Proposed NU Business Name: SHAMIM SA MILL



Project identification and prepared by: Md Mozammel Hoq, Jamurkee Unit, Tangail

Project verified by: Md Mizanur Rahman Patwary



Brief Bio of The Proposed Nobin Udyokta					
Name	:	MD SHAMIM			
Age	:	03-08-1980 (35 Years)			
Education, till to date	:	Class Eight			
Marital status	:	Married			
Children	:	1 Son & 1 Daughter			
No. of siblings:	:	2 Brothers			
Address	:	Vill: Korail, P.O: Korail, P.S: Mirjapur, Dist: Tangail			
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father NOYON TARA SAIDUR RAHMAN Branch: Mohera Mirjapur, Centre # 105(Female), Member ID: 9145, Group No: 02 Member since: 26-11-2006 (09 Years) First loan: BDT 5,000			
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: : :	Existing loan: BDT 50,000 Outstanding loan: BDT 22,409 Father No No No			

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	Twelve years experience in running business.
Training Info	:	He has two years training.
Other Own/Family Sources of Income	:	Father's Income (Business)
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01945-759470
Brother Contact No.	:	01744-148333
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Jamurkee Unit, Tangail

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

NOYON TARA joined Grameen Bank since 09years ago . At first she took 5,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info			
Business Name	:	SHAMIM SA MILL	
Location	:	Korail, Tangail.	
Total Investment in BDT	:	BDT 5,30,000	
Financing	:	Self BDT 3,30,000(from existing business) 62% Required Investment BDT 2,00,000(as equity) 38%	
Present salary/drawings from business (estimates)	:	BDT 5,000	
Proposed Salary	:	BDT 5,000	
Size of shop	:	12 ft x 17 ft= 374 square ft	
Implementation	:	 The business is planned to be scaled up by investment in existing wood like; Log, Jack wood, Mango wood, Akasmoni, Eucalyptus etc The business is operating by entrepreneur. Existing one artisans. After getting equity fund one artisans will be appointed. The shop is owned. Collects goods from Dinajpur, Bogra, Panchogor. Agreed grace period is 4 months. 	

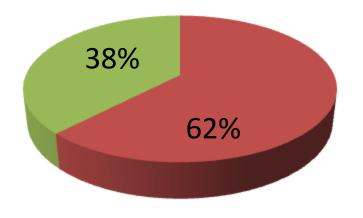
Existing Business (BDT)				
Particular	Monthly	Yearly		
Revenue (sales)				
250 CFT x 650	162,500	1,950,000		
Fire wood	9,000	108,000		
Wood Bran	500	6,000		
Others	1,000	12,000		
Total Sales (A)	173,000	2,076,000		
Less. Variable Expense				
Log	137,500	1,650,000		
Total variable Expense (B)	137,500	1,650,000		
Contribution Margin (CM) [C=(A-B)	35,500	426,000		
Less. Fixed Expense				
Electricity bill	300	3,600		
Mobile Bill	400	4,800		
Salary (self)	5,000	60,000		
Salary (Staff)	12,500	150,000		
Entertainment	1,000	12,000		
Diesel	7,200	86,400		
Total fixed Cost (D)	26,400	316,800		
Net Profit (E) [C-D)	9,100	109,200		

Present and proposed investment breakdown

Present stock items			
Particulars	Amount		
Sa Mill Machine	96,000		
Motor & Diesel Machine	20,000		
Log (Eucalyptus) (300 x 550)	1,65,000		
Jack tree (60 x 550)	33,000		
Mango tree (50 x 330)	16,000		
Total	3,30,000		

Proposed items			
Particulars	Amount		
Log (Eucalyptus) (227x 550)	1,25,000		
Akashmoni (100 x 750)	75,000		
Total	2,00,000		

Source of Finance



- Entrepreneur's Contribution 330,000
- Investor's Investment 200,000
- Total 530,000

Financial Projection (BDT)					
Particular	Monthly	1st Year	2nd Year	3rd Year	
Revenue (sales)					
375 CFT x 650	243,750	2,925,000	3,071,250	3,224,813	
Fire wood	13,000	156,000	163,800	171,990	
Wood Bran	700	8,400	8,820	9,261	
Others	1,000	12,000	12,600	13,230	
Total Sales (A)	258,450	3,101,400	3,256,470	3,419,294	
Less. Variable Expense					
Log	206,250	2,475,000	2,598,750	2,728,688	
Total variable Expense (B)	206,250	2,475,000	2,598,750	2,728,688	
Contribution Margin (CM) [C=(A-B)	52,200	626,400	657,720	690,606	
Less. Fixed Expense					
Electricity bill	300	3,600	3,600	3,600	
Mobile Bill	500	6,000	65,000	7,000	
Salary (self)	5,000	60,000	60,000	60,000	
Salary (Staff)	17,000	204,000	204,000	204,000	
Entertainment	1,000	12,000	13,000	14,000	
Diesel	9,360	112,320	120,000	130,000	
Non Cashi Item					
Depreciation	1,933	23,200	23,200	23,200	
Total Fixed Cost	35,093	421,120	488,800	441,800	
Net Profit (E) [C-D)	17,107	205,280	168,920	248,806	
Investment Payback		80,000	80,000	80,000	

Cash flow projection on business plan (rec. & Pay)

SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
1.1	Investment Infusion by Investor	200,000		
1.2	Net Profit	205,280	168,920	248,806
1.3	Depreciation (Non cash item)	23,200	23,200	23,200
1.4	Opening Balance of Cash Surplus		148,480	260,600
	Total Cash Inflow	428,480	340,600	532,606
2	Cash Outflow			
2.1	Purchase of Product	200,000		
2.2	Payment of GB Loan			
	Investment Pay Back (Including Ownership Tr.			
2.3	Fee)	80,000	80,000	80,000
	Total Cash Outflow	280,000	80,000	80,000
3	Net Cash Surplus	148,480	260,600	452,606

SWOT ANALYSIS

Strength

Employment: Self: 01 Family:0 Others:02

Experience & Skill: 12 Years

Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

THREATS

Theft

Fire

Political unrest

Pictures











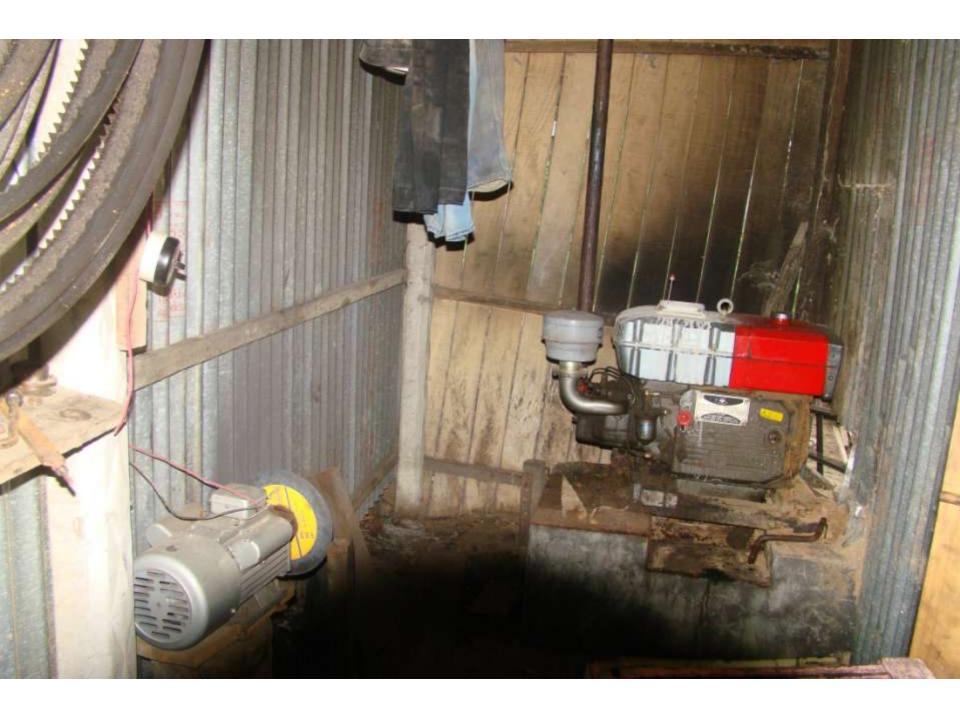
























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FAMILY PICTURE

