



BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA

Name and address		Md.Sohel Habib
		Vill: Charvabanipur, Post: Hashimpur
		Thana : Kumarkhali, District: Kushtia
Age	-	25 Years.
Marital status		Unmarried.
No. of siblings:	-	2 (Tow) brothers and 1 (one) sister
Parent's and GB related Info		
(i) Who is GB member	:	Mother Father
(ii) Mother's name	:	Mst. Shah iua Suita na.
(iii) Father's name	:	Md. Habibur Rahman
(iv) GB member's info	:	Branch: Kumarkhali, Group #01, Centro# 33/M,
		Loan no. 1488/1
		Member since: 2002, First Ioan: Tk. 3,000,
Further Information:		Last GB loan: 70,000, Outstanding: 30,000.
(v) Who pays GB loan installment	:	Entrepreneur
(vi) Mobile lady	:	No
(vii) Grameen Education Loan	:	Nil
(viii) Any other loan like GCCN, GKF	:	Nil
etc.	:	Nil
Education, till to date	:	Masters pass. 2

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and Training Info (years of experience, if s/he received any on- hand training, formal training, working experience as an apprentice etc.)		No formal training but he has Two years cow rearing experiences.
Other Own/Family Sources of Income	:	Sweet shop
Other Own/Family Sources of Liabilities	:	Nil
Contact number	:	01913319791
National ID number	•	19915017143000028
NU Project Source/Reference	-	Grameen Kalyan, Kumarkhali Unit, Kushtia.

BRIEF HISTORY OF GB LOAN UTILIZATION BY FAMILY

Entrepreneur's Mother is a GB member since 2002. At first she took GB loan BDT 3,000 (Three thousand) and used business. Subsequently she borrowed loan from GB for several times for different activities including cow rearing business.

PROPOSED NOBIN UDYOKTA BUSINESS INFO

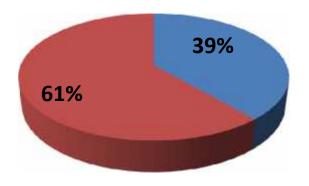
Business Name	:	Sumon Cow Fattening Farm.
Address/ Location	:	Vill: Charvabanipur , Post:Hashimpur Upazilla : Kumarkhali, District: Kushtia
Total Investment in BDT	:	BDT: 3,13,000
Financing	:	Self financing:BDT:1,21,000Required Investment:BDT: 1,92,000 (as equity)
Present salary	:	Nil
Proposed Salary	:	BDT 4000 (Four thousand only)
Proposed Business Implementation Plan:	:	 Start with having 4 cows @ TK. 40,000/- each; In every six months the cows will be sold and new cow will purchase; i.e. each cycle of cow fattening will be for six months; Feeding cost of each cow/cycle = BDT 18,000/-; Selling price of each cow after every cycle BDT 85,000/-; Expected doctor and medicine cost for each cow per cycle = 1,000/-; Payback period to the investor is 3 years; Expected date to start the project is in September 2015.

PROPOSED INVESTMENT BREAKDOWN

Particulars	Existing Business	Prop Busines	Total	
Particulars	/ NU (BDT)	NU	Investor	(BDT)
Investments in differer	nt categori	es:		
Cow Shade	50,000	10,000	0	60,000
4 cow	0	40,000	120,000	160,000
4 cow feeding for six month			72,000	72,000
Fan		3,000	0	3,000
Water supply motor & Fittings	0	8,000	0	8,000
Cash in hand	0	10000	0	10000
Total Capital	50000	71,000	192,000	313,000

Source of Finance

Source	Amount in BDT	In %
Entrepreneur's Contribution (NU)	121,000	39
Investor's Contribution(GK)	192,000	61
Total Investment	313,000	100



- Entrepreneur's Contribution (NU)
- Investor's Contribution(GK)

FINANCIAL PROJECTION OF NU BUSINESS PLAN

		Year 1 (BD)	T)		Year 2 (BD	T)		Year 3 (BD	T)
Particulars	1st Cycle	2nd Cycle	Yearly (1st Cycle+2nd Cycle)	1st Cycle	2nd Cycle	Yearly(1st Cycle+2nd Cycle)	1st Cycle	2nd Cycle	Yearly 1st Cycle+2n d Cycle)
Revenue:									
Estimated Sales (Cow)	340,000	340,000	680,000	374,000	374,000	748,000	411,400	411,400	822,800
Cow Dung Sales	7,200	7,200	14,400	7,560	7,560	15,120	7,938	7,938	7,955
(A) Total Revenue	347,200	347,200	694,400	381,560	381,560	763,120	419,338	419,338	830,755
Less: Cost of sales									
Cow Cost	160,000	160,000	320,000	168,000	168,000	336,000	176,400	176,400	352,800
Cow Food	72,000	72,000	144,000	75,600	75,600	151,200	79,380	79,380	158,760
(B) Total Cost of Sales	232,000	232,000	464,000	243,600	243,600	487,200	255,780	255,780	511,560
Gross profit (GP) [C=(A- B)]	115,200	115,200	230,400	137,960	137,960	275,920	163,558	163,558	319,195
Less: Operating Costs:									
Electricity bill	1,200	1,200	2,400	1,260	1,260	2,520	1,323	1,323	2,646
Transportation	1,800	1,800	3,600	1,890	1,890	3,780	1,985	1,985	3,969
Doctors and Medicine	4,000	4,000	8,000	4,200	4,200	8,400	4,410	4,410	8,820
Mobile bill	900	900	1,800	945		,	992		1,985
Proposed salary-self	24,000	24,000	48,000	24,000	24,000	48,000	24,000	24,000	48,000
Non Cash Item:								-	
Depreciation Expenses	3,000	3,000	6,000	3,300		6,600	3,630		
Total Operating Cost (D)	34,900	34,900	69,800	35,595	-	71,190	36,340	36,340	-
(C-D)Net Profit:	80,300	80,300	160,600	102,365	102,365		127,218	127,218	
Retained Income:			160,600			204,730			254,437

Notes: 1. Agreed Grace period: Six Months.

2. **Investment Payback schedule: Half yearly** installment including ownership transfer fee after six months grace period.

CASH FLOW PROJECTION ON BUSINESS PLAN (REC. & PAY.)

	Year 1	Year 2	Year 3
Cash inflow:			
Opening Balance	0	346,800	474,730
Capital Infusion by Udyokta	71000	Ο	0
Capital Infusion by Investor	192000	0	0
Sales	694,400	763,120	830,755
Total Receipts	957,400	1,109,920	1,305,485
Cash Outflow:			
Cost of goods sold	464,000	487,200	511,560
Operating expenses	69,800	71,190	72,680
Return to investor	76,800	76,800	76,800
Total payment	610,600	635,190	661,040
Closing Balances	346,800	474,730	644,445

SWOT ANALYSIS

STRENGTH Employment: Self: 1 Others (beyond family): 0 Future employment: 0 Ownership in his own name. 	W EAKNESS □Shortage of foods in rainy season.
Opportunities Local Veterinary Doctors; This area is famous for cattle fattening; Investor's money will be payback in three years.	THREATS Theft; Disease.

Presented at 7th SB Ex. Design Lab on 1st September, 2015 at Grameen Kalyan

Thank you

Existing Shade



Existing Shade Back Side



Family Picture



Mother



Trade License

ইউ পি, বনং ফরম একাউন্ট ও মতিট লেফেব ১১ ১) গ		2	ক্ৰমিক নং ৷	331
· · · · · · · · · · · · · · · · · · ·	ANU	লাইসেন্স		point of the local data and
	10-10 10-21-21-21-21-21-21-21-21-21-21-21-21-21-	ণুর ইউনিয়ন প	রিষদ	
	তন্ত্ জনান। বন উপাছলা : কম	রখালী, জেলা : কুষ্টিয়া	1	
ক্রিবহি নং				6502
দ্যকান/কোম্পানী/লেখ/এ	হাসেন্স নং : = শেহাপ	1 (Sen22	7797	
ে পোন্দান্য কোলসানা/ব্যেখ/প্র	হাতার নাম :			******
Contraction of the second s	supporter Park 1 - 17 TW - 21	AA GUI MIN		
পিতা/স্বামী/মালিকের নাম	· Cear . 54-0	an an an	E. com	
পূর্ন হিকানা : ১৯৫৫ - 7	PARAJO (MY	218366492		r. Zontran
পিতা/স্বামী/মালিকের নাম পূর্ন ঠিকানা : ২০০৫ বি পেশা/ব্যবসা/মানবাহন/প্র	PARAJO (MY	218366492		r, Zman
পূর্ন ঠিকানা : ক্রিবিং বি পেশা/ব্যবসা/যানবাহন/প্র বৈধ বা বলবং থাকার সম	१९९१ छन्म पूर्व (म्बे) इडि . अग्रेम हर्म (क इडि . अग्रेम हर्म (क	apres	452	
পূর্ন ঠিকানা : ক্রিবিং বি পেশা/ব্যবসা/যানবাহন/প্র বৈধ বা বলবং থাকার সম	१९९१ छन्म पूर्व (म्बे) इडि . अग्रेम हर्म (क इडि . अग्रेम हर्म (क	apres	452	
পূর্ন ঠিকানা : ক্রিবিধ বি পেশা/ব্যবসা/যানবাহন/প্র বৈধ বা বলবং থাকার সম লাইসেন্সের মোয়াদ :)	22102270 (19) ple : 32277 2172 (20) 11 (20272) : 2 2 (2 (2 0 > 2)	21736 101 1875 31-35-25	0-1213	4 ~
পূর্ন ঠিকানা : ক্রিবিধ বি পেশা/ব্যবসা/যানবাহন/প্র বৈধ বা বলবং থাকার সম লাইসেন্সের মোয়াদ :)	१९९१ छन्म पूर्व (म्बे) इडि . अग्रेम हर्म (क इडि . अग्रेम हर्म (क	21736 101 1875 31-35-25	1001 200 May 24	4 <u>~</u> * NO3
পূর্ন ঠিকানা : ক্রিবিধ বি পেশা/ব্যবসা/যানবাহন/প্র বৈধ বা বলবং থাকার সম লাইসেন্সের মোয়াদ :)	22102270 (19) ple : 32277 2172 (20) 11 (20272) : 2 2 (2 (2 0 > 2)	21736 101 1875 31-35-25	1001 200 May 24	4 ~
পূর্ন ঠিকানা : ক্রিবিধ বি পেশা/ব্যবসা/যানবাহন/প্র বৈধ বা বলবং থাকার সম লাইসেন্সের মোয়াদ :)	22102270 (19) ple : 32277 2172 (20) 11 (20272) : 2 2 (2 (2 0 > 2)	21736 101 1875 31-35-25	1001 200 100 200 100 200 100 100	4 <u>~</u> * NO3

Thank You

tmvtnj nvexe gv÷vm°cvk KitQ| evwotZ wewfb@Lvgvtii e"emvtZ AvMb I cej B"Qv AvtQ| gvtS gvtS evevi wgwói t'vKvtb mgq t'q| GjvKvtZ mevi KvtQ fvj tQtj wntmte cwiwPwZ AvtQ| MbgxY e"vstKi witcvU°fvtjv AvtQ| me wKQzwetePbv Kti gtb ntqtQ tm fvtjv wKQzKitZ cvite| wbtRi wKQzKivi AvMb AvtQ|