

Proposed NU Business Name : **Mamun Jamdani House** Business Category: **Clothing, Footwear & Apparels**



BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA

Name and address	:	Md. Mamun				
		Vill: Moirab, paragaon, Union: Vulta, Post: Masumabad- 1460, Upazila: Rupganj, District: Narayanganj.				
Age	:	28 Years				
Marital status	:	Married				
Children	:	01 (one) Son				
No. of siblings:	:	3 (three) Brothers and 3 (three) Sisters				
Parent's and GB related Info: (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother V Father Late. Sokina Samad Branch: Vulta, Rupganj, Narayanganj Centre # 33/mo Loan no.: 7845, Member from 1995 to 2007				
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan		First Ioan: Tk. 5,000 Existing Loan: Nil, Last Ioan: Tk. 20,000 N/A No Nil Nil				

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Education, till to date	:	Class Nine
Present Occupation (Besides own business, i.e., pursuing further studies, other business etc.)	:	Nil
Business Experiences and Training Info (years of experience, if s/he received any on- hand training, formal training, work experience as an apprentice etc.)		2 (two) years working experience and last 05 (five) years he is running his Cloth business. He started the business only with Tk. 100,000.He has on hand training.
Other Own/Family Sources of Income	:	Father's income as an assistant of Entrepreneur's business.
Other Own/Family Sources of Liabilities	:	Nil
NU's Contract No.	:	01927928326
NU's National ID No.	:	6716825726985
NU Project Source/Reference	:	Grameen Telecom Trust

BRIEF HISTORY OF GB LOAN UTILIZATION BY FAMILY

- Late. Sokina is a GB member from 1995 to 2007, at first she took GB loan BDT 5,000 (five thousand).
- Gradually she took GB loan several times and utilized it for building house and assisting her husband in business.
- Finally GB loan helped her to improve her economic condition and livelihood.

PROPOSED NOBIN UDYOKTA BUSINESS INFO

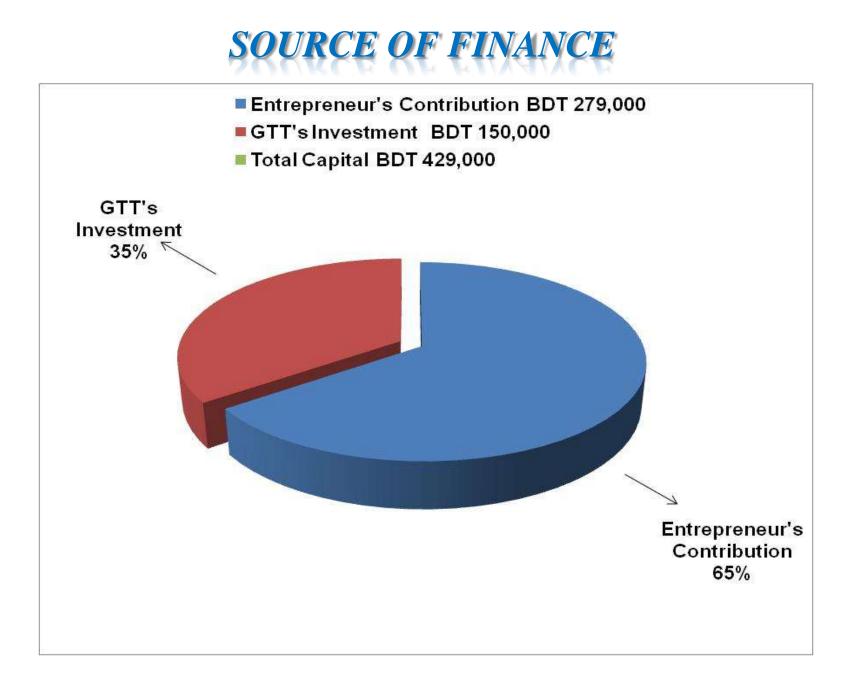
Business Name	:	Mamun Jamdani House
Address/ Location	:	Moirab, paragaon, Masumabad, Rupganj, Narayanganj.
Total Investment in BDT	:	Tk. 429,000
Financing	:	Self Tk. 279,000 (from existing business) Required Investment Tk. 150,000 (as equity)
Present salary/drawings from business	:	Taka 20,000 (twenty thousand)
Proposed Salary (estimates)	:	Taka 20,000 (twenty thousand)
Proposed Business Implementation Plan		
(i) % of present gross profit margin	:	On products 40%.
(ii) Estimated % of proposed gross profit margin	:	On products 40%.
(iii) In future risk mgt. plan (from fire, disaster etc.)	:	

INFO ON EXISTING BUSINESS OPERATIONS

Dortiouloro	EB (BDT)				
Particulars	Weekly	Monthly	Yearly		
Sales income from products (A)	23,200	92,800	1,113,600		
Less: Cost of sales of products (B)	13,920	55,680	668,160		
Gross Profit (C) [C=(A-B)]	9,280	37,120	445,440		
Less: Operating Cost:					
Electricity bill		300	3,600		
Shop Rent (self)			-		
Mobile bill		600	7,200		
Conveyance		1,000	12,000		
Present Salary (Self)		20,000	240,000		
Present Salary (Assistant- 1 father)		12,000	144,000		
Other Cost (stationary & Entertainment etc.)		300	3,600		
Non Cash Item:					
Depreciation Expenses		1,373	16,480		
Total Operating Cost (D)		35,573	426,880		
Net Profit (C-D):		1,547	18,560		

PRESENT & PROPOSED INVESTMENT BREAKDOWN

Particulars	Existing Business	Proposed	Total		
Existing	Proposed	(BDT)	(BDT)	(BDT)	
Investment in products (Different types and bobin etc.)	Different types of thread and bobin etc.	107,835	80,000	187,835	
Investment in Machineries (weaving machine - 2 pics, yarn coiling machine - 2 pics, yarn roya - 2 pics, bulb and fan etc.)	weaving machine - 2 pics	90,400	70,000	160,400	
Cash in hand		38,565		38,565	
Debtors (September, 2015 to at preser	nt)	13,000		13,000	
Decoration (fixture and fittings)	29,200		29,200		
Total Capita	al	279,000	150,000	429,000	



FINANCIAL PROJECTION OF NU BUSINESS PLAN

Destinutors		Year 1 (BD	T)	Year 2 (BDT)			Year 3 (BDT)		
Particulars	Weekly	Monthly	Yearly	Weekly	Monthly	Yearly	Weekly	Monthly	Yearly
Estimated sales income from products (A)	44,080	176,320	2,115,840	50,692	202,768	2,433,216	53,227	212,906	2,554,877
Less: Cost of sales of products (B)	26,448	105,792	1,269,504	30,415	121,661	1,459,930	31,936	127,744	1,532,926
Gross Profit (C) [C=(A-B)]	17,632	70,528	846,336	20,277	81,107	973,286	21,291	85,163	1,021,951
Less: Operating Cost:									
Electricity bill		400	4,800		500	6,000		500	6,000
Shop Rent (self)			-			-			-
Mobile bill (SMS & Reporting)		900	10,800		900	10,800		900	10,800
Conveyance		1,500	18,000		2,500	30,000		3,000	36,000
Ownership Transfer Fee		1,000	6,000		1,000	12,000		1,000	12,000
Proposed Salary-Self		20,000	240,000		21,000	252,000		22,000	264,000
Proposed Salary (Assistant-3)		42,000	504,000		45,000	540,000		46,500	558,000
Other Cost (stationary & Entertainment etc.)		400	4,800		600	7,200		700	8,400
Non Cash Item:									
Depreciation Expenses		2,248	26,980		2,248	26,980		2,248	26,980
Total Operating Cost (D)	-	68,448	815,380		73,748	884,980		76,848	922,180
Net Profit (C-D):	-	2,080	30,956	-	7,359	88,306	-	8,314	99,771
Retained Income			30,956			119,262			219,033

Note: 1. Agreed Grace Period: Six Months

2. **Investment Payback Schedule :** Quarterly installment including ownership transfer fee from the date of chaque deposited in NU's business account.

CASH FLOW PROJECTION ON BUSINESS PLAN (REC, & PAY,)

SI #	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1.0	Cash Inflow			
1.1	Investment Infusion by Investor	150,000	_	
1.2	Net Profit (ownership tr. Fee added back)	36,956	100,306	111,771
1.3	Depreciation Expenses	26,980	26,980	26,980
1.4	Opening Balance of Cash Surplus	-	27,936	83,222
	Total Cash Inflow	213,936	155,222	221,973
2.0	Cash Outflow			
2.1	Product Purchase	150,000		
2.2	Investment Payback including Ownership Transfer Fee	36,000	72,000	72,000
	Total Cash Outflow	186,000	72,000	72,000
3.0	Total Cash Surplus	27,936	83,222	149,973

SWOT ANALYSIS

STRENGTH Present employment: Self: 01 Family: 02 (father & wife) Others (beyond family): 0 Future employment: 02 Ownership of Business in own name Trade license of business in his own name Experience : 07 Yrs.	WEAKNESS Can not supply goods according to demand.
OPPORTUNITIES Location of shop; Increase of demand The capital of Entrepreneur will be Tk. 498,033 after 3 years excluding payback of investor's money.	THREATS Local Competition;

Presented at 12th In-house Executive Social Business Design Lab On September 03, 2015 at Grameen Telecom Trust Premises

Thank you

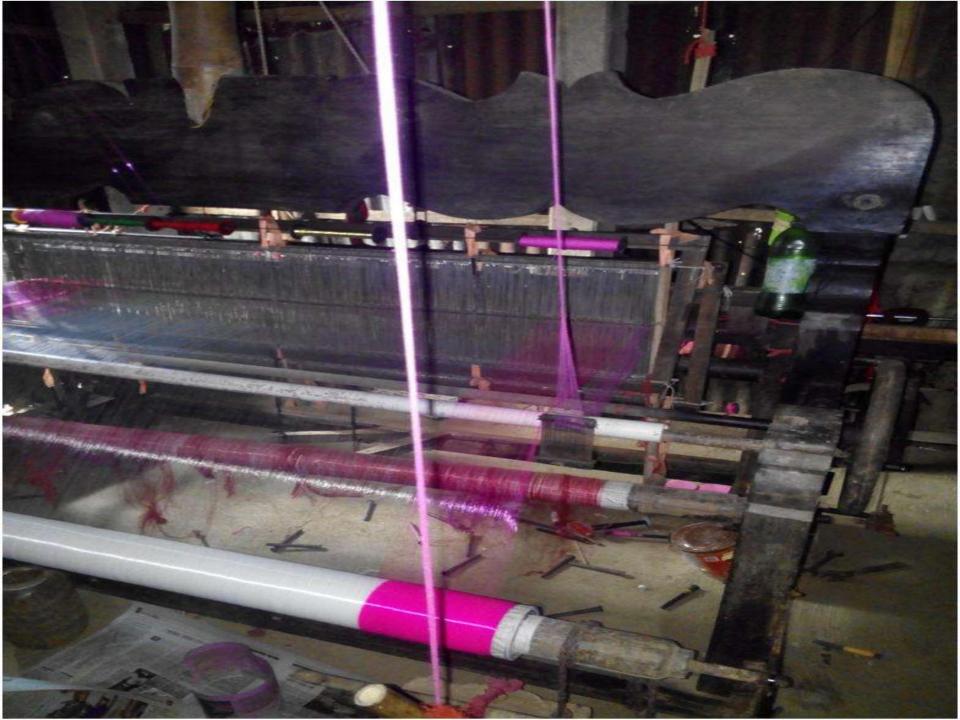
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A 2 2 8 9 6 4 ক্রমিক নং-ফরম ৭ ইউপি 542 ড লাইসেন্স নিয়ম দ্রস্টব্য ১২ (১) নয়ন পরিষদ উপজেলা-রপগঞ্জ, জেলা-নারায়ণগঞ্জ 290 তারিখ ঃ 26 ৪৮ প্রতিষ্ঠানের নাম Snard Shanned 2200 মালিকের নাম পিতা/স্বামীর নাম ঠিকানা ডাকঘর 2290 উপজেলা Coreri gar ব্যবসার ধরণ 12/2652 दीयप्रती आसी टिल्कि गिरिता इल 200 = 22'माउ नाइलन উল্লেখিত প্ৰতিষ্ঠানের অনুকূলে ফি গ্রহণ করিয়া ২০১ (সোলে অত্র ইউনিয়নের সীমার মধ্যে আবশ্যকীয় ব্যবসা/বাণিজ্য চালাইবার অনুমতি দেওয়া হইল। ৩০/০৬/২০১ (তোরিখ পর্যন্ত অত্র লাইসেন্স বৈধ বলিয়া বিবেচিত হইবে এবং প্রতি বৎসর নবায়ন করিতে হইবে। contantia 3.08 2210 ALL STORE OF STREET ইউনিয়ন পরিষদ ভলতা ইউনিয়ন পরিষদ CATS DAT রলান্ড। ইত্রনিয়ন পরিষদ STATISTICS OF

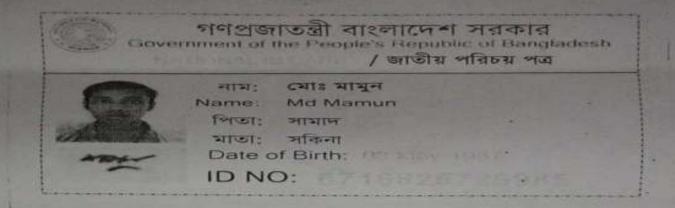
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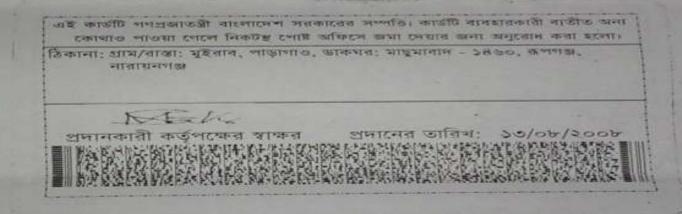
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24/05/28

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Thank You