#### Proposed NU Business Name: TAMJID CYCLE



Project identification and prepared by: MD. Atikur Rahman, Elenga Unit, Tangail

Project verified by: Md Mizanur Rahman Patwary



Grameen Shakti Samajik Byabosha Ltd.

Brief Bio of The Proposed Nobin Udyokta				
Name		MD. MINHAZ UDDIN		
Age	:	27-09-1983 (32 Years)		
Education, till to date	:	Class Seven		
Marital status	:	Married		
Children	:	1 Son		
No. of siblings:	:	3 Brothers 3 Sisters		
Address	:	Vill: Boilampur, P.O: Kalihati, P.S: Kalihati, Dist: Tangail		
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father MOST. AJIRON LATE. AFSAR ALI Branch: Dewpara, Centre # 41(Female), Member ID: 3385/1 Group No: 03 Member since: 20-10-1993 (22 Years) First Ioan: 2,500 taka.		
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: : :	Existing loan: BDT 14,000, Outstanding loan: BDT 1,164 Brother No No No		

## BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	-	Nil
Business Experiences and		Ten years experience in running business.
Training Info	:	He has six years training.
Other Own/Family Sources of Income	••	Cow rearing & Agriculture.
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01724-302340
Mother's Contact No.	•	01813-626673
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Elenga Unit, Tangail

### **BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY**

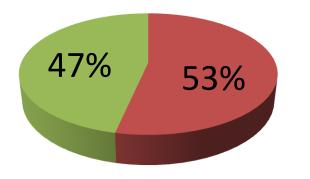
MOST. AJIRON joined Grameen Bank since 22 years ago. At first she took 2,500 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in cow rearing, home development and agricultre.

Proposed Nobin Udyokta Business Info				
Business Name	:	TAMJID CYCLE		
Location	:	Bolla road, Kalihati, Tangail.		
Total Investment in BDT	:	BDT 3,22,000		
Financing	:	Self BDT 1,72,000(from existing business) 53% Required Investment BDT 1,50,000(as equity) 47%		
Present salary/drawings from business (estimates)	:	BDT 5,000		
Proposed Salary	:	BDT 5,000		
Size of shop	:	12 ft x 10 ft= 120 square ft		
Security of the shop	:	BDT 70,000		
Implementation	:	<ul> <li>The business is planned to be scaled up by investment in existing goods like; Chassis, Frame, Tire, Tube, Screw, Sit, Spring, Guard, Paddle, Gear etc</li> <li>Average 20% gain on sales.</li> <li>The business is operating by entrepreneur. Existing no employee.</li> <li>The shop is rented.</li> <li>Collects goods from Dhaka.</li> <li>Agreed grace period is 4 months.</li> </ul>		

Existing Business (BDT)					
Particular	Daily	Monthly	Yearly		
Revenue (sales)					
Cycle parts	3,000	90,000	1,080,000		
Total Sales (A)	3,000	90,000	1,080,000		
Less. Variable Expense					
Cycle parts	2,400	72,000	864,000		
Total variable Expense (B)	2,400	72,000	864,000		
Contribution Margin (CM) [C=(A-B)	600	18,000	216,000		
Less. Fixed Expense					
Rent		1,000	12,000		
Electricity bill		400	4,800		
Mobile Bill		200	2,400		
Transportation		3,000	36,000		
Salary (self)		5,000	60,000		
Entertainment		500	6,000		
Others		100	1,200		
Total fixed Cost (D)		10,200	122,400		
Net Profit (E) [C-D)		7,800	93,600		

Investment Breakdown					
Particulars	Existing	Proposed	Proposed Total		
Chassis (8 x 900), Frame (12 x 1150), Excel (10 x 400), Motor (1 x 4500), Battery (8 x 5800)	75,900	-	80,000		
Tire (55 x 400), Tube (60 x 130), Controller (70 x 1150), Bush (50 x 125), Half's (30 x 140), Chain (20 x 200)	53,500	-	7,000		
Screw, (100kg x 72), Sheet (15 x 400), Frock (20 x 430), Spring (20 x 240), Guard (10 x 450), Stand carrier (12 x225)	33,600	-	1,12,000		
Tape, Gear, Paddle, Pickup, Battery water	19,000	-	77,000		
Motor (10 x 4500)	-	45,000	4,800		
Battery set (5 x 16,00)	-	82,500	5,000		
Tire Ream (40 x 400)	-	16,000	1,500		
Ream	-	7,500	900		
Total	1,72,000	1,50,000	3,22,000		

### **Source of Finance**



- Entrepreneur's Contribution 172,000
- Investor's Investment 150,000
- Total 322,000

Financial Projection (BDT)						
Particular	Daily	Monthly	1st Year	2nd Year	3rd Year	
Revenue (sales)						
Cycle parts	4,000	120,000	1,440,000	1,512,000	1,587,600	
Total Sales (A)	4,000	120,000	1,440,000	1,512,000	1,587,600	
Less. Variable Expense						
Cycle parts	3,200	96,000	1,152,000	1,209,600	1,270,080	
Total variable Expense (B)	3,200	96,000	1,152,000	1,209,600	1,270,080	
Contribution Margin (CM) [C=(A-B)	800	24,000	288,000	302,400	317,520	
Less. Fixed Expense						
Rent		1,000	12,000	12,000	12,000	
Electricity bill		400	4,800	5,500	6,000	
Mobile Bill		300	3,600	4,000	4,500	
Transportation		3,500	42,000	44,000	46,000	
Salary (self)		5,000	60,000	60,000	60,000	
Entertainment		500	6,000	7,000	8,000	
Others		100	1,200	1,500	1,800	
Total Fixed Cost		10,800	129,600	134,000	138,300	
Net Profit (E) [C-D)		13,200	158,400	168,400	179,220	
Investment Payback			60,000	60,000	60,000	

## Cash flow projection on business plan (rec. & Pay)

<b>SI</b> #	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
1.1	Investment Infusion by Investor	150,000		
1.2	Net Profit	158,400	168,400	179,220
1.3	Depreciation (Non cash item)		-	-
1.4	Opening Balance of Cash Surplus		98,400	206,800
	Total Cash Inflow	308,400	266,800	386,020
2	Cash Outflow			
2.1	Purchase of Product	150,000		
2.2	Payment of GB Loan			
	Investment Pay Back (Including			
2.3	Ownership Tr. Fee)	60,000	60,000	60,000
	Total Cash Outflow	210,000	60,000	60,000
3	Net Cash Surplus	98,400	206,800	326,020



# Strength

Employment: Self: 01 Family:0 Others:0 Experience & Skill : 10 Years Quality goods & services; Skill and experience;

## **W**<sub>EAKNESS</sub>

Lack of Capital/Investment

## **O**<sub>PPORTUNITIES</sub>

Huge demand in the community Location of shop; Regular customers;

### THREATS

Theft Fire Political unrest Pictures



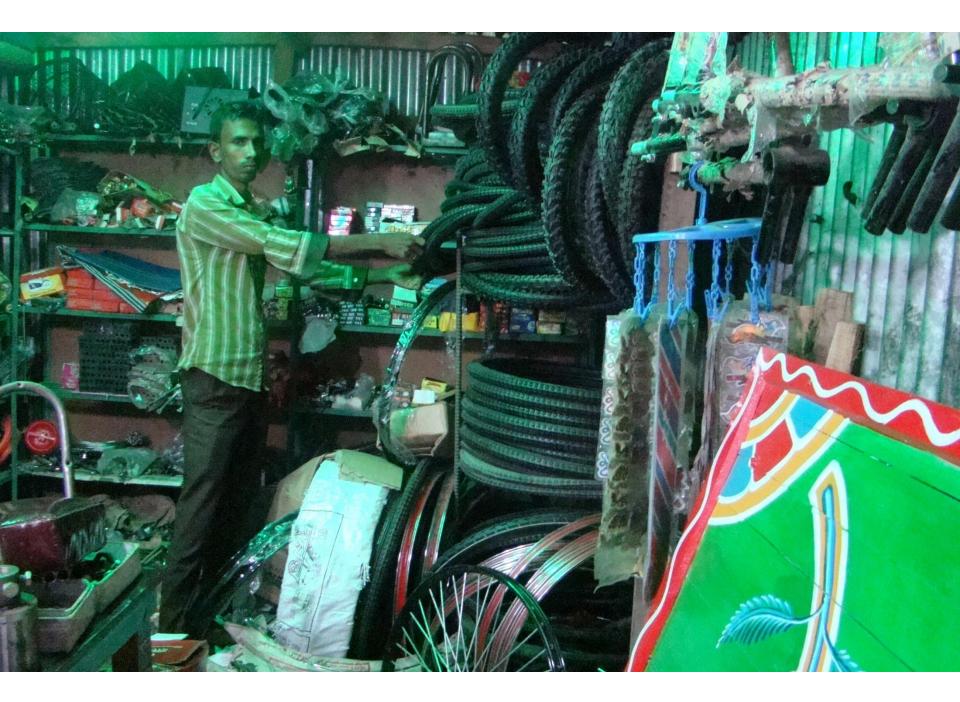


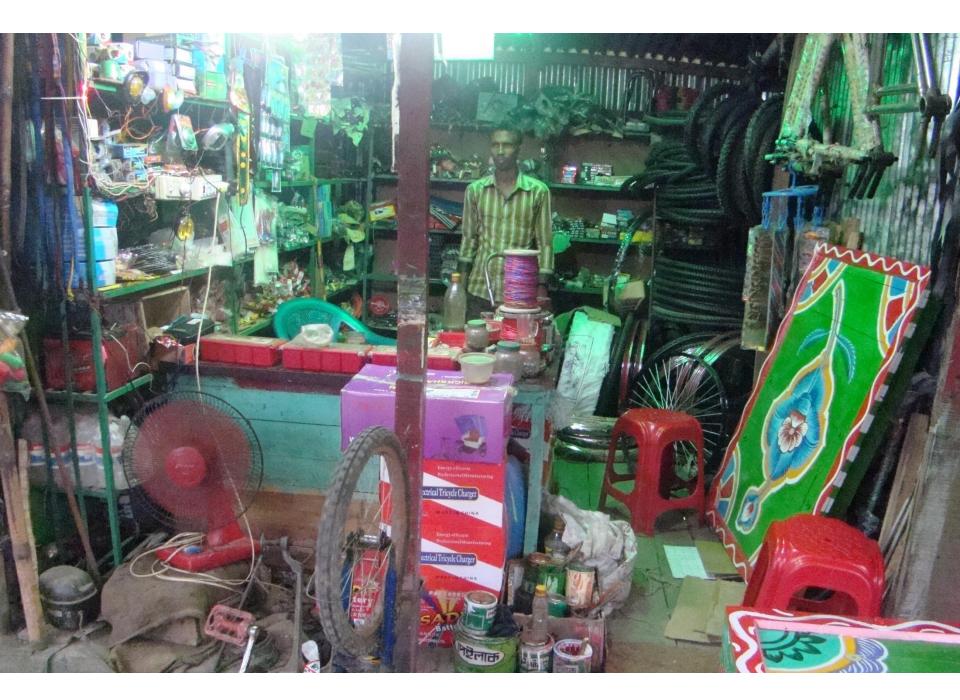














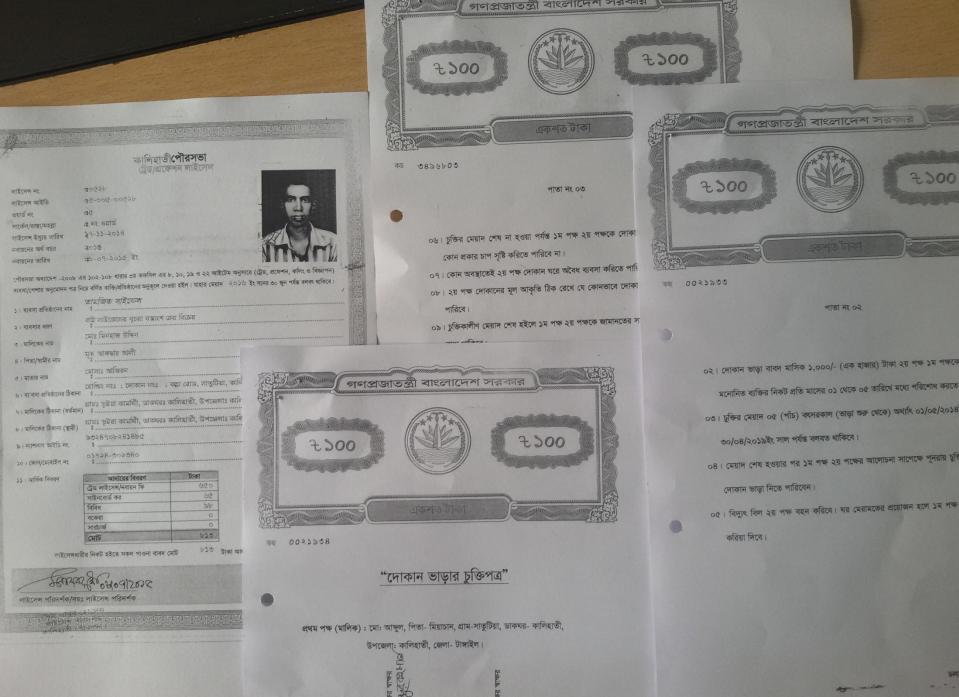












£200

## **FAMILY PICTURE**

