Proposed NU Business Name: ANOD TECNOLOGY



Project identification and prepared by: Md. Shanuddin, Ashulia Unit, Dhaka

Project verified by: Md.Rofiqul Islam



Brief Bio of The Proposed Nobin Udyokta			
Name	:	Md. Abu Taher	
Age	:	04-10-1986 (29 Years)	
Education, till to date	:	HSC	
Marital status	:	Married	
Children	:	-	
No. of siblings:	:	1 Brother & 1 Sister	
Present Address		Vill: South kalma, P.O: Dairy Farm P.S: Saver, Dist: Dhaka	
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father MOST. KOHINUR MD. FAZLUL RAHMAN Branch: Ashulia, Centre # 11 (Female), Member ID: 9542/1, Group No: 07 Member since: 22/08/2011 (4 Years) First loan: 5,000 taka. Existing Loan: BDT 10,000, Outstanding loan: BDT 6040	
(v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: : :	Existing Loan: BDT 10,000. Outstanding loan: BDT 6040 Mother No No No	

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	5 years experience in running business.
Training Info	:	He has Two Years training.
Other Own/Family Sources of Income	:	None
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01833-221190
Mother Contact No.	:	01773-739905
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Ashulia Unit, Dhaka

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

MOST. KOHINUR is a member of Grameen Bank since 4 years. At first she took 5,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in Business.

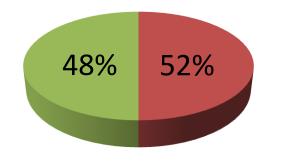
Proposed Nobin Udyokta Business Info			
Business Name	:	ANOD TECNOLOGY	
Location	:	Kalma -1, Saver , dhaka.	
Total Investment in BDT	:	BDT 309,500 taka	
Financing	:	Self BDT 159,500 (from existing business) 52%	
		Required Investment BDT 150,000 (as equity) 48%	
Present salary/drawings from business (estimates)	:	5,000 Taka	
Proposed Salary	:	5,000 Taka	
Security		100000	
Size		15 f*10f= 150 Square feet	
Implementation	:	 The business is planned to be scaled up by investment in existing goods like; IPS, spear parts, stabilizer, UPS, DC Fan, DC Light, Mother Board, cable, core, bobbin, etc. Average 25% gain on sales. The business is operating by entrepreneur. Existing One employee. After gating equity fund One Employee Will be appointed. Collects goods from nobabpur, mirpur Agreed grace period is 4 months. 	

Existing Business (BDT)

Particular	Daily	Monthly	Yearly
Revenue (sales)			
IPS, spear parts, stabilizer, UPS, DC Fan, DC Light, Mother			
Board, cable, core, bobbin, etc.	2,600	78,000	936,000
Total Sales (A)	2,600	78,000	936,000
Less. Variable Expense			
IPS, spear parts, stabilizer, UPS, DC Fan, DC Light, Mother			
Board, cable, core, bobbin, etc.	1,950	58,500	702,000
Total variable Expense (B)	1,950	58,500	702,000
Contribution Margin (CM) [C=(A-B)	650	19,500	234,000
Less. Fixed Expense			
Rent		2,000	24,000
Electricity bill		500	6,000
Transportation		1000	12000
Mobile Bill		400	4,800
Salary (self)		5,000	60,000
Salary (staff)		4,000	48,000
Entertainment		300	3,600
Total fixed Cost (D)		13,200	158,400
Net Profit (E) [C-D)		6,300	75,600

Investment Breakdown					
Particulars	Existing	Proposed	Proposed Total		
IPS (5*7000)	35,000	35,000	70,000		
spear parts	15,000	-	15,000		
Stabilizer (2*10000)	20,000	-	20,000		
Stabilizer 2(10*2000)	20,000	100,000	120,000		
UPS(3*2500)	7,500	7500	15,000		
DC Fan (3*500)	1,500	1500	3000		
DC Light (5*100)	500	1000	1500		
Mother Board (3*100)	30,000	-	30000		
cable, core, bobbin, etc.	30,000	5000	35,000		
Total	159,500	150,000	3,09,500		

Source of Finance



Entrepreneur Contribution: 159,500

Investor Investment :150,000

Total Investment: 309,500

Financial Projection (BDT)					
Particular	Daily	Monthly	1st Year	2nd Year	3 rd Year
Revenue (sales)					
IPS, spear parts, stabilizer, UPS, DC					
Fan, DC Light, Mother Board, cable,					
core, bobbin, etc.	4,000	120,000	1,440,000	1,512,000	1,587,600
Total Sales (A)	4,000	120,000	1,440,000	1,512,000	1,587,600
Less. Variable Expense					
IPS, spear parts, stabilizer, UPS, DC					
Fan, DC Light, Mother					
Board, cable, core, bobbin, etc.	3,000	90,000	1,080,000	1,134,000	1,190,700
Total variable Expense (B)	3,000	90,000	1,080,000	1,134,000	1,190,700
Contribution Margin (CM) [C=(A-B)	1,000	30,000	360,000	378,000	396,900
Less. Fixed Expense					
Rent		2,000	24,000	24,000	24,000
Electricity bill		500	6,000	6,500	7,000
Transportation		1,500	18,000	18,500	19,000
Mobile Bill		700	8,400	8,400	8,400
Salary (self)		5,000	60,000	60,000	60,000
Salary (staff)		7,000	84,000	84,000	84,000
Entertainment		300	3600	6,000	6,000
Total Fixed Cost		17000	204,000	205,000	206,000
Net Profit (E) [C-D)		13,000	156,600	173,000	190,000
Investment Payback			60,000	60,000	60,000

Cash flow projection on business plan (rec. & Pay)

SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 2 (BDT)
1	Cash Inflow			
	Investment Infusion by			
1.1	Investor	150,000		
1.2	Net Profit	156,600	173,000	190,000
1.3	Depreciation (Non cash item)	-	-	
	Opening Balance of Cash			
1.4	Surplus		96,600	209,600
	Total Cash Inflow	306,600	269,600	399,600
2	Cash Outflow			
2.1	Purchase of Product	150,000		
2.2	Payment of GB Loan			
	Investment Pay Back (Including			
2.3	Ownership Tr. Fee)	60,000	60,000	60,000
	Total Cash Outflow	210,000	60,000	60,000
3	Net Cash Surplus	96,600	209,600	339,600

SWOT ANALYSIS

Strength

Employment: Self: 01 Family:0 Others:02

Experience & Skill: 5Years Quality Goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

THREATS

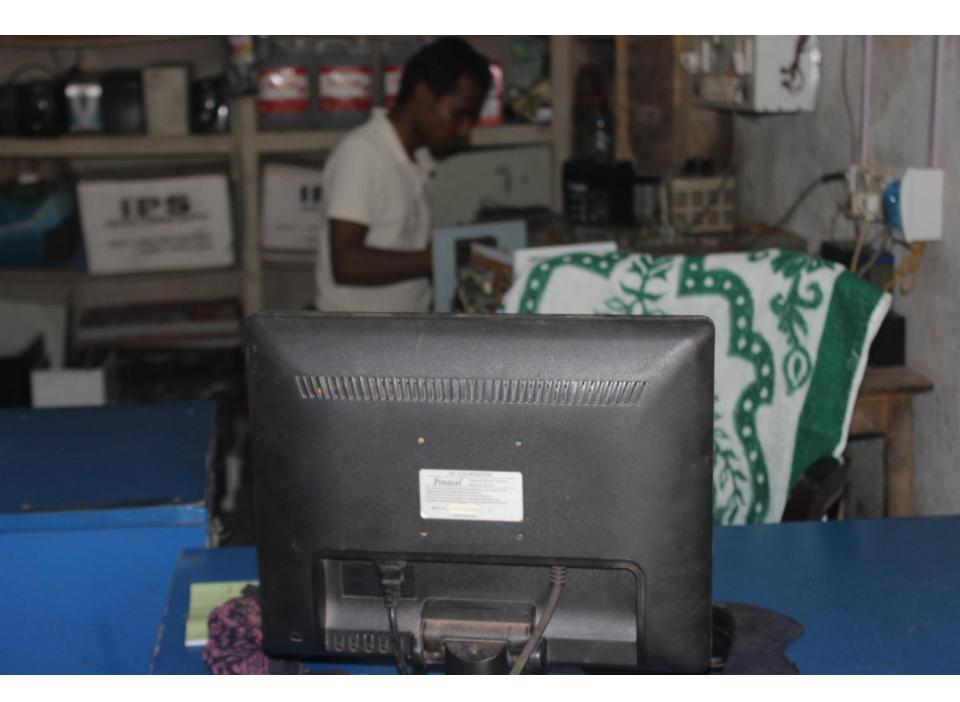
Theft

Fire

Political unrest

Local competitors;

Pictures

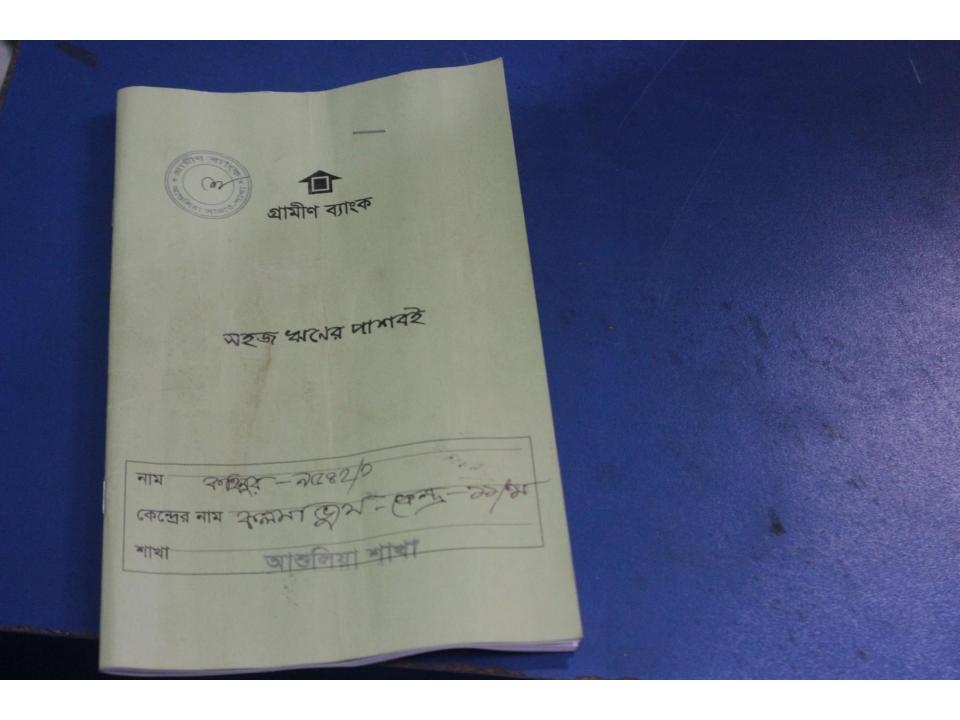


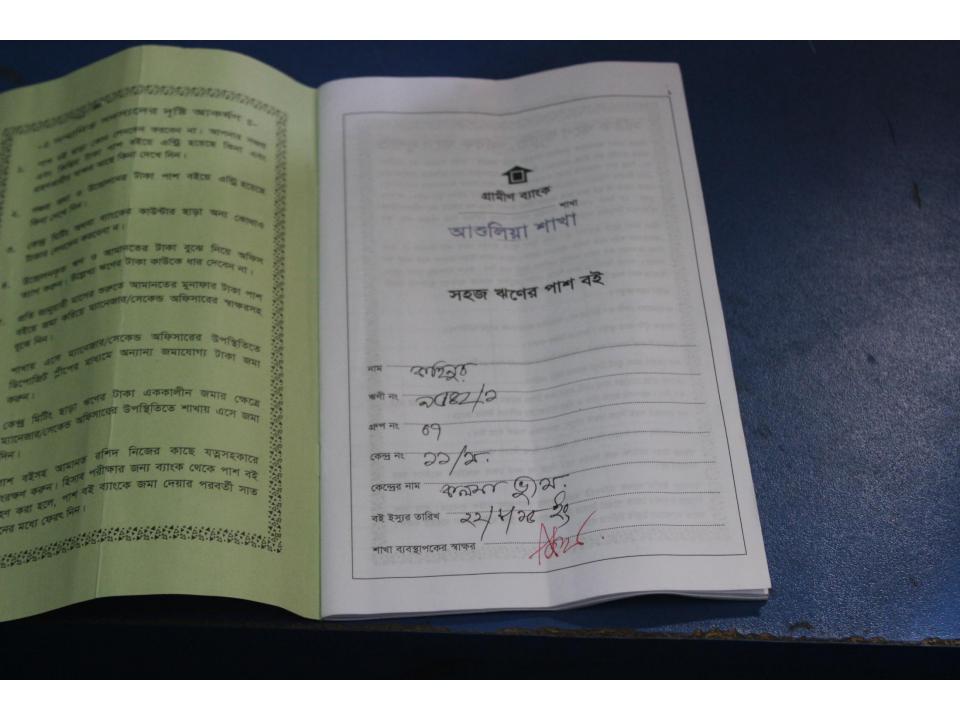












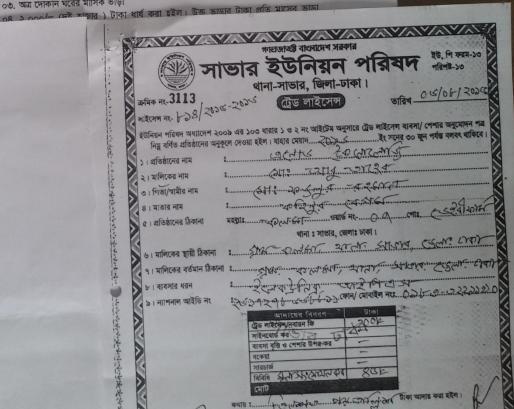


শর্তাবলী নিমুরুপ ঃ

- ০১. আপনি ২য় পক্ষ (ভাড়াটিয়া) নিকট হইতে উক্ত দোকান ঘরের জামানত বাবদ ১,০০,০০০/= (এক লক্ষ্) টাকা আমি ১ম প্রথম পক্ষ নগদ বুঝিয়া পাইলাম এবং চুক্তি মেয়াদ শেষে উক্ত জামানতের টাকা এককালীন আপনি ২য় পক্ষের নিকট ফেরৎ দিতে বাধ্য
- ০২. দোকান ঘর ০১/০৬/২০১৩ ইং হইতে আগামী ৩১/০৫/২০১৮ ইং তারিখ পর্যন্ত ভাড়া দেওয়া হইল এবং উক্ত দোকান ঘর ভাড়ার চুক্তির মেয়াদ ০৫ (পাঁচ) বংসর পর্যন্ত বলবং
- ০৩. অত্র দোকান ঘরের মাসিক ভাড়া







FAMILY PICTURE

