Proposed NU Business Name: FARIDA GENERAL STORE



Project identification and prepared by: Shahab Uddin, Ashulia Unit, Dhaka

Project verified by: MD. Rofiqul Islam



Samajik Byabosha Ltd.

Brief Bio of The Proposed Nobin Udyokta			
:	MD. RAJIB HOSSAIN (RAJU)		
:	10-12-1992 (23 Years)		
:	Class Eight		
:	Unmarried		
:	N/A		
:	1 Brother 1 Sister		
:	Vill: Kheyaghat, P.O: Birulia, P.S: Savar, Dist: Dhaka		
	Mother Father ROKEYA BEGUM ROKEYA BEGUM Eklash Uddin Branch: Burulia, Centre # 06(Female), Member ID: 1091, Group No: 05 Member since: 17-03-2002 <i>(13 Years)</i> First Ioan: 5,000 taka.		
	Existing Loan: Nil, Outstanding loan: Nil N/A		
•	N/A No		
	No No		
	:		

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	Five years experience in running business.
Training Info	:	He has no training
Other Own/Family Sources of Income	:	House rent
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01984-712623
Mother's Contact No.	:	01869-215896
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Ashulia Unit, Dhaka

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

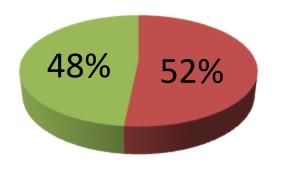
ROKEYA BEGUM joined Grameen Bank since 13 years ago. At first she took 5,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business and home development.

Proposed Nobin Udyokta Business Info				
Business Name	:	FARIDA GENERAL STORE		
Location	:	Ashulia, Dakshinpara, Ashulia, Dhaka		
Total Investment in BDT	:	BDT 3,10,000		
Financing	:	Self BDT 1,60,000(from existing business) 52% Required Investment BDT 1,50,000(as equity) 48%		
Present salary/drawings from business (estimates)	•	BDT 5,000		
Proposed Salary	:	BDT 5,000		
Size of shop	:	12 ft x 12 ft= 144 square ft		
Security of the shop	:	-		
Implementation	:	 The business is planned to be scaled up by investment in existing goods like; Rice, Flour, Potato, Bran, Soya bin, Onion, Salt, Chili, Soap, Cosmetics, Soft Drinks, Coil, Biscuit, Chanachur, etc. Average 15% gain on sales. The business is operating by entrepreneur. Existing no employee. After getting equity fund one employee will be appointed The shop is rented. Collects goods from Ashulia Bazaar, Dhaka. Agreed grace period is 4 months. 		

Existing Business (BDT)				
Particular	Daily	Monthly	Yearly	
Revenue (sales)				
Various goods	3,500	105,000	1,260,000	
Flexi-load	81	2,430	29,160	
Total Sales (A)	3,581	107,430	1,289,160	
Less. Variable Expense				
Various goods	2,975	89,250	1,071,000	
Total variable Expense (B)	2,975	89,250	1,071,000	
Contribution Margin (CM) [C=(A-B)	606	18,180	218,160	
Less. Fixed Expense				
Rent		3,000	36,000	
Electricity bill		500	6,000	
Mobile Bill		500	6,000	
Transportation		1,500	18,000	
Salary (self)		5,000	60,000	
Entertainment		300	3,600	
Total fixed Cost (D)		10,800	129,600	
Net Profit (E) [C-D)		7,380	88,560	

Investment Breakdown					
Particulars	Existing	Proposed	Proposed Total		
Rice (2 bag x 3,700)	3,400	42,000	45,400		
Pulse (20 x 100)	2,000	2,000	4,000		
Oil (80 liter x 90)	7,200	5,000	12,200		
Sugar, Flour	2,000	1,000	3,000		
Cosmetics	25,000	20,000	45,000		
Biscuit	10,000	5,000	15,000		
Ice-cream & Milk	20,000	10,000	30,000		
Soft drinks	8,000	10,000	18,000		
Spice	20,000	5,000	25,000		
Chocolate, Chips, Coil, Egg, Salt, etc	12,400	40,000	52,400		
Fridge	30,000	-	30,000		
Flexi-load	20,000	10,000	30,000		
Total	1,60,000	1,50,000	3,10,000		

Source of Finance



- Entrepreneur's Contribution 160,000
- Investor's Investment 150,000
- Total 310,000

Financial Projection (BDT)				
Particular	Daily	Monthly	1st Year	2nd Year
Revenue (sales)				
Various goods	6,000	180,000	2,160,000	2,268,000
Flexi-load	108	3,240	38,880	40,824
Total Sales (A)	6,108	183,240	2,198,880	2,308,824
Less. Variable Expense				
Various goods	5,100	153,000	1,836,000	1,927,800
Total variable Expense (B)	5,100	153,000	1,836,000	1,927,800
Contribution Margin (CM) [C=(A-B)	1,008	30,240	362,880	381,024
Less. Fixed Expense				
Rent		3,000	36,000	36,000
Electricity bill		500	6,000	6,500
Mobile Bill		600	7,200	8,000
Transportation		2,000	24,000	26,000
Salary (self)		5,000	60,000	60,000
Salary (staff)		2,500	30,000	30,000
Entertainment		300	3,600	4,000
Non Cash Item				
Depreciation		500	6,000	6,000
Total Fixed Cost		14,400	172,800	176,500
Net Profit (E) [C-D)		15,840	190,080	204,524
Investment Payback			90,000	90,000

Cash flow projection on business plan (rec. & Pay)

<i>SI #</i>	Particulars	Year 1 (BDT)	Year 2 (BDT)
1	Cash Inflow		
1.1	Investment Infusion by Investor	150,000	
1.2	Net Profit	190,080	204,524
1.3	Depreciation (Non cash item)	6,000	6,000
1.4	Opening Balance of Cash Surplus		106,080
	Total Cash Inflow	346,080	316,604
2	Cash Outflow		
2.1	Purchase of Product	150,000	
2.2	Payment of GB Loan		
	Investment Pay Back (Including		
2.3	Ownership Tr. Fee)	90,000	90,000
	Total Cash Outflow	240,000	90,000
3	Net Cash Surplus	106,080	226,604



Strength **W**_{EAKNESS} Lack of Capital/Investment Employment: Self: 01 Family:0 Others:01 Experience & Skill: 05 Years Quality goods & services; Skill and experience; THREATS **PPORTUNITIES** Theft Huge demand in the community Fire Location of shop; Political unrest Regular customers;

Pictures









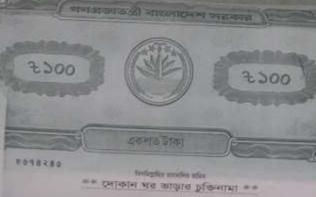








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STATE WINT-OR

FAMILY PICTURE

