#### Proposed NU Business Name: TAZIM SWEATER



Project identification and prepared by: Kajem Uddin, Bashon Unit, Gazipur

Project verified by: Md Rofiqul Islam



Grameen Shakti Samajik Byabosha Ltd.

Brief Bio of The Proposed Nobin Udyokta				
Name	:	MOHAMMAD SELIM HOSSAIN		
Age	:	01-01-1986 (29 Years)		
Education, till to date	:	SSC		
Marital status	:	Married		
Children	:	1 Son & 1 Daughter		
No. of siblings:	:	3 Brothers		
Address	:	Vill: Tek Kathura, P.O: Salna bazaar, P.S: Gazipur Sadar Dist: Gazipur		
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	::	Mother Father MOST. ROHIMA BEGUM LATE. IDRIS ALI Branch: Bashon Gazipur , Centre # 43 (Female), Member ID: 2982, Group No: 01 Member since: 02-03-1991 <i>(24Years)</i> First Ioan: 3,000 taka.		
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	:	Existing loan: BDT 45,000 Outstanding loan: BDT 8,350 Mother No No No		

## BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	Eighteen years experience in running business.
Training Info	:	He has two years training.
Other Own/Family Sources of Income	:	Mother's income (House Rent)
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01980-503450
Mother Contact No.	:	01980-510210
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Bashon Unit, Gazipur

#### **BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY**

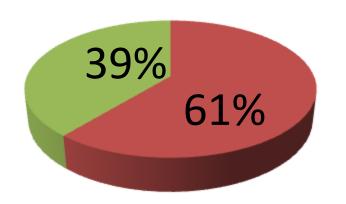
MOST. ROHIMA BEGUM is a member of Grameen Bank since 23 years. At first she took 3,000 taka loan from Grameen Bank. She gradually to0ok loan from GB. Utilize loan in business and home development.

Proposed Nobin Udyokta Business Info				
Business Name	:	TAZIM SWEATER		
Location	:	Shimul Toli road, Middle para, Salna bazaar, Gazipur		
Total Investment in BDT	:	BDT 5,13,000		
Financing	:	Self BDT 3,13,000 (from existing business) 61%		
		Required Investment BDT 2,00,000 (as equity) 39%		
Present salary/drawings from business (estimates)	:	BDT 5,000		
Proposed Salary	:	BDT 5,000		
Size of shop	:	35 ft x 35 ft= 1225 square ft		
Security	:	BDT 2,00,000		
Implementation	:	<ul> <li>Manufacturer of sweater.</li> <li>The business is operating by entrepreneur. Existing five employee.</li> <li>After getting equity fund three employee will be appointed.</li> <li>The shop is rented.</li> <li>Collects goods from Garments and Salna.</li> <li>Agreed grace period is 4 months.</li> </ul>		

Existing Business (BDT)					
Particular	Daily	Monthly	Yearly		
Revenue (sales)					
Sweater (140 x 60pcs)	8,400	252,000	3,024,000		
Total Sales (A)	8,400	252,000	3,024,000		
Less. Variable Expense					
Cloths (100 x 60)	6,000	180,000	2,160,000		
Total variable Expense (B)	6,000	180,000	2,160,000		
Contribution Margin (CM) [C=(A-B)	2,400	72,000	864,000		
Less. Fixed Expense					
Rent		15,000	180,000		
Electricity bill		3,000	36,000		
Mobile Bill		500	6,000		
Transportation		5,000	60,000		
Salary (self)		5,000	60,000		
Salary (staff)		32,000	384,000		
Entertainment		400	4,800		
Guard		200	2,400		
Generator bill		400	4,800		
Total fixed Cost (D)		61,500	738,000		
Net Profit (E) [C-D)		10,500	126,000		

Investment Breakdown					
Particulars	Existing	Proposed	Proposed Total		
Linking Machine (5 x 7,000)	35,000	-	35,000		
Generator (1 x 25,000)	25,000	-	25,000		
Tibin menking (2 x 4000)	8,000	-	8,000		
Thread (500 x 125)	62,500	1,00,000	1,62,500		
Sweater & Cloth (500 x 125)	62,500	1,00,000	1,62,500		
Others instruments	1,20,000	-	1,20,0000		
Total	3,13,000	2,00,000	5,13,000		

## **Source of Finance**



- Entrepreneur's Contribution 313,000
- Investor's Investment 200,000
- Total 513,000

Financial Projection (BDT)						
Particular	Daily	Monthly	1st Year	2nd Year	3rd Year	
Revenue (sales)						
Sweater (140 x 85pcs)	11,900	357,000	4,284,000	4,498,200	4,723,110	
Total Sales (A)	11,900	357,000	4,284,000	4,498,200	4,723,110	
Less. Variable Expense						
Cloths (100 x 85)	8,500	255,000	3,060,000	3,213,000	3,373,650	
Total variable Expense (B)	8,500	255,000	3,060,000	3,213,000	3,373,650	
Contribution Margin (CM) [C=(A-B)	3,400	102,000	1,224,000	1,285,200	1,349,460	
Less. Fixed Expense						
Rent		15,000	180,000	180,000	180,000	
Electricity bill		3,000	36,000	38,000	40,000	
Mobile bill & SMS Monitoring		600	7,200	8,000	8,500	
Transportation		7,000	84,000	86,000	88,000	
Salary (self)		5,000	60,000	60,000	60,000	
Salary (staff)		47,000	564,000	564,000	564,000	
Entertainment		500	6,000	7,000	8,000	
Guard		200	2,400	3,000	3,500	
Generator bill		400	4,800	5,500	6,000	
Non Cash Item						
Depreciation		3,133	37,600	37,600	37,600	
Total Fixed Cost		81,833	982,000	989,100	995,600	
Net Profit (E) [C-D)		20,167	242,000	296,100	353,860	
Investment Payback			80,000	80,000	80,000	

## Cash flow projection on business plan (rec. & Pay)

<b>SI #</b>	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
1.1	Investment Infusion by Investor	200,000		
1.2	Net Profit	242,000	296,100	353,860
1.3	Depreciation (Non cash item)	37,600	37,600	37,600
1.4	Opening Balance of Cash Surplus		199,600	453,300
	Total Cash Inflow	479,600	533,300	844,760
2	Cash Outflow			
2.1	Purchase of Product	200,000		
2.2	Payment of GB Loan			
	Investment Pay Back (Including Ownership Tr. Fee)	80,000	80,000	80,000
	Total Cash Outflow	280,000	80,000	80,000
3	Net Cash Surplus	199,600	453,300	764,760



## Strength **W**<sub>EAKNESS</sub> Lack of Capital/Investment Employment: Self: 01 Family:0 Others:08 Experience & Skill: 18 Years Quality goods & services; Skill and experience; THREATS **PPORTUNITIES** Theft Huge demand in the community Fire Location of shop; Political unrest Regular customers;

Pictures

















Tazim Sweater Linking Trimming and Mending Works inhere সাত্র কন্ট্রোকে কাজ করা হয় of fice:Salna Bazar, ShimuitoliRoad, Meddapara Joydebpur, Gazipur, Cell: 01,834-654872



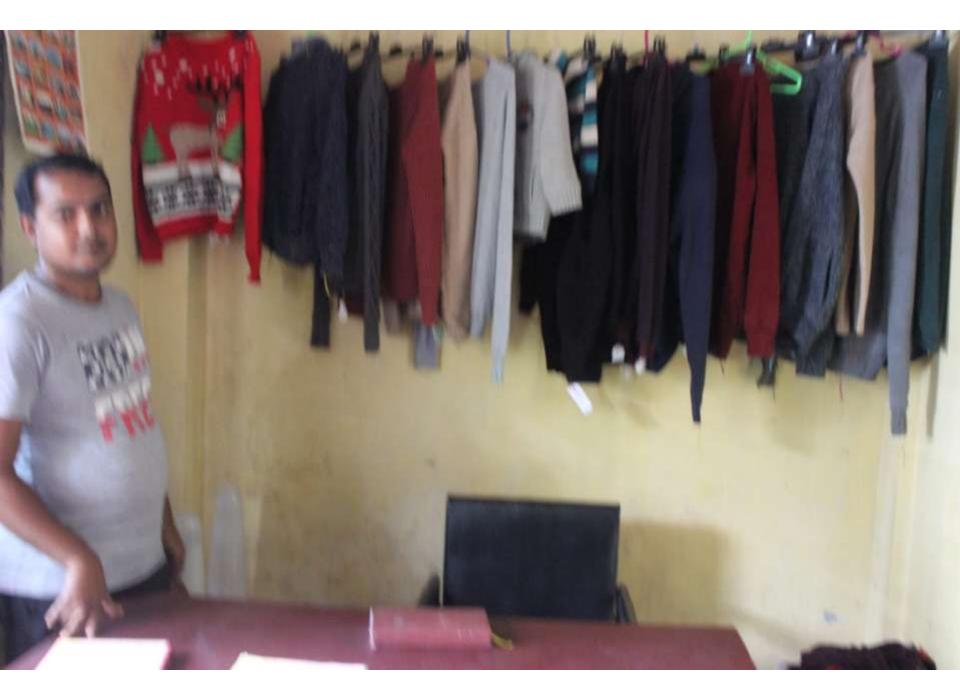














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# **FAMILY PICTURE**

