Proposed NU Business Name: NAZMUL LIBRARY & MULTIMEDIA



Project identification and prepared by: MD. Abadat Hossain, Jamurkee Unit, Tangail

Project verified by: Md Mizanur Rahman Patwary



Brief Bio of The Proposed Nobin Udyokta				
Name	:	MD. NAZMUL HOSSAIN		
Age	:	04-08-1989 (26 Years)		
Education, till to date	:	Class Ten		
Marital status	:	Married		
Children	:	1 Son		
No. of siblings:	:	1 Brother		
Address	:	Vill: Vathkura, P.O: Mohera, P.S: Mirzapur, Dist: Tangail		
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : :	Mother Father MOST. NASRIN BEGUM LATE MD. MOKADDES ALI Branch: Mohera Mirzarpu, Centre # 17(Male), Member ID: 1482 Group No: 10 Member since: 28-04-2003 to 29-07-2014 (11 Years) First loan: BDT 5,000 taka.		
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: : :	Existing Loan: Nil Outstanding loan: Nil N/A No No No		

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	Five years experience in running business.
Training Info	:	He has one year training.
Other Own/Family Sources of Income	:	Business
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01711-005226
Mother's Contact No.	:	01712-706447
NU Project Source/Reference	•	Grameen Shakti Samajik Byabosha Ltd. Jamurkee Unit, Tangail

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

MD. MOKADDES ALI joined Grameen Bank since 11 years ago. At first he took 5,000 taka loan from Grameen Bank. He gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info				
Business Name	:	NAZMUL LIBRARY & MULTIMEDIA		
Location	:	Sawali Bazar, Mohera, Tangail.		
Total Investment in BDT	:	BDT 4,00,000		
Financing	:	Self BDT 2,50,000(from existing business) 62% Required Investment BDT 1,50,000(as equity) 38%		
Present salary/drawings from business (estimates)	•	BDT 5,000		
Proposed Salary	:	BDT 5,000		
Size of shop	:	20 ft x 05 ft= 100 square ft		
Security of the shop	:	-		
Implementation	:	 The business is planned to be scaled up by investment in existing goods like; Mobile Phone, Battery, Charger, Memory Card, Gift Itme, Khata, Soft Drinks etc. Bikash, Flexi-load, Mobile Banking, Photocopy, Song download, Laminating service are provided. Average 10% gain on sale. The business is operating by entrepreneur. Existing no employee. The shop is rented. Collects goods from Tangail, Mirjapur. Agreed grace period is 4 months. 		

Existing Business (BDT)						
Particular	Daily	Monthly	Yearly			
Revenue (sales)						
Mobile phone & Mobile accessories, Stationery item,						
Gift item etc	2,000	60,000	720,000			
Bikash & Mobile Banking	280	8,400	100,800			
Flexi-load	81	2,430	29,160			
Photocopy, Song load, laminating	100	3,000	36,000			
Total Sales (A)	2,461	73,830	885,960			
Less. Variable Expense						
Mobile phone & Mobile accessories, Stationery item,						
Gift item etc	1,800	54,000	648,000			
Photocopy, Song load, laminating	50	1,500	18,000			
Total variable Expense (B)	1,850	55,500	666,000			
Contribution Margin (CM) [C=(A-B)	611	18,330	219,960			
Less. Fixed Expense						
Rent		800	9,600			
Electricity bill		1,400	16,800			
Mobile Bill		500	6,000			
Transportation		1,000	12,000			
Salary (self)		5,000	60,000			
Entertainment		500	6,000			
Total fixed Cost (D)		9,200	110,400			
Net Profit (E) [C-D)		9,130	109,560			

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Investment Breakdown						
Particulars	Existing	Proposed	Proposed Total			
Mobile Phone (35 x 1300)	45,000	60,000	1,00,000			
Battery, Charger, Memory card	15,000	10,000	25,000			
Gift Item	30,000	40,000	70,000			
Khata, Soft drinks, Pen	30,000	10,000	40,000			
Bikash	50,000	30,000	80,000			
Mobile Banking	40,000	-	40,000			
Flexi-load	10,000	-	10,000			
Computer	15,000	-	15,000			
Laminating Machine, Scanner, Printer	15,000	-	15,000			
Total	2,50,000	1,50,000	4,00,000			

Source of Finance



Financial Projection (BDT)						
Particular	Daily	Monthly	1st Year	2nd Year	3rd Year	
Revenue (sales)						
Mobile phone & Mobile accessories, Stationery						
item, Gift item etc	3,800	114,000	1,368,000	1,436,400	1,508,220	
Bikash & Mobile Banking	400	12,000	144,000	151,200	158,760	
Flexi-load	81	2,430	29,160	30,618	32,149	
Photocopy, Song load, laminating	100	3,000	36,000	37,800	39,690	
Total Sales (A)	4,381	131,430	1,577,160	1,656,018	1,738,819	
Less. Variable Expense						
Mobile phone & Mobile accessories, Stationery						
item, Gift item etc	3,420	102,600	1,231,200	1,292,760	1,357,398	
Photocopy, Song load, laminating	50	1,500	18,000	18,900	19,845	
Total variable Expense (B)	3,470	104,100	1,249,200	1,311,660	1,377,243	
Contribution Margin (CM) [C=(A-B)	911	27,330	327,960	344,358	361,576	
Less. Fixed Expense						
Rent		800	9,600	9,600	9,600	
Electricity bill		1,400	16,800	18,000	19,000	
Mobile Bill		600	7,200	8,000	8,500	
Transportation		1,500	18,000	20,000	22,000	
Salary (self)		5,000	60,000	60,000	60,000	
Entertainment		500	6,000	6,500	7,000	
Non Cash Item						
Depreciation		500	6,000	6,000	6,000	
Total Fixed Cost		10,300	123,600	128,100	132,100	
Net Profit (E) [C-D)		17,030	204,360	216,258	229,476	
Investment Payback			60,000	60,000	60,000	

Cash flow projection on business plan (rec. & Pay)

SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
1.1	Investment Infusion by Investor	150,000		
1.2	Net Profit	204,360	216,258	229,476
1.3	Depreciation (Non cash item)	6,000	6,000	6,000
1.4	Opening Balance of Cash Surplus		150,360	312,618
	Total Cash Inflow	360,360	372,618	548,094
2	Cash Outflow			
2.1	Purchase of Product	150,000		
2.2	Payment of GB Loan			
	Investment Pay Back (Including			
2.3	Ownership Tr. Fee)	60,000	60,000	60,000
	Total Cash Outflow	210,000	60,000	60,000
3	Net Cash Surplus	150,360	312,618	488,094

SWOT ANALYSIS

Strength

Employment: Self: 01 Family:0 Others:0

Experience & Skill: 05 Years

Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

THREATS

Theft

Fire

Political unrest

Pictures



















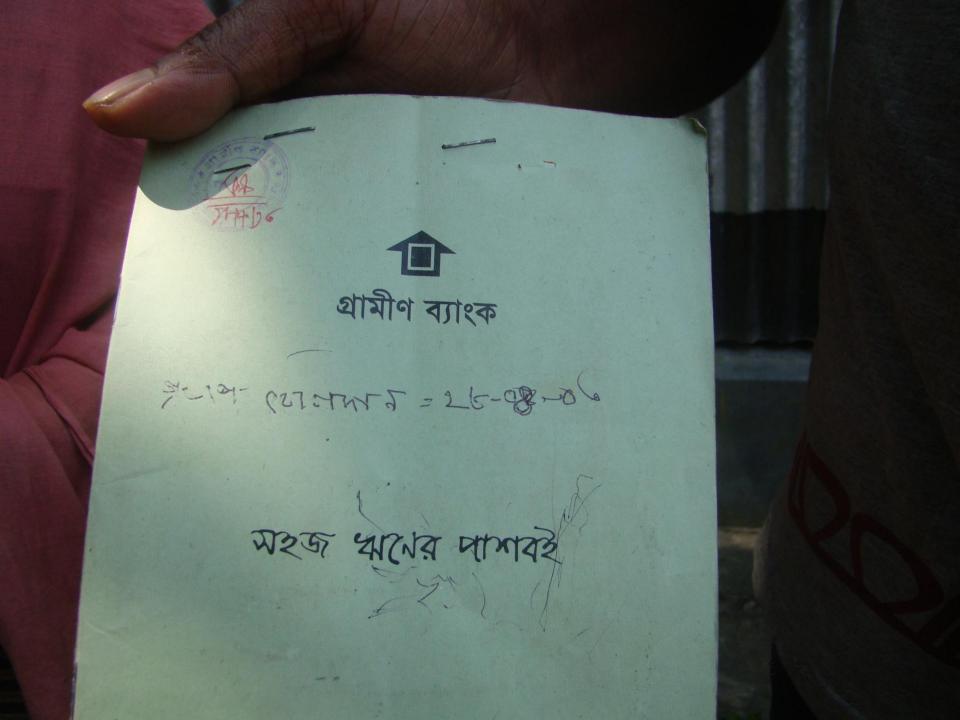














কছ ৪৭০৭১০৫

দোকান ঘর ভাড়ার চুক্তিপত্র

১ম পক্ষ:

মোঃ শরীফ হোসেন,

পিতা: মৃত আনিছুর রহমান,

গ্রাম: ভাতকুড়া, ডাকঘর: মহেড়া−১৯৪৫,

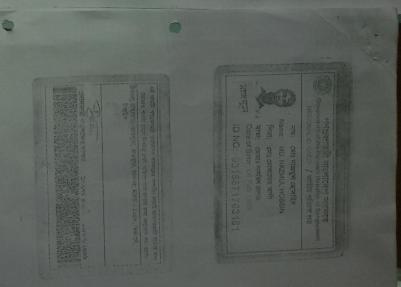
উপজেলা: মির্জাপুর, জেলা: টালাইল।

হয় পক্ষ:
মোঃ নাজমূল হোসাইন,
(স্বত্ত্বিকারী নাজমূল লাইব্রেরী এন্ড মাল্টিমিডিয়া)
পিতা:মৃত মোকাদ্দেছ আলী
গ্রাম: ভাতকুড়া, ডাকঘর: মহেড়া-১৯৪৫
উপজেলা: মির্জাপুর, জেলা: টাঙ্গাইল।

আমরা উভয় পক্ষ এই মর্মে দোকান ঘর ভাড়ার চুক্তিপত্র করিতেছি যে, আমি ২য় পক্ষ আমার লাইব্রেরী পরিচালনার জন্য একটি দোকান ঘরের প্রয়োজন হওয়াতে ১ম পক্ষের নিজন্ম ভূমির উপর নির্মিত মার্কেটের মধ্য হইতে একটি দোকান ঘর ভাড়ার প্রস্তাব করিলে নিমু লিখিত শর্ত সাপেক্ষে ১ম পক্ষ ,২য় পক্ষকে দোকান ঘর ভাড়া দেওয়ার সম্মতি প্রদান করেন।

চলমান পাতা: (১-৩)





FAMILY PICTURE

