Proposed NU Business Name : SAHABUDDIN Fishery

NU Identified and PP Prepared By-Sonia Sultana (Chandpur Sadar Unit) Verified by Md.Nazrul Islam Presented by Md. Sahabuddin



BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA

Name	-	Md. Sahabuddin
Age	:	16-02-1989 (27 years)
Marital status	=	Married
Children	=	01 son
No. of siblings:	-	02 brothers, 02 sisters
Parent's and GB related Info		
(i) Who is GB member	:	Mother \[\sqrt{V} \] Father \[\]
(ii) Mother's name	:	Mrs. Lalmoti
(iii) Father's name	:	Md. Siddiqur Rahman
(iv) GB member's info	:	Branch: Khadergao Centre # 03M, Loanee no1183/2
		Member since -12-01-2003
		First Ioan: Tk. 15000
Further Information:		
(v) Who pays GB loan installment	:	N/A
(vi) Mobile lady	:	N/A
(vii) Grameen Education Loan	:	N/A
(viii)Any other loan like GCCN, GKF	:	N/A
(ix) Others	:	N/A
Education	:	Class Eight

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation	:	Fish Farming
Trade License	:	378/15
Business Experiences and Training Info	:	04 years
Other Own/Family Sources of Income	:	Brother & father (agriculture & Grocery shop)
Other Own/Family Sources of Liabilities	:	N/A
NU Contact Info	:	01840305770
NU Project Source/Reference	:	GT- Chandpur Sadar Unit

BRIEF HISTORY OF GB LOAN UTILIZATION BY FAMILY

NU's mother took GB loan in 2003. NU's father used this loan for fisheries and agriculture. They purchased some agricultural land and repaired their house. NU's younger brother has grocery shop. His father also have agricultural land. They improve their financial and social condition.

PROPOSED NOBIN UDYOKTA BUSINESS INFO

Business Name	:	Sahabuddin Fishery	
Address/ Location	:	Vill- Nagda ,Khadergao , Matlab (South) ,Chandpur	
Total Investment in BDT	-	250000	
Financing	:	Self BDT 150000 (from existing business) 60% Required Investment BDT 100,000(as equity) 40%	
Present salary/drawings from business (estimates)	:	6000	
Proposed Salary		6000	
 Proposed Business (i) % of present gross profit margin (ii) Estimated % of proposed gross profit margin (iii) Agreed grace period 	:	20% 20% 05 months	

PRESENT & PROPOSED INVESTMENT BREAKDOWN

Particulars	Existing Business (BDT) (1)	Proposed (BDT) (2)	Total (BDT) (1+2)
 (i) Present stock items Pond Lease (3) 95000 Child fish (Approx60000)- 20000 Fish feed 20000 Medicine , Calcium &Others 15000 	150000		150000
 (ii) Proposed items Child Fish (60000) 30000 Grower feed (13 bosta) 30000 Fish feed normal (6 bosta) 10000 Khoil (4 bosta) 10000 Vushi (322 kg) 10000 Urea fertilizer (9 bosta) 10000 		100000	100000
Total Capital	150000	100000	250000

INFO ON EXISTING BUSINESS OPERATIONS

Deutinulaus	Existing Business (BDT)			
Particulars	Half yearly	Yearly		
Sales (A)(Rui,katla,mrigel,telapiya,sorputi,sing mach)	300000	600000		
Total sales(A)	300000	600000		
Less: Operating Costs				
Cost of leasing money	10000	20000		
Electricity bill	1200	2400		
Preparing pond(using area,phosphate,calcium etc)	10000	20000		
Medicine	10000	20000		
Child fish(60000)	80000	160000		
Labor Cost (Part time)	3000	6000		
Fish feed(6x15000)	90000	180000		
Mobile bill(300*6)	1800	3600		
Present salary/Drawings- self(6*6000)	36000	72000		
Others (fees)(6*300)	1800	3600		
Net and other items	6000	12000		
Total Operating Cost (D)	229800	459600		
Net Profit (C-D):	50200	100400		



	Year 1	l (BDT)	Year 2	2 (BDT)	Year 3 (BDT)		
Particulars	Half yearly	Yearly	Half yearly	Yearly	Half yearly	Yearly	
Estimated Sales (A) : Sale various fish as Rui,Carp, Karphu, Big head, Katla,Mrigal,Sorputi, Tellapia, kalibaush, etc.		1000000	550000	1100000	600000	1200000	
Total Sales	500000	1000000	550000	1100000	600000	1200000	
Less: Operating Costs							
Leasing money proportion	10000	20000	10000	20000	10000	20000	
Electricity bill(6*200)	1200	2400	1800	3600	1800	3600	
Preparing pond	30000	60000	40000	80000	40000	80000	
Child fish(80000)	150000	300000	160000	320000	160000	320000	
Fish feed(6*20000)	130000	260000	140000	280000	150000	300000	
Medicine	15000	30000	20000	40000	30000	60000	
Labor Cost (Part time)	10000	20000	15000	30000	15000	30000	
Mobile Bill (SMS & Reporting inclusive)(6*500)	3000	6000	3000	6000	3000	6000	
Proposed Salary- Self(6*6000)	36000	72000	36000	72000	36000	72000	
Others(6*500)	3000	6000	3000	6000	3000	6000	
Net(5*2000)	10000	20000	10000	20000	10000	20000	
Total Operating Cost (D)	398200	796400	438800	877600	458800	917600	
(Net Profit C-D) :	101800	203600	111200	222400	141200	282400	
Payback to GT		40000		40000		40000	
Retained Income:		163600		182400		242400	

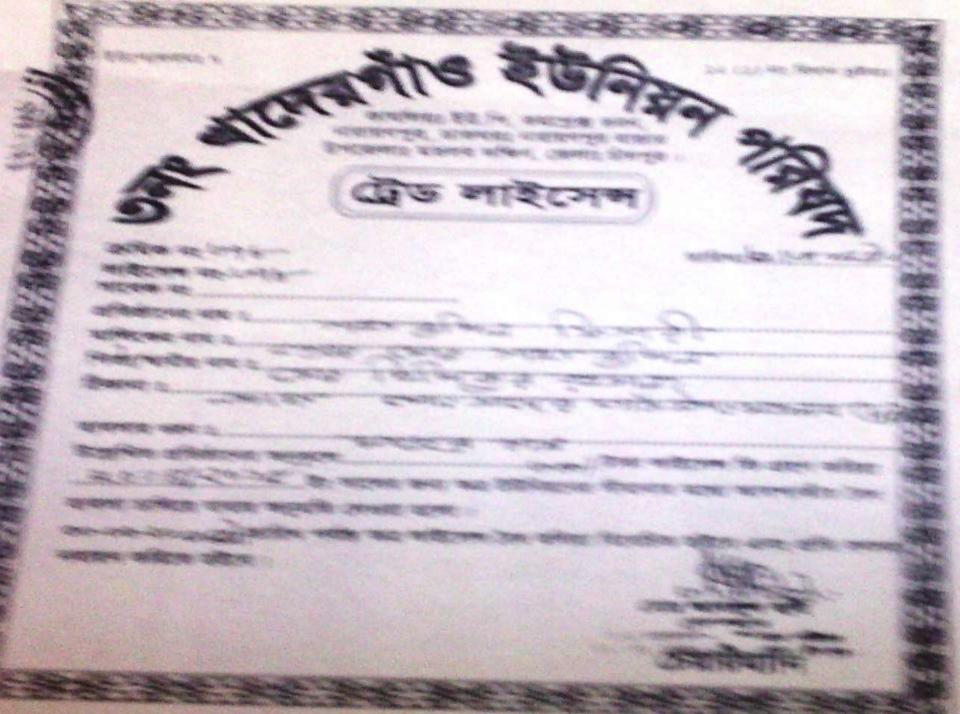
CASH FLOW PROJECTION ON BUSINESS PLAN (REC, & PAY.)

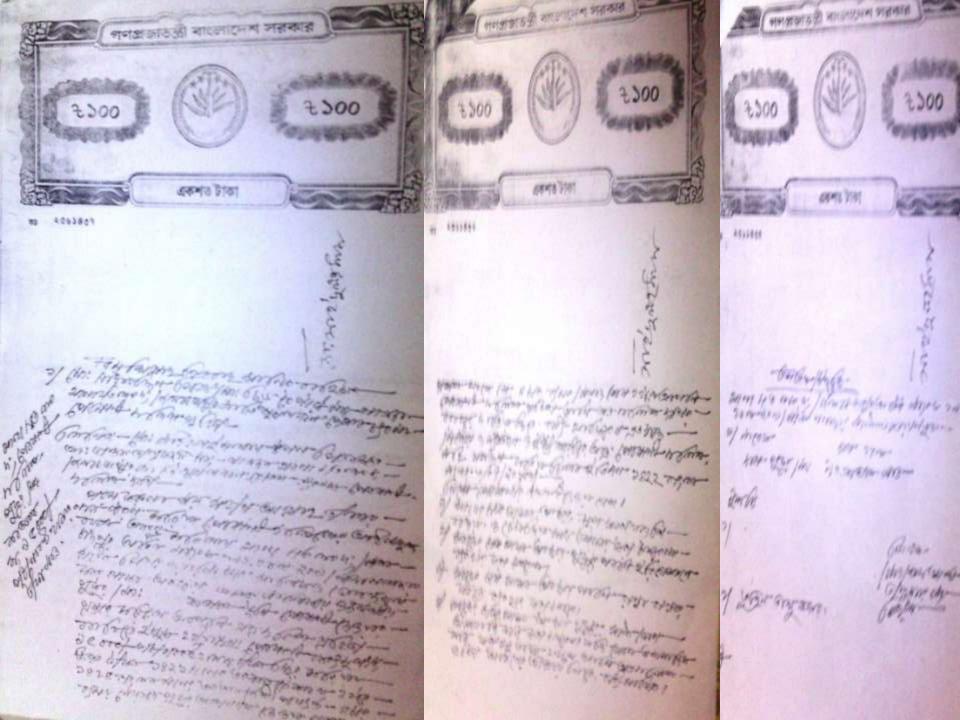
SI #	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1.0	Cash Inflow			
1.1	Investment Infusion by Investor	100000		
1.2	Net Profit	203600	222400	282400
1.3	Depreciation (Non cash item)	-	-	-
1.4	Opening Balance of Cash Surplus		163600	346000
	Total Cash Inflow			
2.0	Cash Outflow	303600	386000	628400
2.1	Purchase of Product	100000		
2.2	Payment of GB Loan	-	-	-
2.3	Investment Pay Back (Including Ownership Tr. Fee)	40000	40000	40000
	Total Cash Outflow	140000	40000	40000
3.0	Net Cash Surplus	163600	346000	588400



Strength Skilled and 04 years experienced. Well-known in local area. Pond position and size	WEAKNESS No formal training Lack of fund
OPPORTUNITIES	THREATS
Would be a bigger entrepreneur.	Floods.
Employment opportunities	Theft.
Expansion of business	Fish diseases







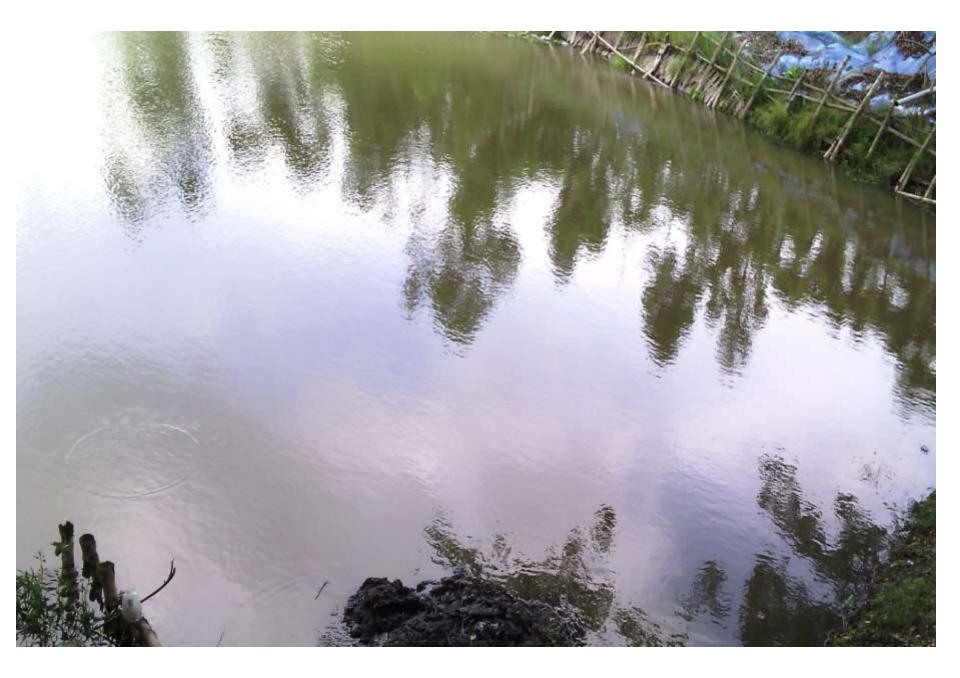




















Presented at 17th Internal Design Lab on September 16, 2015 at GT

Further Information Grameen Trust Phone -029005261 Md. Sahabuddin mobile no-01840305770

