Proposed NU Business Name: SHIMUL STORE



Project identification and prepared by: MD. Sirajul Islam, Dhigor Unit, Tangail

Project verified by: Md Mizanur Rahman Patwary



Samajik Byabosha Ltd.

Brief Bio of The Proposed Nobin Udyokta					
Name	:	MD RASEL MIAH			
Age	:	12-08-1983 (32 Years)			
Education, till to date	:	Class Ten			
Marital status	:	Married			
Children	:	Nil			
No. of siblings:	:	2 Brothers & 1 Sister			
Address	:	Vill: Ghatail West para, P.O: Ghatail, P.S: Ghatail, Dist: Tangail			
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	::	Mother Father REZIA BEGUM ABUL KASHEM Branch: Ghatail, Centre # 81 (Female), Member ID: 5915, Group No: 05 Member since: 30-03-1994 <i>(21 Years)</i> First Ioan: BDT 5,000/-			
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	:	Existing loan: BDT 1,00,000, Outstanding loan: BDT 65,500 Father No No			

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	-	Nil
Business Experiences and	:	10 years experience in running business.
Training Info	-	He has no training.
Other Own/Family Sources of Income		Agriculture & Poultry business
Other Own/Family Sources of Liabilities		None
Entrepreneur Contact No.	:	01722-927863
Mother's Contact No.	:	01713-543014
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Dhigor Unit, Tangail

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

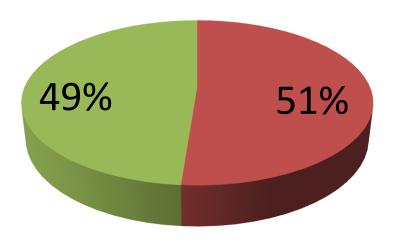
REZIA BEGUM joined Grameen Bank since 21 years ago. At first she took 5,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business & agriculture.

Proposed Nobin Udyokta Business Info			
Business Name	:	SHIMUL STORE	
Location	:	Ghatail Kancha Bazaar, Tangail.	
Total Investment in BDT	:	BDT 2,05,000/-	
Financing	:	Self BDT 1,05,000/- (from existing business) 51% Required Investment BDT 1,00,000/- (as equity) 49%	
Present salary/drawings from business (estimates)	:	BDT 5,000	
Proposed Salary	:	BDT 5,000	
Size of shop	:	15 ft x 10 ft= 150 square ft	
Security of the shop	:	BDT 1,00,000/-	
Implementation	:	 The business is planned to be scaled up by investment in existing goods like; Soap, Cosmetics, Soft Drinks, Biscuit, Chanachur, Spice, Washing powder etc. Provide Flexi-load service. Average 20% gain on sale. The business is operating by entrepreneur. Existing no employee. The shop is rented. Collects goods from Elenga, Kalihati. Agreed grace period is 4 months. 	

Existing Business (BDT)				
Particular	Daily	Monthly	Yearly	
Revenue (sales)				
Confectionery Item	2,000	60,000	720,000	
Flexi-Load	135	4,050	48,600	
Total Sales (A)	2,135	64,050	768,600	
Less. Variable Expense				
Confectionery Item	1,600	48,000	576,000	
Total variable Expense (B)	1,600	48,000	576,000	
Contribution Margin (CM) [C=(A-B)	535	16,050	192,600	
Less. Fixed Expense				
Rent		2,500	30,000	
Electricity bill		600	7,200	
Mobile Bill		300	3,600	
Transportation		1,000	12,000	
Salary (self)		5,000	60,000	
Guard		100	1,200	
Entertainment		400	4,800	
Total fixed Cost (D)		9,900	118,800	
Net Profit (E) [C-D)		6,150	73,800	

Investment Breakdown					
Particulars	Existing	Proposed	Proposed Total		
Biscuit, Coconut oil, Tooth paste, Washing powder, Soft drinks	30,000	50,000	80,000		
Chips, Chocolate, Chanachur, Tissue, Noodles, Spice, Soap, Bakery biscuit etc	30,000	50,000	80,000		
Flexi-Load	30,000	-	30,000		
Fridge	15,000	_	15,000		
Total	105,000	100,000	205,000		

Source of Finance



- Entrepreneur's Contribution 105,000
- Investor's Investment 100,000
- Total 205,000

Financial Projection (BDT)					
Particular	Daily	Monthly	1st Year	2nd Year	
Revenue (sales)					
Confectionery Item	3,000	90,000	1,080,000	1,134,000	
Flexi-Load	162	4,860	58,320	61,236	
Total Sales (A)	3,162	94,860	1,138,320	1,195,236	
Less. Variable Expense					
Confectionery Item	2,400	72,000	864,000	907,200	
Total variable Expense (B)	2,400	72,000	864,000	907,200	
Contribution Margin (CM) [C=(A-B)	762	22,860	274,320	288,036	
Less. Fixed Expense					
Rent		2,500	30,000	30,000	
Electricity bill		600	7,200	8,000	
Mobile Bill		400	4,800	5,500	
Transportation		1,500	18,000	20,000	
Salary (self)		5,000	60,000	60,000	
Guard		100	1,200	1,500	
Entertainment		400	4,800	5,500	
Non Cash Item					
Depreciation		250	3,000	3,000	
Total Fixed Cost		10,750	129,000	133,500	
Net Profit (E) [C-D)		12,110	145,320	154,536	
Investment Payback			60,000	60,000	

Cash flow projection on business plan (rec. & Pay)

SI #	Particulars	Year 1 (BDT)	Year 2 (BDT)
1	Cash Inflow		
1.1	Investment Infusion by Investor	100,000	
1.2	Net Profit	145,320	154,536
1.3	Depreciation (Non cash item)	3,000	3,000
1.4	Opening Balance of Cash Surplus		88,320
	Total Cash Inflow	248,320	245,856
2	Cash Outflow		
2.1	Purchase of Product	100,000	
2.2	Payment of GB Loan		
	Investment Pay Back (Including		
2.3	Ownership Tr. Fee)	60,000	60,000
	Total Cash Outflow	160,000	60,000
3	Net Cash Surplus	88,320	185,856



Strength

Employment: Self: 01 Family:0 Others:0 Experience & Skill : 10 Years Quality goods & services; Skill and experience;

W_{EAKNESS}

Lack of Capital/Investment

O_{PPORTUNITIES}

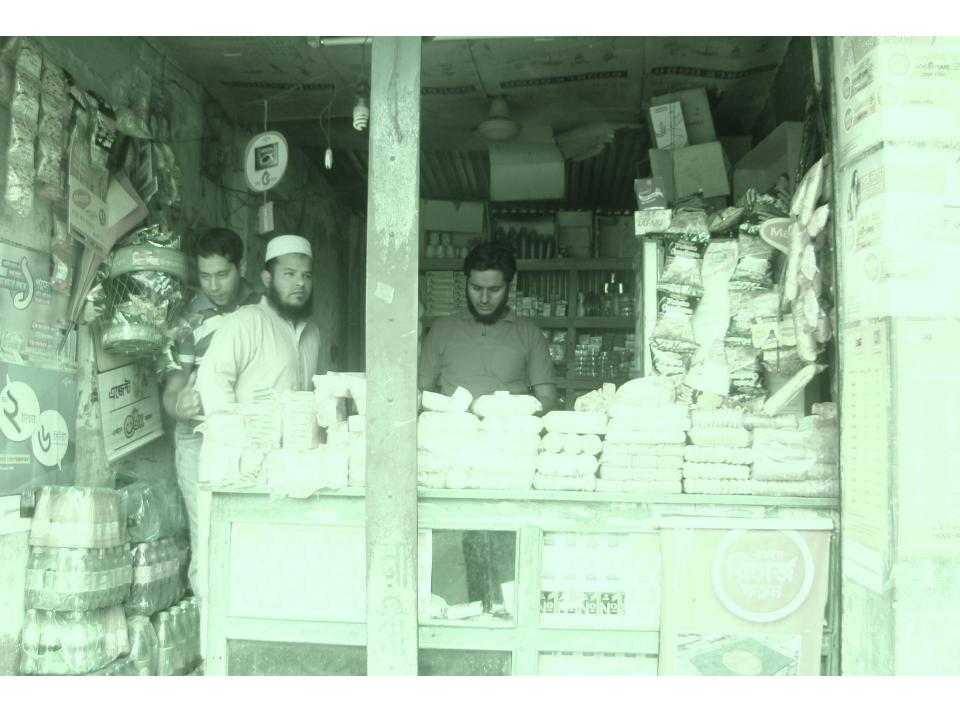
Huge demand in the community Location of shop; Regular customers;

THREATS

Theft Fire Political unrest Pictures



শিমুল টেলিক বাজার মসজিদ, ঘাটাইল, টাংগ









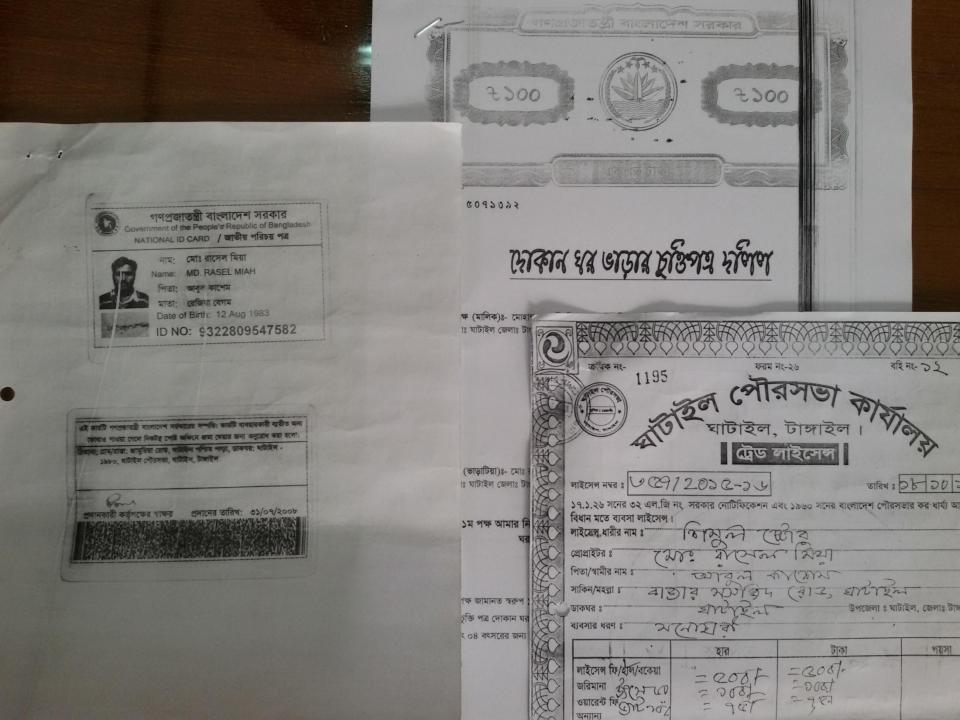












FAMILY PICTURE

