Proposed NU Business Name: Bakaul Store



NU Identified and pp prepared by Sonia Sultana (Chandpur Sadar Unit) Verified by- Md.Nazrul Islam



BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA

Name	:	Kauchar
Age	:	08-10-1986 (29 Years)
Marital status	:	Married
Children	:	01 son
No. of siblings:		2 Brothers, & 02 Sisters
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Mother Father Mrs. Khadeza Begum Md.Amran Bakaul Member since: 01-12-2004 Branch: Narayanpur Centre # 71M, Loanee no.7894 First Ioan: Tk. 5,000 Last Ioan: Tk. 20000
Further Information:		
(v) Who pays GB loan installment	:	N/A
(vi) Mobile lady	:	N/A
(vii) Grameen Education Loan	:	N/A
(viii) Any other loan like GCCN, GKF	:	N/A
(ix) Others	:	N/A
Education	:	SSC



Present Occupation	:	Grocery Shop Business Trade License No: 285/15
Business Experiences	:	10 years
Other Own/Family Sources of Income	:	Fathers -Agriculture ,Dairy Firm
Other Own/Family Sources of Liabilities	:	N/A
NU Project Source/Reference	:	GT Chandpur Unit Office, Chandpur

BRIEF HISTORY OF GB LOAN UTILIZATION BY FAMILY

NU's Mother has been a member of Grameen Bank Since 2004 (11 years). At first she took a loan amount of BDT 5,000 from Grameen Bank. He expanded his existing business by the help of GB loan. NU's mother gradually improved their life standard by using GB loan.

PROPOSED NOBIN UDYOKTA BUSINESS INFO

Business Name		Bakaul Store
Address/ Location		Narayanpur Bazar , Matlab (south) , Chandpur
Total Investment in BDT	:	6,00,000
Financing		Self BDT : 4,00,000 (from existing business) -67% Required Investment BDT : 2,00,000 (as equity) - 33 %
Present salary/drawings from business (estimates)	:	BDT 7000
Proposed Salary		BDT 7000
 i. Proposed Business % of present gross profit margin ii. Estimated % of proposed gross profit 	:	10% 10%
margin iii. Agreed grace period	:	2 months



Particulars	Existing Business (BDT)	Proposed (BDT)	Total (BDT)
Investments in different categories:	(1)	(2)	(1+2)
i. Present stock Furniture 20000 Goods Items 380000 enclosed details another slides	400,000		
i. Proposed Stock Items: Goods Items : 2,00,000 enclosed details another slides		2,00,000	
Total Capital	400,000/-	2,00,000/-	600,000/-

Present Items

Proposed Items

বিভিন্ন)	୦୦୦୦୯
দাব্লচিনি ,লং,এলাচ,-	₹0000
আদা, রসুন, পেয়াজ–	90000
,মরিচ ,হুন্দুদ,ন্দবন,—	90000
বিভিন্ন মসলার প্যাকেট –	COOO
বিভিন্ন প্রকার টয়লেট্রিজ (সাবান, ডিটারজেন্ট পাউডার হারপিক,	
কাপড় কাচা সাবান ইত্যাদী)	₹0000
বিভিন্ন প্রকার কসমেটিব্দ্র	₹0000
চাউন্স (বিভিন্ন প্রকার) ৫০ বস্তা 😑	900000
পোলাগুয়ের চাউল ০৩ বস্তা	90000
ময়দা– (৫ বস্তা) =	90000
সুয়াবিন তৈল বোটল এবং ড্রাম–	৬୦୦୦୦
সরিষার তৈল খোলা এবং বোতল –	&000
চিনি–	8000
ডাল বেবী ফুড (হুরলিক্স, গুড়া দুখ)	₹0000
চা পাতা , মশার ক্যয়েল , বিভিন্ন প্রকার বিস্কুট ,টিসু পেপার , চকলেট	₹0000
নুঢ়ুন্স,সেমাই–	C 000
আচার বিভিন্ন	-&000
দাঁতের মাজন,পেস্ট, ব্রাহ্ল	-&000
নারকেল তৈল–	৬୦୦୦
জুসে বিভিন্ন	90000
স্টেম্পনারী সামগ্রী	K000
অন্যান্য- সামগ্রী	₹0000
মোট আনুমানিক মুল্য	୦୦୦୦ଏଅ

চাউন্স–	৩০ বস্তা	K0000
ময়দা–	00	90000
সয়াবিন (তল	80 ক্যান	₹0000
আদা , রসুন	' পেয়াজ্ ,হুন্সুদ,মরিচের গুড়া	₹0000
বিভিন্ন প্রকার	মসলা খোলা ণ্ড প্যাকেট	₹0000
টয়লেট্রিজ	শামগ্রী	₹0000
কস (মটিক্স	শামগ্রী	₹0000
বেবী ফুড		90000
অন্যান্য সাম	গ্রী	<u>७୦୦୦୯</u>
মোট		=₹00000/

INFO ON EXISTING BUSINESS OPERATIONS

Deutieuleus	Existing Business (BDT)					
Particulars	Daily	Monthly	Yearly			
Sales	7000	210000	2520000			
Less: Cost of sales	6300	189000	2268000			
Profit (10%) [A]	700	21000	252000			
Less: Operating Costs						
Electricity bill		500	6000			
Shop Rent		3350	40200			
Night Guard		100	1200			
Entertainment		300	3600			
Mobile bill		500	6000			
Present salary/Drawings- self		7000	84000			
Others .(Transport, fees , u,p tax etc)		500	6000			
Non Cash Item:						
Depreciation Expenses		167	2004			
Total Operating Cost (D)		12417	149004			
Net Profit (C-D):		8583	102996			

FINANCIAL PROJECTION OF NU BUSINESS PLAN

Deutieuleus	Year 1 (BDT)				Year 2 (E	BDT)		Year 3	
Particulars	Daily	Monthly	Yearly	Daily	Monthly	Yearly	Daily	Monthly	Yearly
Sales	9000	270000	3240000	10000	300000	3600000	11000	330000	3960000
Less: Cost of sales	8100	243000	2916000	9000	270000	3240000	9900	297000	3564000
Profit (10%) [A]	900	27000	324000	1000	30000	360000	1100	33000	396000
Less: Operating Costs									
Electricity bill		600	7200		600	7200		700	8400
Night Guard		100	1200		100	1200		100	1200
Entertainment		500	6000		500	6000		500	6000
Shop Rent		3350	40200		3350	40200		3350	40200
Mobile bill		600	7200		600	7200		600	7200
Present salary/Drawings- self		7,000	84000		7000	84000		7000	84000
Others (Transpor , Fees, u,p Tax etc.)		500	6000		500	6000		600	7200
Depreciation Expenses		167	2004		167	2004		167	2004
Total Operating Cost (E)		12317	147804		12317	147804		12417	149004
Net Profit		14683	176196		17683	212196		20583	246996
Gt payback			80000			80000			80000
Retained Income:			96196			132196			166996

CASH FLOW PROJECTION ON BUSINESS PLAN (REC. & PAY.)

SI #	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1.0	Cash Inflow			
1.1	Investment Infusion by Investor	2,00000		
1.2	Net Profit	176196	212196	246996
1.3	Depreciation (Non cash item)	2004	2004	2004
1.4	Opening Balance of Cash Surplus		98200	232400
	Total Cash Inflow	378200	312400	481400
2.0	Cash Outflow			
2.1	Purchase of Product	200000		
2.2	Payment of GB Loan*			
2.3	Investment Pay Back (Including Ownership Tr. Fee)	80000	80000	80000
	Total Cash Outflow	280000	80000	80000
3.0	Net Cash Surplus	98200	232400	401400



Strength

- > Availability of Products Sourcing.
- Skilled & 10 Years of Experience
- Maintains quality
- Position of his store beside main road
 OF Narayanpur Bazar

WEAKNESS

Opponent in same areas

O_{PPORTUNITIES}

- Expansion Of Business
- To achieve financial solvency

\mathbf{T}_{HREATS}

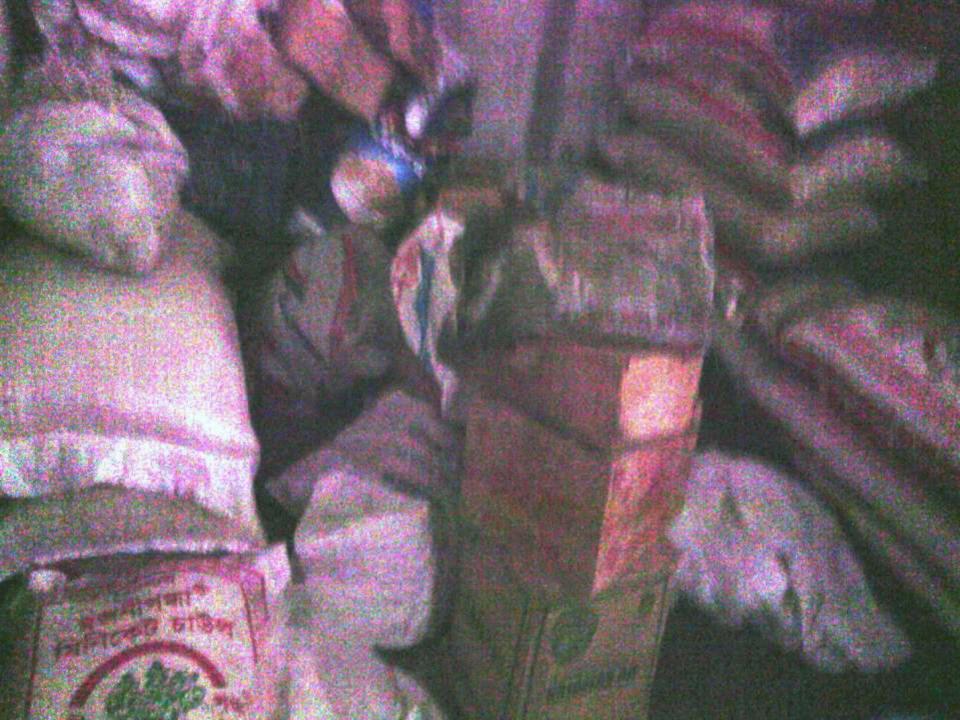
- > Fire
- > Theft



















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Presented at GT's 18th Internal Design Lab on 4 October, 2015

Further Information Grameen Trust **Phone No : 9017038** Kauchar 01813705472

