### **Proposed NU Business Name: MONIR STORE**



Project identification and prepared by: Md Mozammel Hoque, Jamurkee Unit, Tangail

Project verified by: Md Mizanur Rahman Patwary



Brief Bio of The Proposed Nobin Udyokta			
Name	:	MIR MONIRUZZAMAN MONIR	
Age	:	10-12-1991 (24 Years)	
Education, till to date	:	SSC	
Marital status	:	Unmarried	
Children	:	N/A	
No. of siblings:	:	2 Brothers and 1 Sisters	
Address	:	Vill: Nazirpara, P.O: Gorai, P.S: Mirjapur, Dist: Tangail	
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father MOST. ROBIA BEGUM MIR SIKANDAR HOSSAIN Branch: Gorai Mirjapur, Centre # 72 (Female), Member ID: 5905, Group No: 05 Member since: 13-04-1994 (21 Years) First loan: 3,000 taka.	
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: : :	Existing loan: BDT 1,00,000 Outstanding loan: BDT 20,800 Father No No No	

### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)		Nil
Business Experiences and		Four years experience in running business.
Training Info	:	He has no training.
Other Own/Family Sources of Income	:	Service
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01790-777348
Brother Contact No.	:	01969-122510
NU Project Source/Reference	•	Grameen Shakti Samajik Byabosha Ltd. Jamurkee Unit, Tangail

#### BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

MOST. ROBIA BEGUM joined Grameen Bank since 30 years ago. At first she took 3,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in agriculture, cow rearing & home development.

Proposed Nobin Udyokta Business Info			
Business Name	:	MONIR STORE	
Location	:	Gorai, Nozirpara, Mirjapur, Tangail.	
Total Investment in BDT	:	BDT 2,16,000	
Financing	••	Self BDT 1,16,000(from existing business) 54% Required Investment BDT 1,00,000(as equity) 46%	
Present salary/drawings from business (estimates)	:	BDT 5,000	
Proposed Salary	:	BDT 5,000	
Size of pond	:	15 ft x 15 ft= 225 square ft	
Security of shop	:	-	
Implementation	:	<ul> <li>The business is planned to be scaled up by investment in existing goods like; Rice pulse, Soft drinks, Oil, Cosmetics, Biscuit Egg etc.</li> <li>Provide Flexi-load service.</li> <li>Average 15% gain on sales.</li> <li>The business is operating by entrepreneur. Existing no employee.</li> <li>The entrepreneur is owner of the shop.</li> <li>Collects goods from different company agent.</li> <li>Agreed grace period is 4 months.</li> </ul>	

Existing Business (BDT)					
Particular	Daily	Monthly	Yearly		
Revenue (sales)					
Grocery products	3,000	90,000	1,080,000		
Flexi-load	54	1,620	19,440		
Total Sales (A)	3,054	91,620	1,099,440		
Less. Variable Expense					
Grocery products	2,550	76,500	918,000		
Total variable Expense (B)	2,550	76,500	918,000		
Contribution Margin (CM) [C=(A-B)	504	15,120	181,440		
Less. Fixed Expense					
Electricity Bill		300	3,600		
Mobile Bill		150	1,800		
Transportation		1,500	18,000		
Salary (self)		5,000	60,000		
Entertainment		300	3,600		
Total fixed Cost (D)		7,250	87,000		
Net Profit (E) [C-D)		7,870	94,440		

Investment Breakdown						
Particulars	Existing	Proposed	Proposed Total			
Rice (10 x 1600)	16,000	32,000	48,000			
Flour (1 x 1100)	1,100	2,200	3,300			
Sugar (2 x 1700)	3,400	5,100	8,500			
Soya bin oil (80 x 85)	6,800	6,800	13,600			
Pulse (45 x 110)	4,950	5,500	10,450			
Soft drinks (15 x 450)	6,750	2,250	9,000			
Soap, Biscuit, Chips, Cosmetics	27,000	21,150	48,150			
Noodles, Chocolate, Salt, Spice, Pen etc	25,000	25,000	50,000			
Flexi-load	10,000	0	10,000			
Fridge	15,000	0	15,000			
Total	116,000	100,000	216,000			

### **Source of Finance**



Financial Projection (BDT)					
Particular	Daily	Monthly	1st Year	2nd Year	
Revenue (sales)					
Grocery products	4,000	120,000	1,440,000	1,512,000	
Flexi-load	81	2,430	29,160	30,618	
Total Sales (A)	4,081	122,430	1,469,160	1,542,618	
Less. Variable Expense					
Grocery products	3,400	102,000	1,224,000	1,285,200	
Total variable Expense (B)	3,400	102,000	1,224,000	1,285,200	
Contribution Margin (CM) [C=(A-B)	681	20,430	245,160	257,418	
Less. Fixed Expense					
Electricity Bill		300	3,600	4,000	
Mobile Bill & SMS Monitoring		250	3,000	3,500	
Transportation		2,000	24,000	4,000	
Salary (self)		5,000	60,000	60,000	
Entertainment		300	3,600	4,000	
Non Cash Item					
Depreciation		250	3,000	3,000	
Total Fixed Cost		8,100	97,200	78,500	
Net Profit (E) [C-D)		12,330	147,960	178,918	
Investment Payback			60,000	60,000	

### Cash flow projection on business plan (rec. & Pay)

SI#	Particulars Particulars	Year 1 (BDT)	Year 2 (BDT)
1	Cash Inflow		
1.1	Investment Infusion by Investor	100,000	
1.2	Net Profit	147,960	178,918
1.3	Depreciation (Non cash item)	3,000	3,000
1.4	Opening Balance of Cash Surplus		90,960
	Total Cash Inflow	250,960	272,878
2	Cash Outflow		
2.1	Purchase of Product	100,000	
2.2	Payment of GB Loan		
2.3	Investment Pay Back (Including Ownership Tr. Fee)	60,000	60,000
	Total Cash Outflow	160,000	60,000
3	Net Cash Surplus	90,960	212,878

### SWOT ANALYSIS

# Strength

Employment: Self: 01 Family:0 Others:0

Experience & Skill: 04 Years

Quality goods & services;

Skill and experience;

# WEAKNESS

Lack of Capital/Investment

## **O**PPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

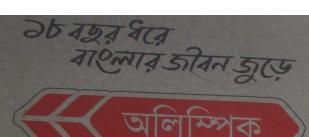
### THREATS

Theft

Fire

Political unrest

# Pictures



এনার্জী প্লাস বিস্কৃট





মনির প্রের গোড়াই মিলগেট, চেয়ারম্যানবাড়ী, রাজাবাড়ি রোড









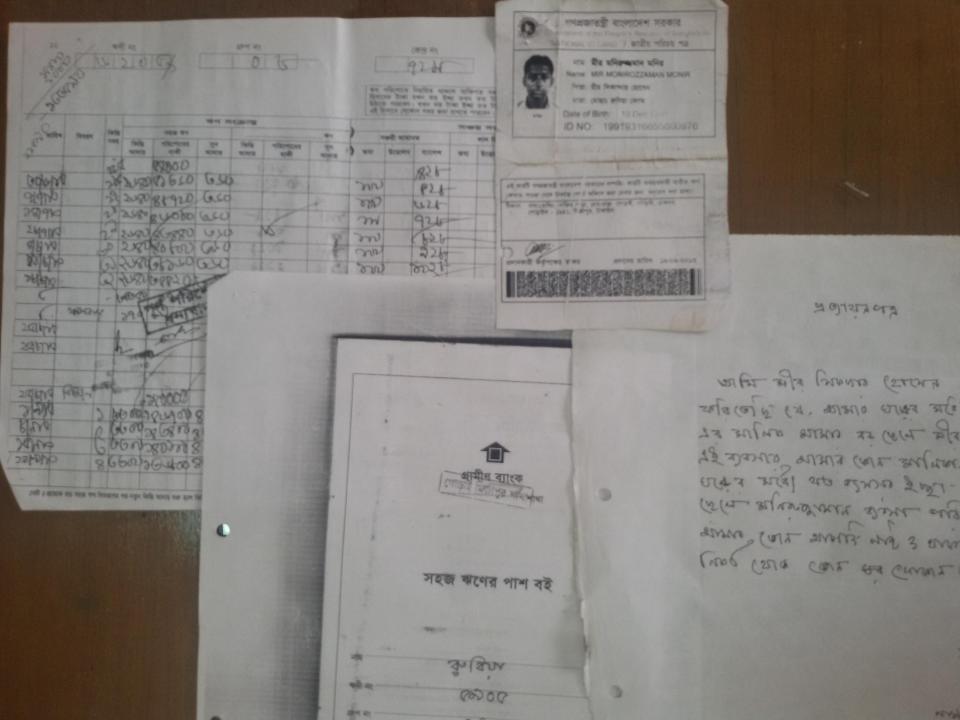












# **FAMILY PICTURE**

