Proposed NU Business Name: MAA FURNITURE



Project identification and prepared by: MD. Mohiuddin Rubel, Dhigor Unit, Tangail

Project verified by: Md Mizanur Rahman Patwary



Brief Bio of The Proposed Nobin Udyokta			
Name	:	MD LAVLU	
Age	:	01-02-1997 (18 Years)	
Education, till to date	:	Class Three	
Marital status	:	Single	
Children	:	N/A	
No. of siblings:	:	2 Brothers & 3 Sisters	
Address	:	Vill: Garotto, P.O: Kadamtoli, P.S: Ghatail, Dist: Tangail	
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father LAILEE MD KURBAN ALLI Branch: Brahmmonshason Ghatail, Centre # 49 (Female), Member ID: 5310, Group No: 05 Member since: 12-02-2003 (12 Years) First loan: BDT 5,000/-	
Further Information: (v) Who pays GB loan installment		Existing loan: Nil Father	
(vi) Mobile lady		No	
(vii) Grameen Education Loan	:	No	
(viii) Any other loan like GB, BRAC ASA etc	:		

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)		Nil
Business Experiences and	••	08 years experience in running business.
Training Info	:	He has no training.
Other Own/Family Sources of Income		Business
Other Own/Family Sources of Liabilities		None
Entrepreneur Contact No.	:	01626-875534
Mother's Contact No.	•	01799-304894
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Dhigor Unit, Tangail

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

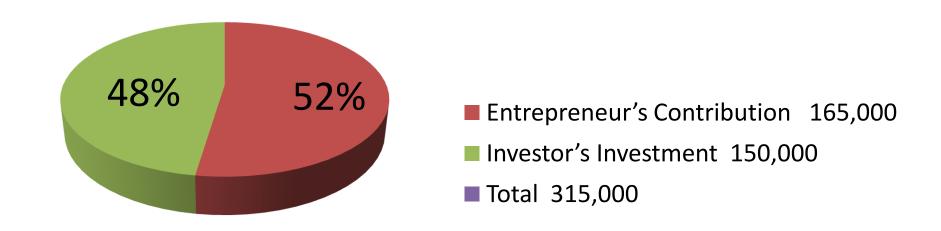
LAILEE joined Grameen Bank since 12 years ago. At first she took 5,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info			
Business Name	:	MAA FURNITURE	
Location	:	Madrasha Road, Kadamtoli, Ghatail, Tangail.	
Total Investment in BDT	:	BDT 3,15,000/-	
Financing	:	Self BDT 1,65,000/- (from existing business) 52% Required Investment BDT 1,50,000/- (as equity) 48%	
Present salary/drawings from business (estimates)	:	BDT 5,000	
Proposed Salary	:	BDT 5,000/-	
Size of shop	:	15 ft x 20 ft= 300 square ft	
Security of the shop	:	BDT 80,000	
Implementation	•	 Manufacturer of wood furniture. Average 35% gain on sale. The business is operating by entrepreneur. Existing two employee. After getting equity fund one employee will be appointed. The shop is rented. Collects goods from Kadamtoli, Sagordhigee. Agreed grace period is 4 months. 	

Existing Business (BDT)				
Particular	Monthly	Yearly		
Revenue (sales)				
Wood Furniture	75,000	900,000		
Total Sales (A)	75,000	900,000		
Less. Variable Expense				
Wood Furniture	48,750	585,000		
Total variable Expense (B)	48,750	585,000		
Contribution Margin (CM) [C=(A-B)	26,250	315,000		
Less. Fixed Expense				
Rent	1,500	18,000		
Electricity bill	200	2,400		
Mobile Bill	500	6,000		
Transportation	2,000	24,000		
Salary (self)	5,000	60,000		
Salary (Staff)	9,000	108,000		
Entertainment	400	4,800		
Guard	200	2,400		
Total fixed Cost (D)	18,800	225,600		
Net Profit (E) [C-D)	7,450	89,400		

Investment Breakdown					
Particulars	Existing	Proposed	Proposed Total		
Cot (2 x 15,000)	30,000	-	30,000		
Dressing Table (1)	12,000	-	12,000		
Box cot (1)	40,000	1	40,000		
Slice wood (25 cft x 2000)	50,000	60,000	110,000		
Akashmoni (25cft x 1000)	25,000	70,000	95,000		
Mehogoni (10 x 800)	8,000	20,000	28,000		
Total	165,000	150,000	315,000		

Source of Finance



Financial Projection (BDT)					
Particular	Monthly	1st Year	2nd Year	3rd Year	
Revenue (sales)					
Wood Furniture	115,000	1,380,000	1,449,000	1,521,450	
Total Sales (A)	115,000	1,380,000	1,449,000	1,521,450	
Less. Variable Expense					
Wood Furniture	74,750	897,000	941,850	988,943	
Total variable Expense (B)	74,750	897,000	941,850	988,943	
Contribution Margin (CM) [C=(A-B)	40,250	483,000	507,150	532,508	
Less. Fixed Expense					
Rent	1,500	18,000	18,000	18,000	
Electricity bill	200	2,400	3,000	3,500	
Mobile Bill	600	7,200	8,000	9,000	
Transportation	4,000	48,000	50,000	52,000	
Salary (self)	5,000	60,000	60,000	60,000	
Salary (Staff)	13,000	156,000	156,000	156,000	
Entertainment	400	4,800	5,500	6,000	
Guard	200	2,400	3,000	3,500	
Total Fixed Cost	24,900	298,800	303,500	308,000	
Net Profit (E) [C-D)	15,350	184,200	203,650	224,508	
Investment Payback		60,000	60,000	60,000	

Cash flow projection on business plan (rec. & Pay)

SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
1.1	Investment Infusion by Investor	150,000		
1.2	Net Profit	184,200	203,650	224,508
1.3	Depreciation (Non cash item)		-	-
1.4	Opening Balance of Cash Surplus		124,200	267,850
	Total Cash Inflow	334,200	327,850	492,358
2	Cash Outflow			
2.1	Purchase of Product	150,000		
2.2	Payment of GB Loan			
	Investment Pay Back (Including			
2.3	Ownership Tr. Fee)	60,000	60,000	60,000
	Total Cash Outflow	210,000	60,000	60,000
3	Net Cash Surplus	124,200	267,850	432,358

SWOT ANALYSIS

Strength

Employment: Self: 01 Family:0 Others:03

Experience & Skill: 08 Years

Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

THREATS

Theft

Fire

Political unrest

Pictures



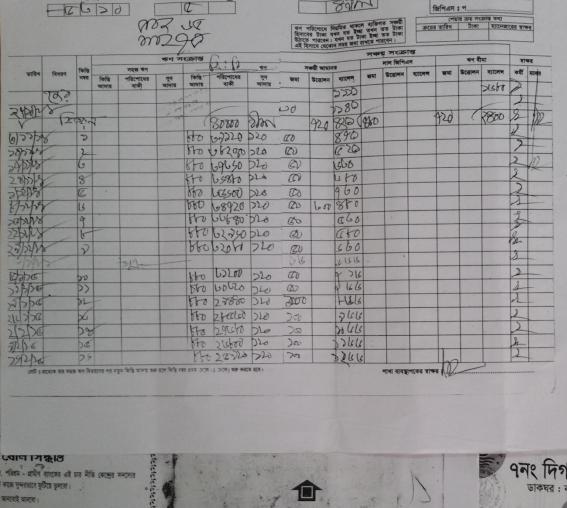












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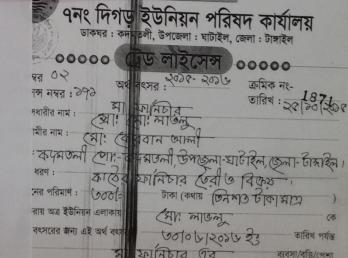
১. শৃংখনা, একতা, সাহস, পরিবাধ - প্রামীপ বাাগ্রকর এই চার নীতি কেন্দ্রের সনসোর মাধ্যমে জীবনের প্রতিটি কাজে সুন্দরভাবে ফুটিয়ে ভূলবো।

यानी नश

वापता मध्यादात वेतृति वानाताई वानाता।

अवज्ञाज अवज्ञाज विक्र

- ০. ভাংলা ঘত্তে থাকবো ন। ভাংলা ছত্ত হৈত্যামত করবো। যত তাড়াতাড়ি পারি তালো নেখে
- সারা বছর ধরে শাক-সজীর আবাদ করবো। নিজেরা খাবো। বিক্রী করে আছ বাভাবে।
- চারা লাগানোর মৌসুমে যত পারি চারা লাগাবো।
- পরিবার ছোট রাখবে। বরচ কমারে। স্বাস্থ্য তাল রাখবো।
- কেন্দ্রের সকল সদস্যের জনে-যেয়েদের অবশাই পড়া-শোনার বাবস্থা করবো। ছেনে-ড়েরা বাতে প্রতোকে নিজ নিজ পড়া-পোনার খরচ চালাতে শারে সে জন্য তালের
- ছেলে-মেক্সে বাড়ী-ঘর সবসময় পরিস্তার-পরিচ্ছনু রাখবো।
- সাহাস্থত পারখন ব্রহর করবে।
- কিউজিরি নিয়ে কিংবা মুক্টিয়ে পানি খাবো। পানি বিশৃদ্ধ করার জন্য হখন দরকার কলনী ভিন্টার বাবহার করবো।
- ১১, ীতেন-মেরের নির্রেভে যৌতুক দেবলা, রৌতুক নেবোলা। কেন্দ্রভে যৌতুকের রোগ থেকে भूनं वृत्त क्वारता। क्य रहात्म फाल-स्माहत विराह त्नारता <u>ना</u>।
- ১১ নিক অন্যাত করবেনা, অন্যকেও অন্যত্ত করতে দেবো মা।



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FAMILY PICTURE

