Suman Medical Hall



NU Identified and PP Prepared by-Abu Musa Bhuiyan (Chandpur Unit) Verified By: Nazrul Islam Presented by Shabuj Bhadra



BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA

| Name | : | Shabuj Bhadra | | | |
|--|---|---|--|--|--|
| Age | : | 01 November,1980 (34 years) | | | |
| Marital status | : | Un-Married | | | |
| Children | : | N/A | | | |
| No. of siblings: | : | 3 brothers and 1 sisters | | | |
| Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info | : | Mother√FatherShovan Rani BhadraFatherDr. Kiron BhadraBranch: Barakul HazigonjCentre 12/Mo, Group no : 05Loanee no.: 3073/1First Ioan: 5000Member since, 29/5/2002First Ioan: 5000Existing Ioan75000Outstanding: 26900 | | | |
| Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GCCN, GKF (ix) Others Education | : | Brother N/A N/A N/A N/A M Sc (Mathematics) Jacannath Liniversity | | | |
| | • | M.Sc (Mathematics) Jagannath University | | | |

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

| Present Occupation | : | Founder Principal of KG School and Medicine Salesman |
|---|---|---|
| Trade License | | 01/15-16 |
| Drug License | | CM-3053/A |
| Business Experience | : | 06 years |
| And Training Info | : | Local medical Assistant and Family Planning Certificate |
| Other Own/Family Sources of Income | : | Father is a Polli Doctor and Brother is a service Holder also a businessman |
| Other Own/Family Sources of Liabilities | : | N/A |
| NU Contact Info | | 01918161302 |
| NU Project Source/Reference | : | Chandpur Sadar Unit |



NU's mother has been a member of Grameen Bank since 29/05/2002 (13 years). At first She took 5000 taka from GB. His mother invested GB Loan in her elder son's business. NU's mother gradually improved their living standard by using GB loan.

PROPOSED NOBIN UDYOKTA BUSINESS INFO

| Business Name | : | Sumon Medicine Hall |
|---|---|---|
| Address/ Location | | Bashara, PO: Bashara high School 3610, Faridganj, Chandpur |
| Total Investment in BDT | : | 364,800 |
| Financing | : | Self BDT 2,14,800(from existing business) 59% Required Investment BDT 150,000/-(as equity) 41% |
| Present salary/drawings from business (estimates) | : | 8000 |
| Proposed Salary | | 8000 |
| Proposed Business | | |
| (i) % of present gross profit margin | : | 15% |
| (ii) Estimated % of proposed gross profit margin | | 15% |
| (iii) Agreed grace period | | 5 months |

PRESENT & PROPOSED INVESTMENT BREAKDOWN

| Particulars | Existing Business (BDT) | Proposed (BDT) | Total (BDT) |
|--|----------------------------|-------------------|----------------|
| Investments in different categories: | (1) | (2) | (1+2) |
| <u>Present Stock Items:</u> Medicine 181000 Advance 30,000 Fixed Asset (Furniture) 3800 | 214800 | | 214800 |
| <u>Proposed items:</u> Medicine | | 150,000 | |
| Total Capital | 214,800 | 150000 | 364800 |

Present stock items

| | Ramel | Chane | in Hagig | onj |
|-----|---------------------------------------|----------|-----------|----------|
| SL | product Name | 10000000 | Box Price | Total |
| 1. | Azitromycin Soong | 36 Box | 316.00 | 11376.00 |
| 2. | Azitzomycin 250 mg | 31 B. X | 251.00 | 7781.00 |
| 3. | Fexofendine 120 mg | 25 Box | 326.00 | 8150.00 |
| u. | Cetixime 200 mg | 19 Box | 421.00 | 7999.00 |
| 5. | Cefixime 400 mg | 25 Box | 302.00 | 7550.00 |
| G. | Ketorzolac 10 mg | 18 BOK | 300.00 | 5400.00 |
| 7. | Cefuroxime 500 mg | 13 Box | 543.00 | 7059.00 |
| 8. | Celutoxime 250mg | 17 BOK | 401.00 | 6817.00 |
| 9. | Tranexamic Acid Soong | BEBOX | 468.00 | 16380.00 |
| 0. | Misoprostol 200 mg | 30 Box | 451.00 | 13530.00 |
| lt- | Ketoconazole 200 mg | 4 BOR | 360.00 | 1440.00 |
| 2 - | Esomepeazole 20 mg | 27 Bax | 700.00 | 18900.00 |
| 13. | Flucloxacillin Soomq | 24 Box | 316.00 | 7584.00 |
| 14. | Fluetoxacillin250mg | BIBOX | 277.00 | 8587.00 |
| 15. | Cephradine soong | 30 Box | 320.00 | 9600.00 |
| IG. | Omeprazale 20mg | 47 Box | 400.00 | 18800.00 |
| 7. | partopzazole using | 23 Box | 490.00 | 11270.00 |
| 18. | pantoprazole 20 mg | 35 BOX | 350.00 | 12250.00 |
| 9. | | 1 Box | 77-00 | 77.001 |
| 0. | Antenolal 50 mg paracetamol 665 mg | BBOX | 150.00 | 450.00 |

Proposed Items

| Paracetamol- | 10000 |
|-----------------|--------|
| Renitide- | 10000 |
| Omeprazol- | 15000 |
| Pantroplazol- | 30000 |
| Esmoprazol- | 20000 |
| Sefradin- | 15000 |
| Rabefrazol- | 8000 |
| Ciproflaxocane- | 7000 |
| Azithromycin- | 20000 |
| calcium- | 10000 |
| Vitamin- | 5000 |
| Total- | 150000 |
| | |
| | |

INFO ON EXISTING BUSINESS OPERATIONS

| Particulars | Existing Business (BDT) | | | | | |
|-------------------------------------|-------------------------|---------|--------|--|--|--|
| Particulars | Daily | Monthly | Yearly | | | |
| Sales | 2500 | 75000 | 900000 | | | |
| Less: Cost of sales | 2125 | 63750 | 765000 | | | |
| Gross profit(15%) | 375 | 11250 | 135000 | | | |
| Income from injecting saline, Blood | | | | | | |
| pressure measurement | 300 | 9000 | 108000 | | | |
| Total profit | 750 | 20250 | 243000 | | | |
| Less operating cost | | | | | | |
| Electricity Bill | | 200 | 2400 | | | |
| Shop Rent | | 700 | 8400 | | | |
| Night Guard Bill | | 60 | 720 | | | |
| Mobile Bill | | 200 | 2400 | | | |
| Entertainment | | 200 | 2400 | | | |
| Salary (Self) | | 8000 | 96000 | | | |
| Depreciation Expenses | | 35 | 420 | | | |
| Total Operating Cost | | 9395 | 112740 | | | |
| Net Profit | | 10855 | 130260 | | | |



| Doutioulous | Year 1 (BDT) | | | Year 2 (BDT) | | | Year 3 (BDT) | | |
|--|--------------|---------|---------|--------------|---------|---------|--------------|---------|---------|
| Particulars | Daily | Monthly | Yearly | Daily | Monthly | Yearly | Daily | Monthly | Yearly |
| Sales | 30000 | 90000 | 1080000 | 3200 | 96000 | 1152000 | 3500 | 105000 | 1260000 |
| Less cost of sales | 2550 | 76500 | 918000 | 2720 | 81600 | 979200 | 2975 | 89250 | 1071000 |
| Gross profit(15%) | 450 | 13500 | 162000 | 480 | 14400 | 172800 | 525 | 15750 | 189000 |
| Income from injecting saline, Blood pressure | | | | | | | | | |
| measurement | 300 | 9000 | 108000 | 300 | 9000 | 108000 | 300 | 9000 | 108000 |
| Total profit | 750 | 22500 | 270000 | 780 | 23400 | 280800 | 825 | 24750 | 297000 |
| Less operating cost | | | | | | | | | |
| Electricity bill | | 250 | 3000 | | 300 | 3600 | | 400 | 4800 |
| Rent | | 700 | 8400 | | 700 | 8400 | | 700 | 8400 |
| Night Guard | | 75 | 900 | | 75 | 900 | | 100 | 1200 |
| Mobile Bill | | 400 | 4800 | | 400 | 4800 | | 400 | 4800 |
| Entertainment | | 200 | 2400 | | 200 | 2400 | | 200 | 2400 |
| Salary (Self) | | 8000 | 96000 | | 8000 | 96000 | | 8000 | 96000 |
| Depreciation Expenses | | 35 | 420 | | 35 | 420 | | 35 | 420 |
| Total operating cost | | 9660 | 115920 | | 9710 | 116520 | | 9835 | 118020 |
| Net profit | | 12840 | 154080 | | 13690 | 164280 | | 14915 | 178980 |
| Payback to GT | | | 60000 | | | 60000 | | | 60000 |
| Retained Income | 94080 | | 104280 | | | 118980 | | | |

CASH FLOW PROJECTION ON BUSINESS PLAN (REC. & PAY.)

| SI # | Particulars | Year 1 (BDT) | Year 2 (BDT) | Year 3 (BDT) |
|------|---|--------------|--------------|--------------|
| 1.0 | Cash Inflow | | | |
| 1.1 | Investment Infusion by Investor | 150000 | | |
| 1.2 | Net Profit | 154080 | 164280 | 178980 |
| 1.3 | Depreciation (Non cash item) | 420 | 420 | 420 |
| 1.4 | Opening Balance of Cash Surplus | | 94500 | 199200 |
| | Total Cash Inflow | 304500 | 259200 | 378600 |
| 2.0 | Cash Outflow | | | |
| 2.1 | Purchase of Product | 150000 | | |
| 2.2 | Payment of GB Loan | | | |
| 2.3 | Investment Pay Back (Including Ownership Tr. Fee) | 60000 | 60000 | 60000 |
| | Total Cash Outflow | 210000 | 60000 | 60000 |
| 3.0 | Net Cash Surplus | 94500 | 199200 | 318600 |

SWOT Analysis

| STRENGTH Good position in the society Father is a doctor Experience | W EAKNESS Less stock Credit sales Lack of electricity and transportation. |
|--|--|
| OPPORTUNITIY | T HREATS |
| Road construction is getting better which will | Competitive business |
| increase sale. | environment |









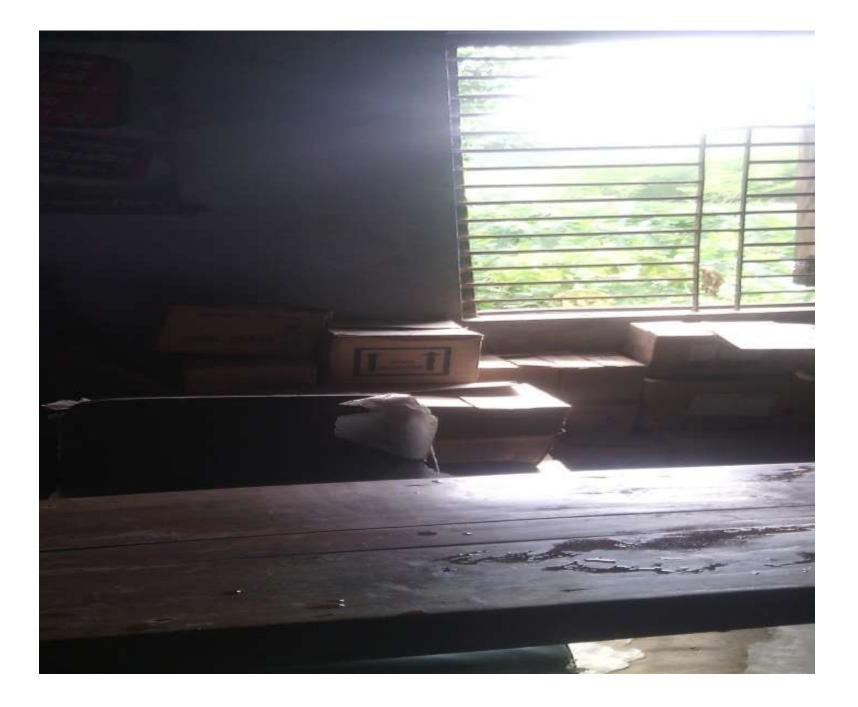




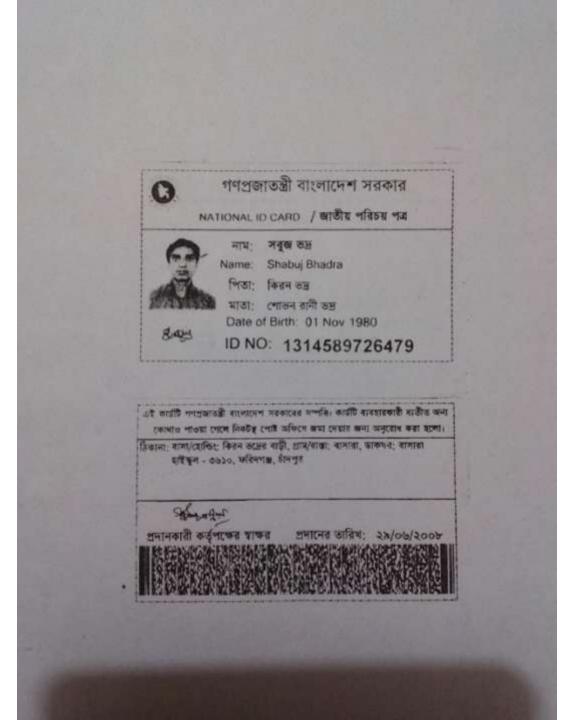












इंडेंड जड पनर काम ()२ [)] नर विधान तुडेवा) BOIM CHE ইউনিয়ন পরিষদ नश stand cultury CRIVIT. Emoze বালোসেশ উপজেলা 200 0000 ব্যবসা বাণিজ্যের লাইসে भादिरमा नर 62/22-33 अतिब तह बन्दा रह Conné spert Confant des (2): ridio cit - Aion ap দোকান প্রতিষ্ঠানের নাম গাইসেল প্রাপকের নাম লিডা/ স্বামীর নাম quei Goute andradi adro Cai antrenan seren per do অৱ ইউনিয়নের আগতাধীনে ও বাহিরে 02 09/2028 A 07/40 222 20 00 02/40 55 এক বৎসৱকাল হিসাবে তাহার ধ্যবসায়ের ধরণ ব্যবসা চালাইয়া যাওয়ার জন্য তৎকর্তৃক 2001= টাকা 122 mb টাকা মাত্র) (কথার প্রদন্ত হওয়ায় তাহাকে এই লাইসেল প্রদান করা হইল। (battering) VICTOR NUT TOTAL 1.00 10 102, 574-56 .

LICENCE TO SELL, STOCK AND EXHIBIT FOR SALE AND DESTRIBUTE BIOLOGICAL AND OTHER SPECIAL PRODUCTS SPECIFIED IN SCHEDULE C.

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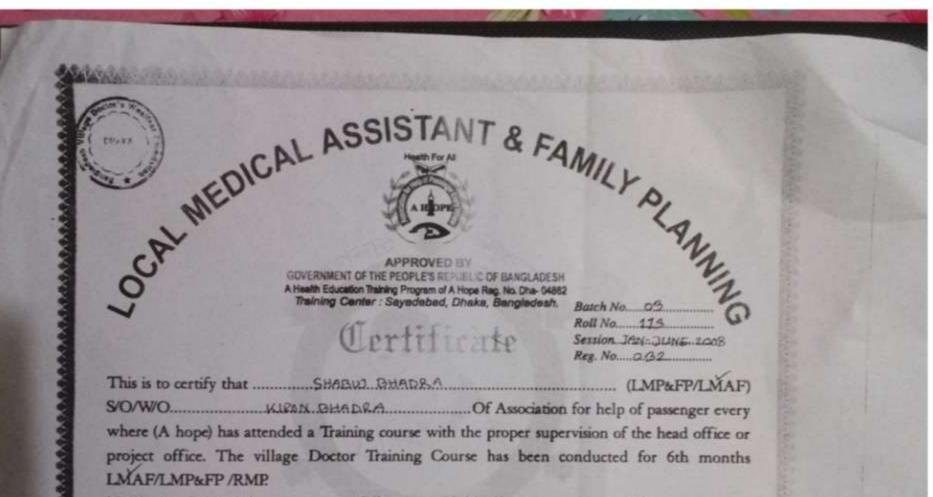
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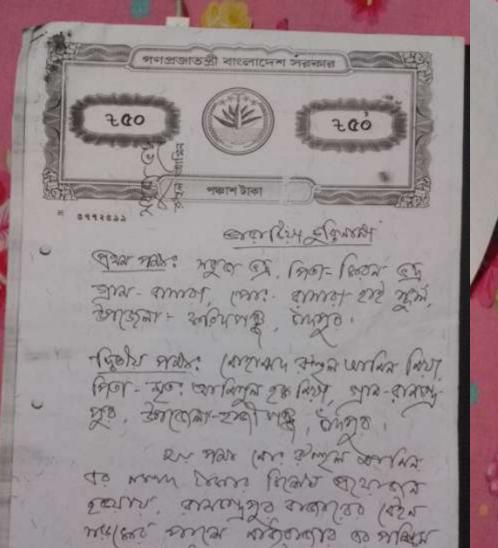
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Presented at GT's 16th Internal Design Lab on August 31, 2015 at GT

