

NU Identified and PP Prepared by-Farzana Akter (Singair Unit) Verified By: A.S.M Shahidul Haque Presented by Md.Khokon

GRAMEEN TRUST



BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA

| Name | : | Md. Khokon |
|---|---|--|
| Age | : | 01-01-1981 (34 years) |
| Marital status | : | Married |
| Children | : | N/A |
| No. of siblings: | : | 0 2 Brothers, 04 Sisters |
| Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info | | Mother Father Mr. Manikjan Md. Bador Uddin Branch: Joymontop Singair Centre #, 14/ p Group no :02 Loanee no.: Member since, 1996 – 2005 (19 years) First loan: BDT 500 Existing loan: N/A Outstanding: N/A, Last Loan: BDT 5,000 |
| Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii)Any other loan like GCCN, GKF (ix) Others | | N/A N/A N/A |
| Education | : | S.S.C |

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

| Present Occupation | : | Oil Business |
|---|---|---|
| Trade License/ Drug License | | 100 |
| Business Experience And Training Info | : | 5 years (own business) |
| Other Own/Family Sources of Income | : | Father (vegetable cultivator), Brother (Same business but separate) |
| Other Own/Family Sources of Liabilities | : | N/A |
| NU Contact Info | | 01757777859 |
| NU Project Source/Reference | : | Singair Unit |

BRIEF HISTORY OF GB LOAN UTILIZATION BY FAMILY

NU's father has been a member of Grameen Bank since 1996-2005 (19 years). At first he took BDT 500 taka from GB. NU's father invested GB Loan in his vegetable cultivation. NU's father gradually improved their living standard by using GB loan.

PROPOSED NOBIN UDYOKTA BUSINESS INFO

| Business Name | : | Khokon Oil Mill |
|---|---|--|
| Address/ Location | : | Joymontop, Singair, Manikgonj. |
| Total Investment in BDT | | 5,70,000 |
| Financing | : | Self BDT 4,20,000 (from existing business) 74% Required Investment BDT 1,50,000/-(as equity) 26% |
| Present salary/drawings from business (estimates) | : | BDT 8,000 |
| Proposed Salary | | BDT 8,000 |
| Proposed Business | | |
| (i) % of present gross profit margin | : | 16% |
| (ii) Estimated % of proposed gross profit margin | | 16% |
| (iii) Agreed grace period | | 5 months |

PRESENT & PROPOSED INVESTMENT BREAKDOWN

| Particulars | Existing Business (BDT) | Proposed (BDT) | Total (BDT) |
|---|----------------------------|-------------------|----------------|
| Investments in different categories: | (1) | (2) | (1+2) |
| Present Stock Items: Goods- 3,00,000 Advance - 83,000 Furniture- (Ceiling fan -1, Machine-2) - 37,000 | 4,20,000 | | 4,20,000 |
| Proposed items: | | 1,50,000 | 1,50,000 |
| Total Capital | 4,20,000 | 1,50,000 | 5,70,000 |

PRESENT & PROPOSED INVESTMENT BREAKDOWN

| Present Items | | | | | | |
|---------------|-------------|----------|--|--|--|--|
| Mustard seed | 50bag*1800 | 81,000 | | | | |
| Mustard Khoil | 50 bag*2400 | 1,20,000 | | | | |
| Oil | 5dram*20000 | 1,00,000 | | | | |
| Others | | 1,000 | | | | |
| Total | | 3,00,000 | | | | |

| Proposed Items | | | | | | |
|-----------------|------------|----------|--|--|--|--|
| Mustard seed | 80bag*1800 | 1,44,000 | | | | |
| Mustard | 2.5*2400 | 6,000 | | | | |
| Others | | | | | | |
| Total | | 1,50,000 | | | | |

INFO ON EXISTING BUSINESS OPERATIONS

| Doublandon | Existing Business (BDT) | | | | | |
|---|-------------------------|----------|-----------|--|--|--|
| Particulars Particulars Particulars | Daily | Monthly | Yearly | | | |
| Sales (A) | 5,000 | 1,50,000 | 18,00,000 | | | |
| Less: Cost of sales (B) | 4200 | 1,26,000 | 1512000 | | | |
| Profit (C) [C=(A-B)] | 800 | 24,000 | 288000 | | | |
| Less: Operating Costs | | | | | | |
| Electricity bill | | 500 | 6,000 | | | |
| Shop Rent | | 2,000 | 24,000 | | | |
| Night Guard bill | | 500 | 6,000 | | | |
| Mobile bill | | 300 | 3,600 | | | |
| Present salary/Drawings- self | | 8,000 | 96,000 | | | |
| Staff salary-1 | | 5,000 | 60,000 | | | |
| Others cost (fees, Entertainment, TL renew) | | 500 | 6,000 | | | |
| Non Cash Item: | | | | | | |
| Depreciation Expenses(| | | | | | |
| 35500*20%,1500*15%,) | | 610 | 7,320 | | | |
| Total Operating Cost (F) | | 17,410 | 2,08,920 | | | |
| Net Profit (E-F): | | 6590 | 79080 | | | |

FINANCIAL PROJECTION OF NU BUSINESS PLAN

| Particulars | Year 1 (BDT) | | | | Year 2 (BDT) | | | Year 3 (BDT) | | |
|--|--------------|----------|-----------|-------|--------------|-----------|-------|--------------|-----------|--|
| Particulars | Daily | Monthly | Yearly | Daily | Monthly | Yearly | Daily | Monthly | Yearly | |
| Sales (A) | 5,200 | 1,56,000 | 18,72,000 | 5,400 | 1,62,000 | 19,44,000 | 5,600 | 1,68,000 | 20,16,000 | |
| Less: Cost of Sale (B) | 4368 | 131040 | 1572480 | 4536 | 136080 | 1632960 | 4704 | 141120 | 1693440 | |
| Profit (A-B)=(C) | 832 | 24960 | 299520 | 864 | 25920 | 311040 | 896 | 26880 | 322560 | |
| Less: Operating Costs | | | | | | | | | | |
| electricity bill | | 500 | 6,000 | | 500 | 6,000 | | 500 | 6,000 | |
| Shop Rent | | 2,000 | 24,000 | | 2,000 | 24,000 | | 2,000 | 24,000 | |
| Night Guard bill | | 500 | 6,000 | | 500 | 6,000 | | 500 | 6,000 | |
| Mobile bill | | 300 | 3,600 | | 300 | 3,600 | | 300 | 3,600 | |
| Present salary/Drawings- self | | 8,000 | 96,000 | | 8,000 | 96,000 | | 8,000 | 96,000 | |
| Staff salary-2 | | 5,000 | 60,000 | | 5,000 | 60,000 | | 5,000 | 60,000 | |
| Others cost (fees, Entertainment, TL renew) | | 500 | 6,000 | | 500 | 6,000 | | 500 | 6,000 | |
| Non Cash Item: | | | | | | | | | | |
| Depreciation Expenses | | 610 | 7,320 | | 610 | 7,320 | | 610 | 7,320 | |
| Total operating cost | | 17,410 | 2,08,920 | | 17,410 | 2,08,920 | | 17,410 | 2,08,920 | |
| Net Profit (C-D) = (E) | | 4550 | 90600 | | 8510 | 102120 | | 9470 | 113640 | |
| GT payback | | | 60,000 | | | 60,000 | | | 60,000 | |
| Retained Income: | | | 30600 | 421 | 20 | | | | 53640 | |

CASH FLOW PROJECTION ON BUSINESS PLAN (REC. & PAY.)

| SI# | Particulars | Year 1 (BDT) | Year 2 (BDT) | Year 3 (BDT) |
|-----|---------------------------------|--------------|--------------|--------------|
| 1.0 | Cash Inflow | | | |
| 1.1 | Investment Infusion by Investor | 1,50,000 | | |
| 1.2 | Net Profit | 90,600 | 1,02,120 | 1,13,640 |
| 1.3 | Depreciation (Non cash item) | 7,320 | 7,320 | 7,320 |
| 1.4 | Opening Balance of Cash Surplus | | 37,920 | 87,360 |
| 25 | Total Cash Inflow | 2,47,920 | 1,47,360 | 2,08,320 |
| 2.0 | Cash Outflow | | | |
| 2.1 | Purchase of Product | 1,50,000 | | |
| 2.2 | Payment of GB Loan | | | |
| | Investment Pay Back (Including | | | |
| 2.3 | Ownership Tr. Fee) | 60,000 | 60,000 | 60,000 |
| | Total Cash Outflow | 2,10,000 | | |
| 3.0 | Net Cash Surplus | 37,920 | 87,360 | 1,48,320 |

SWOT Analysis

STRENGTH

Long standing relationship with Grameen. Well Known Person in locality.
Ownership of business

WEAKNESS

lack of fund

OPPORTUNITY

Employment opportunity

THREATS

theft
Natural climate
Fire
opponent party

















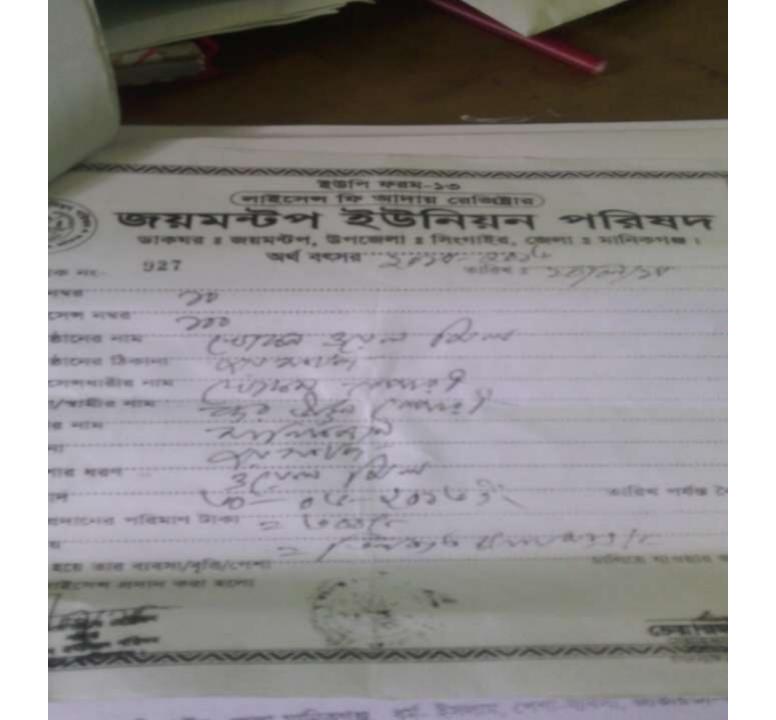


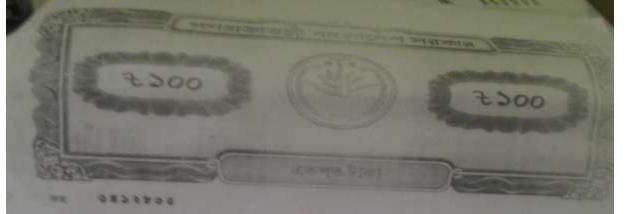












মোকান ভাতার চতিনামা

CARL STORY

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মোর থোকন, বিধা-বদর উদিন, মাধা- মার্চিকাচান, চান্স- শোহ ক্ষমন্ত্রণ, কানা-বিধানীয়, জেলা-মানিকাম, ধর্ম- ইসলাম, পোনামান, মার্চিকাচান বালাসেনী।

** १४ नक (श्राकृतिश) **

পরত্ব করুলার আল্লাহকারালার নাম খনন গতিতা আ নিয়ে অঞ্চলিক বাহ্বিত মোকালতর আহাত কুজিপার আব্দ্র কজিলাত। নিয় অঞ্চলিক লোকালভাটি আহি ১ম পক্ষ মানিক আহা দেওবাত প্রভাব করিলে আপনি ২য় পক্ষ উক্ত লোকাল যা মানিক আহাত রহন করিছে ইয়ার প্রভাব করিলে, আমরা উক্তর পক্ষণার ভায়ে সংগতের নিয়ে নিহিত্ত পর্যায়ুক্ত মুক্তিতে আবদ্ধ মুদ্ধায় জ জায়ানিয়া মুক্তিপার সম্পাদন করিলাত।

Caus Again - 5: 600 F Agranda = as some te, ant MINT = 26,000+ 64012 = 64012 = 20,000 F (90,000 E 2012019E 20,000 E 20190192 五年 三十二 3,60000E GO1- = 70,000 E 29/20/20 84351- = 96000F B(6/90/9/6 90000

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Presented at GT's 21st Internal Design Lab on 5 November, 2015

