Proposed NU Business Name: FOUR BROTHERS TIMBERS AND SAW MILLS



Project identification and prepared by: Md. Muzammel Haque,
Jamurki Unit, Tangail

Project verified by: Md Mizanur Rahman Patwary



Brief Bio of The Proposed Nobin Udyokta				
Name	:	M D. MUSLEM HASSEN		
Age	:	12-07-1992 (23 Years)		
Education, till to date	:	Class Eight		
Marital status	:	Unmarried		
Children	:	None		
No. of siblings:	:	4 Brothers 2 Sister		
Address	:	Vill: Herondo para, P.O: Lawahati, P.S: Delduar, Dist: Tangail		
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : :	Mother Father NOBIRON BEGUM Late. Mukshed Ali Branch: Lawahati , Centre # 12(Female), Member ID: 2032, Group No: 03 Member since: 02-09-1987 to 22/05/2007 (19Years) First loan: 2,000 taka.		
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC	: : :	Existing Loan: Nill, Outstanding loan: Nill Mother No No No		
ASA etc				

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	4 years experience in running business.
Training Info	:	He has One year Training
Other Own/Family Sources of Income	:	None
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01703-336679
Father's Contact No.	:	01822-637123
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Jamurki Unit, Tangail.

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

NABIRON BEGUN joined Grameen Bank since 19 years ago. At first she took 2,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in her house development.

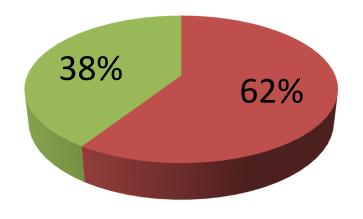
Proposed Nobin Udyokta Business Info				
Business Name	:	Four Brothers Timbers and Saw Mills		
Location	:	Herondo Para, kaderpur Road, Lawahati, Tangail.		
Total Investment in BDT	:	BDT 3,90,000		
Financing	:	Self BDT 2,40,000 (from existing business) 62% Required Investment BDT 1,50,000 (as equity) 38%		
Present salary/drawings from business (estimates)	:	BDT 5,000		
Proposed Salary	:	BDT 5,000		
Size of shop	:	13ft x 17 ft= 221 square ft		
Security		+		
Implementation	:	 The business is planned to be scaled up by investment in existing goods like Raw Wood Selling, and Wood Tear from others etc. Average gain on Wood Selling 20% and Income from Wood Tear. The business is operating by entrepreneur. Existing Two employee. The shop is Owned. Collects goods from Bagura, Dinajpur. Agreed grace period is 4 months. 		

Existing Business (BDT)				
Particular	Monthly	Yearly		
Revenue (sales)				
Raw Wood Selling	125,000	1,500,000		
Wood Tear	12,000	144,000		
Total Sales (A)	137,000	1,644,000		
Less. Variable Expense				
Raw Wood Selling	100,000	1,200,000		
Total variable Expense (B)	100,000	1,200,000		
Contribution Margin (CM) [C=(A-B)	37,000	444,000		
Less. Fixed Expense				
Diesel	5,000	60,000		
Transportation	6,000	72,000		
Mobile Bill	500	6,000		
Salary (staff)	12,000	144,000		
Salary (self)	5,000	60,000		
Entertainment	300	3,600		
Total Fixed Cost	28,800	345,600		
Net Profit (E) [C-D)	8,200	98,400		

Investment Breakdown

Particulars	Existing	Proposed	Proposed Total
Raw Wood (200cft*700)	140,000	150,000	290,000
Machine	100,000	-	100,000
Total	240,000	150,000	390,000

Source of Finance



Entrepreneur Contribution: 240,000

Investor Investment: 150,000

Total Investment: 390,000

Financial Projection (BDT)				
Particular	Monthly	1st Year	2nd Year	3 rd Year
Revenue (sales)				
Raw Wood Selling	175,000	2,100,000	2,205,000	2,315,250
Wood Tear	12,000	144,000	151,200	158,760
Total Sales (A)	187,000	2,244,000	2,356,200	2,474,010
Less. Variable Expense				
Raw Wood Selling	140,000	1,680,000	1,764,000	1,852,200
Total variable Expense (B)	140,000	1,680,000	1,764,000	1,852,200
Contribution Margin (CM) [C=(A-B)	47,000	564,000	592,200	621,810
Less. Fixed Expense				
Diesel	5,000	60,000	60,500	61,000
Transportation	8,000	96,000	97,000	98,000
Mobile Bill	600	7,200	7,200	7,200
Salary (staff)	12,000	144,000	144,000	144,000
Salary (self)	5,000	60,000	60,000	60,000
Entertainment	500	6,000	6,000	6,000
Non Cash Itims				
Machine	1667	20,000	20,000	20,000
Total Fixed Cost	32,767	393,400	394,900	396,400
Net Profit (E) [C-D)	14,233	170,600	197,300	225,410
Investment Payback		60,000	60,000	60,000

Cash flow projection on business plan (rec. & Pay)

SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
1.1	Investment Infusion by Investor	150,000	ı	-
1.2	Net Profit	170,600	197,300	225,410
1.3	Depreciation (Non cash item)	20,000	20,000	20,000
1.4	Opening Balance of Cash Surplus	-	130,600	287,900
	Total Cash Inflow	340,600	347,900	533,310
2	Cash Outflow			
2.1	Purchase of Product	150,000	-	-
2.2	Payment of GB Loan	-	-	-
2.2	Investment Pay Back (Including	CO 000	CO 000	CO 000
2.3	Ownership Tr. Fee)	60,000	60,000	60,000
	Total Cash Outflow	210000	60,000	60,000
3	Net Cash Surplus	130,600	287,900	473,310

SWOT ANALYSIS

Strength

Employment: Self: 01 Family:0 Others:2

Experience & Skill: 3 Years Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

THREATS

Theft Fire

Political unrest

Pictures















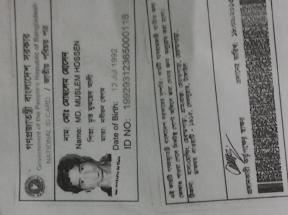












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FAMILY PICTURE

