Proposed NU Business Name: JOBAER GENERAL STORE



Project identification and prepared by: Md. Nurul Islam Dakshinkhan Unit, Dhaka

Project verified by: MD. Rofiqul Islam



Brief Bi	0	of The Proposed Nobin Udyokta
Name	:	MD JEWEL MIA
Age	:	08-11-1989 (27 Years)
Education, till to date	:	Class Nine
Marital status	:	Married
Children	:	Nil
No. of siblings:	:	2 Brother & 2 Sisters
Address	:	Vill: Chamurkhan, P.O: Kanchkura, P.S: Uttarkhan, Dist: Dhaka
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : :	Mother Father MUKTA BANU MD NURUL ISLAM Branch: Dakshinkhan, Centre # 15 (Female), Member ID: 1591, Group No: 03 Member since: 23-11-1987 (28 Years) First loan: BDT 2,000.
Further Information:		Outstanding loan: Nil Father
(v) Who pays GB loan installment (vi) Mobile lady	: :	No
(vii) Grameen Education Loan	:	No
(viii) Any other loan like GB, BRAC ASA etc	:	No

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	Six years experience in running business.
Training Info	:	He has no training
Other Own/Family Sources of Income	:	Cow rearing
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01681-997120
Family's Contact No.	:	01849-127818
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Dakshinkhan Unit Dhaka

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

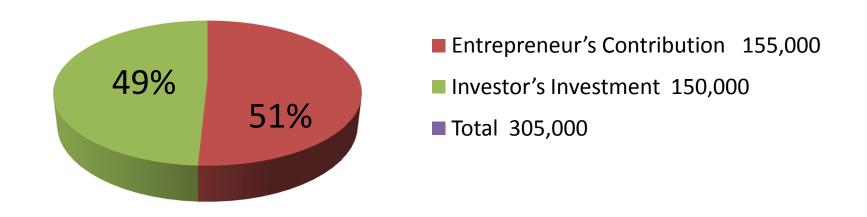
MUKTA BANU joined Grameen Bank since 28 years ago. At first she took 2,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilized loan in Cow rearing.

Prop	OS	ed Nobin Udyokta Business Info
Business Name	:	JOBAER GENERAL STORE
Location	:	Chamurkhan, Uttarkhan, Dhaka
Total Investment in BDT	:	BDT 3,05,000
Financing	:	Self BDT 1,55,000(from existing business) 51% Required Investment BDT 1,50,000(as equity) 49%
Present salary/drawings from business (estimates)	•	BDT 5,000
Proposed Salary	:	BDT 5,000
Size of shop	:	14 ft x 12 ft= 168 square ft
Security of shop	:	BDT 40,000
Implementation	:	 The business is planned to be scaled up by investment in existing goods like Rice, Pulse, Flour, Washing powder, Onion, Potato, Garlic, Coconut oil, Soap etc. Average 15% gain on sales. The business is operating by entrepreneur. Existing no employee. After getting equity fund one employee will appointed. The shop is rented. Collects goods from Tongi bazaar. Agreed grace period is 4 months.

Existing Bus	iness (BD	T)	
Particular	Daily	Monthly	Yearly
Revenue (sales)			
Grocery item	3,350	100,500	1,206,000
Total Sales (A)	3,350	100,500	1,206,000
Less. Variable Expense			
Grocery item	2,848	85,425	1,025,100
Total variable Expense (B)	2,848	85,425	1,025,100
Contribution Margin (CM) [C=(A-B)	503	15,075	180,900
Less. Fixed Expense			
Rent		2,000	24,000
Electricity bill		300	3,600
Mobile Bill		300	3,600
Transportation		1,000	12,000
Salary (self)		5,000	60,000
Entertainment		200	2,400
Total fixed Cost (D)		8,800	105,600
Net Profit (E) [C-D)		6,275	75,300

Inv	estment Breakd	lown	
Particulars	Existing	Proposed	Proposed Total
Rice (24 x 2000)	48,000	100,000	148,000
Pulse (1 x 6,000)	6,000	5,000	11,000
Polaw rice (1 x 4,000)	4,000	-	4,000
Soya bin oil (1 x 18,5000)	18,500	8,000	26,500
Flour, Soap, Washing powder, Soft drinks, Egg	40,000	20,000	60,000
Biscuit, Chanachur, Salt, Onion, Garlic etc	23,500	17,000	40,500
Fridge	15,000	-	15,000
Total	155,000	150,000	305,000

Source of Finance



Finar	ncial Pi	rojection	(BDT)		
Particular	Daily	Monthly	1st Year	2nd Year	3rd Year
Revenue (sales)					
Grocery item	5,600	168,000	2,016,000	2,116,800	2,222,640
Total Sales (A)	5,600	168,000	2,016,000	2,116,800	2,222,640
Less. Variable Expense					
Grocery item	4,760	142,800	1,713,600	1,799,280	1,889,244
Total variable Expense (B)	4,760	142,800	1,713,600	1,799,280	1,889,244
Contribution Margin (CM) [C=(A-B)	840	25,200	302,400	317,520	333,396
Less. Fixed Expense					
Rent		2,000	24,000	24,000	24,000
Electricity bill		300	3,600	4,000	4,500
Mobile Bill		400	4,800	5,500	6,000
Transportation		1,500	18,000	20,000	22,000
Salary (self)		5,000	60,000	60,000	60,000
Salary (staff)		3,000	36,000	36,000	36,000
Entertainment		300	3,600	4,000	4,500
Non Cash Item					
Depreciation		250	3,000	3,000	3,000
Total Fixed Cost		12,750	153,000	156,500	160,000
Net Profit (E) [C-D)		12,450	149,400	161,020	173,396
Investment Payback			60,000	60,000	60,000

Г

Cash flow projection on business plan (rec. & Pay)

SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
1.1	Investment Infusion by Investor	150,000		
1.2	Net Profit	149,400	161,020	173,396
1.3	Depreciation (Non cash item)	3,000	3,000	3,000
1.4	Opening Balance of Cash Surplus		92,400	196,420
	Total Cash Inflow	302,400	256,420	372,816
2	Cash Outflow			
2.1	Purchase of Product	150,000		
2.2	Payment of GB Loan			
	Investment Pay Back (Including			
2.3	Ownership Tr. Fee)	60,000	60,000	60,000
	Total Cash Outflow	210,000	60,000	60,000
3	Net Cash Surplus	92,400	196,420	312,816

SWOT ANALYSIS

Strength

Employment: Self: 01 Family:0 Others:01

Experience & Skill: 06 Years

Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

THREATS

Theft

Fire

Political unrest

Pictures







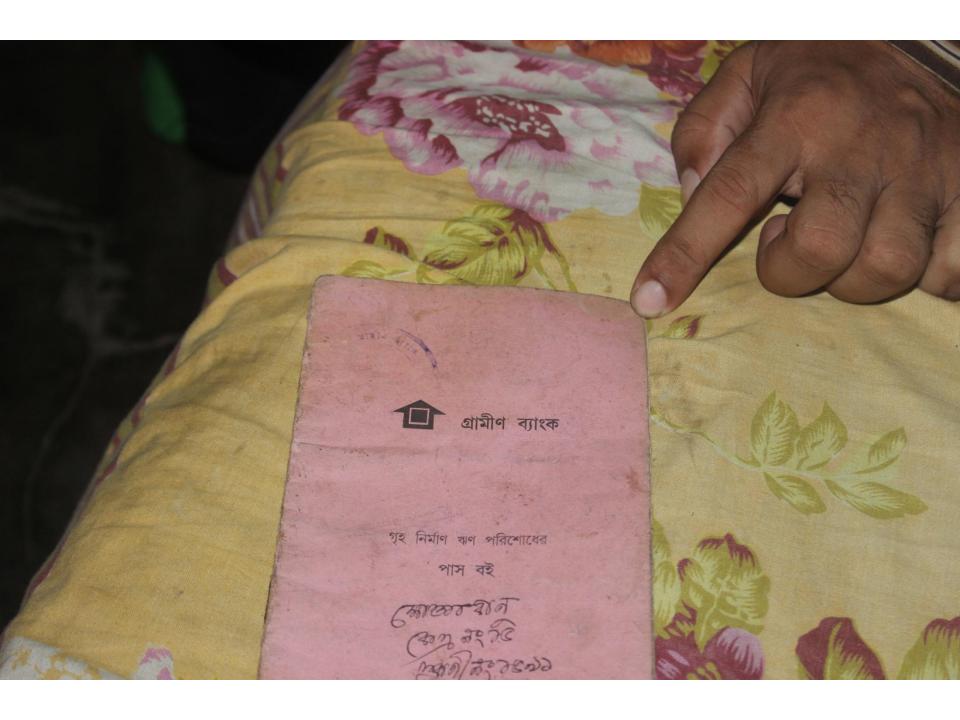












0.		् व		স্থার্ম, ভূট	থামীল	याद्यतः	বাবার না	कस न१-	यीण गाश	वावा छोक	गम शर्गः	ब्रिटगाम:	न अपञा
302 3.5 302 3.5 30.08 34.08. 46.08.	1.00.0	200,	03	1				CQ.	थाय	41/7	य परान	सार्व अरि	प्यावाइल
300 30,00	3/2/6	40.50	577.60	2000	1000		Ti.	12/2	3				
जिल्ला जिला जिल्ला जिला जिला जिला जिला जिला जिला जिला जि	1330	1445	140/	155.	62/02	250	200	207	400	T			
8 1 6 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	गारहोत्र	133 / 197 / 198 /	13	985	346	01/	126/6	3/3/	101	105/203 08/203	1		
(a)	16	18/3	शत्राह	काइन काइन	197	17.30	1300	1	Too	130			
7 18 118 1	1 / 1	1		1	15-1	5/10	+	1 1	11	ST FOR		The state of	



গণপ্রজাতন্ত্রী বাংলাদেশ সরকার

Government of the People's Republic of Bangladesh
NATIONAL ID CARD / জাতীয় পরিচয় পত্র



नामः त्याः जुत्यन यिया

Name: MD. JEWEL MIA

পিতা: মোঃ নুরুল ইসলাম

মাতা: মুক্তা বানু

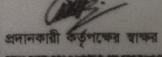
Date of Birth: 08 Nov 1989

ID NO: 19892619676000092

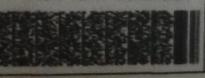


এই কার্ডটি গণপ্রজাতন্ত্রী বাংলাদেশ সরকারের সম্পত্তি। কার্ডটি ব্যবহারকারী ব্যক্তিত অন্য কোথাও পার্ডয়া গেলে নিকটগু পোস্ট অফিসে ক্লমা দেবার জন্য অনুরোধ করা হলো।

ঠিকানা: বাসা/হোভিং: ১১৪৭/৭, গ্রাম/রাজ: চামুর খান, চামুর খান, ডাকঘর: কাঁচকুড়া - ১২৩০, উত্তর খান, চাকা



প্রদানের তারিখ: ০৫/০৯/২০১৩



FAMILY PICTURE

