Proposed NU Business Name: MOU TELECOM



Project identification and prepared by: Md Mozammel Hoque, Jamurkee Unit, Tangail

Project verified by: Md Mizanur Rahman Patwary



Brief Bio of The Proposed Nobin Udyokta					
Name	:	RASEL AHMED			
Age	:	15-10-1992 (23 <i>Years</i>)			
Education, till to date	:	HSC			
Marital status	:	Unmarried			
Children	:	N/A			
No. of siblings:	:	2 Brothers and 2 Sisters			
Address	:	Vill: Gorai Nazimpara, P.O: Gorail, P.S: Mirjapur, Dist: Tangail			
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : :	Mother Father DULEMA BEGUM MOHOR ALI Branch: Gorai Mirjapur, Centre # 94 (Female), Member ID: 4107/1, Group No: 02 Member since: 19-09-2002 (13 Years) First loan: 5,000 taka.			
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: : :	Existing loan: BDT 29,600 Outstanding loan: BDT 15,740 Father No No No			

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	Ten years experience in running business.
Training Info	:	He has no training.
Other Own/Family Sources of Income	:	Business
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01845-039979
Brother Contact No.	:	01824-964815
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Jamurkee Unit, Tangail

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

DULEMA BEGUM joined Grameen Bank since 13 years ago. At first she took 5,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info			
Business Name	:	MOU TELECOM	
Location	:	Gorai Mill Gate, Mirjapur, Tangail.	
Total Investment in BDT	:	BDT 1,38,000	
Financing	:	Self BDT 78,000(from existing business) 43% Required Investment BDT 60,000(as equity) 57%	
Present salary/drawings from business (estimates)	:	BDT 5,000	
Proposed Salary	:	BDT 5,000	
Size of pond	:	15 ft x 10 ft= 150 square ft	
Security of shop	:	BDT 20,000/-	
Implementation	:	 The business is planned to be scaled up by investment in existing goods like; Biscuit, Bread, Chocolate, Chips, Soap, Cosmetics, Charger, Caching, Battery etc. Provide Flexi-load & Song load service. Average 15% gain on sales. The business is operating by entrepreneur. Existing no employee. The shop is rented. Collects goods from different company agent. Agreed grace period is 4 months. 	

Existing Business (BDT)				
Particular	Daily	Monthly	Yearly	
Revenue (sales)				
Confectionery item	1,500	45,000	540,000	
Flexi-load	108	3,240	38,880	
Song Download	100	3,000	36,000	
Total Sales (A)	1,708	51,240	614,880	
Less. Variable Expense				
Confectionery item	1,275	38,250	459,000	
Total variable Expense (B)	1,275	38,250	459,000	
Contribution Margin (CM) [C=(A-B)	433	12,990	155,880	
Less. Fixed Expense				
Rent		1,500	18,000	
Electricity Bill		400	4,800	
Mobile Bill		100	1,200	
Transportation		200	2,400	
Salary (self)		5,000	60,000	
Guard		200	2,400	
Entertainment		150	1,800	
Total fixed Cost (D)		7,550	90,600	
Net Profit (E) [C-D)		5,440	65,280	

Investment Breakdown							
Particulars Existing Proposed Proposed Tota							
Biscuit, Bread, Chocolate, Chips,	19,800	25,000	44,800				
Soap, Soft drinks							
Cosmetics	10,000	20,000	30,000				
Charger, Caching, Battery etc	8,200	15,000	23,200				
Fridge	15,000	0	15,000				
Computer	10,000	0	10,000				
Flexi-load	15,000	0	15,000				
Total	78,000	60,000	138,000				

Source of Finance



Financial Projection (BDT)					
Particular	Daily	Monthly	1st Year	2nd Year	
Revenue (sales)					
Confectionery item	3,000	90,000	1,080,000	1,134,000	
Flexi-load	108	3,240	38,880	40,824	
Song Download	100	3,000	36,000	37,800	
Total Sales (A)	3,208	96,240	1,154,880	1,212,624	
Less. Variable Expense					
Confectionery item	2,550	76,500	918,000	963,900	
Total variable Expense (B)	2,550	76,500	918,000	963,900	
Contribution Margin (CM) [C=(A-B)	658	19,740	236,880	248,724	
Less. Fixed Expense					
Rent		1,500	18,000	18,000	
Electricity Bill		400	4,800	5,500	
Mobile Bill & SMS Monitoring		200	2,400	3,000	
Transportation		500	6,000	8,000	
Salary (self)		5,000	60,000	60,000	
Guard		200	2,400	3,000	
Entertainment		300	3,600	4,000	
Non Cash Item					
Depreciation		417	5,000	5,000	
Total Fixed Cost		8,517	102,200	106,500	
Net Profit (E) [C-D)		11,223	134,680	142,224	
Investment Payback			36,000	36,000	

Cash flow projection on business plan (rec. & Pay)

SI#	Particulars Particulars	Year 1 (BDT)	Year 2 (BDT)
1	Cash Inflow		
1.1	Investment Infusion by Investor	60,000	
1.2	Net Profit	134,680	142,224
1.3	Depreciation (Non cash item)	5,000	5,000
1.4	Opening Balance of Cash Surplus		103,680
	Total Cash Inflow	199,680	250,904
2	Cash Outflow		
2.1	Purchase of Product	60,000	
2.2	Payment of GB Loan		
2.3	Investment Pay Back (Including Ownership Tr. Fee)	36,000	36,000
	Total Cash Outflow	96,000	36,000
3	Net Cash Surplus	103,680	214,904

SWOT ANALYSIS

Strength

Employment: Self: 01 Family:0 Others:0

Experience & Skill: 10 Years

Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

THREATS

Theft

Fire

Political unrest

Pictures



















গণপ্রজাতন্ত্রী বাংলাদেশ সরকার

Government of the People's Republic of Bangladesh NATIONAL ID CARD / জাতীয় পরিচয় পত্র



নাম: রাসেল আহমেদ

Name: RASEL AHMED

পিতা: মহর আলী

মাতা: দুলেমা বেগম

Date of Birth: , 15 Oct 1992

ID NO: 19929316655000185

এই কার্ডটি গণপ্রজাতন্ত্রী বাংলাদেশ সরকারের সম্পত্তি। কার্ডটি ব্যবহারকারী ব্যতীত অন্য কোথাও পাওয়া গেলে নিকটস্থ পোস্ট অফিসে জমা দেবার তন্য অনুরোধ করা হলো।

ঠিকানা: বাসা/হোল্ডিং: শেখ বাড়ী, গ্রাম/রান্তা: গোড়াই নাজিম পাড়া, ডাকঘর: গোড়াইল - ১৯৪১, মিজাপুর, টালাইল

প্রদানকারী কর্তৃপক্ষের স্বাক্ষর

প্রদানের তারিখ: ১৯/০৯/২০১৩

FAMILY PICTURE

