Proposed NU Business Name: NASIR STORE



Project identification and prepared by: Ebadat Hossain, Jamurkee Unit, Tangail

Project verified by: Md Mizanur Rahman Patwary



Brief Bio of The Proposed Nobin Udyokta					
Name	:	NASIR MIA			
Age	:	11-05-1982 (33 <i>Years</i>)			
Education, till to date	:	Class Eight			
Marital status	:	Married			
Children	:	1 Son			
No. of siblings:	:	1 Brother			
Address	:	Vill: Jamurkee, P.O: Jamurkee, P.S: Mirjapur, Dist: Tangail			
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : :	Mother Father NAZMA BEGUM MD SULTAN MIAH Branch: Jamurkee Mirjapur, Centre # 10 (Female), Member ID: 4578, Group No: 08 Member since: 18-05-1983 (32 Years) First loan: BDT 1,500			
Further Information:		Outstanding loan: Nil			
(v) Who pays GB loan installment	:	Father			
(vii) Mobile lady	:	No No			
(vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	:	No No			

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	Fifteen years experience in running business.
Training Info	:	He has no training.
Other Own/Family Sources of Income	:	Father's Income (Agriculture)
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01716-743794
Brother Contact No.	:	01981-253237
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Jamurkee Unit, Tangail

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

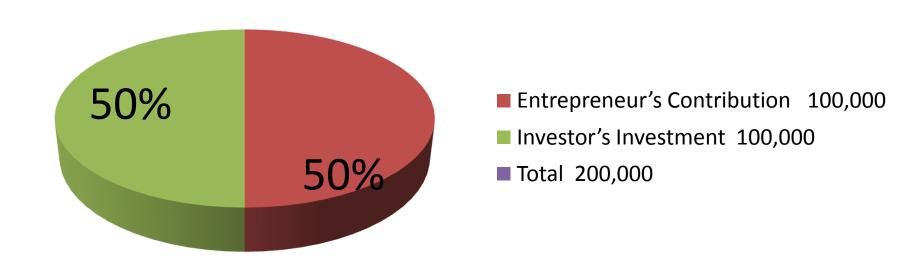
NAZMA BEGUM joined Grameen Bank since 32 years ago. At first she took 1,500 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in agriculture.

Proposed Nobin Udyokta Business Info				
Business Name	:	NASIR STORE		
Location	:	Jamurkee, Tangail.		
Total Investment in BDT	:	BDT 2,00,000		
Financing	:	Self BDT 1,00,000(from existing business) 50% Required Investment BDT 1,00,000(as equity) 50%		
Present salary/drawings from business (estimates)	:	BDT 5,000		
Proposed Salary	:	BDT 5,000		
Size of shop	:	12 ft x 10 ft= 120 square ft		
Implementation	:	 The business is planned to be scaled up by investment in existing goods like; Biscuit, Chanachur, Pickle, Soap, Washing powder, Rice, Pulse, Oil, Sugar, Soft drinks etc. Average 15% gain on sales. The business is operating by entrepreneur. Existing no employee. After getting equity fund one employee will be appointed. Entrepreneur is owner of the shop. Collects goods from Jamurkee, Tangail. Agreed grace period is 4 months. 		

Existing Business (BDT)				
Particular	Daily	Monthly	Yearly	
Revenue (sales)				
Biscuit, Chanachur, Pickle, Soap, Washing				
powder, Rice, Pulse, Oil, Sugar, Soft drinks etc	3,000	90,000	1,080,000	
Total Sales (A)	3,000	90,000	1,080,000	
Less. Variable Expense				
Biscuit, Chanachur, Pickle, Soap, Washing				
powder, Rice, Pulse, Oil, Sugar, Soft drinks etc	2,550	76,500	918,000	
Total variable Expense (B)	2,550	76,500	918,000	
Contribution Margin (CM) [C=(A-B)	450	13,500	162,000	
Less. Fixed Expense				
Electricity bill		700	8,400	
Mobile Bill		300	3,600	
Transportation		800	9,600	
Salary (self)		5,000	60,000	
Entertainment		200	2,400	
Total fixed Cost (D)		7,000	84,000	
Net Profit (E) [C-D)		6,500	78,000	

Investment Breakdown					
Particulars	Existing	Proposed	Proposed Total		
Biscuit, Chanachur, Pickle, Soap, Washing powder, Rice, Pulse, Oil, Sugar, Soft drinks etc	70,000	1,00,000	1,70,000		
Fridge (2), Television	30,000	-	30,000		
Total	1,00,000	1,00,000	2,00,000		

Source of Finance



Financial Projection (BDT)					
Particular	Daily	Monthly	1st Year	2nd Year	
Revenue (sales)					
Biscuit, Chanachur, Pickle, Soap, Washing					
powder, Rice, Pulse, Oil, Sugar, Soft drinks etc	5,000	150,000	1,800,000	1,890,000	
Total Sales (A)	5,000	150,000	1,800,000	1,890,000	
Less. Variable Expense					
Biscuit, Chanachur, Pickle, Soap, Washing					
powder, Rice, Pulse, Oil, Sugar, Soft drinks etc	4,250	127,500	1,530,000	1,606,500	
Total variable Expense (B)	4,250	127,500	1,530,000	1,606,500	
Contribution Margin (CM) [C=(A-B)	750	22,500	270,000	283,500	
Less. Fixed Expense					
Electricity bill		700	8,400	9,000	
Mobile bill & SMS Monitoring		400	4,800	5,500	
Transportation		1,200	14,400	16,500	
Salary (self)		5,000	60,000	60,000	
Salary (staff)		3,000	36,000	36,000	
Entertainment		200	2,400	3,000	
Non Cash Item					
Depreciation		500	6,000	6,000	
Total Fixed Cost		11,000	132,000	136,000	
Net Profit (E) [C-D)		11,500	138,000	147,500	
Investment Payback			60,000	60,000	

Cash flow projection on business plan (rec. & Pay)

SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)
1	Cash Inflow		
1.1	Investment Infusion by Investor	100,000	
1.2	Net Profit	138,000	147,500
1.3	Depreciation (Non cash item)	6,000	6,000
1.4	Opening Balance of Cash Surplus		84,000
	Total Cash Inflow	244,000	237,500
2	Cash Outflow		
2.1	Purchase of Product	100,000	
2.2	Payment of GB Loan		
2.3	Investment Pay Back (Including Ownership Tr. Fee)	60,000	60,000
	Total Cash Outflow	160,000	60,000
3	Net Cash Surplus	84,000	177,500

SWOT ANALYSIS

Strength

Employment: Self: 01 Family:0 Others:01

Experience & Skill: 15 Years

Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

THREATS

Theft

Fire

Political unrest

Pictures



















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গণপ্রজাতন্ত্রী বাংলাদেশ সরকার

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NATIONAL TO CARE / জাতীয় পরিচয় পত্র

নাম: নাছির মিয়া

Name: NASIR MIAH

পিতা: মোঃ সুলতান মিয়া

মাতা: নাজমা বাগম

Date of Birth: 1 May 142

· ID NO: 9316663783533

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FAMILY PICTURE

