Proposed NU Business Name: JANNATUL REFRIGERATION AND ELECTRIC WORKSHOP



Project identification and prepared by: MD. Ataur Rahman, Bason Unit, Dhaka

Project verified by: MD. Rofiqul Islam



Brief Bio of The Proposed Nobin Udyokta			
Name	:	Md. Jakir Hossen	
Age	:	20-10-1983 (32 Years)	
Education, till to date	:	Class Ten	
Marital status	•	Married	
Children	•	2 Daughter	
No. of siblings:	:	1 Brothers, 1 Sister	
Address	:	Vill:Islampur, P.O: Kadda bazer, P.S: Gazipur Sadar, Dist: Gazipur	
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : :	Mother Father MOST. AYSHA AKTER MD. TAJON ALI Branch: Bashon, Centre # 15(Female), Member ID: 1610 Group No: 05 Member since: 03-06-2002 (12 Years) First loan: 10,000 taka.	
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: : :	Existing Loan: Nill, Outstanding loan: Nill Mother No No No	

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	8 years experience in running business.
Training Info	:	He has two years training
Other Own/Family Sources of Income	:	Cow Rearing
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01914-082688
Mother's Contact No.	:	01736-375927
NU Project Source/Reference	•	Grameen Shakti Samajik Byabosha Ltd. Bason Unit, Dhaka

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

MOST. AYSHA AKTER joined Grameen Bank since 12 years ago. At first she took 10,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

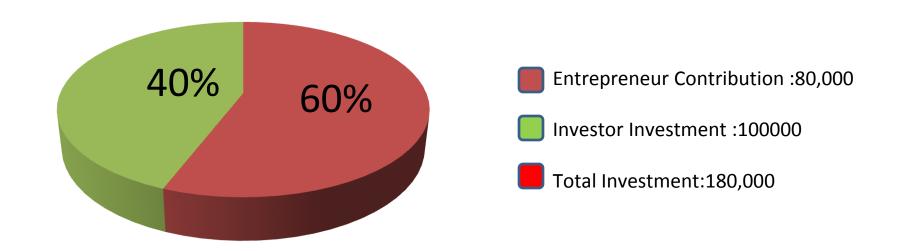
Proposed Nobin Udyokta Business Info			
Business Name	:	JANNATUL REFRIGERATION AND ELECTRIC WORKSHOP	
Location	:	Islampur bazer, Gazipur.	
Total Investment in BDT	:	BDT 180,000	
Financing	:	Self BDT 80,000(from existing business) 42%	
	'	Required Investment BDT 1,00,000(as equity) 58%	
Present salary/drawings from business (estimates)	•	BDT 5,000	
Proposed Salary	:	BDT 5,000	
Size of shop	:	15 ft x 10 ft= 125 square ft	
Security of the shop	:	BDT 50,000	
Implementation	:	 Fridge accessories selling and fridge repairing here. Average 20% gain on sale. Repair 60% gain The business is operating by entrepreneur. Existing One employee. After getting equity fund one employee will be appointed. The shop is rented. Collects goods from Tongi Gazipur. Agreed grace period is 4 months. 	

Existing Business (BDT)				
Particular	Daily	Monthly	Yearly	
Revenue (sales)				
Fridge parts	1,000	30,000	360,000	
Repairing	1,000	30,000	360,000	
Total Sales (A)	1,800	54,000	648,000	
Less. Variable Expense				
Fridge parts	800	24,000	288,000	
Repairing expense	400	12,000	144,000	
Total variable Expense (B)	1,100	33,000	396,000	
Contribution Margin (CM) [C=(A-B)	700	21,000	252,000	
Less. Fixed Expense				
Rent		2,000	24,000	
Electricity Bill		800	9,600	
Entertainment		500	6,000	
Transportation		500	6,000	
Mobile bill		500	6,000	
Salary (self)		5,000	60,000	
Salary (staff)		5,000	60,000	
Guard		200	2,400	
Total fixed Cost (D)		14,500	174,000	
Net Profit (E) [C-D)		6500	7800	

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Investment Breakdown					
Particulars	Existing	Proposed	Proposed Total		
Circuit bracer 30*350	10500	25000	35500		
Cornessor, Hitter & Various parts	28,500	50000	78500		
Cable	24800	20000	44800		
Switch	3400	5000	8400		
Gas Slender	12800	0	12800		
Total	80,000	100,000	180,000		

Source of Finance



Financial Projection (BDT)				
Particular	Daily	Monthly	1st Year	2nd Year
Revenue (sales)				
Fridge parts	1,100	33,000	396,000	415,800
Repairing	1,500	45,000	540,000	567,000
Total Sales (A)	2,600	78,000	936,000	982,800
Less. Variable Expense				
Fridge parts	880	26,400	316,800	332,640
Repairing expense	600	18,000	216,000	226,800
Total variable Expense (B)	1,480	44,400	532,800	559,440
Contribution Margin (CM) [C=(A-B)	1,120	33,600	403,200	423,360
Less. Fixed Expense				
Rent		2,000	24,000	24,000
Electricity Bill		1,000	12,000	12,500
Entertainment		700	8,400	9,000
Transportation		1,000	12,000	13,000
Mobile bill		500	6,000	6,500
Salary (self)		5,000	60,000	60,000
Salary (staff)		10,000	120,000	120,000
Guard		200	2,400	2,400
Total Fixed Cost		20,400	220,800	223,400
Net Profit (E) [C-D)		13,200	158,400	175,960
Investment Payback			60,000	60,000

Cash flow projection on business plan (rec. & Pay)

SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)
1	Cash Inflow		
1.1	Investment Infusion by Investor	100,000	
1.2	Net Profit	158,400	175,960
1.3	Depreciation (Non cash item)		
1.4	Opening Balance of Cash Surplus		122400
	Total Cash Inflow	258,400	274360
2	Cash Outflow		
2.1	Purchase of Product	100,000	
2.2	Payment of GB Loan		
2.3	Investment Pay Back (Including Ownership Tr. Fee)	60,000	60,000
	Total Cash Outflow	160,000	60,000
3	Net Cash Surplus	98,400	214,360

SWOT ANALYSIS

Strength

Employment: Self: 01 Family:0 Others:02

Experience & Skill: 8 Years Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

THREATS

Theft

Fire

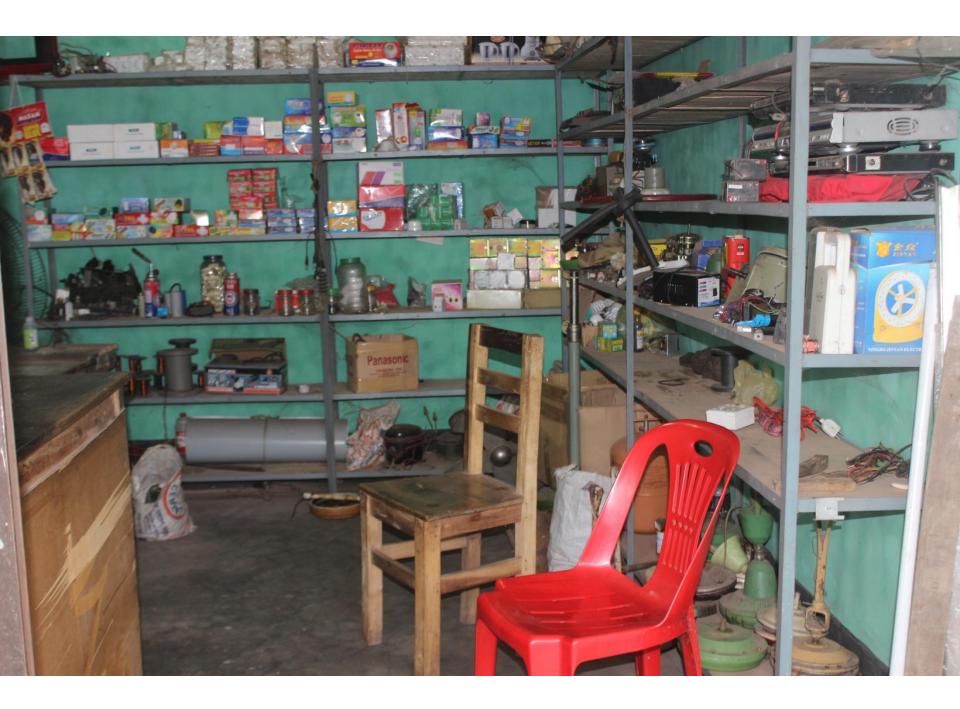
Political unrest

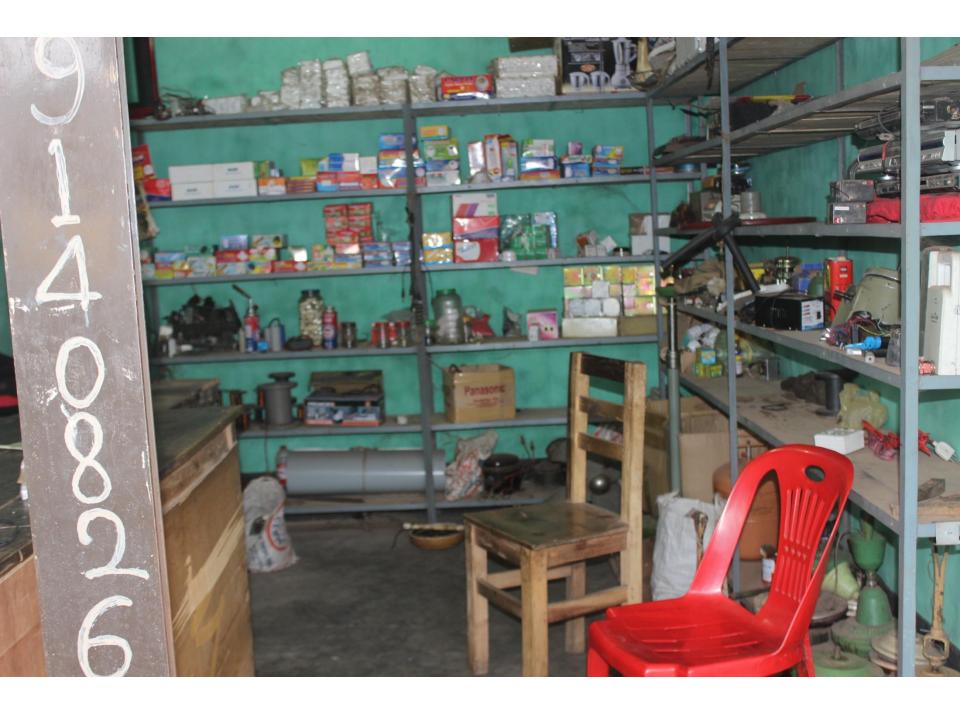
Pictures

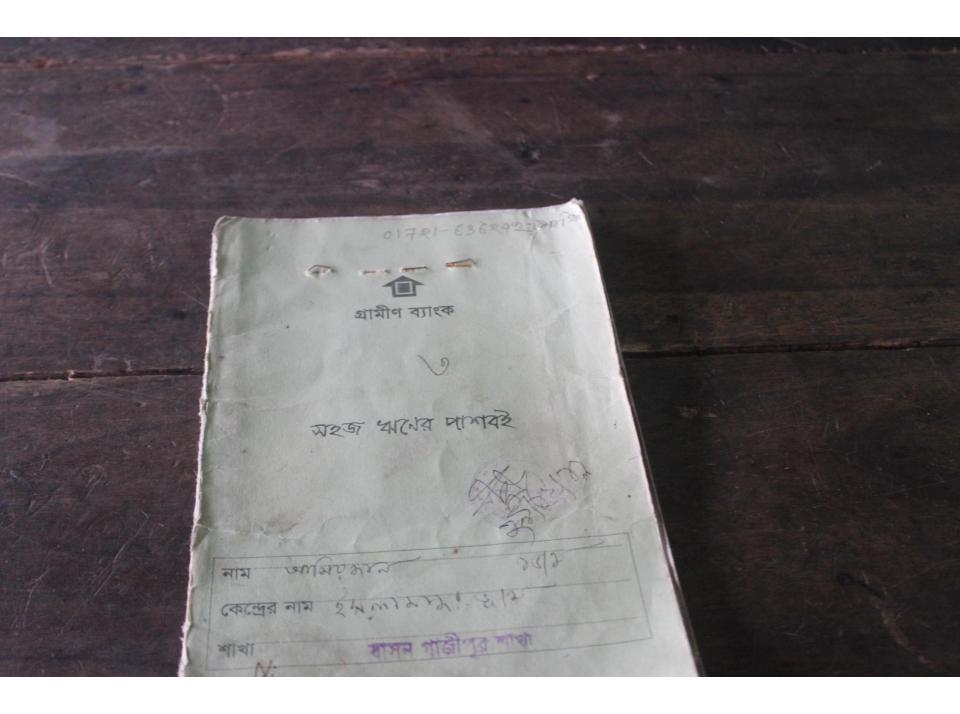


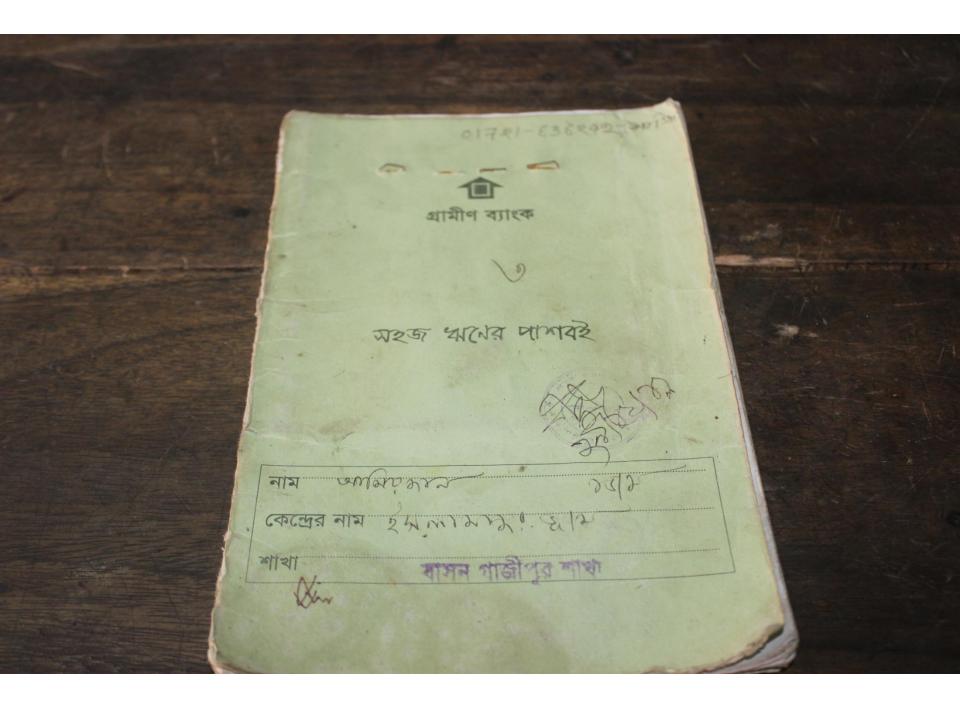


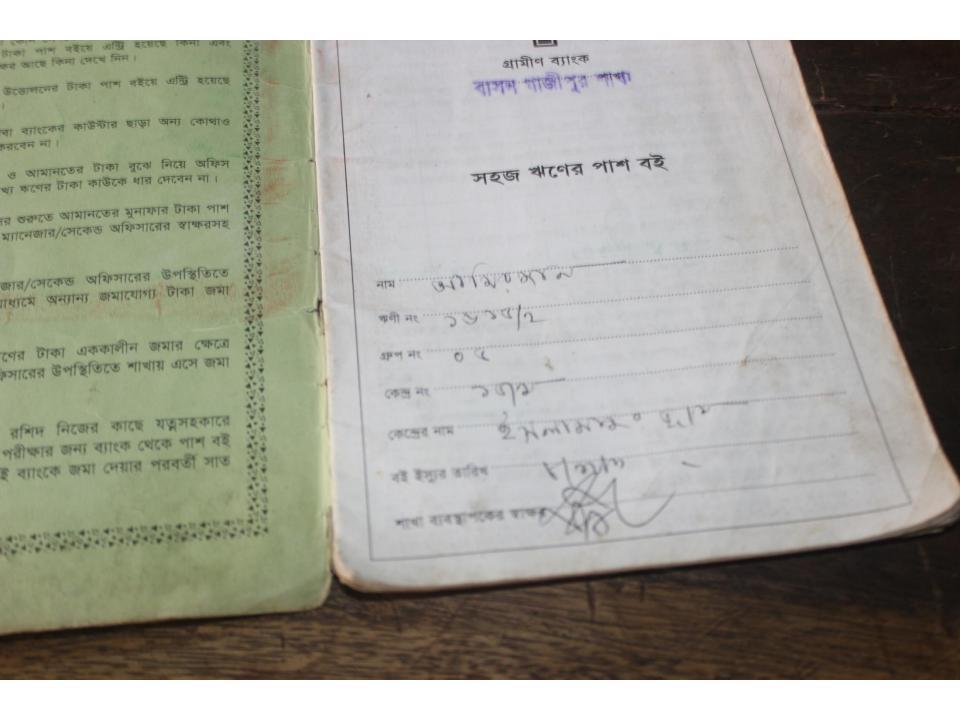














গণপ্রজাতন্ত্রী বাংলাদেশ সরকার Government of the People's Republic of Bangladesh

NATIONAL ID CARD / জাতীয় পরিচয় পত্র



নাম: মোঃ জাকির হোসেন Name: MD. JAKIR HOSSEN

পিতা: ঝোঃ তেজন আলী

মাতা: মোসাঃ আয়শা আক্তার

Date of Birth: 01 Feb 1987

ला कारी दावना

ID NO: 3313023772596

এই কার্ডটি গণপ্রজাতন্ত্রী বাংলাদেশ সরকারের সম্পত্তি। কার্ডটি ব্যবহারকারী ব্যতীত অন্য কোখাও পাওয়া গেলে নিকটছ পোষ্ট অফিসে জমা দেয়ার জন্য অনুরোধ করা হলো। ঠিকানা: গ্রাম/রাক্তা: ইসলামপুর, ইসলামপুর, ডাকঘর: কড্ডাবাজার - ১৩৪৬, গাজীপুর সদর, গাজীপুর ARAN প্রদানকারী কর্তৃপক্ষের স্বাক্ষর প্রদানের তারিখ: ৩১/০৮/২০০৮

প্রাথমিক তথ্য

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