Proposed NU Business Name: ALIF ENGINEERING WORKSHOP



Project identification and prepared by: MD. Sirajul Islam Dhigor Unit, Tangail

Project verified by: Md Mizanur Rahman Patwary



| Brief Bio of The Proposed Nobin Udyokta | | | | |
|---|-------|---|--|--|
| Name | : | MD. NURUL ISLAM | | |
| Age | : | 05-04-1985 (30 Years) | | |
| Education, till to date | : | Class Eight | | |
| Marital status | •• | Married | | |
| Children | • | 1 Son, 1 Daughter | | |
| No. of siblings: | : | 3 Brothers 2 Sisters | | |
| Address | : | Vill: Koidola, P.O: Karimpur, P.S: Ghatail, Dist: Tangail | | |
| Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info | : : : | Mother Father MOST. BIMOLA BEGUM MD. JONAB ALI Branch: Jamuria Ghatail, Centre # 14(Male), Member ID: 1416 Group No: 01 Member since: 29-09-1997 (18 Years) First loan: 5,000 taka. | | |
| Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc | : : : | Existing Loan: BDT 10,000, Outstanding loan: BDT 8,460 Father No No No | | |

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

| Present Occupation(Besides own business, i.e., persuading further studies, other business etc.) | : | Nil |
|---|---|---|
| Business Experiences and | : | Ten years experience in running business. |
| Training Info | : | He has four years training. |
| Other Own/Family Sources of Income | : | Grocery shop |
| Other Own/Family Sources of Liabilities | : | None |
| Entrepreneur Contact No. | : | 01743-308206 |
| Mother's Contact No. | : | 01751-595781 |
| NU Project Source/Reference | : | Grameen Shakti Samajik Byabosha Ltd. Dhigor Unit, Tangail |

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

MD. JONAB ALI joined Grameen Bank since 18 years ago. At first he took 500 taka loan from Grameen Bank. He gradually took loan from GB. Utilize loan in grocery shop.

| Proposed Nobin Udyokta Business Info | | | |
|---|--------------|--|--|
| Business Name | | ALIF ENGINEERING WORKSHOP | |
| Location | <u>:</u> | Nondon ghati bazaar, Ghatail, Tangail. | |
| Total Investment in BDT | : | BDT 1,97,500 | |
| Financing | : | Self BDT 97,500(from existing business) 49% Required Investment BDT 1,00,000(as equity) 51% | |
| Present salary/drawings from business (estimates) | : | BDT 5,000 | |
| Proposed Salary | [: ' | BDT 5,000 | |
| Size of shop | [:] | 25 ft x 12 ft= 300 square ft | |
| Security of the shop | : | BDT 25,000 | |
| Implementation | : | Manufacturer of steel furniture like; Window grill, Door, Showcase, Almirah etc. Average 35% gain on sales. The business is operating by entrepreneur. Existing one employee. After getting equity fund one employee will appointed. The shop is rented. Collects goods from Elenga, Ghatail. Agreed grace period is 4 months. | |

| Existing Business (BDT) | | | |
|-----------------------------------|---------|---------|--|
| Particular | Monthly | Yearly | |
| Revenue (sales) | | | |
| Furniture | 60,000 | 720,000 | |
| Total Sales (A) | 60,000 | 720,000 | |
| Less. Variable Expense | | | |
| Steel & Others | 39,000 | 468,000 | |
| Total variable Expense (B) | 39,000 | 468,000 | |
| Contribution Margin (CM) [C=(A-B) | 21,000 | 252,000 | |
| Less. Fixed Expense | | | |
| Rent | 1,000 | 12,000 | |
| Electricity bill | 2,000 | 24,000 | |
| Mobile Bill | 300 | 3,600 | |
| Salary (self) | 5,000 | 60,000 | |
| Salary (Staff) | 4,000 | 48,000 | |
| Entertainment | 300 | 3,600 | |
| Transportation | 1,000 | 12,000 | |
| Others | 100 | 1,200 | |
| Total Fixed Cost | 13,700 | 164,400 | |
| Net Profit (E) [C-D) | 7,300 | 87,600 | |

| Investment Breakdown | | | | |
|--------------------------|----------|----------|----------------|--|
| Particulars | Existing | Proposed | Proposed Total | |
| Steel Door (2 x 5000) | 10,000 | - | 80,000 | |
| Shutter (7 x 3500) | 24,500 | - | | |
| Rack (2 x 3000) | 6,000 | - | 1,12,000 | |
| Angle, Pati, 140kg x 45) | 6,300 | 45,000 | 51,300 | |
| Square bar (100 x 52) | 5,200 | 20,800 | 26,000 | |
| Sheet (150kg x 70) | 10,500 | 28,000 | 38,500 | |
| Drill Machine (1) | 15,000 | - | 1,500 | |
| Wielding Machine (1) | 20,000 | - | 900 | |
| Steel (rod) (124 x 50) | - | 6,200 | 7,200 | |
| Total | 97,500 | 1,00,000 | 1,97,500 | |

Source of Finance



| Financial Projection (BDT) | | | | |
|-----------------------------------|---------|-----------|-----------|--|
| Particular | Monthly | 1st Year | 2nd Year | |
| Revenue (sales) | | | | |
| Furniture | 90,000 | 1,080,000 | 1,134,000 | |
| Total Sales (A) | 90,000 | 1,080,000 | 1,134,000 | |
| Less. Variable Expense | | | | |
| Steel & Others | 58,500 | 702,000 | 737,100 | |
| Total variable Expense (B) | 58,500 | 702,000 | 737,100 | |
| Contribution Margin (CM) [C=(A-B) | 31,500 | 378,000 | 396,900 | |
| Less. Fixed Expense | | | | |
| Rent | 1,000 | 12,000 | 12,000 | |
| Electricity bill | 2,500 | 30,000 | 31,000 | |
| Mobile Bill | 400 | 4,800 | 5,500 | |
| Salary (self) | 5,000 | 60,000 | 60,000 | |
| Salary (Staff) | 7,000 | 84,000 | 84,000 | |
| Entertainment | 300 | 3,600 | 4,000 | |
| Transportation | 1,500 | 18,000 | 20,000 | |
| Others | 100 | 1,200 | 1,500 | |
| Non Cashi Item | | | | |
| Depreciation | 583 | 7,000 | 7,000 | |
| Total Fixed Cost | 18,383 | 220,600 | 225,000 | |
| Net Profit (E) [C-D) | 13,117 | 157,400 | 171,900 | |
| Investment Payback | | 60,000 | 60,000 | |

Cash flow projection on business plan (rec. & Pay)

| SI# | Particulars | Year 1 (BDT) | Year 2 (BDT) |
|-----|--|--------------|--------------|
| 1 | Cash Inflow | | |
| 1.1 | Investment Infusion by Investor | 100,000 | |
| 1.2 | Net Profit | 157,400 | 171,900 |
| 1.3 | Depreciation (Non cash item) | 7,000 | 7,000 |
| 1.4 | Opening Balance of Cash Surplus | | 104,400 |
| | Total Cash Inflow | 264,400 | 283,300 |
| 2 | Cash Outflow | | |
| 2.1 | Purchase of Product | 100,000 | |
| 2.2 | Payment of GB Loan | | |
| | Investment Pay Back (Including Ownership Tr. | | |
| 2.3 | Fee) | 60,000 | 60,000 |
| | Total Cash Outflow | 160,000 | 60,000 |
| 3 | Net Cash Surplus | 104,400 | 223,300 |

SWOT ANALYSIS

Strength

Employment: Self: 01 Family:0 Others:02

Experience & Skill: 10 Years

Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

THREATS

Theft

Fire

Political unrest

Pictures















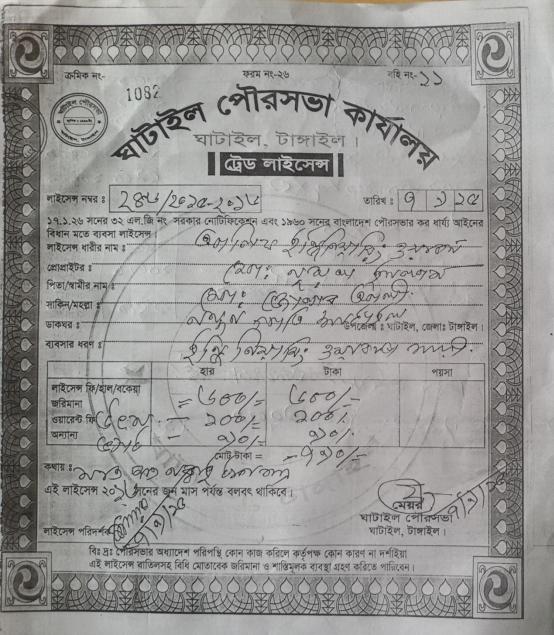












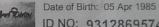


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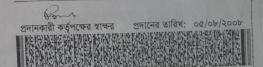
নাম: মোঃ নুরুল ইসলাম Name: MD. NURUL ISLAM

পিতা: মোঃ জনাব আলী মাতা: মোছাঃ বিমলা বেগম



ID NO: 9312869574719

এই কার্ডটি গণপ্রজাতন্ত্রী বাংলাদেশ সরকারের সম্পত্তি। কার্ডটি ব্যবহারকারী ব্যতীত অন্য কোথাও পাওয়া গেলে নিকটস্থ পোষ্ট অফিসে জমা দেয়ার জন্য অনুরোধ করা হলো। ঠকানা: গ্রাম/রাস্তা: কৈডলা, কৈডলা, ডাকঘর: করিমপুর - ৩৩০০, ঘটাইল, টাঙ্গাইল



FAMILY PICTURE

