

Proposed NU Business Name: **Dibbo Telecom**Business Category: **Clothing Footwear & Apparels and**Telecom



BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA

Name and address	:	Dhiman Paul Vill: Foteyabad, Union: 12 no. Chikandondi, Post: Foteyabad, Upazila: Hat Hazari, District: Chittagong.	
Age	:	31 Years	
Marital status	:	Married	
Children	:	1 (One) Daughter.	
No. of siblings:	:	02 (Two) Brothers and 01 (One) Sister.	
Parent's and GB related Info: (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: :	Mother	
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan	: : :	Entrepreneur No Nil Nil	

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Education, till to date	:	Class Ten
Present Occupation (Besides own business, i.e., pursuing further studies, other business etc.)	••	Nil
Business Experiences and Training Info (years of experience, if s/he received any on- hand training, formal training, work experience as an apprentice etc.)	:	03 (three) years he is running his own business. He started the business only with Tk. 20,000 (Twenty Thousand). He has on hand training from his Uncle's Rainbow Clothing Shop under the district of Gushan-1, Dhaka. (5 months).
Other Own/Family Sources of Income	:	His brother income from Job (Garments).
Other Own/Family Sources of Liabilities	:	Nil
NU's Contract No.	:	01839357525
NU's National ID No.	:	1513717933247
NU Project Source/Reference	:	Grameen Telecom Trust

BRIEF HISTORY OF GB LOAN UTILIZATION BY FAMILY

- Sanda Paul is a GB member since July 08, 2000 at first she took GB loan BDT 10,000 (Ten thousand).
- Gradually she took GB loan several times and utilized it for purchasing cows and household purposes.
- Finally GB loan helped her to improve her economic condition and livelihood.

PROPOSED NOBIN UDYOKTA BUSINESS INFO

Business Name	:	Dibbo Telecom
Address/ Location	:	Dataram Sarak Chowdhuri Hat, Hathazari, Chittagong.
Total Investment in BDT	:	Tk. 279,900
Financing	•	Self Tk. 129,900 (from existing business) Required Investment Tk. 150,000 (as equity)
Present salary/drawings from business		Taka 10,000 (Ten thousand)
Proposed Salary (estimates)	:	Taka 13,000 (Thirteen thousand)
Proposed Business Implementation Plan		
(i) % of present gross profit margin	:	On products 30%, bkash & flexi load 100%.
(ii) Estimated % of proposed gross profit margin	:	On products 30%, bkash & flexi load 100%.
(iii) In future risk mgt. plan (from fire, disaster etc.)	:	

INFO ON EXISTING BUSINESS OPERATIONS

Douglas Love		EB (BDT)				
Particulars	Daily	Monthly	Yearly			
Sales income from products (Cloth)	1,200	33,600	403,200			
Comission from bkash	28	784	9,408			
Comission from flexiload	189	5,292	63,504			
Total Sales income (A)	1,417	39,676	476,112			
Less: Cost of sales of products (Product Purchase) (B)	840	23,520	282,240			
Gross Profit (C) [C=(A-B)]	577	16,156	193,872			
Less: Operating Cost:			·			
Electricity bill		400	4,800			
Generator bill		140	1,680			
Night Guard Bill		180	2,160			
Shop (self)			-			
Conveyance bill		500	6,000			
Mobile bill		300	3,600			
Present Salary (Family & Self)		10,000	120,000			
Other Cost (stationary & Entertainment etc.)		500	6,000			
Non Cash Item:						
Depreciation Expenses		523	6,270			
Total Operating Cost (D)		12,543	150,510			
Net Profit (C-D):		3,614	43,362			

PRESENT & PROPOSED INVESTMENT BREAKDOWN

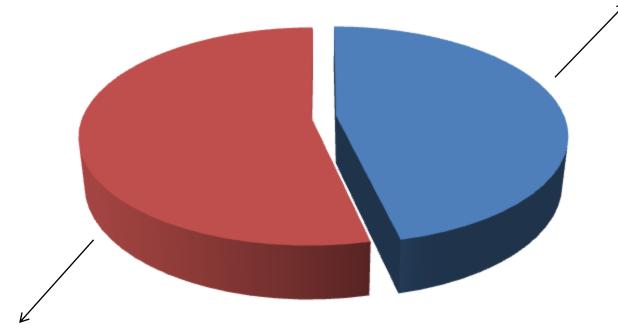
Particulars			Proposed (BDT)	Total (BDT)	
Existing	Existing Proposed				
	Investment in products (Different types of shirt, pant and T-shirts etc)	45,700	100,000	145,700	
Investment in flexiload	Flexiload	12,500	10,000	22,500	
Investment in bkash	Bkash	20,000	20,000	40,000	
Investment in Machineries (mobile set -7 for flexi load and bkash, bulb and fan etc.)			-	13,600	
Cash in hand			-	2,980	
Debtors (Since September, 2015 to at present)			-	5,000	
GB Loan Outstanding			-	(12,180)	
Decoration (fixture and fittings)			20,000	62,300	
Total Capital			150,000	279,900	

SOURCE OF FINANCE

- Entrepreneur's Contribution BDT 129,900
- ■GTT's Investment BDT 150,000

■ Total Capital BDT 279,000

Entrepreneur's Contribution 46%



GTT's Investment 54%

FINANCIAL PROJECTION OF NU BUSINESS PLAN

Darthardana		Year 1 (B	DT)		Year 2 (BD	T)		Year 3 (BI	OT)
Particulars	Daily	Monthly	Yearly	Daily	Monthly	Yearly	Daily	Monthly	Yearly
Estimated sales income from products (Cloth)	2,000	55,994	671,933	2,400	67,193	806,319	2,760	77,272	927,267
Estimated comission from bkash	60	1,680	20,160	72	2,016	24,192	83	2,318	27,821
Estimated comission from flexiload	270	7,560	90,720	324	9,072	108,864	373	10,433	125,194
Total estimated Sales income (A)	2,330	65,234	782,813	2,796	78,281	939,375	3,215	90,023	1,080,282
Less: Cost of sales of products (Product Purchase) (B)	1,400	39,196	470,353	1,680	47,035	564,424	1,932	54,091	649,087
Gross Profit (C) [C=(A-B)]	930	26,038	312,460	1,116	31,246	374,952	1,283	35,933	431,195
Less: Operating Cost:									
Electricity bill		600	7,200		800	9,600		1,000	12,000
Generator bill		150	1,800		160	1,920		180	2,160
Night Guard Bill		180	2,160		200	2,400		200	2,400
Shop (self)		-	<i>-</i>		-	, -		-	<i>_</i>
Conveyance		1,000	12,000		1,500	18,000		2,000	24,000
Mobile bill (SMS & Reporting)		600	7,200		600	7,200		600	7,200
Ownership Transfer Fee		1,000	6,000		1,000	12,000		1,000	12,000
Proposed Salary-(Family & Self)		13,000	156,000		13,500	162,000		13,500	162,000
Proposed Salary-(Assistant-01)		3,000	36,000		3,000	36,000		3,500	42,000
Other Cost (stationary & Entertainment etc.)		1,500	18,000		1,900	22,800		1,900	22,800
Non Cash Item:						·			
Depreciation Expenses		689	8,270		689	8,270		689	8,270
Total Operating Cost (D)	_	21,719	254,630	_	23,349	280,190	_	24,569	294,830
Net Profit (C-D):		4,319	57,830	-	7,897	94,762	-	11,364	136,365
Retained Income			57,830			152,592			288,956

Note: 1. Agreed Grace Period: Six Months

2. Investment Payback Schedule: Quarterly installment including ownership transfer fee from the date of chaque deposited in NU's business account.

CASH FLOW PROJECTION ON BUSINESS PLAN (REC. & PAY.)

SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1.0	Cash Inflow			
1.1	Investment Infusion by Investor	150,000	_	-
1.2	Net Profit (ownership tr. Fee added back)	63,830	106,762	148,365
1.3	Depreciation Expenses	8,270	8,270	8,270
1.4	Opening Balance of Cash Surplus	-	23,920	66,952
	Total Cash Inflow	222,100	138,952	223,586
2.0	Cash Outflow			
2.1	Product Purchase, bkash and flexiload	150,000	_	_
2.2	GB Loan Outstanding	12,180		
2.3	Investment Payback including Ownership Transfer Fee	36,000	72,000	72,000
	Total Cash Outflow	198,180	72,000	72,000
3.0	Total Cash Surplus	23,920	66,952	151,586

SWOT ANALYSIS

STRENGTH Present employment: Self: 01 Family: 0 Others (beyond family): 0 Future employment: 01 Trade license of business in his own name; Ownership of business place in his own name; Experience: 3 Yrs.	WEAKNESS Can not supply goods and services according to demand.
OPPORTUNITIES Location of shop; Increase of demand; The capital of Entrepreneur will be Tk. 418,856 after 3 years excluding payback of investor's money.	THREATS Local Competition;

Presented at 13th In-house Executive Social Business Design Lab on September 10, 2015 at Grameen Telecom Trust Premises

Thank you

Pictures







১২ নং চিত্তন্তী ইউনিয়ন পরিষ্দ্ 12 NO.CHIKANDANDI UNION PARISHAD থানা ঃ হাটহাজারী, চটগ্রায়, বাংলাদেশ।

ইউ, পি, ৭নং ফরম [১২ (১) নং বিধান দ্রস্টব্য]

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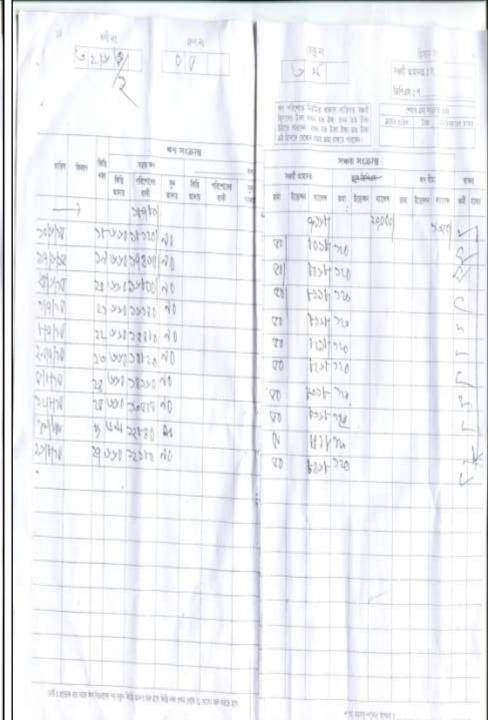
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-ঃ সম্মানিত সদস্যদের দৃষ্টি আকর্ষণ ঃ-

- श्रम से शह राम (महाम ब्लास म । द्रममह कहा , का विदेश देवा श्रम संदेश तक्षि द्रशाद किम हता , द्रश्यकीत श्रम्भ बाद्य किम त्यांत्र मिंग.
- মন্তা হয় ও উদ্ভেশনে টামা পশ বলৈ এট্র হলেছে কিন দেখে নিন
- तक्क मिरि काल नाएक कडिमेर एए कम तम्मार देवत रूपण कडक में
- है. श्री अमृति प्राप्त करेर ब्रायम्बर प्राप्त नेवा गर्भ सीत क्या गीता प्राप्ताना गाउन क्यांगाल कान्य्य हुन नि
- পথ্য এস মানেধর্নেকে বহিনালে ইপরিব্রত বিশেষ্টি বিশেষ মধ্যম জ্যানা হম্যালা ইক হম্ ক্রম।
- (६५ विति शहा ग्राम हैना अन्यानेन प्रथम (१९८८ मानवार/ज्यक प्रमेणास हैनीकृतित नेपार अन्न प्रमा किः)
- गुण दोन्द्र वायन वर्षित मितन गाउँ रहस्यक्टा मरका कान दिना खेका छन गाँक गाउँ गण थे धार का शण गण भी साथक छन भाग गाउँ गक मिन गाँक एकर मिन।







গণপ্রজাতন্ত্রী বাংলাদেশ সরকার Government of the People's Republic of Bangladesh NATIONAL ID CARD / ছাতীয় পরিচয় পর



নাম: ধীমান পাল

Name: Dhiman Paul

পিতা: মৃত দীপ্তিমান পাল

যাতা: সন্ম্যা পাল

Date of Birth: 27 Nov 1983

ID NO: 1513717933247

এই কাডিট পশপ্রজাতরী বাংলাদেশ সরকারের সম্পরি। কাডিট ব্যবহারকারী ব্যতীত অন্য কোথাও পালয়া গোলে নিকটছ পোট অফিসে ভাষা নেয়ার জন্য অনুরোধ করা হলো। ঠিকানা: বাসা/ফোডিং: বিন্দু ডাক্তারের বাড়ী, গ্রাম/রাক্তা: ফডেয়াবাদ, চিকনদডী,

ভাকদর: কতেয়াবাদ - ৪৩৩৫, হটিহাজারী, চইপ্রাম

রভের প্রুপ / Blood Group: B÷

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প্রদানকারী কর্তৃপক্ষের স্থান্দর প্রদানের তারিখ: ২৯/০৫/২০০৮



গণপ্রজাতন্ত্রী বাংলাদেশ সরকার Government of the People's Republic of Bangladesh NATIONAL ID CARD / জাতীয় পরিচয় পত্র



नाम: नक्ता भाग

Name: Sanda Paul

স্থামী: মৃত দীঙ্কি মান পাল মাতা: মৃত প্রমিল্ক সেন

五十四十五

Date of Birth: 03 Jan 1952

ID NO: 1513717933246

এই কাড়টি গণপ্রজাতগ্রী বাংলাদেশ সরকারের সম্পত্তি। কাড়টি ব্যবহারকারী ব্যতীত অন্য কোখাও পাওয়া গোলে নিকটছ পোট আঁকনে জমা দেয়ার জনা অনুরোধ করা হলো। ঠিকানা: বাসা/হোভিং: বিন্দু ডাঃ বাড়ী, গ্রাম/রাজা: ফতেয়াবাদ, চিকন্দতি, ভাকমর: ফতেয়াবাদ - ৪০০৫, হাটহাজারী, চট্টগ্রাম



প্রদানকারী কর্তৃপক্ষের স্বাক্ষর প্রদানের তারিখ: ২৯/০৫/২০০৮



Thank You