

NU Identified and PP Prepared by : Md. Allauddin (Ramgonj Unit) Verified By: Md. Nazrul Islam Presented by Faruqe Hossain



BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA

Name	:	Faruqe Hossain			
Age	:	30 years (22 January 1985)			
Marital status	:	UnMarried			
Children	:	N/A			
No. of siblings:	:	03 brothers, 03 sisters			
Parent's and GB related Info					
(i) Who is GB member	:	Mother 🧹 Father			
(ii) Mother's name	:	Khusida Begum			
(iii) Father's name	:	Late.Ismail			
(iv) GB member's info	:	Branch: Darbashpur Centre Center-06M,			
		Group no-03 Loanee no.:1602,			
		Member since 15-07-2007 First loan: Tk 8000/-			
Further Information:					
(v) Who pays GB loan installment	:	NU			
(vi) Mobile lady	:	N/A			
(vii) Grameen Education Loan	:	N/A			
(viii) Any other loan like GCCN, GKF	:	N/A			
Education,	:	Class Eight			

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation :		Grocery Confec; & Tea.
Trade License	:	12
	:	
Business Experience	:	4 years
And Training info		
Other Own/Family Sources of Income	:	N/A
Other Own/Family Sources of Liabilities	:	N/A
NU Project Source/Reference	:	GT Ramgonj Unit Office, Laxmipur.



NU's Mother has been a member of Grameen Bank since 2007 (9 years). At First She took 8000 Taka From G.B and invested GB Loan in his Business and expanded his business. NU's mother gradually improved their life standard by using GB loan.

PROPOSED NOBIN UDYOKTA BUSINESS INFO

Business Name	:	Faruqe Store
Address/ Location	:	Infront of Local Road Dash Para Ramgonj.
Total Investment in BDT	:	240000/-
Financing	:	Self BDT 120,000/- (from existing business) 50% Required Investment BDT 120000/- (as equity) 50%
Present salary/drawings from business (estimates)	:	6000/-
Proposed Salary		6000/-
 Proposed Business (i) % of present gross profit margin (ii) Estimated % of proposed gross profit margin (iii) Agreed grace period 	:	12/% 12% 05 months

PRESENT & PROPOSED INVESTMENT BREAKDOWN

Particulars	Existing Business (BDT) (1)	Proposed (BDT) (2)	Total (BDT) (1+2)
Grocery items (Rice, Pulse, oil, Spices, Flour Sugar, noodles)	55000/-	70,000/-	125,000/-
Bakery item	10000/-	10,000	20000/-
Refrigerator	20,000/-	0	20,000/-
Cold drinks, Milk, Yogurt, Ice- cream	12000/-	15,000	27,000/-
Cosmetics	15000/-	25,000	40,000/-
Decoration	8000/-	0	8000/-
Total Capital	120000/-	120000/-	240,000/-



Particulars	Existing Business (BDT)				
	Daily	Monthly	Yearly		
Sales (A)	2500	75000	900000		
Less: Cost of sales (B)	2200	66000	792000		
Profit C (A-B)	300	9000	108000		
Income from Flexi load (D)	200	6,000	72,000		
Gross Profit (E) [C+D]	500	15000	180000		
Less: Operating Costs					
Electricity bill		400	4800		
Mobile bill & Others cost		300	3600		
Present salary/Drawings- self		6,000	72000		
Present salary /Drawings Staf		2000	24000		
Non Cash Item:					
Depreciation Expenses (8,000 *10% & 20,000*20%)		317	3804		
Total Operating Cost (F)		9017	108204		
Net Profit (E-F):		5983	71796		



Particulars		Year 1 (BDT))	Year 2 (BDT)			
Faiticulais	Daily	Monthly	Yearly	Daily	Monthly	Yearly	
Estimated Sales (A)	3000	90000	1080000	4000	105000	1260000	
Less: cost of sales (B)	1620	48600	583200	3080	92400	1108800	
Gross Profit (c=A-B)	360	10800	129600	480	12600	151200	
Income from Flexi load	250	7500	90000	260	7800	93600	
Total profit (E= C+D)	500	18300	219600	740	22200	244800	
Less: Operating Costs							
E lectricity bill		400	4800		400	4800	
Mobile bill & Others cost		300	3600		300	3600	
Present salary/Drawings- self		6000	72000		6000	72000	
Present salary /Drawings - staf		2000	24000		3000	36000	
Non Cash Item:							
Depreciation Expenses (8000*10%+20000*20%)		317	3804		317	3804	
Total Operating Cost (F)		9017	108204		10017	120204	
Net Profit (G= E-F) :		9283	111396		12183	146196	
Pay Back		62000			62000		
Retained Income:		49396			84196		

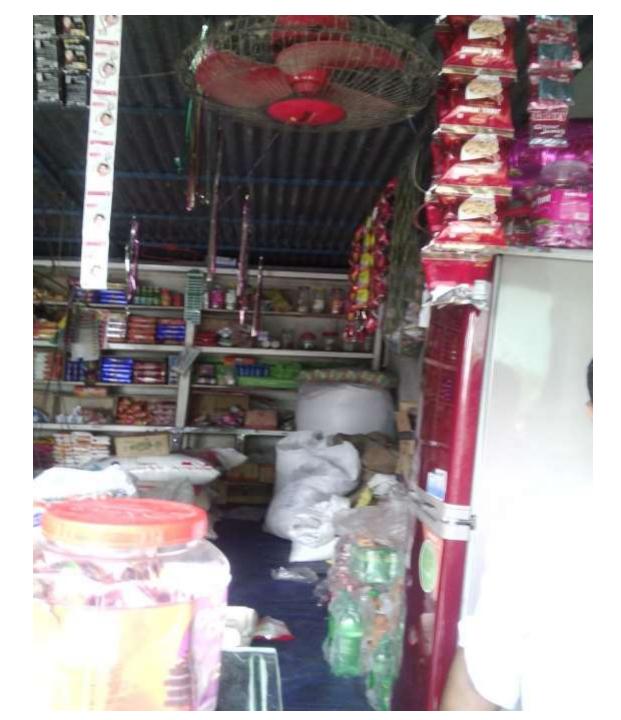
CASH FLOW PROJECTION ON BUSINESS PLAN (REC. & PAY.)

SI #	Particulars	Year 1 (BDT)	Year 2 (BDT)
1.0	Cash Inflow		
1.1	Investment Infusion by Investor	120000	
1.2	Net Profit	111396	146196
1.3	Depreciation (Non cash item)	3804	3804
1.4	Opening Balance of Cash Surplus		53200
	Total Cash Inflow	235200	203196
2.0	Cash Outflow		
2.1	Purchase of Product	120000	
2.2	Payment of GB Loan	-	-
2.3	Investment Pay Back (Including Ownership Tr. Fee)	62000	62000
	Total Cash Outflow	182000	62000
3.0	Net Cash Surplus	53200	141196

SWOT Analysis

STRENGTH ✓ Long standing relationship with Grameen. ✓ Well Known Person in locality. ✓ Provide quality products to meet demand for the community.	WEAKNESS ✓ Credit sales. ✓ Less stock.
OPPORTUNITIY ✓ Huge demand of grocery items. ✓ In front of Local Road Dash Para village.	THREATS ✓ Political Unrest. ✓ Other competition. ✓ Fire



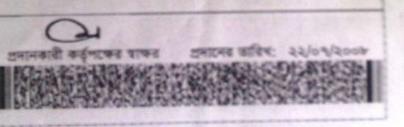








अहे कास्त्री प्रमाणकों सालाग्रम महकागर मण्डलि कास्त्री गायग्रकारी गावित प्रमा तकास्त्र माम्रस्ट त्यात निकांष्ट्र त्यां क्रांक्टन क्रम ग्रांट्या कर ग्रांग विकास: साम्रस्टावित: विद्यालय सन्ति, ग्रांप/पाक: मांक्रमाझ, २२में, मालगंडा, प्रावच्या: मालगाझ - ०९२८, ग्रांपाक, सकीगुर



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Presented at GT's 20th Internal Design Lab on 03 November, 2015

For more information Grameen Trust Phone No : 9017038 Faruqe Store Cell No: 01719370996

