Konika Digital Studio & Computer Training Center



NU Identified and PP prepared by Sonia Sultana (Chandpur Sadar Unit) Verified By: Md. Nazrul Islam



BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA

Name	80	Mohammad Rakibul Hasan
Age	:	34 years (1/11/1980)
Marital status	:	Married
Children	:	02 Son
No. of siblings:	:	02 brother, 01 sisters
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : :	Mother
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii)Any other loan like GCCN, GKF (ix) Others	: : : : :	N/A N/A N/A N/A N/A
Education	:	HSC

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA

Present Occupation	:	Digital Studio Business
Trade license		113/14-15
Business Experiences and Training Info	:	16 years Took one week Training from Chandpur
Other Own/Family Sources of Income	:	Younger (Abroad-Malayasia) Agriculture (Father)
Other Own/Family Sources of Liabilities	:	N/A
NU Project Source/Reference	:	GT-Chandpur Sadar Unit
NU Contact info		01813113078

BRIEF HISTORY OF GB LOAN UTILIZATION BY FAMILY

NU's Mother has been a member of Grameen Bank since 1999-2012 (13 years). NU invested GB Loan in his business. He Expanded his present Business by using GB loan. They purchased some agricultural land & repaired their own house from the income of his business. NU's mother gradually improved their life standard by using GB loan

PROPOSED NOBIN UDYOKTA BUSINESS INFO

Business Name	:	Konika Digital Studio & Computer Training Center				
Address/ Location	:	Agrani Bank Road, Munshirhat Bazar, Dakhin Matlab,Chandpur				
Total Investment in BDT	:	500000				
Financing	:	Self BDT 350000 (from existing business) 70% Required Investment BDT 150000 (as equity) 30%				
Present salary/drawings from business (estimates)	:	8000				
Proposed Salary		8000				
Proposed Business						
(i) % of present gross profit margin	:	80%				
(ii) Estimated % of proposed gross profit margin	:	80%				
(iii) Agreed grace period	:	05 months.				

PRESENT & PROPOSED INVESTMENT BREAKDOWN

Particulars	Existing Business (BDT) (1)	Proposed (BDT) (2)	Total (BDT) (1+2)	
Present Item				
Computer 02 Printer 02 Photocopier (Toshiba 223) 01 Camera (Digital) Laminating Machine I.P.S Furniture with light stand of Studio Advance	60000 20000 80000 40000 5000 30000 45000 50000	350000		
Paper for photo copier, ink for printer& photocopier Proposed Item Digital Camera –Nikon (DSLR) 01 60000 Umbrella- 40000	20000		1500000	
Stationary items (Paper, ink) 50000 Total Investment		350000	150000	500000

INFO ON EXISTING BUSINESS OPERATIONS

Doubloulous	Existing Business (BDT)						
Particulars Particulars Particulars	Daily	Monthly	Yearly				
Sales (A)	1500	45000	540000				
Less: Cost of sales (B)	300	9000	144000				
Gross Profit (C) [C=(A-B)]	1200	36000	576000				
Less: Operating Costs							
Electricity bill		1500	18000				
Shop Rent		1300	15600				
Computer, printer, camera & Photocopy							
Machine Servicing		1000	12000				
Mobile		500	6000				
Present salary -own		8000	96000				
Entertainment		400	4800				
Fee+ others		200	2400				
Non Cash Item:							
Depreciation							
Expenses(235000*20%&45000*10%)		4300	51600				
Total Operating Cost (D)		17200	206400				
Net Profit (C-D):		18800	225600				

FINANCIAL PROJECTION OF NU BUSINESS PLAN

	Year 1 (BDT)		Year 2 (BDT)			Year 3 (BDT)			
Particulars	Daily	Monthly	Yearly	Daily	Monthly	Yearly	Daily	Monthly	Yearly
Estimated Sales (A)	2000	60000	720000	2500	75000	900000	3000	90000	1080000
Less: cost of sales (B)	400	12000	144000	500	15000	180000	600	18000	216000
Gross Profit (C) [C=(A-B)]	1600	48000	576000	2000	60000	720000	2400	72000	864000
Less: Operating Costs									
Electricity bill		2000	24000		2000	24000		2000	24000
Income from Services (computer, print, photo, camera)		1000	12000		1000	12000		1000	12000
Shop Rent		1300	15600		1300	15600			15600
Mobile Bill (SMS & Reporting inclusive)		600	7200		600	7200		600	7200
Proposed Salary- Self		8000	96000		8000	96000		8000	96000
Salary Staff		6000	72000		7000	84000		8000	96000
Entertainment		400	4800		400	4800		400	4800
Others		200	2400		200	2400		200	2400
Non Cash Item:									
Depreciation Expenses(435000*20%&4 5000*10%)		7625	91500		7625	91500		7625	91500
Total Operating Cost (D)		27125	325500		28125	337500		29125	349500
(Net Profit C-D):		20875	250500		31875	382500		42875	514500
Pay back	60000	_		60000	_		60000	-	
Retained money	190500			322500			454500	1	

CASH FLOW PROJECTION ON BUSINESS PLAN

(REC. & PAY,)

SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3(BDT)
1.0	Cash Inflow			
1.1	Investment Infusion by Investor	150000		
1.2	Net Profit	250500	382500	514500
1.3	Depreciation (Non cash item)	91500	91500	91500
1.4	Opening Balance of Cash Surplus		282000	696000
	Total Cash Inflow	492000	756000	1302000
2.0	Cash Outflow			
2.1	Purchase of Product	150000		
2.2	Payment of GB Loan			
2.3	Investment Pay Back (Including Ownership Tr. Fee)	60000	60000	60000
	Total Cash Outflow	210000	60000	60000
3.0	Net Cash Surplus	282000	696000	1242000

SWOT ANALYSIS

Strength

- ✓ Long standing relationship with Grameen.
- √ Well Known business man in locality.
- ✓ Provide quality products and services.
- ✓ Experience.

WEAKNESS

- ✓ Less stock.
- ✓ Increase products price.
- **✓** Other competitors

OPPORTUNITIES

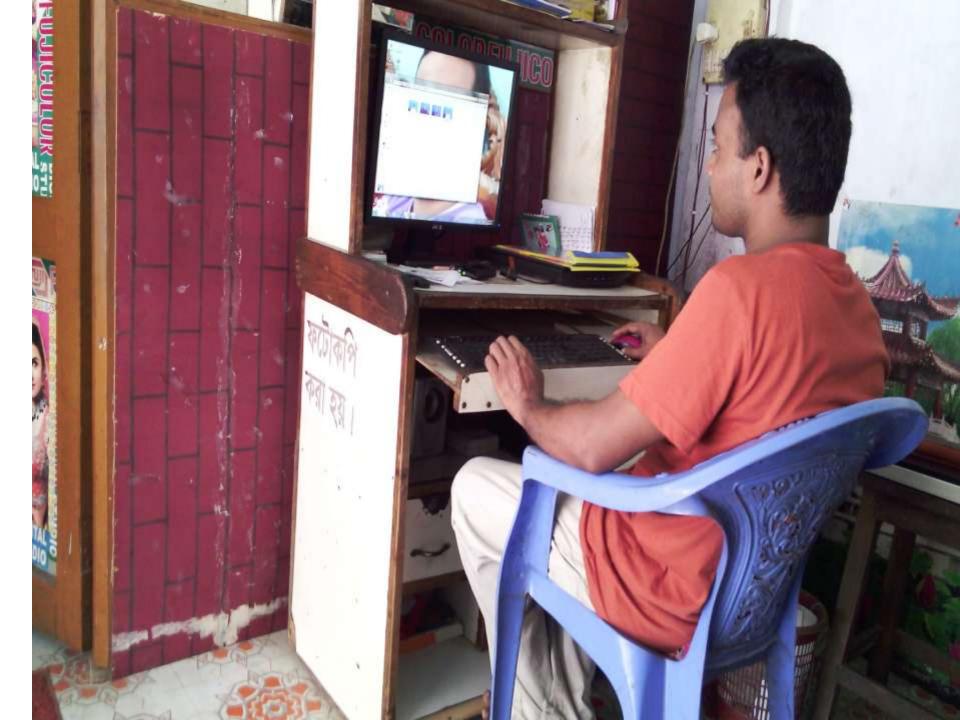
- ✓ Huge demand from locality.
- ✓ Central point of market .

$\mathbf{T}_{\mathsf{HREATS}}$

- ✓ Load shading.
- ✓ Fire
- ✓ Political Unrest.

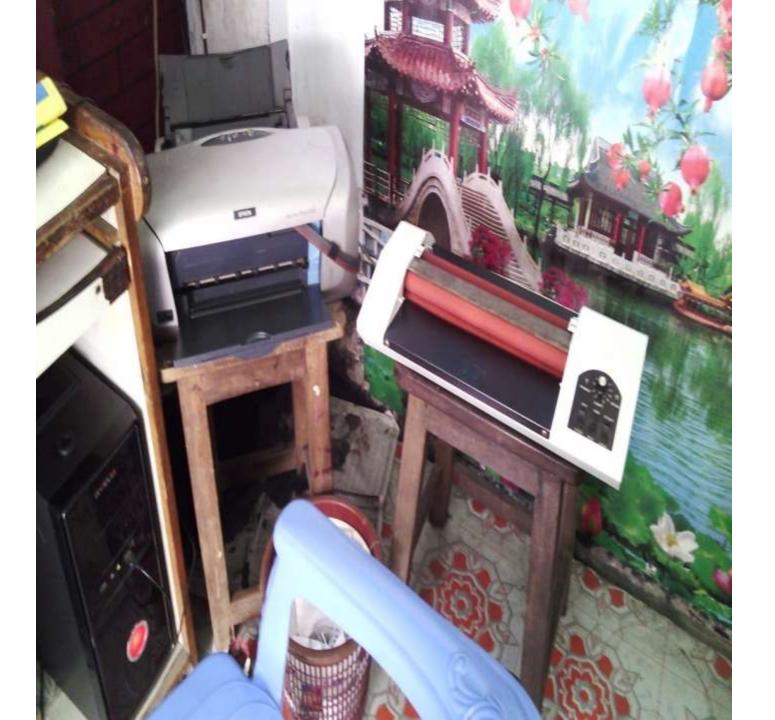




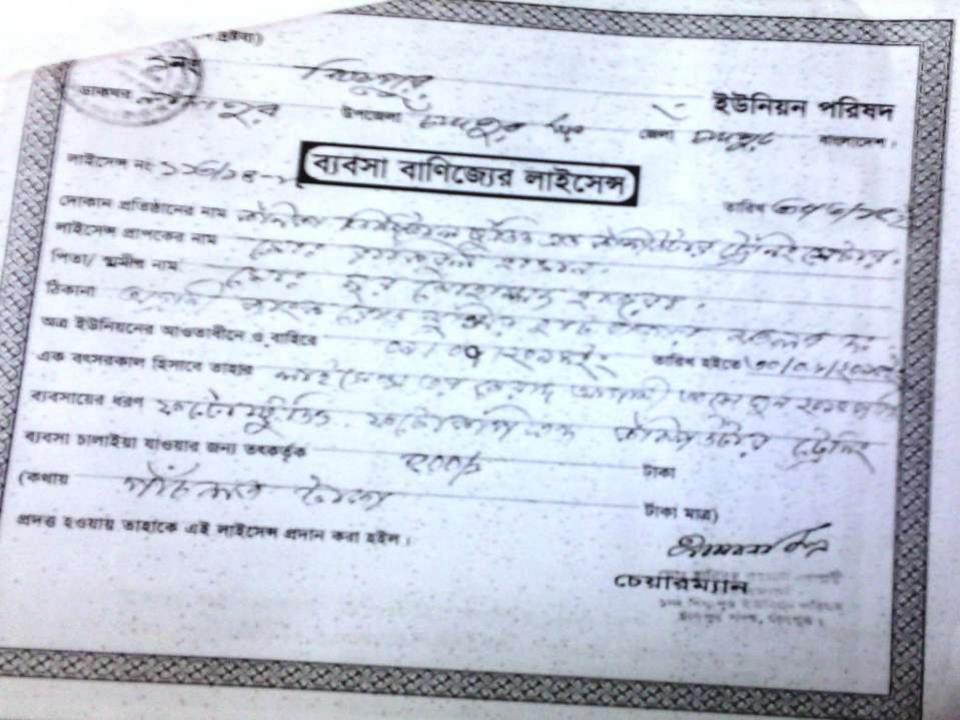


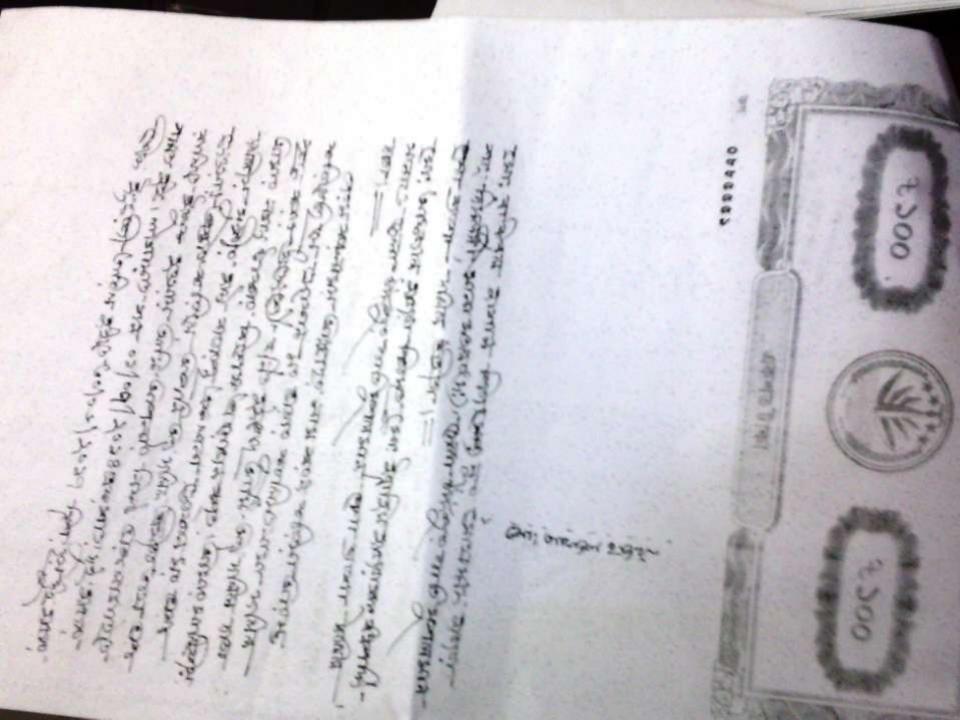












GT's 16th Internal Design Lab on August 31, 2015 at GT

For Further Information
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