

# Proposed NU Business Name: **MITU MOTORS AND WORKSHOP**



Project identification and prepared by: MD. Ebadot Hossain,  
Jamurki Unit, Tangail

Project verified by: Md Mizanur Rahman Patwary



## **Brief Bio of The Proposed Nobin Udyokta**

Name	:	<b>MD. MONIR HOSSAIN</b>
Age	:	07-05-1985 (30 Years)
Education, till to date	:	Class Ten
Marital status	:	Married
Children	:	1 Son
No. of siblings:	:	1 Brothers 1 Sisters
Address	:	Vill: Gorai Najir Para, P.O: Gorai, P.S: Mirjapur, Dist: Tangail
Parent's and GB related Info		
(i) Who is GB member	:	Mother <input checked="" type="checkbox"/> Father <input type="checkbox"/>
(ii) Mother's name	:	<b>MOST. MILON BEGUM</b>
(iii) Father's name	:	<b>MD. MINTU MIHA</b>
(iv) GB member's info	:	Branch: Gorai, Centre # 94(Male), Member ID: 4115, Group No: 04 Member since: 23-03-2005 (10 Years) First loan: 5,000 taka.
Further Information:		Existing Loan: BDT 200,000, Outstanding loan: BDT 123,200
(v) Who pays GB loan installment	:	Father
(vi) Mobile lady	:	No
(vii) Grameen Education Loan	:	No
(viii) Any other loan like GB, BRAC ASA etc..	:	No

## ***BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)***

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and Training Info	:	20 years experience in running business. He has 5 years training.
Other Own/Family Sources of Income	:	Farther Income ( Service Holder)
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01719-803880
Mother's Contact No.	:	01979-803880
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. jamurki Unit, Tangail

## **BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY**

MOST. MILON BEGUM joined Grameen Bank since 10 years ago. At first She took 5000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in Business.

## Proposed Nobin Udyokta Business Info

Business Name	:	<b>MITU MOTORS AND WORKSHOP</b>
Location	:	Gorai, Mirjapur, Tangail.
Total Investment in BDT	:	BDT 550,000
Financing	:	Self BDT 350,000 (from existing business) 64% Required Investment BDT 2,00,000(as equity) 36%
Present salary/drawings from business (estimates)	:	BDT 5,000
Proposed Salary	:	BDT 5,000
Size of shop	:	30 ft x 16 ft= 480 square ft
Security of the shop	:	BDT 100,000
Implementation	:	<ul style="list-style-type: none"> <li>▪ Business is Operating by Existing Goods like, Tel Crown, While ring, battery, gear box cover, Mobil, fan, ring, spring, Mobil , motors parts, etc.</li> <li>▪ Servicing</li> <li>▪ Average 15% gain on sales.</li> <li>▪ The business is operating by entrepreneur. Existing Two employee.</li> <li>▪ After getting equity fund one employee will appointed.</li> <li>▪ The shop is rented.</li> <li>▪ Collects goods from Bangla bazer.</li> </ul>

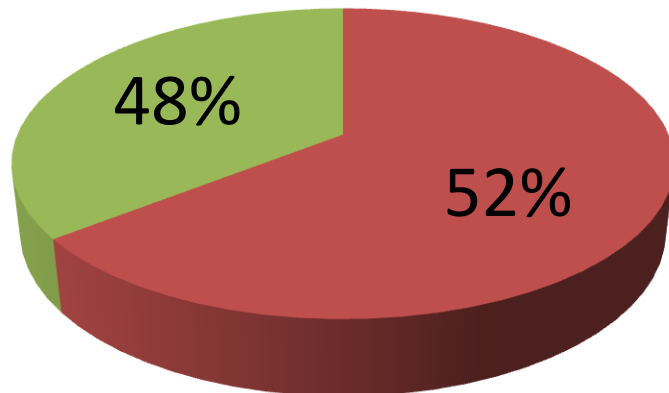
## Existing Business (BDT)


Particular	Daily	Monthly	Yearly
<b>Revenue (sales)</b>			
Tel Crown, While ring, battery, gear box cover, Mobil, fan, ring, spring, Mobil , motors parts, etc.	4,500	135,000	1,620,000
Servicing Charge:	400	12,000	144,000
<b>Total Sales (A)</b>	<b>4,900</b>	<b>147,000</b>	<b>1,764,000</b>
<b>Less. Variable Expense</b>			
Tel Crown, While ring, battery, gear box cover, Mobil, fan, ring, spring, Mobil , motors parts, etc.	3,825	114,750	1,377,000
<b>Total variable Expense (B)</b>	<b>3,825</b>	<b>114,750</b>	<b>1,377,000</b>
<b>Contribution Margin (CM) [C=(A-B)]</b>	<b>1,075</b>	<b>32,250</b>	<b>387,000</b>
<b>Less. Fixed Expense</b>			
Rent		4,000	48,000
Electricity bill		500	6,000
Transportation		2,000	24,000
Mobile Bill		400	4,800
Salary (self)		5,000	60,000
Salary (staff)		10,000	120,000
Guard		100	1,200
Entertainment		500	6,000
<b>Total Fixed Cost</b>		<b>22,500</b>	<b>270,000</b>
<b>Net Profit (E) [C-D]</b>		<b>9,750</b>	<b>117,000</b>

## Investment Breakdown

Particulars	Existing	Proposed	Proposed Total
Tel Crown (5*8000)	40,000	-	40,000
While ring (5*10000)	50,000	-	50,000
battery(4*12000)	48,000	-	48,000
gear box Cover (	20,000	-	20,000
Mobil (3*8000)	24,000	40,000	64,000
fan, ring, spring, Mobil , motors parts, etc.	168,000	160,000	328,000
<b>Total</b>	<b>350,000</b>	<b>200,000</b>	<b>550,000</b>

## Source of Finance



-  Entrepreneur Contribution : 350,000
-  Investor Investment: 2,00,000
-  Total Investment : 550,000

## Financial Projection (BDT)

Particular	Daily	Monthly	1st Year	2nd Year	3rd Year
<b>Revenue (sales)</b>					
Tel Crown, While ring, battery, gear box cover, Mobil, fan, ring, spring, Mobil , motors parts, etc.	7,000	210,000	2,520,000	2,646,000	2,778,300
Servicing Charge:	500	15,000	180,000	189,000	198,450
<b>Total Sales (A)</b>	<b>7,500</b>	<b>225,000</b>	<b>2,700,000</b>	<b>2,835,000</b>	<b>2,976,750</b>
<b>Less. Variable Expense</b>					
Tel Crown, While ring, battery, gear box cover, Mobil, fan, ring, spring, Mobil , motors parts, etc.	5,950	178,500	2,142,000	2,249,100	2,361,555
<b>Total variable Expense (B)</b>	<b>5,950</b>	<b>178,500</b>	<b>2,142,000</b>	<b>2,249,100</b>	<b>2,361,555</b>
<b>Contribution Margin (CM) [C=(A-B)]</b>	<b>1,550</b>	<b>46,500</b>	<b>558,000</b>	<b>585,900</b>	<b>615,195</b>
<b>Less. Fixed Expense</b>					
Rent		4,000	48,000	48,000	48,000
Electricity bill		500	6,000	6,500	7,000
Transportation		3,000	36,000	36,500	37,000
Mobile Bill		500	6,000	6,000	6,000
Salary (self)		5,000	60,000	60,000	60,000
Salary (staff)		15,000	180,000	180,000	180,000
Guard		100	1,200	1,200	1,200
Entertainment		500	6,000	6,000	6,000
<b>Total Fixed Cost</b>		<b>28,600</b>	<b>343,200</b>	<b>344,200</b>	<b>345,200</b>
<b>Net Profit (E) [C-D]</b>		<b>17,900</b>	<b>214,800</b>	<b>241,700</b>	<b>269,995</b>
<b>Investment Payback</b>			<b>80,000</b>	<b>80,000</b>	<b>80,000</b>



# Cash flow projection on business plan (rec. & Pay)

Sl #	Particulars	Year 1 (BDT)	Year 2 (BDT)	
<b>1</b>	<b>Cash Inflow</b>			
1.1	Investment Infusion by Investor	200,000		
1.2	Net Profit	<b>214,800</b>	<b>241,700</b>	<b>269,995</b>
1.3	Depreciation (Non cash item)			
1.4	Opening Balance of Cash Surplus		134,800	296,500
	<b>Total Cash Inflow</b>	<b>414,800</b>	<b>376,500</b>	<b>566,495</b>
<b>2</b>	<b>Cash Outflow</b>			
2.1	Purchase of Product	200,000		
2.2	Payment of GB Loan			
2.3	Investment Pay Back (Including Ownership Tr. Fee)	80,000	80,000	80,000
	<b>Total Cash Outflow</b>	<b>280,000</b>	<b>80,000</b>	<b>80,000</b>
<b>3</b>	<b>Net Cash Surplus</b>	<b>134,800</b>	<b>296,500</b>	<b>486,495</b>

# SWOT ANALYSIS

## **S**TRENGTH

Employment: Self: 01 Family:0 Others:03  
Experience & Skill : 10 Years  
Quality goods & services;  
Skill and experience;

## **W**EAKNESS

Lack of Capital/Investment

## **O**PPORTUNITIES

Huge demand in the community  
Location of shop;  
Regular customers;

## **T**HREATS

Theft  
Fire  
Political unrest

Pictures

মিতু মটরস ওয়াকসপ  
টায়ার-টিউব, ব্যাটারী, আইপিএস হাউজ  
এখানে টাটা, T.C. গিলেভ  
পার্সনাল সিক্স হকার  
পার্সনাল সাই ইঞ্জিন, ওয়ারিং ও  
স্পার্টসিং মিস্ত্রী পাওয়া যায়।  
সেবার নিকট, নরসিং, উসকা, ফোন: ০১৭১৯-৪০৩৮৮০, ০১৮৩০-৭৫০২২০

মিতু মটরস ওয়াকসপ এবং টায়ার টিউব হাউজ  
গোড়াই, মিলগেট, মির্জাপুর, টাংগাইল।  
মোবাইল : ০১৭১৯-৪০৩৮৮০, ০১৮৩০-৭৫০২২০।



হযরত শাহ  
এখানে ভলভে  
আই.পি.  
গোড়াই মিল গে



Man standing behind the counter.

Shelves filled with various electrical products and boxes.

Hydraulic Jack  
HAMON  
Hydraulic Jack

GBT Battery  
INVA GREEN  
apollo  
बालाचंद्र बाटाडिया  
AH-75  
DRY CHARGED  
LOW MAINTENANCE

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विद्युत् कार्यवाही एवं ट्रेडिंग सेवा, सर्वोत्तम कीमतें पर  
एन सी ई डी एल सिस्टम  
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एन सी ई डी एल सिस्टम

PANNA  
BATTERY

12V 150 AH  
PILOT  
AC 220 VOLT  
FUSE  
ROYAL  
BATTERY CORPORA  
AC 24V  
OFF





TATA

TATA

asmo

BRAKE PAD

COMPO

COMPO

DEVIL

JAYCOMBENT

DEVIL

NGK



Part No. A 2312820  
M20 x 2.5 x 110

TATA

KAMAC  
STARTER HOUS

TVS-Girling  
FOR EXPORT

COMPO

NGK

DEVI

JAYCOUNTRY

EXON

TELOR

EXPORT







# FAMILY PICTURE

