Proposed NU Business Name: DILSHAD FURNITURE MART



Project identification and prepared by: Md. Mohiuddin Rubel, Dhigor Unit, Tangail

Project verified by: Md Mizanur Rahman Patwary



Brief Bio of The Proposed Nobin Udyokta				
Name	:	MD. LITON AKNDA		
Age	:	13-02-1985 (30 Years)		
Education, till to date	:	Class Five		
Marital status	:	Married		
Children	:	1 son		
No. of siblings:	:	4 Brothers 1 Sister		
Address	:	Vill: Chantara, P.O: D. Chantara, P.S: Ghatail, Dist: Tangail		
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : :	Mother Father HASNA BEGUM MD. JAHIR UDDIN Branch: Ghatail, Centre # 221(male), Member ID: 1279, Group No: 01 Member since: 28-11-2005 (10 Years) First loan: 5,000 taka.		
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: : :	Existing Loan: 10000, Outstanding loan: 10,000 Father No No No		

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)		Nil
Business Experiences and	••	12 years experience in running business.
Training Info	:	He has two years training
Other Own/Family Sources of Income		Agriculture
Other Own/Family Sources of Liabilities		None
Entrepreneur Contact No.	:	01721-860401
Mother's Contact No.	•	01747-753012
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Dhigor Unit, Dhaka

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

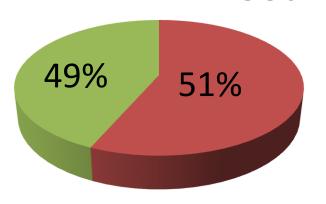
MD. JAHIR UDDIN joined Grameen Bank since 10 years ago. At first he took 5,000 taka loan from Grameen Bank. he gradually took loan from GB. Utilize loan in Agriculture.

Proposed Nobin Udyokta Business Info					
Business Name	:	DILSHAD FURNITURE MART			
Location	:	Zarka bazer , Ghatail, Tangail			
Total Investment in BDT		BDT 2,97,000			
Financing	:	Self BDT 1,47,000(from existing business) 49% Required Investment BDT 1,50,000(as equity) 51%			
Present salary/drawings from business (estimates)	:	BDT 5,000			
Proposed Salary	:	BDT 5,000			
Size of shop	:	20ft x 14 ft= 280 square ft			
Implementation	•	 The business is planned to be scaled up by investment in existing goods like; Different kinds of furniture manufacturing and Selling. Average 35% gain on furniture. The business is operating by entrepreneur. Existing two employee. After getting equity, one employee will be appointed The shop is rented. Collects goods from Makrai, sonkhola. Agreed grace period is 4 months. 			

Existing Business (BDT)				
Particular	Monthly	Yearly		
Revenue (sales)				
Box bedstead, almira, sofa set, ware drove, so case,				
alna, T-table , etc.	80,000	960,000		
Total Sales (A)	80,000	960,000		
Less. Variable Expense				
Box bedstead, almira, sofa set, ware drove, so case,				
alna, T-table , etc.	52,000	624,000		
Total variable Expense (B)	52,000	624,000		
Contribution Margin (CM) [C=(A-B)	28,000	336,000		
Less. Fixed Expense				
Rent	1,300	15,600		
Electricity Bill	300	3,600		
Mobile Bill	500	6,000		
Transportation	2,000	24,000		
Entertainment	500	6,000		
Salary (Self)	5,000	60,000		
Salary (staff)	10,000	120,000		
Guard	50	600		
Generator	100	1,200		
Total fixed Cost (D)	19,750	237,000		
Net Profit (E) [C-D)	8,250	99,000		

investment Breakdown							
Particulars	Existing	Proposed	Proposed Total				
Akash Moni Wood (100CFT x 700)	-	70,000	70,000				
Khat (50cft x 1400)	-	70,000	70,000				
Ranti Wood (2000 x 5)	-	10,000	10,000				
Chirai Wood (100cft x1800)	18,000	-	18,000				
Gol Wood (30cft x 700)	21,000	-	21,000				
Box bedstead, almira, so case, alna, T-table, etc.	108,000	-	108,000				
Total	1,47,000	1,50,000	2,97,000				

Source of Finance



Entrepreneur Contribution: 147,000

Investor Investment :150,000

Total Investment :297.000

Financial Projection (BDT)					
Particular	2nd Year				
Revenue (sales)					
Box bedstead, almira, sofa set, ware	115 000	1290 000	1440 000	1521 450	
drove, so case, alna, T-table , etc.	115,000	1380,000	1449,000	1521,450	
Total Sales (A)	115,000	1380,000	1449,000	1521,450	
Less. Variable Expense					
Box bedstead, almira, sofa set, ware	74.750	897,000	941,850	988,942	
drove, so case, alna, T-table , etc.	74,750				
Total variable Expense (B)	74,750	897,000	941,850	988,942	
Contribution Margin (CM) [C=(A-B)	40,250	483,000	507,150	532,508	
Less. Fixed Expense					
Rent	1,300	15,600	15,600	15,600	
Electricity Bill	300	3,600	3,600	3,600	
Mobile Bill & SMS Monitoring	700	8,400	8,400	8,400	
Entertainment	500	6,000	6,000	6,000	
Transportation	3,000	36,000	36,000	36,000	
Salary (self)	5,000	60,000	60,000	60,000	
Salary (staff)	14,000	168,000	168,000	168,000	
Guard	50	600	600	600	
Generator	100	1,200	1,200	1,200	
Total Fixed Cost	24,950	299,400	299,400	299,400	
Net Profit (E) [C-D)	15,300	183,600	207,750	233,108	
Investment Payback		60,000	60,000	60,000	

Cash flow projection on business plan (rec. & Pay)

		Year 1	Year 2	Year 3
SI#	Particulars	(BDT)	(BDT)	(BDT)
1	Cash Inflow			
1.1	Investment Infusion by Investor	150,000		
1.2	Net Profit	183,600	207,750	233,108
1.3	Depreciation (Non cash item)	-	-	-
1.4	Opening Balance of Cash Surplus		123,600	271,350
	Total Cash Inflow	333,600	331,350	504,458
2	Cash Outflow			
2.1	Purchase of Product	150,000		
2.2	Payment of GB Loan			
	Investment Pay Back (Including Ownership			
2.3	Tr. Fee)	60,000	60,000	60,000
	Total Cash Outflow	210,000	60,000	60,000
3	Net Cash Surplus	123,600	271,350	444,458

SWOT ANALYSIS

Strength

Employment: Self: 01 Family:0 Others:3

Experience & Skill: 12 Years

Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

THREATS

Theft

Fire

Political unrest

Pictures









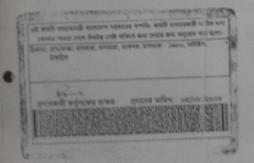






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क्षिण्यामान केवा चर्रा छर्टा (६, मिन क्षाण-दर्गा में धावनमंद्र जर शिकाने निष्टे- निष्टे- निष्य प्राधिय २००००/६ (निकान राक्षात) च्येका ह्यस्यान केवा- एने में सिकान येव मिया- भ्येत- वर्ष त्वत- क्रिके- ह्या ह्या किवान रहेने । यात - यश्यिक - एने प्राप्टेन केवा काणो देशका स्थान स्थान

मिल्य- जिम कर्म- असि- दे अय करने अभिन

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Of Care

FAMILY PICTURE

