | 300 | 3,600 | 4,000 | | |
| Mobile Bill | | 400 | 4,800 | 5,500 | | |
| Salary (self) | | 5,000 | 60,000 | 60,000 | | |
| Transportation | | 400 | 4,800 | 6,500 | | |
| Entertainment | | 200 | 2,400 | 3,000 | | |
| Salary (staff) | | 3,000 | 36,000 | 36,000 | | |
| Total Fixed Cost | | 9,400 | 112,800 | 116,200 | | |
| Net Profit (E) [C-D) | | 11,525 | 138,300 | 147,455 | | |
| Investment Payback | | | 60,000 | 60,000 | | |

Cash flow projection on business plan (rec. & Pay)

| SI# | Particulars | Year 1 (BDT) | Year 2 (BDT) |
|-----|---------------------------------|--------------|--------------|
| 1 | Cash Inflow | | |
| 1.1 | Investment Infusion by Investor | 100,000 | |
| 1.2 | Net Profit | 138,300 | 147,455 |
| 1.3 | Depreciation (Non cash item) | | - |
| 1.4 | Opening Balance of Cash Surplus | | 78,300 |
| | Total Cash Inflow | 238,300 | 225,755 |
| 2 | Cash Outflow | | |
| 2.1 | Purchase of Product | 100,000 | |
| 2.2 | Payment of GB Loan | | |
| | Investment Pay Back (Including | | |
| 2.3 | Ownership Tr. Fee) | 60,000 | 60,000 |
| | Total Cash Outflow | 160,000 | 60,000 |
| 3 | Net Cash Surplus | 78,300 | 165,755 |

SWOT ANALYSIS

Strength

Employment: Self: 01 Family:0 Others:01

Experience & Skill: 03 Years

Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

THREATS

Theft

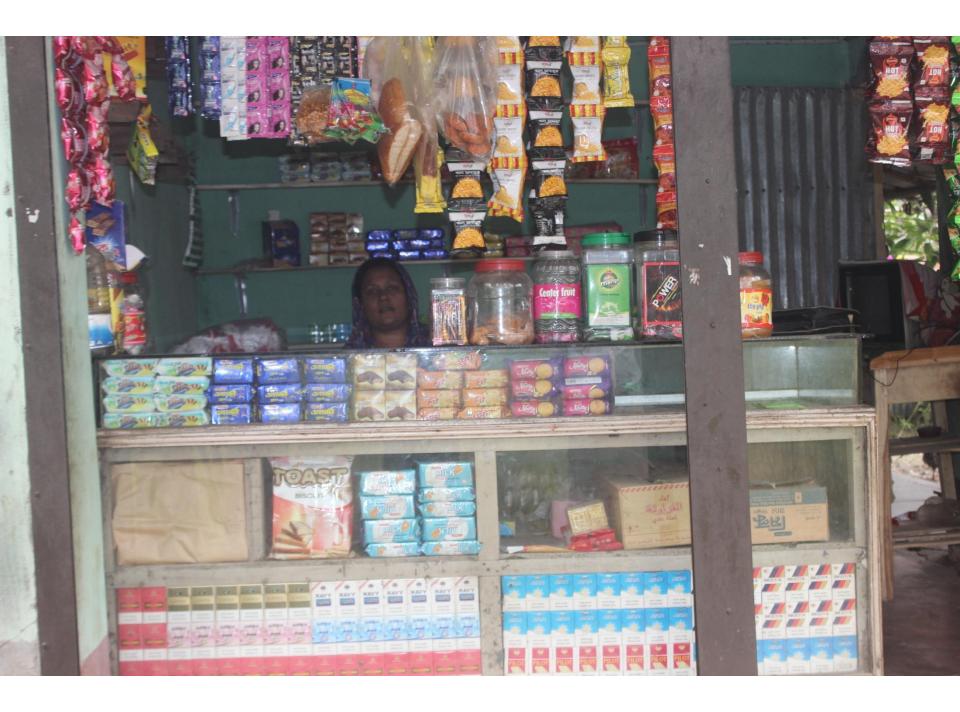
Fire

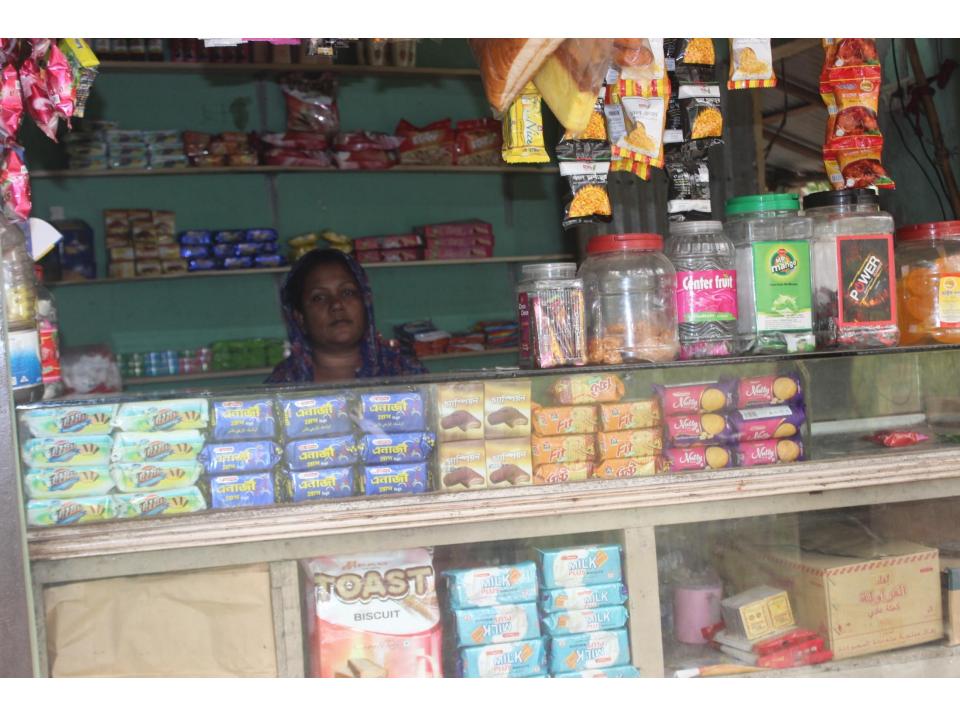
Political unrest

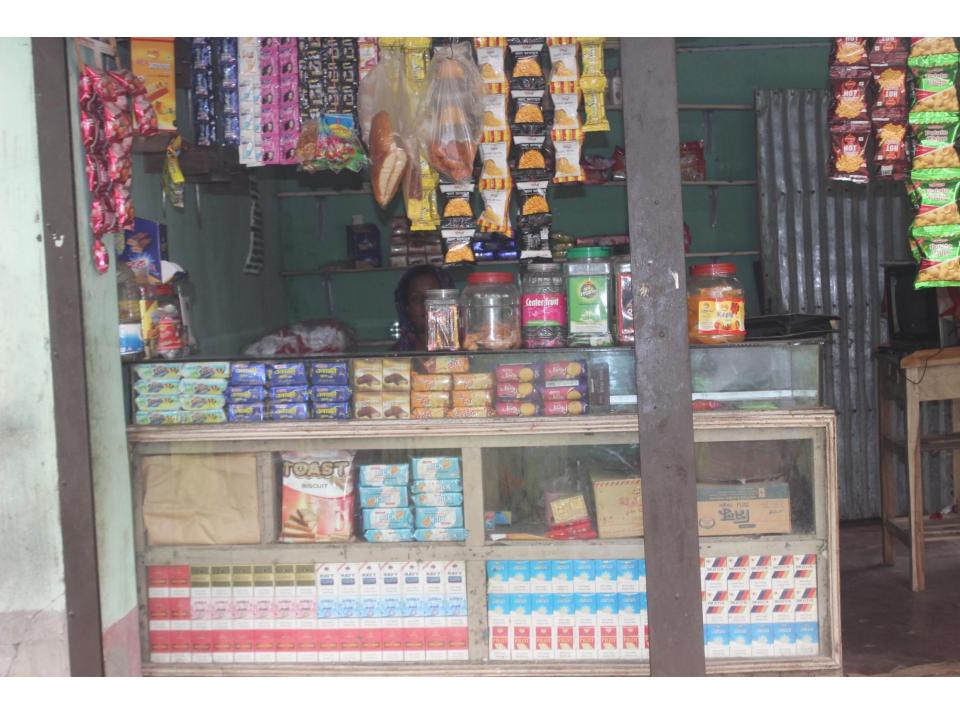
Pictures









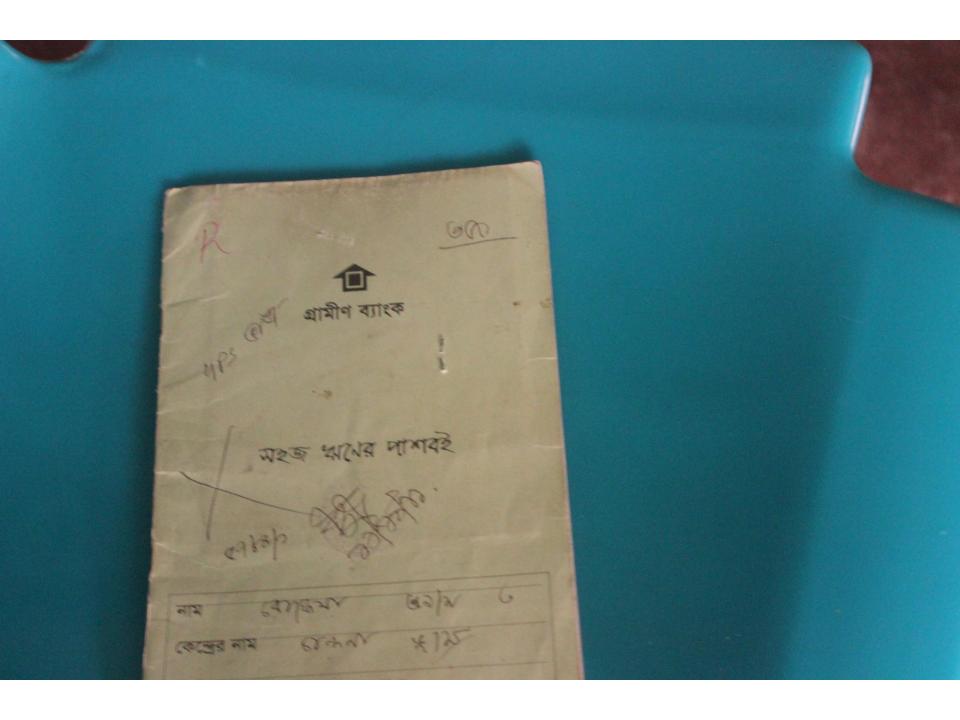


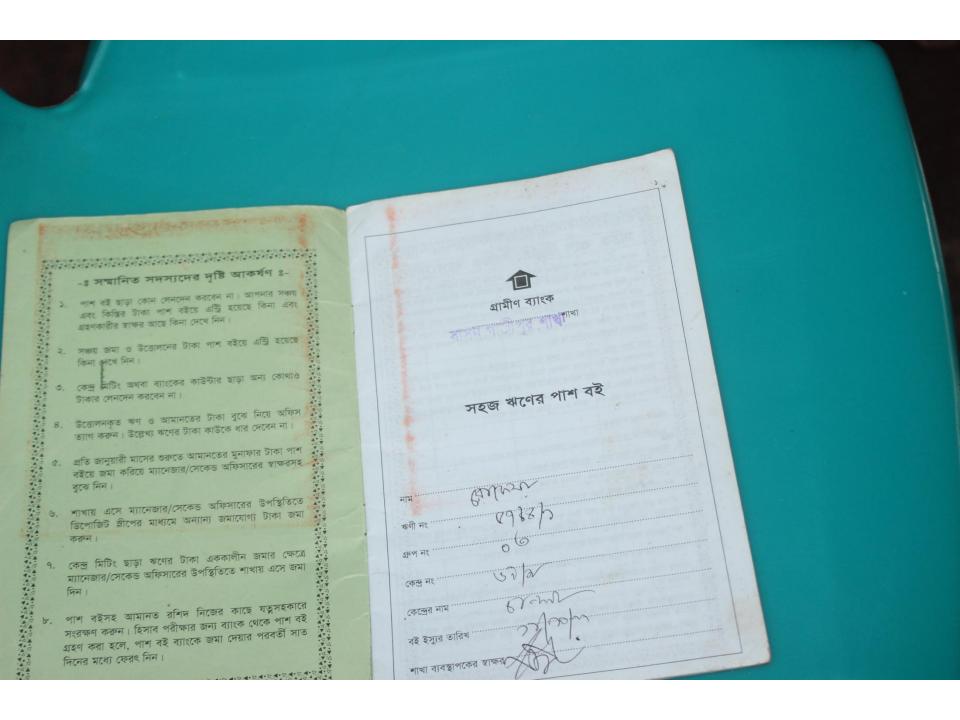












Card - Cerry (SNESS (ENVO) (EINA (M) (312)! HM38 32 AM (8 08! 81/2 AS कार्य अध्युवि त्वस्य भाष्ट्र वि वि विसमा (प्रत TON MEMY CONNER OFFICE ARE AS WELL 2840 @. Juy Joung you Go Fig & From MOUNT EME SOME ENMIGO (MY ENTS non 27 /

2002 /2018 - 2014 ৬ জানুয়ারী ২০১৩ খ্রিষ্টাব্দে প্রকাশিত এস. অ ভন্ন পেশা, ব্যবসা ও জীবিকার জন্য সিটি কর্পোর

শর্তাধীনে ৩০ জনু, ২০.৯৫....খ্রিষ্টাব্দ পর্যন্ত বা

ধিকারী/সত্তাধিকারীগণের বিবরণঃ

इत्री ठिकानाः..... इप्रभः - छान्। नरः

বিভয়ানের নাম

গণপ্রজাতন্ত্রী বাংলাদেশ সরকার Government of the People's Republic of Bangladesh NATIONAL ILLEARD / জাতীয় পরিচয় পত্র



नाम: क्रना लायला

Name: RUNA LAYLA

পিতা: এমারত হোসেন মাতা: রোকেয়া বেগম

Date of Birth: 05 Dec 1983

ID NO: 3313023780250

এই কার্ডটি গণপ্রভাতন্ত্রী বাংলাদেশ সরকারের সম্পত্তি। কার্ডটি ব্যবহারকারী ব্যতীত অন্য কোখাও পাওয়া গেলে নিকটস্থ পোষ্ট অফিসে জমা দেয়ার জন্য অনুরোধ করা হলো।

FAMILY PICTURE

