

#### Proposed NU Business Name : **Priya Tailars** Business Category: **Clothing Footwear & Apparels**



#### **BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA**

Name and address	:	<b>Ram Chandra</b> Vill: Shal bari, Union: 7 no Sreemontopur, Post: Rambari, Upazila: Niamatpur, District: Naogaon.		
Age	:	33 Years		
Marital status	:	Married		
Children	:	1 (one) Daughter		
No. of siblings:	:	2 (two) Brothers & 1 (one) Sister		
Parent's and GB related Info: (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: :	Mother✔FatherShafali RaniShoreshBranch: Shal bari, Niamatpur Centre # 22/moLoan no.: 2301/2, Member since May 10, 2010First loan: Tk. 7,000Existing loan: Tk. 20,000, Outstanding loan: Tk. 9,410		
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan	::	Entrepreneur's brother No Nil Nil		

#### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Education, till to date	:	Class Eight
Present Occupation (Besides own business, i.e., pursuing further studies, other business etc.)	:	Nil
Business Experiences and Training Info (years of experience, if s/he received any on- hand training, formal training, work experience as an apprentice etc.)	:	03 (three) years working experience as a tailor and 02 (two) years experience is running his own general, retail & wholesale business. He started the business only with Tk. 6,000. He has on hand training.
Other Own/Family Sources of Income	•	His father's income from agriculture.
Other Own/Family Sources of Liabilities	:	Nil
NU's Contract No.	:	01723118057
NU's National ID No.	:	6416984355976
NU Project Source/Reference	•	Grameen Telecom Trust

### BRIEF HISTORY OF GB LOAN UTILIZATION BY FAMILY

- Shafali Rani is a GB member since May 10, 2010, at first she took GB loan BDT 7,000 (seven thousand).
- Gradually she took GB loan several times and utilized it for Cultivation.
- Finally GB loan helped her to improve her economic condition and livelihood.

#### **PROPOSED NOBIN UDYOKTA BUSINESS INFO**

Business Name	:	Priya Tailars
Address/ Location	:	Shal bari, Niamatpur, Naogaon.
Total Investment in BDT	:	Tk. 60,600
Financing	:	Self Tk. 10,600 (from existing business) Required Investment Tk. 50,000 (as equity)
Present salary/drawings from business	:	Taka 3,500 (three thousand five hundred)
Proposed Salary (estimates)	:	Taka 5,000 (five thousand)
Proposed Business Implementation Plan		
(i) % of present gross profit margin	:	On tailoring 80%.
(ii) Estimated % of proposed gross profit margin	:	On products 20% and tailoring 80%.
(iii) In future risk mgt. plan (from fire, disaster etc.)	:	

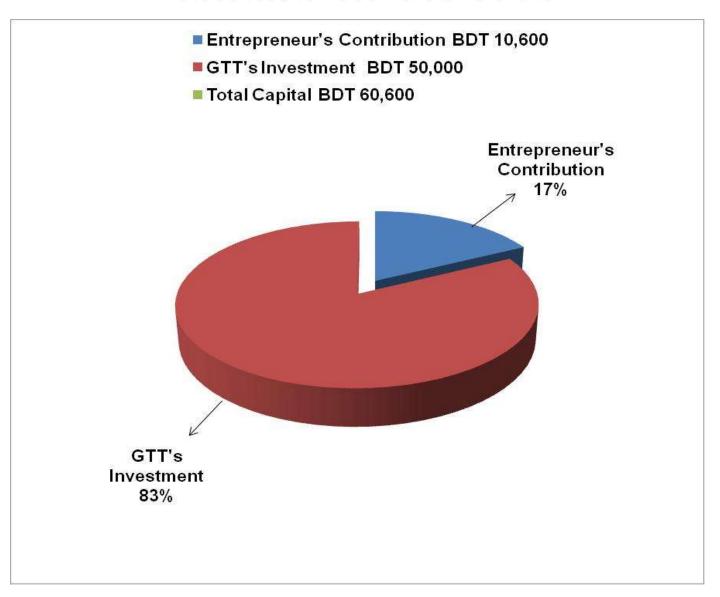
# **INFO ON EXISTING BUSINESS OPERATIONS**

Dentieulere	EB (BDT)				
Particulars	Daily	Monthly	Yearly		
Income from tailoring (A)	245	6,860	82,320		
Less: Cost of tailoring (B)	49	1,372	16,464		
Gross Profit (C) [C=(A-B)]	196	5,488	65,856		
Less: Operating Cost:					
Electricity bill		200	2,400		
Shop Rent (self)		-	-		
Night guard bill		30	360		
Mobile bill		200	2,400		
Present Salary (Self)		3,500	42,000		
Other Cost (stationary & Entertainment etc.)		500	6,000		
Non Cash Item:					
Depreciation Expenses		84	1,005		
Total Operating Cost (D)		4,514	54,165		
Net Profit (C-D):		974	11,691		

## **PRESENT & PROPOSED INVESTMENT BREAKDOWN**

Particu					
Existing	Proposed	Existing Business (BDT)	Proposed (BDT)	Total (BDT)	
-	Investment in products (gouge cloth, shirt pics and pant pics etc)	-	50,000	50,000	
Investment in Machineries (sew bulb and fan etc.)	5,230	-	5,230		
Cash in hand	815	-	815		
Debtors	2,350	-	2,350		
Decoration (fixture and fittings)	2,205	-	2,205		
Total Ca	10,600	50,000	60,600		





#### FINANCIAL PROJECTION OF NU BUSINESS PLAN

Dertieulere		Year 1 (BD	T)	Year 2 (BDT)		
Particulars	Daily	Monthly	Yearly	Daily	Monthly	Yearly
Estimated income from tailoring	300	8,391	100,694	345	9,650	115,798
Estimated sales income from products	1,000	28,000	336,000	1,150	32,200	386,400
Total estimated Sales income (A)	1,300	36,391	436,694	1,495	41,850	502,198
Less: Cost of tailoring	60	1,678	20,139	69	1,930	23,160
Less: Cost of sales of products	800	22,400	268,800	920	25,760	309,120
Less: Total Cost of sales (B)	860	24,078	288,939	989	27,690	332,280
Gross Profit (C) [C=(A-B)]	440	12,313	147,755	506	14,160	169,918
Less: Operating Cost:						
Electricity bill		300	3,600		300	3,600
Shop Rent (self)		-	-		-	-
Night guard bill		30	360		30	360
Mobile bill (SMS & Reporting)		500	6,000		500	6,000
Conveyance		1,000	12,000		1,500	18,000
Ownership Transfer Fee		556	3,333		556	6,667
Proposed Salary-Self		5,000	60,000		5,500	66,000
Other Cost (stationary & Entertainment etc.)		1,000	12,000		1,500	18,000
Non Cash Item:						
Depreciation Expenses		84	1,005		84	1,005
Total Operating Cost (D)	-	8,469	98,298	-	9,969	119,632
Net Profit (C-D):	-	3,844	49,457	-	4,191	50,287
Retained Income			49,457			99,743

Note: 1. Agreed Grace Period: Six Months

2. **Investment Payback Schedule :** Quarterly installment including ownership transfer fee from the date of chaque deposited in NU's business account.



SI #	Particulars	Year 1 (BDT)	Year 2 (BDT)
1.0	Cash Inflow		
1.1	Investment Infusion by Investor	50,000	_
1.2	Net Profit (ownership tr. Fee added back)	52,790	56,953
1.3	Depreciation Expenses	1,005	1,005
1.4	Opening Balance of Cash Surplus	-	33,795
	Total Cash Inflow	103,795	91,753
2.0	Cash Outflow		
2.1	Product Purchase	50,000	-
2.2	Investment Payback including Ownership Transfer Fee	20,000	40,000
	Total Cash Outflow	70,000	40,000
3.0	Total Cash Surplus	33,795	51,753

# SWOT ANALYSIS

STRENGTH  Present employment: Self: 01 Family: 0 Others (beyond family): 0 Future employment: 0 Ownership of Business in own name Trade license of business in his own name Quality of service Experience : 5 Yrs.	WEAKNESS Can not supply goods & service according to demand.
OPPORTUNITIES      Location of shop;     Increase of demand;     Fixed customer;     The capital of Entrepreneur will be Tk.     110,343 after 2 years excluding payback     of investor's money.	THREATS

Presented at 8<sup>th</sup> In-house Executive Social Business Design Lab on August 05, 2015 at Grameen Telecom Trust Premises

Thank you

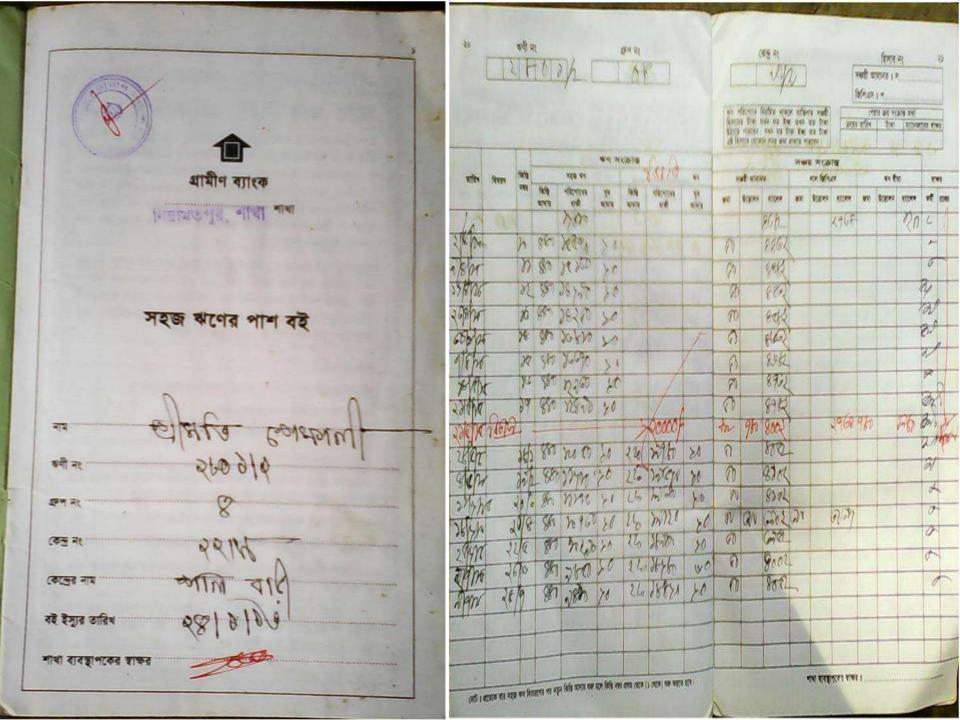
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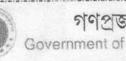


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লাইসেন্স নম্বর - <b>2</b> ি	তারিখ : 22-09-2020 20
লাইসেন্সধারীর/ব্যবসা প্রতিষ্ঠানের নাম ঃ পিতা/স্বামী/স্বত্ত্বাধিকারীর নাম ঃ	भिया- इग्रिकेसाझे- न्याच- 6न्म् द्वन हेन्म
ঠিকানা ঃ মোকাম ঃস্বিন্দ্রবাহু উপজেলা ঃ নিয়ামতপুর, জেলা ঃ নওগাঁ।	ডাকঘর ঃ রুয়ের কুর্ট্রি
(भागांत धतन : पिरिका) ? तो द्वितारे 2020 देख .	০ শে জুন/ <u>2025 স্ট০</u> তারিখ পর্যন্ত বৈধ
ফিস প্রদানের পরিমাণ টাকা = 2০০ 🖯	(कथाय : "ग्रु- २ मिरा - 2001) । थाख राय जात
ব্যবসা/বৃত্তি/পেশা	চালিয়ে যাবার জন্য এ লাইসেন্স প্রদান করা হলো। স্রিক্ষা
তারিখ ঃ স2 (09) 2076	চেয়ারম্যানের দন্তবত মোর আলমানুল হুড় (বান্ধুল) এক শ্রীকতসুদ্ধ বৃত্তান্যক লাইখন পেচ মানস্থচা, লাই বিহামজনুর, কজ্যা







গণপ্রজাতন্ত্রী বাংলাদেশ সরকার Government of the People's Republic of Bangladesh NATIONAL ID CARD / জাতীয় পরিচয় পত্র



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রামচন্দ্র নাম: Name: Ram Chandra পিতা: সুরেশ মাতা: শেফালী Date of Birth: 02 Jan 1982 ID NO: 6416984355976

এই কার্ডটি গণপ্রজাতন্ত্রী বাংলাদেশ সরকারের সম্পত্তি। কার্ডটি ব্যবহারকারী ব্যতীত অন্য কোথাও পাওয়া গেলে নিকটন্থ পোষ্ট অফিসে জমা দেয়ার জন্য অনুরোধ করা হলো। ঠিকানা: গ্রাম/রাস্তা: শালবাড়ী, ডাকঘর: রামবাড়ী - ৬৫২০, নিয়ামতপুর, নওগাঁ প্রানের স্বাক্ষর প্রদানের তারিখ: ১৩/০৬/২০০৮

# **Thank You**