Proposed NU Business Name: M/S TASIL ENTERPRISE



Project identification and prepared by: MD. Abul khayer, Dhigor Unit, Tangail

Project verified by: Md Mizanur Rahman Patwary



Samajik Byabosha Ltd.

| Brief Bio of The Proposed Nobin Udyokta | | | | |
|--|-------|--|--|--|
| Name | : | MD. MONIRUZZAMAN MONIR | | |
| Age | : | 20-10-1981 (34 Years) | | |
| Education, till to date | • | S.S.C | | |
| Marital status | : | Married | | |
| Children | : | 1 Son | | |
| No. of siblings: | | 2 Brothers 1 Sister | | |
| Address | | Vill: Dhopajani, P.O: Zahidgonj, P.S: Ghatail, Dist: Tangail | | |
| Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info | | Mother Father MOST. MIRUNA KHATUN MD. FAZLUR RAHMAN Branch: Brahmmonshason, Centre # 16(Female), Member ID: 6232 Group No: 08 Member since: 25-02-2001 (14Years) First Ioan: BDT 5,000 | | |
| Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc | : : : | Existing loan: BDT 86,000 , Outstanding loan: BDT 10,320 Father No No | | |

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

| Present Occupation(Besides own business, i.e., persuading further studies, other business etc.) | • | Nil |
|---|---|---|
| Business Experiences and | : | Ten years experience in running business. |
| Training Info | : | He has years training. |
| Other Own/Family Sources of Income | : | Agriculture |
| Other Own/Family Sources of Liabilities | | None |
| Entrepreneur Contact No. | : | 01734-129189 |
| Mother's Contact No. | : | 01732-896195 |
| NU Project Source/Reference | : | Grameen Shakti Samajik Byabosha Ltd. Dhigor Unit, Tangail |

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

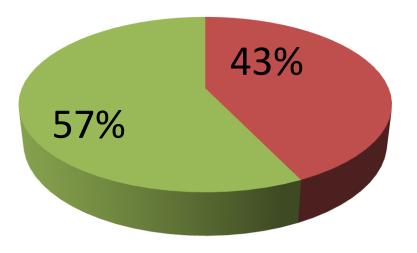
MOST. MIRUNA KHATUN joined Grameen Bank since 14 years ago. At first she took 5,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in agriculture.

| Proposed Nobin Udyokta Business Info | | | | | |
|--|---|---|--|--|--|
| Business Name | : | M/S TASIL ENTERPRISE | | | |
| Location | : | Horipur | | | |
| Total Investment in BDT | : | BDT 3,50,000 | | | |
| Financing | : | Self BDT 1,50,000(from existing business) 43% | | | |
| | | Required Investment BDT 2,00,000(as equity) 57% | | | |
| Present salary/drawings from business (estimates) | : | 3DT 5,000 | | | |
| Proposed Salary | : | BDT 5,000 | | | |
| Size of shop | • | 20 ft x 20 ft= 400 square ft | | | |
| Security of the shop | : | BDT 20,000 | | | |
| Implementation | : | The business is planned to be scaled up by investment in existing goods like; Concrete, Brick etc. Average 20% gain on sale. The business is operating by entrepreneur. Existing no employee. The shop is rented. Collects goods from local bricks field. Agreed grace period is 4 months. | | | |

| Existing Business (BDT) | | | | |
|-----------------------------------|---------|---------|--|--|
| Particular | Monthly | Yearly | | |
| Revenue (sales) | | | | |
| Concrete & Brick | 75,000 | 900,000 | | |
| Total Sales (A) | 75,000 | 900,000 | | |
| Less. Variable Expense | | | | |
| Concrete & Brick | 60,000 | 720,000 | | |
| Total variable Expense (B) | 60,000 | 720,000 | | |
| Contribution Margin (CM) [C=(A-B) | 15,000 | 180,000 | | |
| Less. Fixed Expense | | | | |
| Rent | 1,000 | 12,000 | | |
| Mobile Bill | 500 | 6,000 | | |
| Salary (self) | 5,000 | 60,000 | | |
| Entertainment | 500 | 6,000 | | |
| Others | 200 | 2,400 | | |
| Total fixed Cost (D) | 7,200 | 86,400 | | |
| Net Profit (E) [C-D) | 7,800 | 93,600 | | |

| Investment Breakdown | | | | | |
|-------------------------|----------|----------|----------------|--|--|
| Particulars | Existing | Proposed | Proposed Total | | |
| Concrete | 50,000 | - | 50,000 | | |
| Brick (10 car x 10,000) | 1,00,000 | 2,00,000 | 3,00,000 | | |
| Total | 1,50,000 | 2,00,000 | 3,50,000 | | |

Source of Finance



Entrepreneur's Contribution 150,000
Investor's Investment 200,000
Total 350,000

| Financial Projection (BDT) | | | | | | |
|-----------------------------------|---------|-----------|-----------|-----------|--|--|
| Particular | Monthly | 1st Year | 2nd Year | 3rd Year | | |
| Revenue (sales) | | | | | | |
| Concrete & Brick | 110,000 | 1,320,000 | 1,386,000 | 1,455,300 | | |
| Total Sales (A) | 110,000 | 1,320,000 | 1,386,000 | 1,455,300 | | |
| Less. Variable Expense | | | | | | |
| Concrete & Brick | 88,000 | 1,056,000 | 1,108,800 | 1,164,240 | | |
| Total variable Expense (B) | 88,000 | 1,056,000 | 1,108,800 | 1,164,240 | | |
| Contribution Margin (CM) [C=(A-B) | 22,000 | 264,000 | 277,200 | 291,060 | | |
| Less. Fixed Expense | | | | | | |
| Rent | 1,000 | 12,000 | 12,000 | 12,000 | | |
| Mobile Bill | 600 | 7,200 | 8,000 | 8,500 | | |
| Salary (self) | 5,000 | 60,000 | 60,000 | 60,000 | | |
| Entertainment | 500 | 6,000 | 6,500 | 7,000 | | |
| Others | 200 | 2,400 | 3,000 | 3,500 | | |
| Total Fixed Cost | 7,300 | 87,600 | 89,500 | 91,000 | | |
| Net Profit (E) [C-D) | 14,700 | 176,400 | 187,700 | 200,060 | | |
| Investment Payback | | 80,000 | 80,000 | 80,000 | | |

Cash flow projection on business plan (rec. & Pay)

| <i>SI #</i> | Particulars | Year 1 (BDT) | Year 2 (BDT) | Year 3 (BDT) |
|-------------|---------------------------------|--------------|--------------|--------------|
| 1 | Cash Inflow | | | |
| 1.1 | Investment Infusion by Investor | 200,000 | | |
| 1.2 | Net Profit | 176,400 | 187,700 | 200,060 |
| 1.3 | Depreciation (Non cash item) | | - | - |
| 1.4 | Opening Balance of Cash Surplus | | 96,400 | 204,100 |
| | Total Cash Inflow | 376,400 | 284,100 | 404,160 |
| 2 | Cash Outflow | | | |
| 2.1 | Purchase of Product | 200,000 | | |
| 2.2 | Payment of GB Loan | | | |
| | Investment Pay Back (Including | | | |
| 2.3 | Ownership Tr. Fee) | 80,000 | 80,000 | 80,000 |
| | Total Cash Outflow | 280,000 | 80,000 | 80,000 |
| 3 | Net Cash Surplus | 96,400 | 204,100 | 324,160 |



Strength

Employment: Self: 01 Family:0 Others:0 Experience & Skill : 10 Years Quality goods & services; Skill and experience;

W_{EAKNESS}

Lack of Capital/Investment

O_{PPORTUNITIES}

Huge demand in the community Location of shop; Regular customers;

THREATS

Theft Fire Political unrest Pictures

























গণপ্রজাতন্ত্রী বাংলাদেশ সরকার muniter C.S. VAV/AV/AV/AV ইউ, পি, ফরম - ৭ A the A and ধারা-১২ (১) 2300 2300 লাইসেন্স रकाना - 27: 5722 छेभारकना - - हारारेक তারিখঃ २१/२/२८ একশত টাকা नारेरनम नः 84 बाहरतम भारतीत नाम : 2000 57 (54 4 012) 201220 (ग्राः राष्ट्रांकीय्य - (ग्रांग्ड) CAT. পিতা/বার্মীর নাম ৪ জমি ভাড়ার চুক্তিপত্র দলিলঃ WE IN SIGE STATE OF THE STATE rtizz tistida টাকা (অংকে ১ম পক্ষঃ (ভাড়াটিয়া) মোঃ মনিরুজ্জামান (মনির), পিতা-মোঃ ফজনুল হক তালুকদার, সাকিন- ধোপাজানী, ডাকঘরsurger street my জাহিদগন্ত, উপজেলা- ঘাটাইল, জেলা- টাঙ্গাইল। यात्रि रहाणान 2NTO-01051 2310 COT (2/20) C यस तरमाखड जना. 3.1.9.1.20). (... ZITA CUSSI 2,81 পালেদর আক্রর তেরাশ: তেরপ বি_{চর্}র বৃত্র ১৫৬৬ ছ Mine & pays (Dinit - 2912120 >य शेटफद्र 'दीफन्तु IVAVAVAVAVAVAV D.M. ২য় পক্ষঃ (মালিক) নাম মোঃ আনিসুৱ রহমান,পিতা-মৃত কুদরত আলী,সাকিন-ধোপাজানী,ডাকঘর-জাহিদগঞ্জ,উপজেলা-পণপ্রজ্ঞাতপ্রা বাংলাদেশ সরকার neut of the Propiets Republic of Borgh পরম করনো মন্ত্রের নামে ইউ,খোরা ও বালি বিরুয়ের জন্য জমি তাড়ার চুঙিপত্র দলিল লেখা আরাম্ভ করিলাম। আমার ID NO:

ঘাটাইল, জেলা- টাঙ্গাইল।

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সাংগারীক উনুয়ন মূলক কাজের জন্য নগদ টাকার বিশেষ প্রয়োজন হওয়ায় উহা অন্য কোন উপায়ে সঞ্চাহ করিতে না পরিয়া আমার স্বত্তদখলী জমি তাড়া দেওয়ার প্রস্তাব করায়,

FAMILY PICTURE

