

Proposed NU Business Name : M/S New Ideal Tailors

Business Category: Clothing, Footwear & Apparels



Business Proposal Prepared by: Naznin Akther

Verified by: Fahina Yesmin Happy

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA

Name and address	:	Md. Jahirul Islam Vill: Moikuli, Union: Tarab, Post: Rupashi, Upazila:		
		Rupganj, District: Narayanganj.		
Age	:	32 Years		
Marital status	•	Unmarried		
Children	•	N/A		
No. of siblings:	:	03 (Three) Sisters & 04 (Four) Brothers		
Parent's and GB related Info:				
(i) Who is GB member	:	Mother √ Father		
(ii) Mother's name	:	Mst. Jahida Begum		
(iii) Father's name	:	Md. Suruj Mia		
(iv) GB member's info	:	Branch: Murapara, Narayanganj, Centre # 54/mo		
		Loan no.: 3142/1, Member since July 10, 1993		
		First loan: Tk. 5,000		
		Existing loan: Tk. 75,000, Outstanding loan: Tk. 1,090		
Further Information:				
(v) Who pays GB loan installment	:	Entrepreneur's father		
(vi) Mobile lady	:	No		
(vii) Grameen Education Loan	:	No		
(viii) Any other loan	:	Nil		

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Education, till to date	•	Class Ten
Present Occupation (Besides own business, i.e., pursuing further studies, other business etc.)	••	Nil
Business Experiences and Training Info (years of experience, if s/he received any on- hand training, formal training, work experience as an apprentice etc.)		last 07 (Seven) years he is running his own business. He started the business only with Tk. 8,000 (Eight thousand). He has 05 (Five) years working experience as a tailor in different tailoring shop.
Other Own/Family Sources of Income	••	His father's income from renting house & shop. His elder brother's income from business (jamdani sharee). His younger brother's income from business (confectionary & bakery item)
Other Own/Family Sources of Liabilities	:	Nil
NU's Contract No.	-	01828046600
NU's National ID No.	-	6726815581209
NU Project Source/Reference	:	Grameen Telecom Trust

BRIEF HISTORY OF GB LOAN UTILIZATION BY FAMILY

- Mst. Jahida Begum is a GB member since July 10, 1993, at first she took GB loan BDT 5,000 (Five thousand).
- Gradually she took GB loan several times and utilized it for repairing house and assisting her son in his business.
- Finally GB loan helped her to improve her economic condition and livelihood.

PROPOSED NOBIN UDYOKTA BUSINESS INFO

Business Name	:	M/S New Ideal Tailors
Address/ Location	•	Suruj mia super market, Moikuli bazar, Rupganj, Narayanganj .
Total Investment in BDT	:	Tk. 787,000
Financing	••	Self Tk. 587,000 (from existing business) Required Investment Tk. 200,000 (as equity)
Present salary/drawings from business	:	Taka 6,000 (Six thousand)
Proposed Salary (estimates)	:	Taka 7,000 (Seven thousand)
Proposed Business Implementation Plan (i) % of present gross profit		On tailoring 25%.
margin (ii) Estimated % of proposed gross profit margin	:	On tailoring 25%.
(iii) In future risk mgt. plan (from fire, disaster etc.)	:	

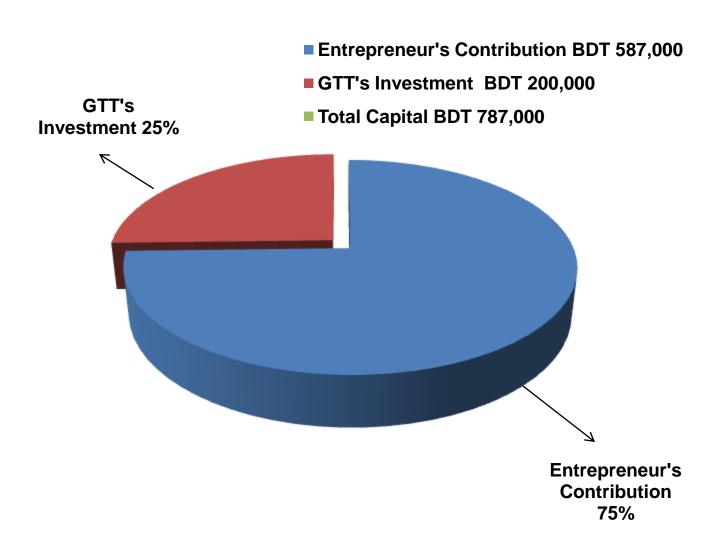
INFO ON EXISTING BUSINESS OPERATIONS

Doutloulous		EB (BDT)				
Particulars		Monthly	Yearly			
Income from servicing (tailoring) (A)	3,500	91,000	1,092,000			
Less: Cost of servicing (product purchase, thread, related						
accessories & wages) (B)	2,625	68,250	819,000			
Gross Profit (C) [C=(A-B)]	875		273,000			
Less: Operating Cost:			·			
Electricity bill		2,500	30,000			
Genaretor bill		150	1,800			
Shop Rent		2,500	30,000			
Mobile bill		500	6,000			
Night Guard bill		200	2,400			
Conveyance		500	6,000			
Present Salary (Self & family)		6,000	72,000			
Present Salary(Assistant-brother)		3,000	36,000			
Other Cost (stationary & Entertainment etc.)		500	6,000			
Non Cash Item:			·			
Depreciation Expenses		1,203	14,440			
Total Operating Cost (D)		17,053	·			
Net Profit (C-D):		5,697	68,360			

PRESENT & PROPOSED INVESTMENT BREAKDOWN

Partic	Particulars		Proposed (BDT)	Total (BDT)
Existing	Proposed			
Investment in products (shirt piece, pant piece, blazer, panjabi and thread etc)	Investment in products (shirt piece and pant piece etc)	420,500	160,000	580,500
Investment in Machineries (sewing machine- 8 pics, panel machine - 1 pics and over lock - 1 pics etc)	Investment in Machineries (sewing machine- 2 pieces)	55,600	40,000	95,600
Investment in Equipments (iron, scissors, be	ulb and fan etc.)	20,000		20,000
Cash in hand		9,900		9,900
Decoration (fixture and fittings)		31,000		31,000
Advance for Shop		50,000		50,000
Total C	apital	587,000	200,000	787,000

SOURCE OF FINANCE



FINANCIAL PROJECTION OF NU BUSINESS PLAN

Performan		Year 1 (BDT)			Year 2 (BDT)			Year 3 (BDT)		
Particulars Particulars	Daily	Monthly	Yearly	Daily	Monthly	Yearly	Daily	Monthly	Yearly	
Estimated income from servicing (tailoring) (A)	4,500	116,999	1,403,984	5,400	140,398	1,684,781	6,048	157,246	1,886,955	
Less: Cost of servicing (product purchase, thread, related accessories & wages) (B)										
	3,375	87,749	1,052,988	4,050	105,299	1,263,586	4,536	117,935	1,415,216	
Gross Profit (C) [C=(A-B)]	1,125	29,250	350,996	1,350	35,100	421,195	1,512	39,312	471,739	
Less: Operating Cost:										
Electricity bill		3,000	36,000		3,500	42,000		4,000	48,000	
Genaretor bill		250	3,000		350	4,200		450	5,400	
Shop Rent		2,500	30,000		2,500	30,000		2,500	30,000	
Mobile bill (SMS & Reporting)		800	9,600		900	10,800		900	10,800	
Night Guard bill		300	3,600		350	4,200		400	4,800	
Conveyance		1,000	12,000		1,500	18,000		2,000	24,000	
Bank Charge (DD, PO, SC)		45	270		45	540		45	540	
Ownership Transfer Fee		1,333	8,000		1,333	16,000		1,333	16,000	
Proposed Salary (Self & family)		7,000	84,000		8,000	96,000		8,500	102,000	
Proposed Salary (Assistant-1)		4,000	48,000		6,000	72,000		6,500	78,000	
Other Cost (stationary & Entertainment etc.)		700	8,400		900	10,800		1,100	13,200	
Non Cash Item:										
Depreciation Expenses		1,703	20,440		1,703	20,440		1,703	20,440	
Total Operating Cost (D)	_	22,632	263,310	-	27,082	324,980	_	29,432	353,180	
Net Profit (C-D):	-	6,618	87,686	-	8,018	96,215	-	9,880	118,559	
Retained Income			87,686			183,901			302,460	

Note: 1. Agreed Grace Period: Six Months

2. Investment Payback Schedule: Quarterly installment including ownership transfer fee from the date of chaque deposited in NU's business account.

CASH FLOW PROJECTION ON BUSINESS PLAN (REC. & PAY.)

SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1.0	Cash Inflow			
1.1	Investment Infusion by Investor	200,000	-	-
1.2	Net Profit (ownership tr. Fee added back)	95,686	112,215	134,559
1.3	Depreciation Expenses	20,440	20,440	20,440
1.4	Opening Balance of Cash Surplus	-	68,126	
	Total Cash Inflow	316,126		259,780
2.0	Cash Outflow	,	,	
2.1	Product Purchase	200,000	_	_
2.2	Investment Payback including Ownership Transfer Fee	48,000	96,000	96,000
	Total Cash Outflow	248,000		·
3.0	Total Cash Surplus	68,126	104,781	163,780

SWOT ANALYSIS

STRENGTH Present employment: Self: 01 Family: 01 (Brother) Others (beyond family): 8 (Production basis) Future employment: 02 (Production basis) Trade license of business in his own name He has on hand training; Quality of service; Skilled & working experience: 12 years	WEAKNESS ☐ Can not supply services according to demand.
OPPORTUNITIES Location of shop; Increase of demand The capital of Entrepreneur will be Tk. 889,460 after 3 years excluding payback of investor's money.	THREATS Local Competition;

Presented at 147th as Yunus Centre and 25th In-house Executive Social Business Design Lab

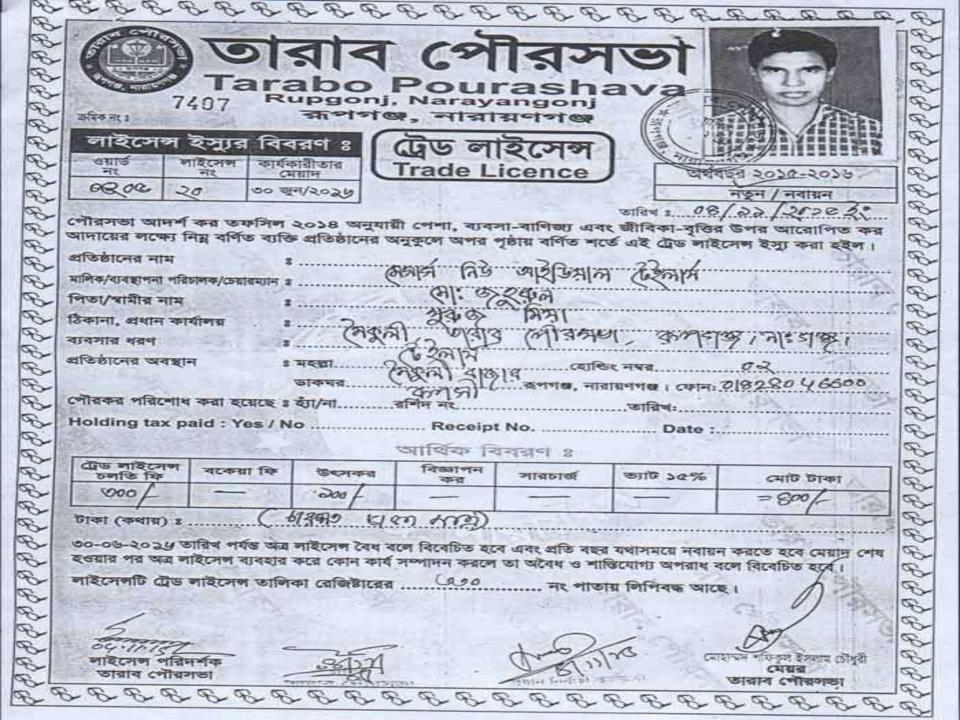
(GTT) on December 10, 2015 at Grameen Telecom Trust Premises

Thank you

Pictures







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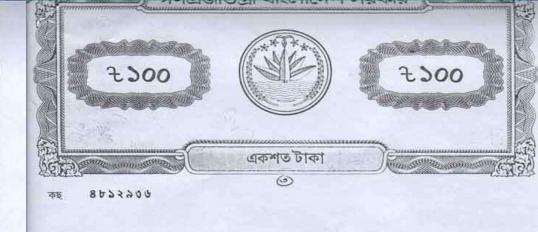
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the contract

नाय: त्याः खदिक्न इंजनाय

Name: Md jahirul Islam

পিতা: মো সুরুজ মিয়া

মাতা: জাহিদা বেগম

Date of Birth: 07 Mar 1983 .

ID NO: 6726815581209

এই সাঠটি গণপ্রস্তান্তরী বাংলাদেশ সংক্ষাকে সম্পত্তি। কাউটি ব্যবহারকারী থাজীত অন্য কোখাও পাওনা গেলে নিকটছ পোট অফিসে জনা দেয়ার জন্য অনুরোধ করা হলো। বিকানা: গ্রাম/রাজা: মৈতৃলী, মেকুলী, ডাকমতঃ স্কদ্সী - ১৪৬৪, ডারাবো গৌরস্কা,

Ask

ব্ৰপাঞ্জ, নাৱাছনগঞ্জ

প্রদানকারী কর্তৃপক্ষের স্বাক্ষর

প্রদানের তারিখ: ০৮/০৮/২০০৮

Thank You