Proposed NU Business Name: **JEWAL TELECOM AND STUDIO**



Project identification and prepared by: MD. Ebadot Hossain, Jamurki Unit, Tangail

Project verified by: Md Mizanur Rahman Patwary



Brief Bio of The Proposed Nobin Udyokta				
Name	:	JEWAL RANA		
Age	•	10-10-1982(33 Years)		
Education, till to date	:	Class Eight		
Marital status	:	Married		
Children	:	N/A		
No. of siblings:	:	1 Brother 3 Sisters		
Address	:	Vill: Charpara komanna, P.O: Marujakhona, P.S: Delduar, Dist: Tangail		
Parent's and GB related Info		Mother Father		
(i) Who is GB member	:	MOZIRON BEGUM		
(ii) Mother's name	:	LATE. MUSTAFIZUR RAHMAN		
(iii) Father's name	:	Branch: Fazil hat branch, Centre # 26(Female),		
(iv) GB member's info	:	Member ID: 3159 Group No: 09		
		Member since: 17-04-2009 (6Years)		
		First loan: 3,000 taka.		
		Last Loan: 17,785, Outstanding loan: 11,053		
Further Information:		Elder Brother		
(v) Who pays GB loan installment	:	No		
(vi) Mobile lady	:	No		
(vii) Grameen Education Loan	:	No		
(viii) Any other loan like GB, BRAC ASA etc	:			

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	2 years experience in running business.
Training Info	:	He has no training.
Other Own/Family Sources of Income	:	Brothers Income (Driving)
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01750-024756
Mother's Contact No.	:	01676-810646
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Jamurki Unit, Tangail

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

MOZIRON BEGUM joined Grameen Bank since 6 years ago. At first she took 3,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in Business.

Proposed Nobin Udyokta Business Info				
Business Name	:	JEWAL TELECOM AND STUDIO		
Location	:	Charpara bazer, delduar, Tangail.		
Total Investment in BDT	:	BDT 2,21,000		
Financing	:	Self BDT 1,21,000(from existing business) 55%		
		Required Investment BDT 1,00,000(as equity) 45%		
Present salary/drawings	:	BDT 5,000		
from business (estimates)				
Proposed Salary	:	BDT 5,000		
Size of shop	:	12 ft x 11 ft= 132 square ft		
Security of the shop	:	-		
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holder, etc.

■Mobile Service and Photogrape

■ Average 15% gain on sales.

■Collects goods from Tangail.

Agreed grace period is 4 months.

■The shop is rented.

■The business is planned to be scaled up by investment in existing

■The business is operating by entrepreneur. Existing no employee.

goods like; Mobile phone, Headphone, SIM card, Charger, Scene

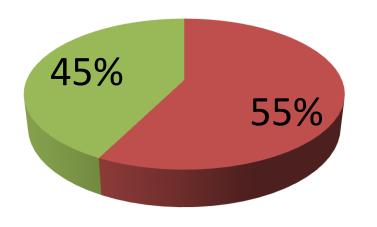
paper, Battery, Caching, Bulb, cable, Memory card, Switch,

Implementation

Existing Business (BDT)				
Particular	Daily	Monthly	Yearly	
Revenue (sales)				
Mobile phone, Headphone, SIM card, Charger, Scene				
paper, Battery, Caching, Bulb, cable, Memory card,				
Switch, holder, etc.	1,800	54,000	648,000	
Mobile Servicing	150	4,500	54,000	
Studio	100	3,000	36,000	
Total Sales (A)	2,050	61,500	738,000	
Less. Variable Expense				
Mobile phone, Headphone, SIM card, Charger, Scene				
paper, Battery, Caching, Bulb, cable, Memory card,				
Switch, holder, etc.	1,530	45,900	550,800	
Total variable Expense (B)	1,530	45,900	550,800	
Contribution Margin (CM) [C=(A-B)	520	15,600	187,200	
Less. Fixed Expense				
Rent		1,500	18,000	
Electricity bill		500	6,000	
Transportation		700	8,400	
Mobile Bill		500	6,000	
Salary (self)		5,000	60,000	
Guard		150	1,800	
Entertainment		400	4,800	
Total fixed Cost (D)		8,750	105,000	
Net Profit (E) [C-D)		6,850	82,200	

Investment Breakdown					
Particulars	Existing	Proposed	Proposed Total		
Mobile 35*1400	49,000	60,000	109,000		
charger 100*75	7,500	0	7,500		
Battery 90*220	19,800	0	19,800		
Headphone, SIM card, Charger, Scene					
paper, Battery, Caching, Bulb, cable,					
Memory card, Switch, holder, etc.	24,700	40,000	64,700		
computer & Printer	20,000		20,000		
Total	121,000	100,000	221,000		

Source of Finance



Entrepreneur Contribution: 121000

Investor Investment: 1,00,000

Total Investment: 221,000

Financial Projection (BDT)			
Particular	Daily	Monthly	
Revenue (sales)			
Mobile phone, Headphone, SIM card, Charger, Scene			
paper, Battery, Caching, Bulb, cable, Memory card,			
Switch, holder, etc.	2,500	75,000	
Mobile Servicing	200	6,000	
Studio	100	3,000	
Total Sales (A)	2,800	84,000	
Less. Variable Expense			
Mobile phone, Headphone, SIM card, Charger, Scene			
paper, Battery, Caching, Bulb, cable, Memory card,			
Switch, holder, etc.	2,125	63,750	
Total variable Expense (B)	2,125	63,750	
Contribution Margin (CM) [C=(A-B)	675	20,250	
Less. Fixed Expense			
Rent		1,500	

Electricity bill

Transportation

Mobile Bill

Salary (self)

Entertainment

Total Fixed Cost

Net Profit (E) [C-D)

Investment Payback

Guard

2nd Year

945,000

75,600

37,800

1,058,400

803,250

803,250

255,150

18,000

6,500

9,500

7,200

60,000

1,800

4,800

107,800

147350

60,000

1st Year

900,000

765,000

765,000

243,000

18,000

6,000

9,000

7,200

60,000

1,800

4,800

106,800

136200

60,000

500

750

600

5,000

150

400

8,900

11350

72,000

36,000

1,008,000

Cash flow projection on business plan (rec. & Pay)

SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)
1	Cash Inflow		
1.1	Investment Infusion by Investor	100,000	
1.2	Net Profit	136200	147350
1.3	Depreciation (Non cash item)		-
1.4	Opening Balance of Cash Surplus		76200
	Total Cash Inflow	236200	223550
2	Cash Outflow		
2.1	Purchase of Product	100,000	
2.2	Payment of GB Loan		
	Investment Pay Back (Including Ownership Tr.		
2.3	Fee)	60,000	60,000
	Total Cash Outflow	160,000	60,000
3	Net Cash Surplus	76200	163550

SWOT ANALYSIS

Strength

Employment: Self: 01 Family:0 Others:0

Experience & Skill: 2 Years Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

THREATS

Theft

Fire

Political unrest

Pictures



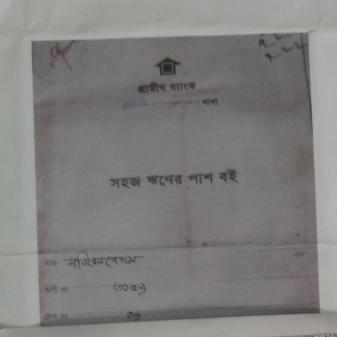


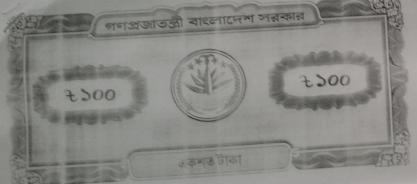












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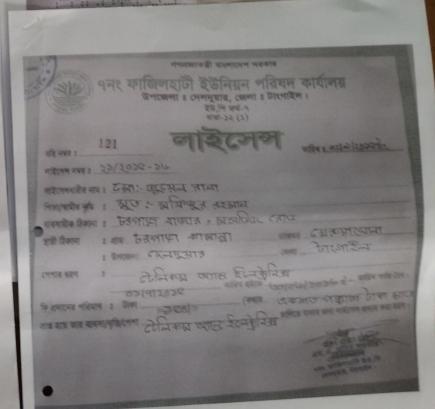
দোকান ঘর ভাড়ার চুক্তি পত্র ঃ

্য পক্ষ (মালিক) ঃ

২য় পক্ষ (ভাড়াটিয়া) ঃ

মোঃ মোবারক হোসেন, পতা- মত, ছোবান মিয়া, জুড়েল টেলিকম এত ইলেকট্রনিক শ্রোপাইটর,





FAMILY PICTURE

