

NU Identified and PP Prepared by-Farzana Akter (Singair Unit) Verified By: A.S.M Shahidul Haque Presented by Md. **Jewel**

GRAMEEN TRUST



Name	:	Md. Jewel			
Age	:	13-01-1990 (25 years)			
Marital status	:	Married			
Children	:	N/A			
No. of siblings:	:	4 Brothers, 2 Sisters			
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	::	Mother✓FatherMrs. NajmaMd. ShahidBranch: Joymontop SingairCentre #, 40 /m Group no 12Loanee no.:8123.1Member since, 2011 (4 years)First Ioan: BDT 15,000Existing Ioan:BDT 10,000 Outstanding: BDT 5,609			
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii)Any other loan like GCCN, GKF (ix) Others	:	NU N/A N/A			
Education	:	Literate			

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation	:	Oil Business
Trade License/ Drug License		102
Business Experience And Training Info	:	5 years (4 years own business)
Other Own/Family Sources of Income	:	Father (Agriculture)
Other Own/Family Sources of Liabilities	••	N/A
NU Contact Info		01733868410
NU Project Source/Reference	:	Singair Unit



NU's mother has been a member of Grameen Bank since 2011 (4 years). At first she took BDT 15,000 taka from GB. NU's father invested GB Loan in his agricultural business. NU's mother gradually improved their living standard by using GB loan.

PROPOSED NOBIN UDYOKTA BUSINESS INFO

Business Name	:	Jewel Oil Mill
Address/ Location	:	Joymontop, Singair, Manikgonj.
Total Investment in BDT	:	3,00,000
Financing	:	Self BDT 2,00,000 (from existing business) 67% Required Investment BDT 1,00,000/-(as equity) 33%
Present salary/drawings from business (estimates)	:	BDT 9,000
Proposed Salary		BDT 9,000
Proposed Business		
(i) % of present gross profit margin	:	15%
(ii) Estimated % of proposed gross profit margin		15%
(iii) Agreed grace period		5 months

PRESENT & PROPOSED INVESTMENT BREAKDOWN

Particulars	Existing Business (BDT)	Proposed (BDT)	Total (BDT)	
Investments in different categories:	(1)	(2)	(1+2)	
Present Items: Goods- 1,50,000 Advance - 30,000 Machine-1 - 18,000 Furniture (ceiling fan -1, cash box-1)- 2,000	2,00,000		2,00,000	
Proposed items:		1,00,000	1,00,000	
Total Capital	2,00,000	1,00,000	3,00,000	



	Present Items		P	oposed Items	
Mustard seed	50 bag*1,800	90,000	Mustard seed	55 bag*1,800	99,000
Mustard	25 bag*2,400	60,000	Others		1,000
Total		1,50,000	Total		1,00,000

INFO ON EXISTING BUSINESS OPERATIONS

Dentiquiene	Existing Business (BDT)				
Particulars	Daily	Monthly	Yearly		
Sales (A)	4,000	1,20,000	14,40,000		
Less: Cost of sales (B)	3,400	1,02,000	12,24,000		
Profit (C) [C=(A-B)]	600	18,000	2,16,000		
Less: Operating Costs					
Electricity bill		500	6,000		
Shop Rent		500	6,000		
Night Guard bill		500	6,000		
Mobile bill		300	3,600		
Present salary/Drawings- self		9,000	1,08,000		
Staff salary-2		3,000	36,000		
Others cost ((fees, Entertainment, TL renew)		500	6,000		
Non Cash Item:					
Depreciation Expenses(
18000*20%,1000*15%, 1000*10%)		320	3,840		
Total Operating Cost (F)		14,620	1,75,440		
Net Profit (E-F):		3,380	40,560		

FINANCIAL PROJECTION OF NU BUSINESS PLAN

Particulars	Y	ear 1 (BDT)		Year 2 (BDT)			Year 3 (BDT)		
	Daily	Monthly	Yearly	Daily	Monthly	Yearly	Daily	Monthly	Yearly
Sales (A)	4,200	1,26,000	1512000	4,400	1,32,000	15,84,000	4,600	1,38,000	16,56,000
Less: Cost of Sale (B)	3,570	1,07,100	1285200	3,740	1,12,200	13,46,400	3,910	1,17,300	14,07,600
Profit (A-B)=(C)	630	18,900	226800	660	19,800	2,37,600	690	20,700	2,48,400
Income From load (D)									
Gross Profit E= (C+D)									
Less: Operating Costs									
electricity bill		500	6,000		500	6,000		500	6,000
Shop Rent		500	6,000		500	6,000		500	6,000
Night Guard bill		500	6,000		500	6,000		500	6,000
Mobile bill		300	3,600		300	3,600		300	3,600
Present salary/Drawings- self		9,000	1,08,000		9,000	1,08,000		9,000	1,08,000
Staff salary-2		3,000	36,000		3,000	36,000		3,000	36,000
Others cost (fees, Entertainment, TL renew)		500	6,000		500	6,000		500	6,000
Non Cash Item:									
Depreciation Expenses		320	3,840		320	3,840		320	3,840
Total operating cost		14,620	1,75,440		14,620	1,75,440		14,620	1,75,440
Net Profit (C-D) = (E)		4,280	51360		5,180	62,160		6,080	72,960
GT payback			40000			40,000			40,000
Retained Income:	11,360			22,160			32,960		

CASH FLOW PROJECTION ON BUSINESS PLAN (REC, & PAY.)

SI #	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1.0	Cash Inflow			
1.1	Investment Infusion by Investor	1,00,000		
1.2	Net Profit	51,360	62,160	72,960
1.3	Depreciation (Non cash item)	3,840	3,840	3,840
1.4	Opening Balance of Cash Surplus		9,591	35,591
25	Total Cash Inflow	1,55,200	75,591	1,12,391
2.0	Cash Outflow			
2.1	Purchase of Product	1,00,000		
2.2	Payment of GB Loan	5,609		
	Investment Pay Back (Including			
2.3	Ownership Tr. Fee)	40,000	40,000	40,000
	Total Cash Outflow	1,45,609		
3.0	Net Cash Surplus	9,591	35,591	72,391

SWOT Analysis

STRENGTH Long standing relationship with Grameen. Well Known Person in locality. Ownership of business	WEAKNESS lack of fund
O PPORTUNITIY Employment opportunity	T HREATS theft Natural climate Fire opponent party









গণপ্ৰজাভৱা বাংলাদেশ জনা ও মৃত্য নিৰমকেত কাৰ্যালয जना जनम (Burg Frederic and all of Frederic OWNOWIOW MHATHER . store with white 1 Chest (20) - 2010212220 See () all Elge 01202mar (an) (02 (22) your 36-J201240 क्रमनेत, जिल्लाहर, जानिस्तु हु क्रार्थ्रम SCOTTS! भाषाः होर्यमार्थ्याः स्थाः अन्यमार्थाः आगः िल्माः शानकलुङ (कर त मायलह मीम) CAU Burfab Arman गुराम जागाः নিৰমকের কার্যালায়ের নীলামোহার

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Presented at GT's 21st Internal Design Lab on 5 November, 2015

