# **Suman Medical Hall**



NU Identified and PP Prepared by-Abu Musa Bhuiyan (Chandpur Unit) Verified By: Nazrul Islam Presented by Shabuj Bhadra



### **BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA**

Name	:	Shabuj Bhadra			
Age	:	01 November,1980 (34 years)			
Marital status	:	Un-Married			
Children	:	N/A			
No. of siblings:	:	3 brothers and 1 sisters			
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	:	Mother√FatherShovan Rani BhadraFatherDr. Kiron BhadraBranch: Barakul HazigonjCentre 12/Mo, Group no : 05Loanee no.: 3073/1First Ioan: 5000Member since, 29/5/2002First Ioan: 5000Existing Ioan75000Outstanding: 26900			
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GCCN, GKF (ix) Others Education	:	Brother N/A N/A N/A N/A M Sc (Mathematics) Jacannath Liniversity			
	•	M.Sc (Mathematics) Jagannath University			

# BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation	:	Founder Principal of KG School and Medicine Salesman
Trade License		01/15-16
Drug License		CM-3053/A
Business Experience	:	06 years
And Training Info	:	Local medical Assistant and Family Planning Certificate
Other Own/Family Sources of Income	:	Father is a Polli Doctor and Brother is a service Holder also a businessman
Other Own/Family Sources of Liabilities	:	N/A
NU Contact Info		01918161302
NU Project Source/Reference	:	Chandpur Sadar Unit



NU's mother has been a member of Grameen Bank since 29/05/2002 (13 years). At first She took 5000 taka from GB. His mother invested GB Loan in her elder son's business. NU's mother gradually improved their living standard by using GB loan.

# **PROPOSED NOBIN UDYOKTA BUSINESS INFO**

Business Name	:	Sumon Medicine Hall
Address/ Location		Bashara, PO: Bashara high School 3610, Faridganj, Chandpur
Total Investment in BDT	:	364,800
Financing	:	Self BDT 2,14,800(from existing business) 59% Required Investment BDT 150,000/-(as equity) 41%
Present salary/drawings from business (estimates)	:	8000
Proposed Salary		8000
Proposed Business		
(i) % of present gross profit margin	:	15%
(ii) Estimated % of proposed gross profit margin		15%
(iii) Agreed grace period		5 months

# PRESENT & PROPOSED INVESTMENT BREAKDOWN

Particulars	Existing Business (BDT)	Proposed (BDT)	Total (BDT)
Investments in different categories:	(1)	(2)	(1+2)
<u>Present Stock Items:</u> Medicine 181000 Advance 30,000 Fixed Asset (Furniture) 3800	214800		214800
<u>Proposed items:</u> Medicine		150,000	
Total Capital	214,800	150000	364800

#### **Present stock items**

	Ramel	Chane	in Hagig	onj
SL	product Name	10000000	Box Price	Total
1.	Azitromycin Soong	36 Box	316.00	11376.00
2.	Azitzomycin 250 mg	31 B. X	251.00	7781.00
3.	Fexofendine 120 mg	25 Box	326.00	8150.00
u.	Cetixime 200 mg	19 Box	421.00	7999.00
5.	Cefixime 400 mg	25 Box	302.00	7550.00
G.	Ketorzolac 10 mg	18 BOK	300.00	5400.00
7.	Cefuroxime 500 mg	13 Box	543.00	7059.00
8.	Celutoxime 250mg	17 BOK	401.00	6817.00
9.	Tranexamic Acid Soong	BEBOX	468.00	16380.00
0.	Misoprostol 200 mg	30 Box	451.00	13530.00
lt-	Ketoconazole 200 mg	4 BOR	360.00	1440.00
2 -	Esomepeazole 20 mg	27 Bax	700.00	18900.00
13.	Flucloxacillin Soomq	24 Box	316.00	7584.00
14.	Fluetoxacillin250mg	BIBOX	277.00	8587.00
15.	Cephradine soong	30 Box	320.00	9600.00
IG.	Omeprazale 20mg	47 Box	400.00	18800.00
7.	partopzazole using	23 Box	490.00	11270.00
18.	pantoprazole 20 mg	35 BOX	350.00	12250.00
9.		1 Box	77-00	77.001
0.	Antenolal 50 mg paracetamol 665 mg	BBOX	150.00	450.00

# Proposed Items

Paracetamol-	10000
Renitide-	10000
Omeprazol-	15000
Pantroplazol-	30000
Esmoprazol-	20000
Sefradin-	15000
Rabefrazol-	8000
Ciproflaxocane-	7000
Azithromycin-	20000
calcium-	10000
Vitamin-	5000
Total-	150000

# **INFO ON EXISTING BUSINESS OPERATIONS**

Particulars	Existing Business (BDT)					
Particulars	Daily	Monthly	Yearly			
Sales	2500	75000	900000			
Less: Cost of sales	2125	63750	765000			
Gross profit(15%)	375	11250	135000			
Income from injecting saline, Blood						
pressure measurement	300	9000	108000			
Total profit	750	20250	243000			
Less operating cost						
Electricity Bill		200	2400			
Shop Rent		700	8400			
Night Guard Bill		60	720			
Mobile Bill		200	2400			
Entertainment		200	2400			
Salary (Self)		8000	96000			
Depreciation Expenses		35	420			
Total Operating Cost		9395	112740			
Net Profit		10855	130260			



Doutioulous	Year 1 (BDT)			Year 2 (BDT)			Year 3 (BDT)		
Particulars	Daily	Monthly	Yearly	Daily	Monthly	Yearly	Daily	Monthly	Yearly
Sales	30000	90000	1080000	3200	96000	1152000	3500	105000	1260000
Less cost of sales	2550	76500	918000	2720	81600	979200	2975	89250	1071000
Gross profit(15%)	450	13500	162000	480	14400	172800	525	15750	189000
Income from injecting saline, Blood pressure									
measurement	300	9000	108000	300	9000	108000	300	9000	108000
Total profit	750	22500	270000	780	23400	280800	825	24750	297000
Less operating cost									
Electricity bill		250	3000		300	3600		400	4800
Rent		700	8400		700	8400		700	8400
Night Guard		75	900		75	900		100	1200
Mobile Bill		400	4800		400	4800		400	4800
Entertainment		200	2400		200	2400		200	2400
Salary (Self)		8000	96000		8000	96000		8000	96000
Depreciation Expenses		35	420		35	420		35	420
Total operating cost		9660	115920		9710	116520		9835	118020
Net profit		12840	154080		13690	164280		14915	178980
Payback to GT			60000			60000			60000
Retained Income	94080		104280			118980			

## CASH FLOW PROJECTION ON BUSINESS PLAN (REC. & PAY.)

SI #	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1.0	Cash Inflow			
1.1	Investment Infusion by Investor	150000		
1.2	Net Profit	154080	164280	178980
1.3	Depreciation (Non cash item)	420	420	420
1.4	Opening Balance of Cash Surplus		94500	199200
	Total Cash Inflow	304500	259200	378600
2.0	Cash Outflow			
2.1	Purchase of Product	150000		
2.2	Payment of GB Loan			
2.3	Investment Pay Back (Including Ownership Tr. Fee)	60000	60000	60000
	Total Cash Outflow	210000	60000	60000
3.0	Net Cash Surplus	94500	199200	318600

# SWOT Analysis

STRENGTH Good position in the society Father is a doctor Experience	<b>W</b> EAKNESS Less stock Credit sales Lack of electricity and transportation.
<b>OPPORTUNITIY</b>	<b>T</b> HREATS
Road construction is getting better which will	Competitive business
increase sale.	environment









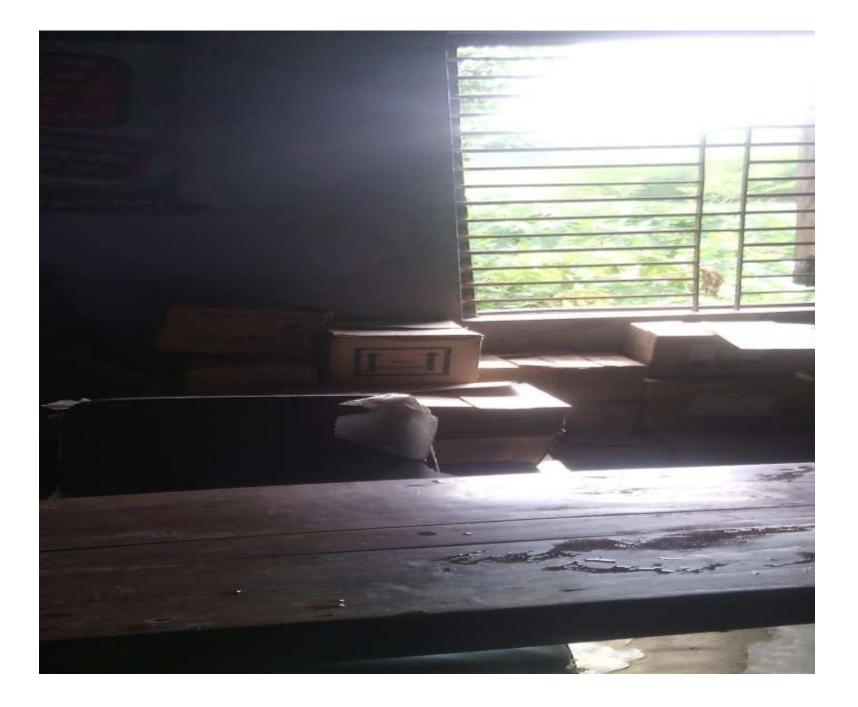




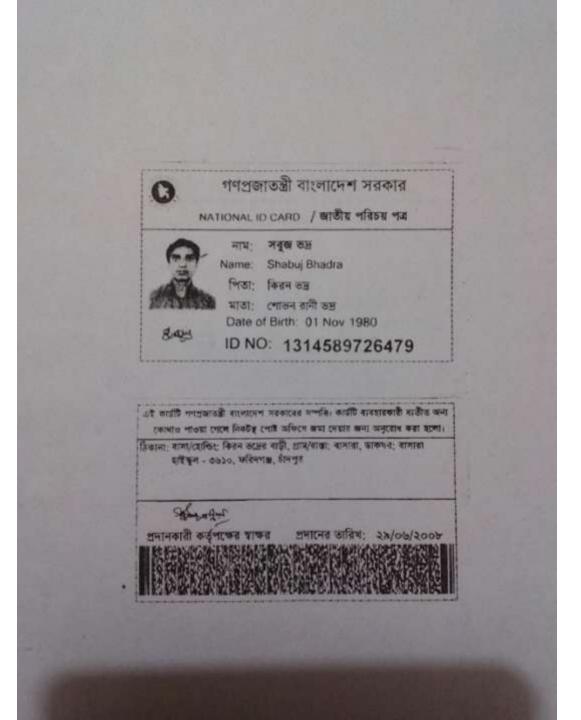












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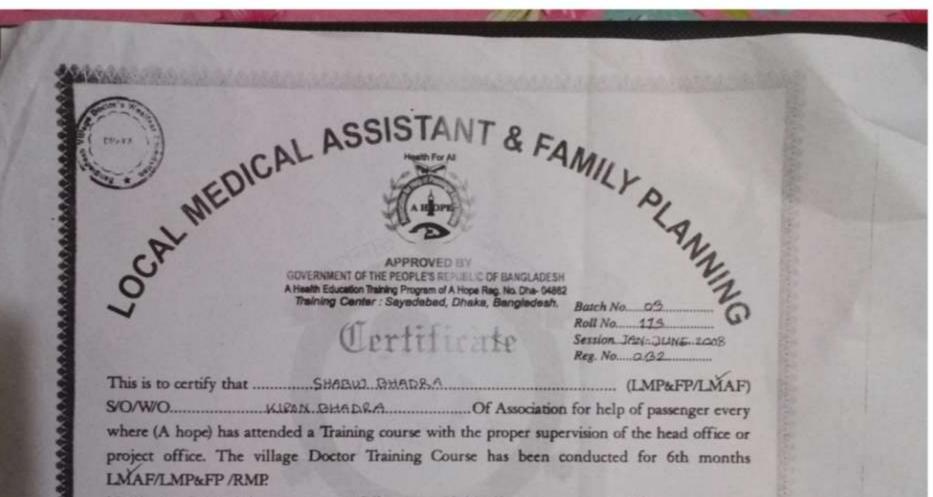
3. No drag to which this licence applied shall be sold unless the precautions? \* necessary for projecting the properties of the content have been observed throughout the period during which it has been in the preserving of the licenses.

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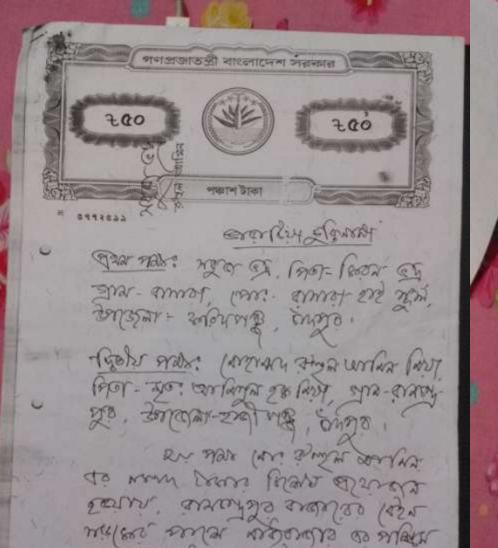
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# Presented at GT's 16th Internal Design Lab on August 31, 2015 at GT

