Proposed NU Business Name: SOHEL TELECOM SERVICING CENTRE & DIGITAL STUDIO



Project identification and prepared by: MD. Atikur Rahman, Elenga Unit, Tangail

Project verified by: Md Mizanur Rahman Patwary



Brief Bio of The Proposed Nobin Udyokta				
Name	:	MD. SOHEL RANA		
Age	:	05-05-1996 (19 Years)		
Education, till to date	:	Class Eigth		
Marital status	:	Unmarried		
Children	:	N/A		
No. of siblings:	:	2 Brothers		
Address	:	Vill: Sirajkandi, P.O: Nikrail, P.S: Bhuapur, Dist: Tangail		
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : :	Mother Father RENU BEGUM SHAH ALAM SHEKH Branch: Nikrail Bhuapur, Centre # 38(Female), Member ID: 4351 Group No: 05 Member since: 16-01-2007 (8 Years) First loan: 3,000 taka.		
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: : :	Existing loan: BDT 40,000 Outstanding loan: BDT 24,160 Father No No No		

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)		Nil
Business Experiences and		Four years experience in running business.
Training Info	:	He has One Year training.
Other Own/Family Sources of Income	:	Business
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01986-722997
Mother's Contact No.	•	01723-369364
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Elenga Unit, Tangail

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

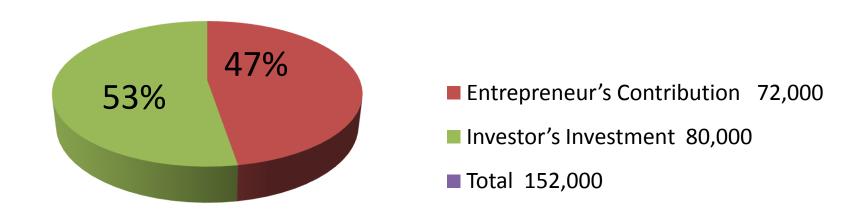
RENU BEGUM joined Grameen Bank since 8 years ago. At first she took 3,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info			
Business Name	:	SOHEL TELECOM SERVICING CENTRE & DIGITAL STUDIO	
Location	:	Sirajkandi Bazar, Tangail.	
Total Investment in BDT	:	BDT 1,52,000	
Financing	:	Self BDT 72,000(from existing business) 47% Required Investment BDT 80,000(as equity) 53%	
Present salary/drawings from business (estimates)	:	BDT 5,000	
Proposed Salary	:	BDT 5,000	
Size of shop	:	8 ft x 12 ft= 96 square ft	
Security of the shop	:	BDT 50,000	
Implementation	:	 The business is planned to be scaled up by investment in existing goods like; Mobile Phone Battery, Charger, Headphone, Memory Card, Card reader, Display, Caching etc. Mobile servicing, Song download, photo to photo services are Provided. Average 15% gain on sales. The business is operating by entrepreneur. Existing no employee. The shop is rented. Collects goods from Elenga, Bhuapur. Agreed grace period is 4 months. 	

Existing Business (BDT)					
Particular	Daily	Monthly	Yearly		
Revenue (sales)					
Phone Accessories	600	18,000	216,000		
Mobile servicing	200	6,000	72,000		
Song load	80	2,400	28,800		
Photo to photo	60	1,800	21,600		
Total Sales (A)	940	28,200	338,400		
Less. Variable Expense					
Phone Accessories	510	15,300	183,600		
Total variable Expense (B)	510	15,300	183,600		
Contribution Margin (CM) [C=(A-B)	430	12,900	154,800		
Less. Fixed Expense					
Rent		600	7,200		
Electricity bill		250	3,000		
Mobile Bill		300	3,600		
Transportation		500	6,000		
Salary (self)		5,000	60,000		
Entertainment		200	2,400		
Guard		250	3,000		
Total fixed Cost (D)		7,100	85,200		
Net Profit (E) [C-D)		5,800	69,600		

Investment Breakdown								
Particulars Existing Proposed Proposed Total								
Mobile Phone Battery, Charger, Headphone, Memory Card, Card reader, Display, Caching etc.	29,000	12,500	41,500					
Computer	20,000	-	20,000					
Printer	3,000	-	3,000					
Camera	10,000	-	10,000					
IPS	10,000	-	10,000					
Mobile phone (45 x 1500)	-	67,500	67,500					
Total	72,000	80,000	1,52,000					

Source of Finance



Financial Projection (BDT)	Financial	Pro	ection	(BDT)
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Particular	Daily	Monthly	1st Year	2nd Year
Revenue (sales)				
Mobile Phone & Accessories	1,800	54,000	648,000	680,400
Mobile servicing	250	7,500	90,000	94,500
Song load	80	2,400	28,800	30,240
Photo to photo	60	1,800	21,600	22,680
Total Sales (A)	2,190	65,700	788,400	827,820
Less. Variable Expense				
Mobile Phone & Accessories	1,530	45,900	550,800	578,340
Total variable Expense (B)	1,530	45,900	550,800	578,340
Contribution Margin (CM) [C=(A-B)	660	19,800	237,600	249,480
Less. Fixed Expense				
Rent		600	7,200	7,200
Electricity bill		250	3,000	4,000
Mobile Bill & SMS Monitoring		400	4,800	5,500
Transportation		500	6,000	8,000
Salary (self)		5,000	60,000	60,000
Entertainment		200	2,400	3,000
Guard		250	3,000	3,500
Non Cash Item				
Depreciation		717	8,600	8,600
Total Fixed Cost		7,917	95,000	99,800
Net Profit (E) [C-D)		11,883	142,600	149,680
Investment Payback			48,000	48,000

Cash flow projection on business plan (rec. & Pay)

SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)
1	Cash Inflow		
1.1	Investment Infusion by Investor	80,000	
1.2	Net Profit	142,600	149,680
1.3	Depreciation (Non cash item)	8,600	8,600
1.4	Opening Balance of Cash Surplus		103,200
	Total Cash Inflow	231,200	261,480
2	Cash Outflow		
2.1	Purchase of Product	80,000	
2.2	Payment of GB Loan		
	Investment Pay Back (Including		
2.3	Ownership Tr. Fee)	48,000	48,000
	Total Cash Outflow	128,000	48,000
3	Net Cash Surplus	103,200	213,480

SWOT ANALYSIS

Strength

Employment: Self: 01 Family:0 Others:0

Experience & Skill: 04 Years

Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

THREATS

Theft

Fire

Political unrest

Pictures













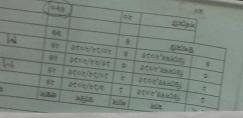












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्रितः । अर्थे व्यक्ति अर्थः । असायकारिक, अकश्राती अववर्ग्यल, हेप विला!-६काश्चर, (बला: ही: अरहेन ।

र्निश्चिम् वक्षः - - (क्षाः स्माद्भित्र याता मिर्-िश्चाई. अपड व्यापम (अ)म निमः - स्थितकारे जिक्टा व:- निक्वांट्रेस, हिल हिला: प्रिकाश्व, दिला:-T1:51(201)

अवावकानि वासाय जासाव पकी प्राक्रमध मार्थात लामान्द्र हर्ज्य (नार्काम शताय)ीका म सार्थिक सर्वादिति ने तरक (तराम्ब) दोक काव. हिल्ला) यह सर् क्रियोमें हार्ये उठ्छा त्यां मा देखें र वर्षा ति सामिर विश्व क्षिष्ठ क्षिति हैंड। देश, शव-अर्थः भाक्तिस्य विसाय अविश्व-रवः, ज्या-

कित - वास्ति किक आर्थाहना स्व (य ना। ड (क्या गांव कर के कि केला-नेश्च- लिले ही निर्दे द्वित ही लिसी वे किये स (चारणान अस्म साम्याम द्वार नाम विविद्य नाम अव्यक्त किनाम

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গণপ্ৰজাতন্ত্ৰী বাংলাদেশ (ইপথমনি করম-০৩) জনু ও মৃত্যু নিবশ্বকের কার্বালর নিকরাইল ইউনিয়ন পরিষদ ভূঞাপুর, টাঙ্গাইল। জন্ম সনদ বিধি ৯, জন্ম ও মৃত্যু নিবন্ধন (ইউনিব্ৰন পরিবন) বিধিমালা ,২০০৬ (জনু নিবন্ধন বহি থেকে উদ্বত) निवन्नन वृद्धि न१- ०९ সনদ ইস্যুর তারিখ: ১৫-০৮-২০১৫ নিবন্ধন ভারিখ:- ১৫-০৮-২০১৩ कन निरुक्त नस्द्रः ३ ३ ३ ७ ७ ० ० ३ ३ ७ ० ० ० ० ० ० ० লিঙ্গ: পুরুষ : মো: সোহেল রানা জন্ম ভারিব : ০৫-০৫-১৯৯৬ ক্বায় : পাঁচই মে উনিশ শত ছিয়ানকাই : গ্রাম: সিরাজকান্দি , ডাকঘর: নিকরাইল উপজেলা: ভূঞাপুর, জেলা: টাঙ্গাইল। জাতীয়তা : বাংলাদেশী পিতার নাম : শাহ আলম শেৰ জাতীয়তা : বাংলাদেশী। মাতার নাম : রেনু বেগম

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স্থায়ী ঠিকানা : গ্রাম: সিরাজকান্দি , ডাক্ষর: নিকরাইল

व्यवस्त्रीत याच्य ह नीप्रय शैन

উপজেলা: ভূঞাপুর, জেলা: টাঙ্গাইল।

কার্যালয়ের সীলমোহর

FAMILY PICTURE

