Robel Store



NU Identified and PP prepared by Md. Mozahidul Islam (Chandpur Sadar Unit) and verified By: Md. Nazrul Islam

Presented by: Md. Robel

GRAMEEN TRUST

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA

Name		Md. Robel
Age	••	01-01-1989 (26 years)
Marital status	:	married
Children	:	One son
No. of siblings:	:	03 brothers, 03 sisters
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother: Shahida Begum Amir Hossain Branch: Tamta Sharasti , Centre: 44/m Group-08 Loan no: 4882/1 Member since: 21/09/2000 First loan: 1000Tk, Existing loan: N/A
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii)Any other loan like GCCN, GKF (ix) Others	: : : : :	Outstanding: N/A N/A N/A N/A N/A N/A N/A
Education, till to date	:	Class Five

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation	:	Tea & Grocery Business
Business Experiences and Training Info	:	07 years
Trade license no	:	19/15-16
Other Own/Family Sources of Income	:	One brother- CNG Driver & One brother- Abroad
Other Own/Family Sources of Liabilities	:	N/A
NU Contact info		016258005
NU Project Source/Reference	:	GT Chandpur Sadar Unit, Chandpur

BRIEF HISTORY OF GB LOAN UTILIZATION BY FAMILY

NU's mother has been a member of GB member since 2000. At first she took a loan amount of 1000 Taka from Grameen Bank. NU's used this loan for his business inception and business development. He also increased his asset from the business income. NU's Mother Gradually increase her economic condition from use GB loan.

PROPOSED NOBIN UDYOKTA BUSINESS INFO

Business Name	:	Robel Store
Address/ Location	:	Mohammadpur, PO: Ahammadpur, Hajigonj. Candpur.
Total Investment in BDT	:	225000
Financing	:	Self BDT 125000 (from existing business) 56 % Required Investment BDT 100000 (as equity) 44%
Present salary/drawings from business (estimates)	:	6000
Proposed Salary		6000
Proposed Business (i) % of present gross profit margin (ii) Estimated % of proposed gross profit margin (iii) Agreed grace period	:	20% 20% 02 months.

PRESENT & PROPOSED INVESTMENT BREAKDOWN

Particulars	Existing Business (BDT)	Proposed (BDT)	Total (BDT)
Investments in different categories:	(1)	(2)	(1+2)
Present stock items i. TV-01, Fan-02, bench- 04 : 10000 ii. Various Grocery stock item : 115000	125000		
Proposed Stock Items: i. List enclosed another slide		100000	
Total Capital	125000	100000	225000

Present stock item

wewfbœ cÖKvi PvDj (5 e ⁻ Ív *1950)-	9700
AvU 4 e ⁻ Ív *1100	4400
gq`v (4 e ⁻ Ív *2000	8000
‰Lj 5 e ⁻ Ív82750-	13750
f,wl (5 e ⁻ Ív*1500)-	7500
gywo (1e ⁻ Ív*2000)	2000
‡Qvjv (2e ⁻ Ív*3500)	7000
gmyix	
9500	
wPwb	
3000	
mvevb I wWUvi‡R>U	8740
Mqvweb 1e"v‡ij	14000
Pv cvZv , wewfbœ cÖKvi we-‹zU, †mgvB	
4500	
‡Wwbk I ,‡ov `ya	5350
Gkjv,‡cqvR/ iækb	10750
‡dqvi ÎÛ jvfjx I †g‡n`x	3670
wPcm/ PvbvPzi	3140
‡gvU	115000

Proposed Item

AvU /gq`v	4000
‰Lj 15 e ⁻ Ív-	26400
f,wl (15 e ⁻ Ív*)-	22500
gywo (1e ⁻ Ív*2000)	2000
‡Qvjv (2e ⁻ Ív*3500)	7000
mvevb I wWUvi‡R>U , gmvi K‡qj	2000
Pv cvZv , wewfbœ cÖKvi we⁻‹zU, †mgvB	
4000	
‡Wwbk I ¸‡ov `ya	5600
Gkjv,‡cqvR/ iækb	14000
‡dqvi ÎÛ jvfjx I †g‡n`x	4500
wPcm/ PvbvPzi	8000
‡gvU	
100000	

INFO ON EXISTING BUSINESS OPERATIONS

	Existing Business (BDT)					
Particulars	Daily	Monthly	Yearly			
Sales Income (A) [With Tea]	2000	60000	720000			
Less: Cost of sales (B) with L.P gas	1600	48000	576000			
Gross Profit (C) [C=(A-B)]	400	12000	144000			
Less: Operating Costs						
Electricity bill		700	8400			
Dish bill		200	2400			
Mobile		200	2400			
Present salary -own		6000	72000			
Entertainment						
Fee+ others		200	2400			
Non Cash Item:						
Depreciation Expenses 10000*10%		100	1000			
Total Operating Cost (D)		7400	88800			
Net Profit (C-D):		4600	55200			

FINANCIA	AL P.	ROJE	CTIO	V Q	FNU	BUSII	VES	SPL	AN
		Year 1 (Bl	DT)		Year 2 (E	BDT)		Year 3 (BL	DT)
Particulars	Daily	Monthly	Yearly	Daily	Monthly	Yearly	Daily	Monthly	Yearly
Estimated Sales (A)	2500	75000	900000	2700	81000	972000	3000	90000	1080000
Less: cost of sales (B)	2000	60000	720000	2160	64800	777600	2400	72000	864000
Gross Profit (C) [C=(A- B)]	500	15000	180000	540	16200	194400	600	18000	216000
Less: Operating Costs									
Electricity bill		800	8400		800	9600		900	10800
Dish bill		200	2400		250	3000		300	3600

Mobile Bill (SMS &

Reporting inclusive)

Others (T.L, TAX, CHADA)

Depreciation Expenses

Total Operating Cost (D)

Entertainment

Non Cash Item:

(Net Profit C-D):

Retained Income

Pay back

Proposed Salary- Self

CASH FLOW PROJECTION ON BUSINESS PLAN

(REC. & PAY.)

SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3(BDT)
1.0	Cash Inflow			
1.1	Investment Infusion by Investor	100000		
1.2	Net Profit	88800	102000	118200
1.3	Depreciation (Non cash item)	1000	1000	1000
1.4	Opening Balance of Cash Surplus		49800	112800
	Total Cash Inflow	189800	152800	232000
2.0	Cash Outflow			
2.1	Purchase of Product	100000		
2.2	Payment of GB Loan			
2.3	Investment Pay Back (Including Ownership Tr. Fee)	40000	40000	40000
	Total Cash Outflow	140000	40000	40000
3.0	Net Cash Surplus	49800	112800	192000

SWOT ANALYSIS

Strength

- ✓ Long standing relationship with Grameen.
- √ Well Known business man in locality.
- **✓** Provide quality products.
- ✓ Experience.

WEAKNESS

- ✓ Credit sales.
- ✓ Less stock.
- ✓ Transportation cost.
- ✓ Increase products price.

OPPORTUNITIES

- ✓ All kind of mudi item are available.
- ✓ Huge demand from locality.
- ✓ Central point of market .

THREATS

- ✓ Load shading.
- **√** Fire
- ✓ Political Unrest.
- ✓ Other competition.





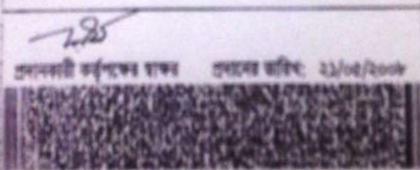


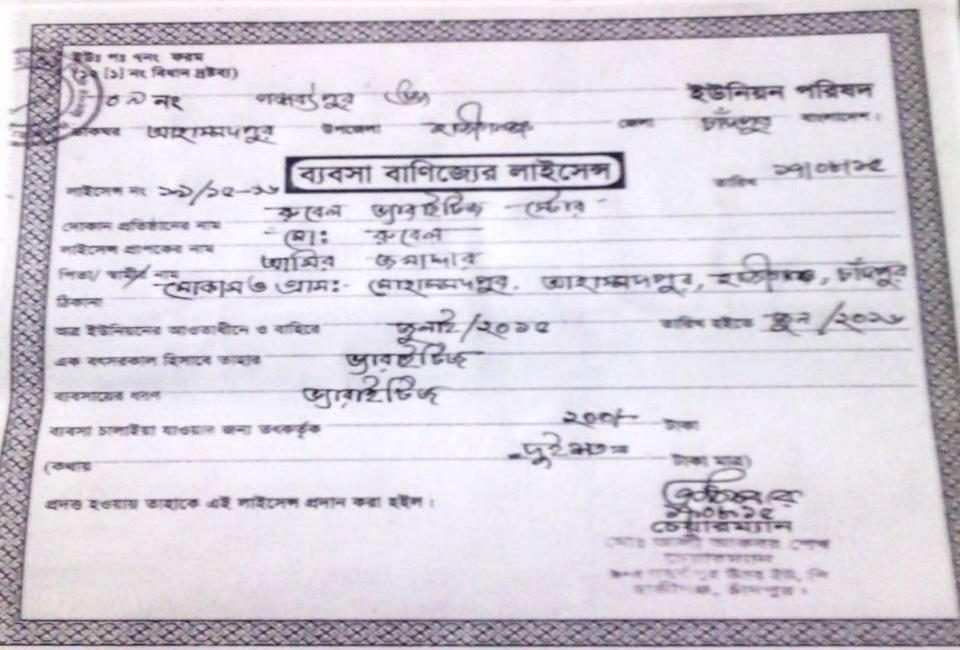






এই বাটো পথ্যমান্ত বাংলাদেশ বাংলাহে লপতি। বাটো বাংলাকারী বাজীত কর বাংলাও পাওয়া থেনে নিকটার পোটা অভিনে প্রথা নেয়ার কনা অনুমান করা আনা। বিকান্য: প্রাথ/ভারা মেনাক্ষপন্ত, ভাকমত আব্দ্রপন্ত বাঞ্চার - ৩৬১০, বাজীপক্ত, বাংশার





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For Further Information

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