#### **PARUL BEAUTY PARLOR**



Project identification and prepared by: Md Sirajul Islam, Elenga Unit, Tangail

Project verified by: Md Mizanur Rahman Patwary



Grameen Shakti Samajik Byabosha Ltd.

Brief Bio of The Proposed Nobin Udyokta				
Name	:	PARUL AKTER		
Age	:	16-10-1995 (20 Years)		
Education, till to date	:	SSC Pass		
Marital status	:	Married		
Children	:	1 Daughter		
No. of siblings:	:	2 Brothers and 1 Sister		
Address	:	Vill: Moshajan , P.O: Elenga, P.S: Kalihati, Dist: Tangail		
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father LATIFA BEGUM DULAL MIA Branch: Elenga Kalihati, Centre # 43 (Female), Member ID: 8940, Group No: 08 Member since: 26-02-2007 (08 Years) First Ioan: 3,000 taka.		
Further Information: (v) Who pays GB loan installment		Existing loan: BDT 20,000 Outstanding loan: BDT 18,920 Father		
<ul> <li>(v) Who pays GB loan instailment</li> <li>(vi) Mobile lady</li> <li>(vii) Grameen Education Loan</li> <li>(viii) Any other loan like GB, BRAC ASA etc</li> </ul>		No No		

### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	Five years experience in running business.
Training Info	:	She has training for one year.
Other Own/Family Sources of Income	:	Fathers Income (Business)
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01790-978444
Husband Contact No.	:	01784-769025
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Elenga Unit, Tangail

#### **BRIEF HISTORY OF GB LOAN UTILIZATION BY HER FAMILY**

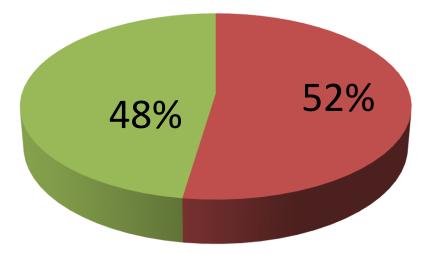
LATIFA BEGUM joined Grameen Bank since 08 years ago . At first she took 3,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info			
Business Name	:	PARUL BEAUTY PARLOR	
Location	:	Elenga bazaar, Kalihati, Tangail.	
Total Investment in BDT	:	BDT 2,10,000	
Financing	:	Self BDT 1,10,000(from existing business) 52% Required Investment BDT 1,00,000(as equity) 48%	
Present salary/drawings from business (estimates)	:	BDT 5,000	
Proposed Salary	:	BDT 5,000	
Size of shop	:	39 ft x 13 ft= 507 square ft	
Security of shop	:	BDT 1,00,000	
Implementation	:	<ul> <li>Brow pluck, Upper lip, facial, haircuts, bridal and party makeup and various beauty services are available.</li> <li>Average 25% gain on sales.</li> <li>The business is operating by entrepreneur. Existing two beautician.</li> <li>After getting equity fund one artisans will be appointed.</li> <li>The shop is rented.</li> <li>Collects goods from Gauchia, Chalkbazaar, Dhaka.</li> <li>Agreed grace period is 4 months.</li> </ul>	

Investment Breakdown				
Particulars	Existing	Proposed	Proposed Total	
Gold Facial (8 x 1050)	8,400	-	8,400	
Shahnaj Cream (2 x 1,200)	11,000	-	11,000	
Ayurbedic Cream (2 x 1,400)	2,800	-	2,800	
Vegetable Facial Cream (2 x 700)	1,400	-	1,400	
Polish (2 x 1,500)	3,000	-	3,000	
6% Vol (2 x 1500)	3,000	-	3,000	
Hair Protein (2 x 2,000)	4,000	-	4,000	
Hair Spray (12 x 100)	1,200	-	1,200	
Make up (26 x 700)	18,200	-	18,200	
Hair Grown (1 x 3,000)	3,000	-	3,000	
Others Cream	4,500	-	4,500	
Facial Chair (4 x 10,000)	40,000	-	40,000	
Facial Chair normal (10 x 2,000)	20,000	-	20,000	
Cosmetics	-	20,000	20,000	
Bra & Panty (500 x 100)	-	50,000	50,000	
Decoration	-	30,000	30,000	
Total	1,10,000	1,00,000	2,10,000	

### **Source of Finance**

Entrepreneur's Contribution 110,000
Investor's Investment 100,000
Total 210,000



Existing Business (BDT)			
Particular	Monthly	Yearly	
Revenue (sales)			
Bru Pluck (5 x 25 x 30)	3,750	45,000	
Facial (1 x 500 x 30)	15,000	180,000	
Hair Cut (2 x 35 x 30)	2,100	25,200	
Bridal Makeup (3 x 2500)	7,500	90,000	
Party Makeup (8 x 350)	2,800	33,600	
Cosmetics, Bra, Panty	3,000	36,000	
Total Sales (A)	34,150	409,800	
Less. Variable Expense			
Facial (1 x 100 x 30)	3,000	36,000	
Bridal Makeup (3 x 400)	1,200	14,400	
Party Makeup (10 x 50)	500	6,000	
Cosmetics, Bra, Panty	2,250	27,000	
Total variable Expense (B)	6,950	83,400	
Contribution Margin (CM) [C=(A-B)	27,200	326,400	
Less. Fixed Expense			
Rent	5,000	60,000	
Electricity bill	500	6,000	
Generator bill	200	2,400	
Salary (self)	6,000	72,000	
Salary (staff)	8,000	96,000	
Transportation	1,000	12,000	
Mobile bill	200	2,400	
Entertainment	300	3,600	
Total fixed Cost (D)	21,200	254,400	
Net Profit (E) [C-D)	6,000	72,000	

Financial Projection (BDT)			
Particular	Monthly	1st Year	2nd Year
Revenue (sales)			
Bru Pluck (7 x 25 x 30)	5,250	63,000	66,150
Facial (1 x 500 x 30)	15,000	180,000	189,000
Hair Cut (3 x 35 x 30)	3,150	37,800	39,690
Bridal Makeup (4 x 2500)	10,000	120,000	126,000
Party Makeup (12 x 350)	4,200	50,400	52,920
Cosmetics, Bra, Panty (800 x 30)	24,000	288,000	302,400
Total Sales (A)	61,600	739,200	776,160
Less. Variable Expense			
Facial (1 x 100 x 30)	3,000	36,000	37,800
Bridal Makeup (4 x 400)	1,600	19,200	20,160
Party Makeup (12 x 50)	600	7,200	7,560
Cosmetics, Bra, Panty (25%)	18,000	216,000	226,800
Total variable Expense (B)	23,200	278,400	292,320
Contribution Margin (CM) [C=(A-B)	38,400	460,800	483,840
Less. Fixed Expense			
Rent	5,000	60,000	24,000
Electricity bill	500	6,000	6,500
Generator bill	200	2,400	3,000
Salary (self)	6,000	72,000	72,000
Salary (staff)	12,000	144,000	144,000
Transportation	1,500	18,000	20,000
Mobile bill & SMS Monitoring	300	3,600	4,000
Entertainment	300	3,600	4,000
Total Fixed Cost	25,800	309,600	277,500
Net Profit (E) [C-D)	12,600	151,200	206,340
Investment Payback		60,000	60,000

## Cash flow projection on business plan (rec. & Pay)

<b>SI</b> #	Particulars	Year 1 (BDT)	Year 2 (BDT)
1	Cash Inflow		
1.1	Investment Infusion by Investor	100,000	
1.2	Net Profit	151,200	206,340
1.3	Depreciation (Non cash item)		-
1.4	Opening Balance of Cash Surplus		91,200
	Total Cash Inflow	251,200	297,540
2	Cash Outflow		
2.1	Purchase of Product	100,000	
2.2	Payment of GB Loan		
	Investment Pay Back (Including Ownership		
2.3	Tr. Fee)	60,000	60,000
	Total Cash Outflow	160,000	60,000
3	Net Cash Surplus	91,200	237,540

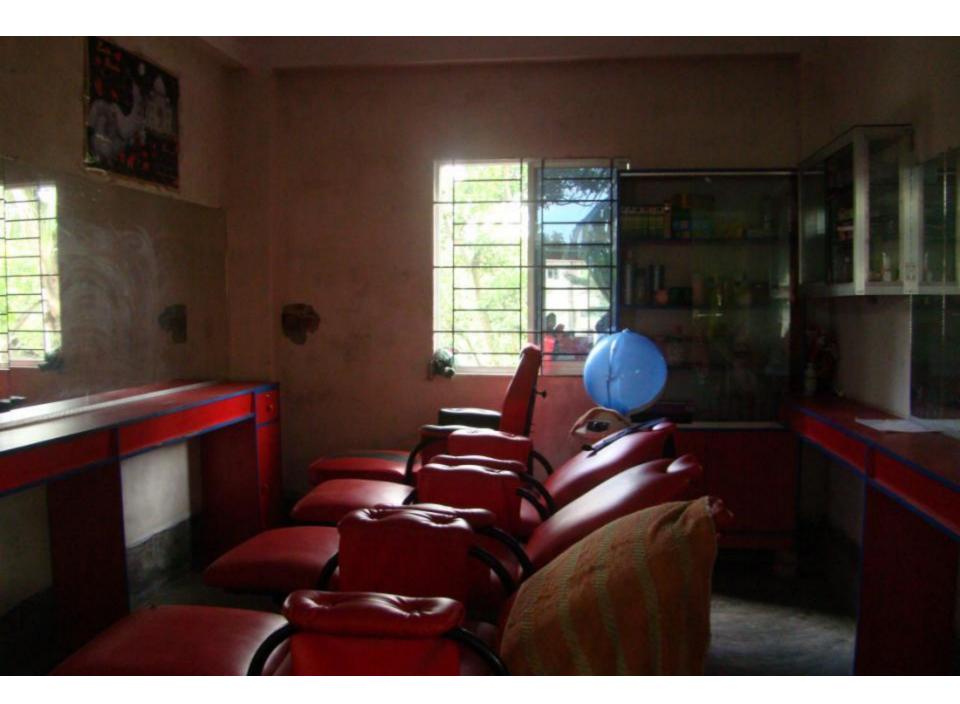


STRENGTH Employment: Self: 01 Family:0 Others:03 Experience & Skill : 05 Years Quality services; Skill and experience;	WEAKNESS Lack of Capital/Investment
<b>OPPORTUNITIES</b>	<b>T</b> HREATS
Huge demand in the community	Theft
Location of shop;	Fire
Regular customers;	Political unrest

Pictures

























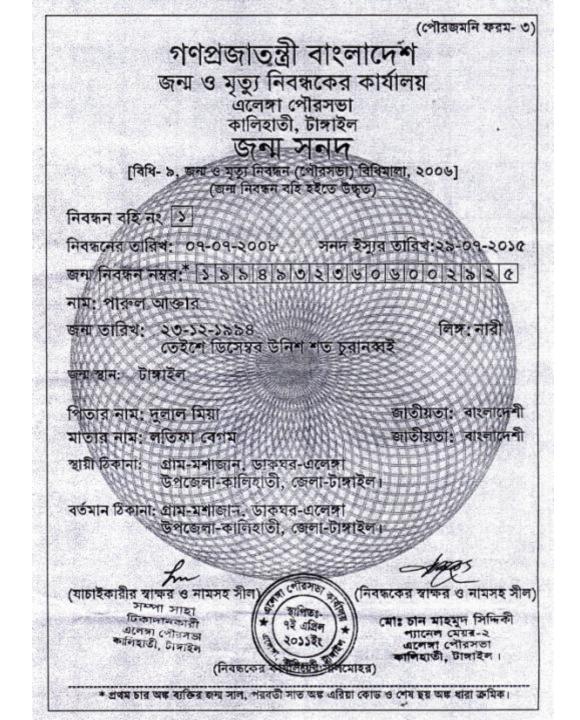








ফরম নং-২৬ ক্রমিক নং-3291 5000 NOX SXOP गनः २०२८-२८ KEYENEVENEVENEVENEVENEVENEVENEVEN 627 লাইসেন্স নম্বর ১৭-০২-২ সনের ৩২, এল, জি, নং সরকারী নোটি্ফিফেশন এবং ১৯৬০ সনের পৌর কর ধার্য্য আইনের বিধান মতে লাহসেন্স ব্যবসা প্রতিষ্ঠানের নাম : গ্রাপ কর্ন † বর্ত্তার DITATA MYDIN GABAR প্রোপ্রাইটার ঃ 17 mm 47 m 3 7300, 70/ 2701; ঠিকানা ঃ Fadi2 prr 773 ব্যবসার ধরণ ঃ মেয়াদ উত্তীর্ণের তারিখ ঃ ৩০ জুন ২০১ ও খ্রিঃ পর্যন্ত মোট টাকা রেট 8001-=716001 লাইসেন্স ফি জরিমানা 6001-वनाना 2078-20 =) 6001-মোট টাকা ঃ (13 27373 53250 - DRA MM Datisa ানতুন ahen 22/9/10 লাইসেল পরিদর্শক 22/9/) ৫ এলেঙ্গা পৌরসভা কাজ করিলে কর্তৃপক্ষ কোন কারণ না দর্শহিয়া এই লাইসেল বাতিল সহ বিধি মোডাবেক জরিমানা ও শান্তিমূলক ব্যবস্থা গ্রহ man contra



# **FAMILY PICTURE**

