#### Proposed NU Business Name: MAKKA MADINA FARNITURE



Project identification and prepared by: Md. Shirajul Islam, Dhigor Unit, Tangail

Project verified by: Md Mizanur Rahman Patwary



Brief Bio of The Proposed Nobin Udyokta				
Name	:	MD. NASIR UDDIN		
Age	:	01-12-1989 (26 Years)		
Education, till to date	:	Class Five		
Marital status	:	Single		
Children	:	No		
No. of siblings:	:	1 Brothers &1 Sister		
Address	:	Vill: Chandoshi , P.O: Ghatail, P.S: Ghatail, Dist: Tangail		
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father  MOST. ROMACHA BEGUM  MD. NURUL ISLAM  Branch: Ghatail, Centre # 26(Male),  Member ID: 3553, Group No: 03  Member since: 12-06-1987 (28 Years)  First loan: 2,500 taka.		
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: : :	Existing Loan: BDT 35,000 Outstanding loan: BDT 22,000 Father No No No		

### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	Nine years experience in running business.
Training Info	:	He has Four years training.
Other Own/Family Sources of Income	:	Father's income (Agriculture)
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01620-793703
Mother's Contact No.	:	01738-294610
NU Project Source/Reference	•	Grameen Shakti Samajik Byabosha Ltd. Dhigor Unit, Tangail

### BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

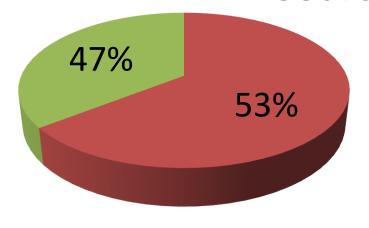
Md. Nurul islam joined Grameen Bank since 28 years ago. At first he took 2,500 taka loan from Grameen Bank. he gradually took loan from GB. Utilize loan in his tea stall and son's business.

Proposed Nobin Udyokta Business Info			
Business Name	:	MD. NASIR UDDIN	
Location	:	Jhorka Bazer, Ghatail, Tangail.	
Total Investment in BDT	:	BDT 3,20,000	
Financing	:	Self BDT 1,70,000(from existing business) 53%	
		Required Investment BDT 1,50,000(as equity) 47%	
Present salary/drawings from business (estimates)	:	BDT 5,000	
Proposed Salary	:	BDT 5,000	
Size of shop	:	25ft x 12 ft= 300 square ft	
Security		10,000	
Implementation	:	<ul> <li>The business is planned to be scaled up by investment in existing goods like; Sami box bedstead, Box bedstead, wall showcase, dressing table, ware drove, chair, etc.</li> <li>Average 35% gain on Sale.</li> <li>The business is operating by entrepreneur. Existing Three employee.</li> <li>After getting equity, one employee will be appointed</li> <li>The shop is rented.</li> <li>Collects goods from Markai, Modhupur, Ghatail.</li> <li>Agreed grace period is 4 months.</li> </ul>	

Existing Business (BDT)					
Particular	Daily	Monthly	Yearly		
Revenue (sales)					
Sami box bedstead, Box bedstead, wall showcase, dressing					
table, ware drove, chair , etc.		1,00,000	12,00,000		
Total Sales (A)		1,00,000	12,00,000		
Less. Variable Expense					
Sami box bedstead, Box bedstead, wall showcase, dressing					
table, ware drove, chair , etc.		65,000	7,80,000		
Total variable Expense (B)		65,000	7,80,000		
Contribution Margin (CM) [C=(A-B)		35,000	4,20,000		
Less. Fixed Expense					
Rent		1,500	18,000		
Electricity Bill		400	4,800		
Mobile Bill		400	4,800		
Transportation		1,500	18,000		
Entertainment		300	3,600		
Salary (Self)		5,000	60,000		
Salary (Staff)		18,000	2,16,000		
Others		100	1,200		
Total fixed Cost (D)		27,200	3,26,400		
Net Profit (E) [C-D)		7,800	93,600		

Investment Breakdown						
Particulars	Existing	Proposed	Proposed Total			
Box Bedstead (2p x15000tk)	30,000	-	30,000			
Wall Socase(2p x25000 tk)	50,000	-	50,000			
Dressing table1(p x15000 tk)	15,000	-	15,000			
Ware drove(2p x 10000tk)	20,000	-	20,000			
Chair(4p x 1000tk)	4,000	-	4,000			
Akashmoni(300cft x 800tk)	24,000	80,000	10,4000			
Khatal (20cft x 1000tk)	20,000	50,000	70,000			
Mahogony(2cft x 1000tk)	2,000	20,000	22,000			
Others	5,000	-	5,000			
Total	1,70,000	150,000	3,20,000			

### **Source of Finance**





Entrepreneur Contribution: 1,70,000



Investor Investment: 1,50,000



Total Investment: 3,20,000

Financial Projection (BDT)					
Particular	Monthly	1st Year	2nd Year	3 <sup>rd</sup> Year	
Revenue (sales)					
Sami box bedstead, Box bedstead, wall showcase, dressing table, ware drove, chair, etc.	1,30,000	1,56,0000	1,638,000	17,19,900	
Total Sales (A)					
Less. Variable Expense					
Sami box bedstead, Box bedstead, wall showcase, dressing table, ware drove, chair, etc.	84,500	1,014,000	1,064,700	1,117,935	
Total variable Expense (B)					
Contribution Margin (CM) [C=(A-B)	45,500	5,46,000	5,73,300	6,01,965	
Less. Fixed Expense					
Rent	1,500	18,000	18,000	18,000	
Electricity Bill	400	4,800	5,000	5,200	
Mobile Bill	550	6,600	6,600	6,600	
Transportation	2,000	24,000	24,500	25,000	
Entertainment	300	3,600	3,600	3,600	
Salary (Self)	5,000	60,000	60,000	60,000	
Salary (staff)	21,000	2,52,000	2,52,000	2,52,000	
Others	100	1,200	1,200	1,200	
Total Fixed Cost	30,850	3,70,200	3,70,900	3,71,600	
Net Profit (E) [C-D)	14,650	1,75,800	2,02,400	2,30,365	
Investment Payback		60,000	60,000	60,000	

## Cash flow projection on business plan (rec. & Pay)

		Year 1	Year 2	Year 3
SI#	Particulars	(BDT)	(BDT)	(BDT)
1	Cash Inflow			
1.1	Investment Infusion by Investor	150,000		
1.2	Net Profit	175,800	202,400	230,365
1.3	Depreciation (Non cash item)	-	1	
1.4	Opening Balance of Cash Surplus	-	93,800	236,200
	Total Cash Inflow	325,800	296,200	466,565
2	Cash Outflow			
2.1	Purchase of Product	150,000		
2.2	Payment of GB Loan	22,000		
	Investment Pay Back (Including			
2.3	Ownership Tr. Fee)	60,000	60,000	60,000
	Total Cash Outflow	232,000	60,000	60,000
3	Net Cash Surplus	93,800	236,200	406,565

### SWOT ANALYSIS

# Strength

Employment: Self: 01 Family:0 Others:4

Experience & Skill: 9 Years Quality goods & services;

Skill and experience;

# WEAKNESS

Lack of Capital/Investment

# **O**PPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

### THREATS

Theft

Fire

Political unrest

# Pictures









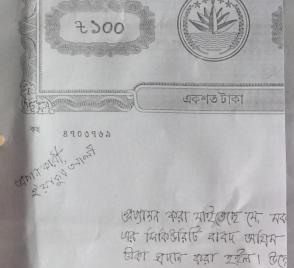




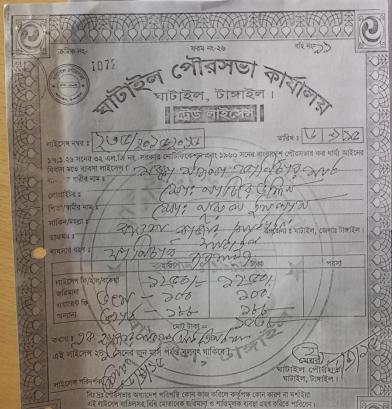








वर्गावत जार प्राफ अध्य रखा TOTTET Y None!



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अणासम क्या मार्थिएह, मदका मिपून कानिकाय मार्थ पत्र मिकिअविषि शया अविष ५०००/= (किन काम्राज) रीको अमान यूना एट्ल। अल्या स, यून निम्न नेता वहात्र अर्ग क्षेक छार्म वादा रहेल । मार्च मानिक छाड़ी ) ८००६ (अपनेपाक) झाका प्राप्त ।

सिम किर देश के निया किर किर में किर के रण्या रहेला।

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ता (याः व्यामवार प्रदेश लामवार





· Name: MD. NASIR UDDIN মাতা: মোছাঃ রমেচা বেগম Date of Birth: 01 Dec 1989

ID NO: 9322802538239

এই কার্ডটি গণপ্রজাতখ্রী বাংলাদেশ সরকারের সম্পত্তি। কার্ডটি ব্যবহারকারী বাতীত অন্য কোবাও পাওয়া গেলে নিকটছ পোট অফিনে অমা দেয়ার অন্য অনুরোধ করা হলো। ঠিকানা: চান্দশী দক্ষিন, ডাক্যর: খাটাইল - ১৯৮০, খাটাইল পৌরস্ভা, ঘটিইল, টালাইল

## **FAMILY PICTURE**

