

Grameen Telecom Trust Building Social Business Proposed NU Business Name: Munni art



BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA

Name and address	:	Md. Mahfuzur Rahman Vill: Sarker para, Union: Rumna, Post: Chilmari, Upazila: Chilmari, District: Kurigram.
Age	:	28 Years
Marital status	:	Married
Children	:	2(two) sons
No. of siblings:	:	1(one) brother and 1(one) sister
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info Further Information: (v) Who pays GB loan installment (vi) Mobile lady		Mother Father Mst. Golbanu Md. Mahbubur Rahman Branch: Thanahat Chilmari, Centre # 22/mo, Loan no.: 7133, Member since: March15 ,1986, First loan: Tk. 1,500. Existing loan: 16,000, Outstanding: 15,022. Father No
(vii) Grameen Education Loan (viii) Any other loan like GCCN, GKF etc. (ix) Others	:	Nil Nil Nil
Education, till to date	:	SSC

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., pursuing further studies, other business etc.)	:	Nil
Business Experiences and Training Info (years of experience, if s/he received any on- hand training, formal training, working experience as an apprentice etc.)	:	10 (ten) years working experience and 3 (three) years experience in this business, started the business with BDT 500 (five hundred). He has on hand training.
Other Own/Family Sources of Income	:	Father's income from Rickshaw driving and agriculture.
Other Own/Family Sources of Liabilities	:	Nil
NU's contact number	:	01923362567
NU's national ID number	•	4910959536088
NU Project Source/Reference	•	Grameen Telecom Trust

BRIEF HISTORY OF GB LOAN UTILIZATION BY FAMILY

- Mst. Gulbanu is a GB member since March 15, 1986, at first she took GB loan BDT 1,500 (one thousand five hundred)
- Gradually she took GB loan several times and utilized it for purchasing 2 bigha land, cultivation, household purpose and assisting her husband to purchase a Rickshaw.

Finally, GB loan helped her to improve her economic condition and livelihood.

PROPOSED NOBIN UDYOKTA BUSINESS INFO

Business Name	:	Munni Art
Address/ Location	:	Thanahat Bazar, Chilmari, Kurigram
Business Category	:	Crafts
Total Investment in BDT	:	BDT 93,000
Financing	:	Self BDT 33,000 (from existing business) Required Investment BDT 60,000 (as equity)
Present salary/drawings from business	:	BDT 6,000 (six thousand)
Proposed Salary	:	BDT 7,000 (seven thousand)
Proposed Business Implementation Plan (i) % of present gross profit margin (ii) Estimated % of proposed gross profit margin (iii) In future risk mgt. plan (from fire, disaster etc.)	:	(i) On an average 60% (ii) On an average 60%

INFO ON EXISTING BUSINESS OPERATIONS

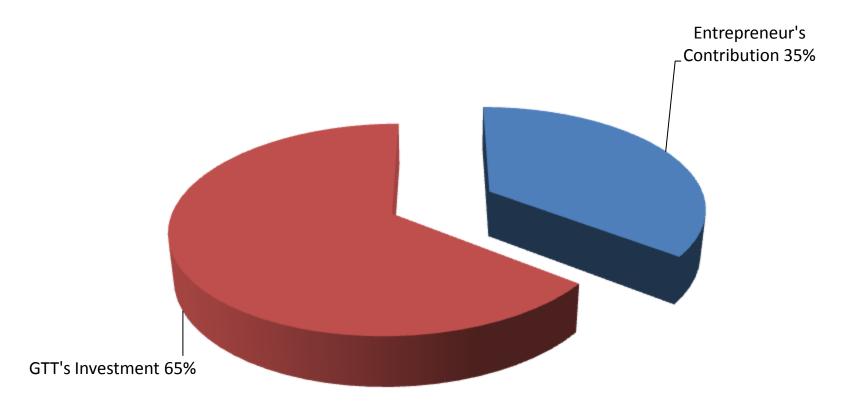
Doutionland		EB (BDT)				
Particulars	Daily	Monthly	Yearly			
Income from Products (A)	600	15,600	187,200			
Less: Cost of Sales: (B)	240	6,240	74,880			
Gross Profit (C) [C=(A-B)]	360	9,360	112,320			
Less: Operating Cost:						
Shop Rent		400	4,800			
Electricity bill		300	3,600			
Night Guard bill		300	3,600			
Generator bill		210	2,520			
Mobile bill		300	3,600			
Present Salary (self)		6,000	72,000			
Other Cost (Stationary & entertainment etc.)		800	9,600			
Non Cash item						
Depreciation Expenses		110	1,319			
Total Operating Cost (D)		8,420	101,039			
Net Profit (C-D):		940	11,281			

PROPOSED NOBIN UDYOKTA BUSINESS INFO

Particular	Existing Business	Proposed	Total (BDT)		
Existing	Proposed	(BDT)	(BDT)	(601)	
Investment in Product (Banner paint, enamel paint, frame wood etc.)	Banner paint, enamel paint, steel bit, banner cloth, plain sheet etc.	10,000	32,500	42,500	
Investment in Hairdresser mach machine etc.	-	17,500	17,500		
Advance Shop Rent	10,000	-	10,000		
Decoration (fixture and fittings)	13,000	10,000	23,000		
Total Capi	33,000	60,000	93,000		

SOURCE OF FINANCE

- Entrepreneur's Contribution BDT 33,000
- Investor's Investment BDT 60,000
- Total Investment BDT 93,000



FINANCIAL PROJECTION OF NU BUSINESS PLAN

		Year 1 (BDT)			Year 2 (BDT)			Year 3 (BDT)		
Particulars	Daily	Monthly	Yearly	Daily	Monthly	Yearly	Daily	Monthly	Yearly	
Est. Income from Products (A)	800	20,799	249,594	960	24,959	299,513	1,104	28,703	344,439	
Less: Cost of Sale: (B)	320	8,320	99,838	384	9,984	119,805	442	11,481	137,776	
Gross Profit (C) [C=(A-B)]	480	12,480	149,756	576	14,976	179,708	662	17,222	206,664	
Less: Operating Cost:										
Shop Rent		400	4,800		400	4,800		400	4,800	
Electricity bill		350	4,200		400	4,800		450	5,400	
Night Gaurd bill		300	3,600		320	3,840		340	4,080	
Generator bill		210	2,520		230	2,760		250	3,000	
Mobile bill (including SMS & reporting)		600	7,200		650	7,800		700	8,400	
Ownership Transfer Fee		200	2,400		400	4,800		400	4,800	
Proposed Salary (self)		7,000	84,000		8,000	96,000		8,500	102,000	
Other Cost (Stationary & entertainment etc.)		850	10,200		900	10,800		920	11,040	
Non Cash item										
Depreciation Expenses		329	3,944		329	3,944		329	3,944	
Total Operating Cost (D)	_	10,239	122,864	-	11,629	139,544	-	12,289	147,464	
Net Profit (C-D):	-	2,241	26,892	-	3,347	40,164	-	4,933	59,200	
Retained income:			26,892			67,056			126,255	

Note: 1. Agreed Grace Period: Six Months

2. **Investment Payback** Schedule: Quarterly installment including ownership transfer fee from the date of cheque deposited in NU's business account.

CASH FLOW PROJECTION ON BUSINESS PLAN (REC. & PAY.)

SI. No	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1.0	Cash Inflow			
1.1	Investment Infusion by Investor's	60,000	-	_
1.2	Net Profit	29,292	44,964	64,000
1.3	Depreciation Expenses	3,944	3,944	3,944
1.4	Opening Balance of Cash Surplus	-	18,836	38,944
	Total Cash Inflow	93,236	67,744	106,887
2.0	Cash Outflow			
2.1	Purchase Product	60,000	-	-
2.2	Investment Payback including ownership transfer fee	14,400	28,800	28,800
	Total Cash Outflow	74,400	28,800	28,800
3.0	Total Cash Surplus	18,836	38,944	78,087



Strength

☐ Present employment:

Self: 1 Family: 1

Others (beyond family): 0

Future employment: 0

- ☐ Trade License in his own name;
- ☐ Maintains books of record;
- 14 Years working experience.

WEAKNESS

- ☐ Can not supply products as per demand;
- ☐ System loss.

OPPORTUNITIES

- ☐ Location of shop;
- ☐ Fixed customers;
- ☐ The Capital of the entrepreneur will be BDT 159,255 after 3 years excluding payback of investor's money.

THREATS

- ☐ Seasonal Effects;
- ☐ Theft.

Presented at 6th In-house Executive Social Business Design Lab on June 11, 2015 at Grameen Telecom Trust Premises

Thank you

Pictures





দুর্যোগ ব্যবস্থাপনা অধিদপ্তর व्यामी व्यवनीवीसी मिश्कान निमान অর্থ বছর-২০১৪-২০১৫

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ভাড়া চুক্তিনামা সল্পদন থাকি: ২০/০১/২০২৫ই

র্থম প্ত (বর বাশিক)
সেত্র আমূল খালেক ভালেত।
পিতা, মূচ অহাম্মের আলী সত্ততে
ভালতেবকপুর, তালধ্যে, বালাবাহীয়াটি
উপ্তেলা, চিপায়াই, কোনা, কুনিয়াম।

विशेशनक(वर्षणा)

মের মারাকুলার প্রথমন (হুগালজার) বিশ্বা: মোঃ মহুবর রহমান থাম: কুলাক্ষরালা, ভাকারত ভিলানারী উল্লেখ্যনা: ভিলানারী (রালা: কুরিয়ামা

এই মার্ম আমি প্রদান পাল (খন মালিক) আন্না চুকি নামা নুপপানৰ কর্মিত যে, চিনামানী উপজেলাছ বালাহাট নাজাবের বনি মোটে আমার দোকাল গর বাবে দৈয়া ১২ কুট ক্ষম ও কুট। লোকন গরটি কারা পেনারার নিজাত নিগে বিজ্ঞান পাল (জ্ঞানিমা) কথান মৌ মাহানুকার ব্যবাস (প্রোক্তরণ) কান্ত প্রহণে আমার প্রকাশ করেল। উত্তয়ের মহার নিয়োক কর্মপানের সন্তুপে আসোচনা কর্মিপানেনা বাহাপেক ৩০০০না- (মিশ বাহাবে নিকা) ভামানেকে তুলি সম্পান্তরক ক্ষরিশ মাত্র এই মেয়াপে কান্ত্রযুগি সম্পানন করিলায়। পার্কসমূহ ও সোকানের ভামিনা নিয়ে প্রশান হক।

কি মোন্তৰ সৰুক ভাৰাইটিক সংশ্যা টিনসের সেকস । পূর্ণে বাংলাটি ইউনিয়ন কয় ও সেবা কেন্দ্র, পশ্চিমে সুৰক ভানাইটিক পৌন, নাজনা নাকা কয়া উভানে কালা যামনা : সম্পা ১২ কুটি এড ৭ কুট

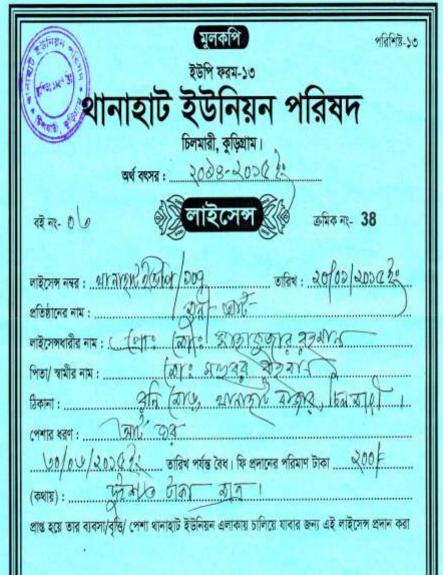
enforce:

- প্রতি মাসের ২০ প্রতিক্রর মধ্যে মাসিক ৪০০/- (চারশত্র) টাকা হিসেবে ভারা পরিশের করতে হবে
- a. ভিজ লায়িকে বিদ্যাৎ সংখ্যোগ ও বিদ্য পরিপোধ করতে হবে।
- कामार यह प्रदिश्वत क्रमारण ३ प्राप्त गृहर्त क्षयत गणाक वर्गद्वत करात क्षत.
- র, মাদিক লায়া পরিখেবে বার্থ হলে ছিয়ীয় পাকের জার্মানত হতে লাভা পরিখ্যের করা হবে।
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- ছুভিত মোল পেতাত্তে উচ্চত পদ্দেব অপোননাক্রমে ছুভি নবাচন বিশ্বর ক্রানান্তক পূর্ব টাকা একবালে পরিসোধে প্রথমপঞ্চ করে কাককে।

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