Proposed NU Business Name: M/S RASEL ENTERPRISE



Project identification and prepared by: MD. Ebadat Hossain, Jamurkee Unit, Tangail

Project verified by: Md Mizanur Rahman Patwary



Brief Bio of The Proposed Nobin Udyokta				
Name	:	MOHAMMAD RASEL MIAH		
Age	:	17-11-1992 (23 Years)		
Education, till to date	:	BBS		
Marital status	:	Unmarried		
Children	:	N/A		
No. of siblings:	:	3 Brothers		
Address	:	Vill: Aagdholla Para, P.O: Borati, P.S: Mirjapur, Dist: Tangail		
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father MOST. SHAHNAJ BEGUM MD NANNU MIA Branch: Vat gram, Centre # 44 (Female), Member ID: 3681, Group No: 02 Member since: 02-05-1990 (25 Years) First loan: BDT 2,000		
Further Information:		Outstanding loan: Nil N/A		
(v) Who pays GB loan installment (vi) Mobile lady		No		
(vii) Grameen Education Loan	:	No		
(viii) Any other loan like GB, BRAC ASA etc	:	No		

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	Three years experience in running business.
Training Info	:	He has no training.
Other Own/Family Sources of Income	:	Agriculture & business
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01744-475833
Mother's Contact No.	:	01785-525952
NU Project Source/Reference	•	Grameen Shakti Samajik Byabosha Ltd. Jamurkee Unit, Tangail

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

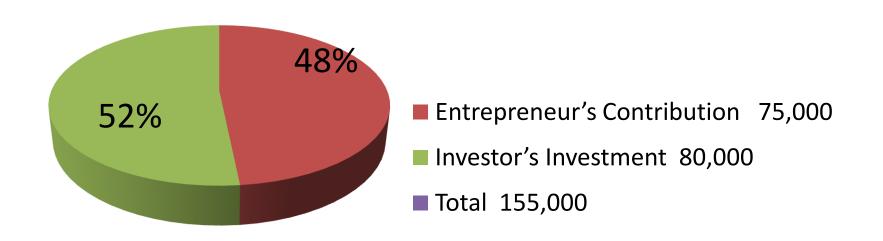
MOST. SHAHNAJ BEGUM joined Grameen Bank since 25 years ago. At first he took 2,000 taka loan from Grameen Bank. He gradually took loan from GB. Utilize loan in agriculture & business.

Proposed Nobin Udyokta Business Info			
Business Name	:	M/S RASEL ENTERPRISE	
Location	:	Dholla Bazaar, Mirjapur, Tangail	
Total Investment in BDT	:	BDT 1,55,000	
Financing	:	Self BDT 75,000(from existing business) 48%	
		Required Investment BDT 80,000(as equity) 52%	
Present salary/drawings from business (estimates)	:	BDT 4,000	
Proposed Salary	:	BDT 4,000	
Size of shop	:	10 ft x 8 ft= 80 square ft	
Security of the shop	:	BDT 50,000/-	
Implementation	:	 The business is planned to be scaled up by investment in existing goods like; Plastic Chair, Bucket, Cloths & plastic item etc. Average 15% gain on plastic item & 20% gain on cloths sales. The business is operating by entrepreneur. Existing no employee. The shop is rented. Collects goods from Mirjapur. Agreed grace period is 4 months. 	

Existing Business (BDT)				
Particular	Daily	Monthly	Yearly	
Revenue (sales)				
Plastic item	1,000	30,000	360,000	
Cloths	1,100	33,000	396,000	
Total Sales (A)	2,100	63,000	756,000	
Less. Variable Expense				
Plastic item	850	25,500	306,000	
Cloths	880	26,400	316,800	
Total variable Expense (B)	1,730	51,900	622,800	
Contribution Margin (CM) [C=(A-B)	370	11,100	133,200	
Less. Fixed Expense				
Rent		1,500	18,000	
Electricity bill		250	3,000	
Mobile Bill		250	3,000	
Transportation		500	6,000	
Salary (self)		4,000	48,000	
Entertainment		200	2,400	
Guard		200	2,400	
Total fixed Cost (D)		6,900	82,800	
Net Profit (E) [C-D)		4,200	50,400	

Investment Breakdown					
Particulars	Existing	Proposed	Proposed Total		
Plastic Chair (12 x 480)	5,760	6,000	11,760		
Bucket (30 x 230)	6,900	4,000	10,900		
Plastic & Others	26,340	30,000	56,340		
Cloths & Others	36,000	40,000	76,000		
Total	75,000	80,000	1,55,000		

Source of Finance



Financial Projection (BDT)					
Particular	Daily	Monthly	1st Year	2nd Year	
Revenue (sales)					
Plastic item	1,500	45,000	540,000	567,000	
Cloths	1,500	45,000	540,000	567,000	
Total Sales (A)	3,000	90,000	1,080,000	1,134,000	
Less. Variable Expense					
Plastic item	1,275	38,250	459,000	481,950	
Cloths	1,200	36,000	432,000	453,600	
Total variable Expense (B)	2,475	74,250	891,000	935,550	
Contribution Margin (CM) [C=(A-B)	525	15,750	189,000	198,450	
Less. Fixed Expense	<u> </u>				
Rent		1,500	18,000	18,000	
Electricity bill		250	3,000	9,000	
Mobile bill & SMS Monitoring		350	4,200	5,500	
Transportation		800	9,600	11,500	
Salary (self)		4,000	48,000	48,000	
Entertainment		200	2,400	3,000	
Guard		200	2,400	3,000	
Total Fixed Cost		7,300	87,600	98,000	
Net Profit (E) [C-D)		8,450	101,400	100,450	
Investment Payback			48,000	48,000	

Cash flow projection on business plan (rec. & Pay)

SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)
1	Cash Inflow		
1.1	Investment Infusion by Investor	80,000	
1.2	Net Profit	101,400	100,450
1.3	Depreciation (Non cash item)		-
1.4	Opening Balance of Cash Surplus		53,400
	Total Cash Inflow	181,400	153,850
2	Cash Outflow		
2.1	Purchase of Product	80,000	
2.2	Payment of GB Loan		
	Investment Pay Back (Including		
2.3	Ownership Tr. Fee)	48,000	48,000
	Total Cash Outflow	128,000	48,000
3	Net Cash Surplus	53,400	105,850

SWOT ANALYSIS

Strength

Employment: Self: 01 Family:0 Others:0

Experience & Skill: 03 Years

Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

THREATS

Theft

Fire

Political unrest

Pictures







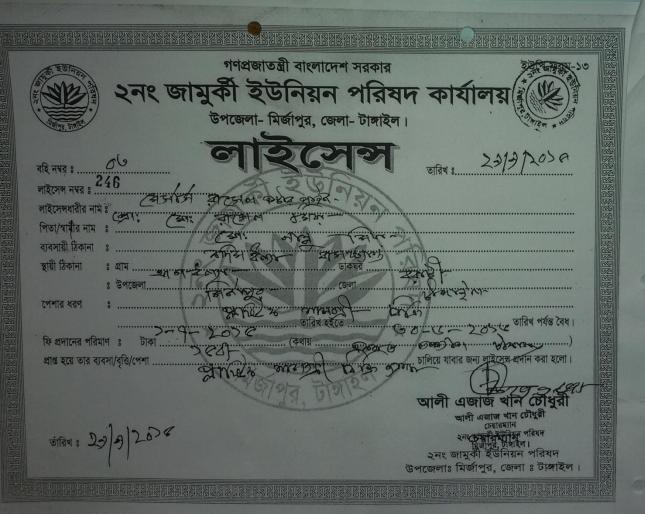


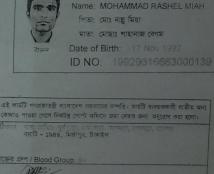




(कारकोशिक) (कारकोशिक)

গ্রামীণ শক্তি সামাজিক ব্যবসা লিঃ প্রধান কার্যালয় গ্রামীণ ব্যাংক ভবন নিরপুর-২, চাকা-১২১৬





MS Salim Store

MS Rasel Enterprise

গণপ্রজাতন্ত্রী বাংলাদেশ সরকার

নাম যোহামাদ রাদেল মিয়া

FAMILY PICTURE

